

# FEDERAL SUPPLY SCHEDULE PRICELIST

## Department of Veterans Affairs Federal Supply Schedule Authorized Federal Supply Schedule Price List

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order, are available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)*

### Laboratory Instruments and Equipment FSC Group 66, Part II Cost-Per-Test FSC Class 6630

Contract No: **V797P-7130A**

Contract Period: **11/01/2007 to 10/31/2012**

*For more information on ordering from Federal Supply Schedules  
Click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov)*

## ***Becton, Dickinson and Company (“BD”)***

### **Diagnostics**

### **GeneOhm**

For Orders call **1-888-436-3646** and press “1”

Fax: 858 334-6387

[www.bd.com/geneohm](http://www.bd.com/geneohm)

Size of Business: Large

## CUSTOMER INFORMATION:

1. Awarded Special Item Number: **605-1b**

**Models and Catalog Number**

SC2500N1-2	Smart Cyclor II Starter System w/Desktop Computer
SC2500N3-2	Smart Cyclor II Add-On Block
441242	BD GeneOhm™ MRSA 200
20-00994	Premium Equipment Service (6AM – 6PM)
20-01173	Extended Service (24/7)

2. Maximum order: **None**
3. Minimum order: **\$1,200/month**
4. Geographic coverage (delivery area): **50 States, DC and Puerto Rico**
5. Point(s) of production: **Quebec, Canada and Sunnyvale, California**
6. **Prices shown herein are net, discount deducted**
7. Quantity discounts: **None**
8. Prompt payment terms: **Net 30 Days**
9. Government commercial credit card: **Accepted above the micro-purchase threshold. No additional discount**
10. Foreign items (list items by country of origin): **Canada: Item 441242**
11. Time of delivery: **30-45 days ARO**
12. F.O.B. point(s): **Destination Continental US and DC, Point-of-Embarkation Alaska, Hawaii and Puerto Rico**
13. Ordering address: **BD GeneOhm  
6146 Nancy Ridge Dr.  
San Diego, CA 92121**
14. Payment address: **BD Diagnostics - GeneOhm  
23590 network Place  
Chicago, IL 60673-1235**
15. Warranty provision: **Service is included for the life of the CPT contract**
16. Export packing charges: **No additional charges**
17. Terms and conditions of rental, maintenance and repair:  
**(1-888-GeneOhm, 888-436-3646) Emergency repair service within 24 hours of time of notification seven (7) days per week. Initial contact is telephone diagnosis and repair. Reduced Service Option (42% reduction in the annual service component pricing) allows for field service during normal non-holiday weekdays between the hours of 6:00 A.M. to 6:00 P.M. Pacific Time.**
18. Installation: **Installation and on-sight operator training included.**
19. Terms and conditions of repair parts: **Included**
20. Service Points: **1 888-GeneOhm, 888-436-3646, for BD GeneOhm Technical Service**
21. List of service and distribution points (if applicable): **N/A**
22. List of participating dealers (if applicable): **None**
23. Preventive maintenance (if applicable): **N/A**
24. Tax ID: **220760120**
25. Data Universal Number System (DUNS) number: **00-129-2192**
26. Central Contractor Registration (CCR): **Yes**

## BD Geneohm MRSA Cost-per-Test FSS Pricing Grid--FSS V797P-7130A

Effective Nov 1, 2007 thru Oct 21, 2012

### Reagents:

	VA Price	Sept 1, 2007 List	VA Price as % Disc Off List
VA Discount Price Per Test (includes shipping costs)	\$ 22.69	\$ 29.50	23.08%
Price Per 200 Test Kit	\$ 4,538.00	\$ 5,900	23.08%

### Equipment and Service:

	VA Discount Price	List Price	VA Price as % Disc Off List	
Smartcycler II Real Time PCR Instrument	\$ 28,500.00	\$34,900.00	18.34%	
Additional Smartcycler block (w/o computer)	\$ 19,000.00	\$31,900.00	40.44%	
Service contract (per year)	M-F 6-6 PT	\$ 3,096.00	\$3,096.00	0.00%
	24/7 Coverage	\$ 5,346.00	\$5,346.00	0.00%

### Cost-Per-Test:

Pricing is based upon 5 year agreement.

Individual VA Facility Volume:	0 - 5,000	5,001 - 10,000	10,001 - 15,000	15,001 - 20,000	20,001 - 25,000	25,001 - >30,000
<b>Base Reagent Test Charge</b>	\$ 22.69	\$ 22.69	\$ 22.69	\$ 22.69	\$ 22.69	\$ 22.69
<b>Per Test Cost of SmartCycler</b>	\$ 2.28	\$ 0.76	\$ 0.46	\$ 0.32	\$ 0.25	\$ 0.21
<b>Per Test Cost of SmartCycler Block (Optional)</b>	\$ 0.80	\$ 0.40	\$ 0.30	\$ 0.21	\$ 0.17	\$ 0.14
<b>Per Test Cost for SmartCycler Service (4 years)</b>	M-F 6-6 PT	\$ 0.99	\$ 0.33	\$ 0.20	\$ 0.14	\$ 0.09
	24/7 Coverage	\$ 1.37	\$ 0.57	\$ 0.34	\$ 0.24	\$ 0.16
<b>Pet Test Cost for Block Service (4 years)</b>	M-F 6-6 PT	\$ 0.99	\$ 0.33	\$ 0.20	\$ 0.14	\$ 0.09
	24/7 Coverage	\$ 1.37	\$ 0.57	\$ 0.34	\$ 0.24	\$ 0.16

### Examples of calculating the Cost-Per-Test Price:

1. VA hospital performs 7,000 tests/year, has 1 SmartCycler (SC) and selects 1 service commitment (6-6). Customer pays \$22.69 (assay) + \$.76 (equipment) + .33 (service) = **\$23.78/test - \$4,756/200 test kit**
2. VA hospital performs 23,000tests/year, has 1 SC, 1 block and 2 service commitments (24/7). Customer pays \$22.69 (assay) + \$.25 (equip) + \$.17 (equip) + 2 x .19 (srvc) = **\$23.49/test - \$4,698/200 test kit**
3. VA hospital owns their SmartCycler unit and performs 4,500 test/year, has 1 service commitment (24/7). Customer pays \$22.69 (test) + 1.37 (service) = **\$24.06/test - \$4,812/200 test kit**

Note: Minimum monthly charge is \$1,200.

## BD DIAGNOSTICS, GENE OHM MRSA - Ancillary Equipment

Equipment Listed Below is Necessary to Run the BD GeneOhm MRSA Assays. These items are available from various laboratory suppliers or from BD at the prices listed. These items are not covered under the Federal Supply Schedule at this time.

Product:	Quantity		Price
Heat block & adapter	1	ea	\$406.52
Enviro-Safe Thermometer	1	ea	\$9.21
Vortexer	1	ea	\$291.50
Vortex retainer/adaptor	1	ea	\$104.04
Vortex foam rack	1	ea	\$22.85
High-Speed Centrifuge	1	ea	\$2,718.06

Product:	Quantity		Price
Pipettor - 10uL	1	ea	\$386.21
Pipettor - 100uL	1	ea	\$386.21
Pipettor - 1000uL	1	ea	\$386.21
Tube rack	1	ea	\$15.74
Timer	1	ea	\$28.05
Cooling block	1	ea	\$206.92