DEPARTMENT OF VETERANS AFFAIRS
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

IRIS INTERNATIONAL. INC.
AUTOMATED & SEMI-AUTOMATED URINALYSIS
AUTOMATED URINE MICROSCOPY
URINE CHEMISTRY

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu driven database system. The INTERNET address FOR GSA *Advantage!* is: GSAAdvantage.gov.

Cost Per Test:	Clinical Analyzers
FSC Group	66, Part III
FSC Class	6630
Contract number:	V797P-4736a

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: October 1, 2004 through September 30, 2009

Contractor: IRIS International, Inc.
9172 Eton Ave.
Chatsworth, CA 91311
Toll-Free: (800) 776-4747
Fax (818) 727-9285 or (888) 269-4747

Contractor's website: www.proiris.com

For specific Schedule information regarding this contract, please contact Scott Milsom, Iris Diagnostics, at (800) 776-4747, ext. 7253 or scott.milsom@proiris.com

Business size: Small

Cumulative Edition – Effective April 1, 2008

Customer Information

1.a.	Table of awarded special item number:	SIN 605-4a
1.b.	Identification of Lowest Price Model:	800-7000 iChem100. $1.19 Per Reportable Test
2.	Maximum order:	None
3.	Minimum order:	Minimum Order is per Price Schedule attached. Please see IRIS FSS CPRR Program Description below for additional information regarding Minimums.
4.	Geographic coverage (delivery area).	Worldwide (FOB Dest. CONUS Port of Exportation)
5.	Points of production:	Chatsworth, LA County, CA, Japan & Germany.
6.	Discount from list prices:	All CPRR prices contained in the Price Matrix are net after discount.
7.	Quantity discounts:	N/A
8.	Prompt payment terms.	Payment Terms: NET 30.
9a.	Government purchase cards:	Accepted up to the micro-purchase threshold.
9b.	Government purchase cards:	Accepted above the micro-purchase threshold.
10.	Foreign items:	AX-4280, Japan. iChem100, Germany
11a.	Time of delivery:	Capital Equipment within 45 days ARO. Consumables within 5 business days ARO.
11b.	Expedited Delivery:	Any items are available for expedited delivery. Expedited delivery of capital equipment will be accommodated based on availability.
11c.	Overnight and 2 day delivery:	Overnight and 2-day Delivery are available; such shipments request for capital equipment will be accommodated based on availability. Contractors Customer Service Department can be contacted for shipping rates. Freight will be prepaid and added to the invoice for the difference between normal and expedited freight charges.
11d.	Urgent Requirements:	Refer to 11c. above.
12.	F.O.B. Point:	Contiguous 48 States, District of Columbia
13a.	Ordering address:	IRIS International, Inc. 9172 Eton Ave. Chatsworth, CA 91311.
13b.	Ordering procedures:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). **Ordering Activity must list Model Number and Program length selected, i.e. 3-Year, 4-Year or 5-Year Program, on Delivery Order.**

14.	Payment address:	IRIS International, Inc. 9172 Eton Ave. Chatsworth, CA 91311
15.	Warranty provision:	See Warranty Statement under IRIS FSS CPRR Program Description below.
16.	Export packing charges:	N/A
17.	Terms and conditions of Government purchase card acceptance:	Accepted for any purchase value, with no additional discount.
18.	Terms and conditions of rental maintenance and repair:	User is responsible for daily maintenance and cleaning as per Maintenance Schedule in Operator's Manual. Phone support provided 24 hours per day, 7 days per week, 365 days per year. On-site Service is provided Monday through Friday, 8AM to 5PM, excluding weekends and holidays. Iris Diagnostics publishes annual "Service Policies" that are submitted with the Solicitation and available for review.
19.	Terms and conditions of installation:	IRIS Field Service Engineer installs any iQ200 Series products and the AX-4280. iChem100 will be installed by User. iQ Body Fluids Module added after initial iQ200 Series installation will be installed by User.
20.	Terms and conditions of repair parts:	All repair parts are included in CPRR price provided in Price Schedule.
20a.	Terms and conditions for any other FSS CPRR Program services:	Please see Training Descriptions and Offerings under IRIS Description below.
21.	List of service and distribution points:	Field Service Engineers are strategically based throughout the Unites States to provide local coverage for Contractor's customers.
22.	List of participating dealers:	For stand-alone iChem100 Analyzer, participating dealers are Thermo Fisher Scientific, McKesson Medical, Cardinal Health, Henry Schein-Caligor, Laboratory Supply Company (LABSCO) and Infolab. Contractor may add local dealers that will participate in the program as well.
23.	Preventive maintenance:	iQ200 Series Instruments receive one (1) P.M. and one (1) Annual Certification per year. AX-4280 Instrument receives one (1) Annual Certification per year. iChem100 Instrument is covered by Depot Service and receives no P.M. or Annual Certification.
24a.	Special attributes such as environmental:	All products should be used and disposed of in accordance with the package inserts.
25.	Data Universal Number System (DUNS):	# 09-824-0690
26.	Central Contractor's Registration:	IRIS International, Inc is registered in the Central Contractor Registration (CCR) database. **CAGE Code: 0MHC5**
27.	**Billing Instructions:**	See complete billing instructions under IRIS FSS CPRR. Program Description below.

IRIS FSS CPRR Program Description

This per patient reportable result price encompasses all costs of testing required to produce a single reportable result. It also includes the material to perform tests associated with quality control and repeats as follows: 243 Quality controls per month for all iQ200 Series Urine Microscopic Analyzers, 61 Quality Controls per month for the AX-4280 Urine Chemistry analyzer, and 5% patient repeats for all iQ200 Series, AX-4280 and iChem100 analyzers. In addition, the costs include all necessary maintenance and emergency repairs and training for government personnel. Delivery, installation, and removal of equipment are provided at no additional charge to the government.

What is not included: Test Tubes, Paper, Barcode Labels, Printer Ribbon and Toner Cartridges. Quality Control Materials for iChem100. (Conical tubes and Labels are included for Body Fluids Testing).

For instruments listed on Price Schedule as "for backup use only," sufficient consumables will be provided to operate the instrument at an idle capacity 365 days per year and perform quantity of quality controls listed.

Minimums: The minimum quantity for placement of any analyzer under this Program will be the lowest test volume band for each particular analyzer, as per the CPRR Price Schedule. Once an Ordering Activity enters into a CPRR Agreement with Contractor, the minimum monthly volume will be the Minimum Tests per Month of the band in which test volume estimates were provided, and in which the CPRR is based. Actual reported volumes will be reviewed annually at a minimum, volumes that are consistently above or below the original estimated band, can and will be renegotiated.

Billing Procedures: A ***Standing Order (required)*** for consumables, to be shipped Quarterly, will be set up with the facility, that provides enough reagents, calibrators, controls and consumables necessary to perform the amount of tests provided by the Lab, repeats and controls as defined above. Any requests for consumables outside of these standing orders will be provided at no charge however freight will be paid by the Ordering Customer.

Each Month, the Lab must submit the instrument meter reading per the IRIS ***Meter Reading Instructions provided at time of installation. The IRIS Meter Reading is the only acceptable metric to determine the actual test volume performed by the instrument, no other forms of report submission will be accepted; this form is necessary as it differentiates and provides quantities for, controls, calibrators and tests, for the microscopy and chemistry components of the instrumentation.***

Billing will be at the CPRR amount determined by the IRIS Meter Reading, times the minimum test volume for any given sample volume band. Any tests over the minimum of that band will be billed at the "Cost per Test Above Minimum" price.

Note: Any scenario, configuration or option requested by a Laboratory that is not covered in the tables on the Price Schedule will be listed separately on any quote/proposal, and noted as an exception to the contract.

Training: Two (2) Training Slots at IRIS Corporate Training Facility are provided at no charge with the purchase of each iQ200 Series Instrument. Round trip coach airfare, rooming at Iris designated hotel, and meals are included. This Training Program is up to 4 days in length; additional Training Slots are available at a cost of $3,600 per person. Following IRIS Corporate Training, an IRIS Field Application Specialist will conduct on-site "Train the Trainer" Training and assist with correlations and validations. The IRIS FAS will spend up to 3 ½ days on-site for iQ200 Series analyzer or system and up to 2 days on-site for the stand-alone AX-4280 instrument. iChem100 will be installed and validated by user. On-site refresher Training for iQ200 Series products is available at current published prices.

AT THE TOP RIGHT SIDE OF THE MONITOR:

1. CLICK ON "INSTRUMENT"
2. CLICK ON "MAINTENANCE"
3. CLICK ON "TALLIES"
4. FILL IN DATE FIELDS
5. DATE: PREVIOUS MONTH 1ST DAY TO END OF MONTH –
6. TIME: NO NEED TO DO ANYTHING IN THIS FIELD
7. CLICK ON "OK"
8. CLICK ON "PRINT"AND FAX TALLY REPORT TO:

   Contracts Administrator: 1 (888) 269-4747
   If you have any questions regarding this matter, please call the Credit Department at 1-800-776-4747.

iQ200 ELITE Urine Microscopy Analyzer as part of Elite System

Minimum Tests/Month	600	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500	6000
CPRR for 1-year Program	$ 9.03	$ 6.14	$ 4.70	$ 3.83	$ 3.26	$ 2.84	$ 2.53	$ 2.29	$ 2.10	$ 1.85	$ 1.67	$ 1.52	$ 1.41	$ 1.31	$ 1.24
Add iQ Body Fluids Module	$ 1.16	$ 0.77	$ 0.58	$ 0.46	$ 0.39	$ 0.33	$ 0.29	$ 0.26	$ 0.23	$ 0.20	$ 0.17	$ 0.15	$ 0.14	$ 0.13	$ 0.12
CPRR for 2-year Program	$ 5.75	$ 3.96	$ 3.06	$ 2.53	$ 2.17	$ 1.91	$ 1.72	$ 1.57	$ 1.45	$ 1.30	$ 1.18	$ 1.09	$ 1.02	$ 0.96	$ 0.91
Add iQ Body Fluids Module	$ 0.60	$ 0.40	$ 0.30	$ 0.24	$ 0.20	$ 0.17	$ 0.15	$ 0.13	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06
CPRR for 3-year Program	$ 4.69	$ 3.25	$ 2.53	$ 2.10	$ 1.82	$ 1.61	$ 1.46	$ 1.34	$ 1.24	$ 1.12	$ 1.03	$ 0.95	$ 0.90	$ 0.85	$ 0.81
Add iQ Body Fluids Module	$ 0.42	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05	$ 0.04
CPRR for 4-year Program	$ 4.18	$ 2.91	$ 2.28	$ 1.90	$ 1.65	$ 1.47	$ 1.33	$ 1.23	$ 1.14	$ 1.04	$ 0.95	$ 0.89	$ 0.84	$ 0.80	$ 0.77
Add iQ Body Fluids Module	$ 0.33	$ 0.22	$ 0.16	$ 0.13	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.04	$ 0.04	$ 0.04	$ 0.03
CPRR for 5-year Program	$ 3.89	$ 2.73	$ 2.14	$ 1.79	$ 1.56	$ 1.39	$ 1.27	$ 1.17	$ 1.09	$ 0.99	$ 0.92	$ 0.86	$ 0.81	$ 0.77	$ 0.74
Add iQ Body Fluids Module	$ 0.27	$ 0.18	$ 0.14	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.03	$ 0.03	$ 0.03
Cost per Test Above Minimum	$ 0.62	$ 0.55	$ 0.51	$ 0.48	$ 0.46	$ 0.45	$ 0.44	$ 0.43	$ 0.42	$ 0.41	$ 0.40	$ 0.40	$ 0.39	$ 0.39	$ 0.39

*Adding iQ Body Fluids Module in the above grid includes cost of the Module only. Consumable cost must be added from a separate grid below.

iQ200 ELITE Urine Microscopy Analyzer as Standalone

Minimum Tests/Month	600	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500	6000
CPRR for 1-year Program	$ 9.06	$ 6.16	$ 4.71	$ 3.84	$ 3.26	$ 2.85	$ 2.54	$ 2.30	$ 2.11	$ 1.86	$ 1.67	$ 1.53	$ 1.41	$ 1.32	$ 1.24
Add iQ Body Fluids Module	$ 1.16	$ 0.77	$ 0.58	$ 0.46	$ 0.39	$ 0.33	$ 0.29	$ 0.26	$ 0.23	$ 0.20	$ 0.17	$ 0.15	$ 0.14	$ 0.13	$ 0.12
CPRR for 2-year Program	$ 5.78	$ 3.98	$ 3.08	$ 2.54	$ 2.18	$ 1.92	$ 1.73	$ 1.58	$ 1.46	$ 1.30	$ 1.19	$ 1.10	$ 1.02	$ 0.96	$ 0.92
Add iQ Body Fluids Module	$ 0.60	$ 0.40	$ 0.30	$ 0.24	$ 0.20	$ 0.17	$ 0.15	$ 0.13	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06
CPRR for 3-year Program	$ 4.72	$ 3.28	$ 2.55	$ 2.12	$ 1.83	$ 1.62	$ 1.47	$ 1.35	$ 1.25	$ 1.13	$ 1.03	$ 0.96	$ 0.90	$ 0.85	$ 0.81
Add iQ Body Fluids Module	$ 0.42	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05	$ 0.04
CPRR for 4-year Program	$ 4.22	$ 2.94	$ 2.30	$ 1.92	$ 1.66	$ 1.48	$ 1.34	$ 1.24	$ 1.15	$ 1.04	$ 0.96	$ 0.90	$ 0.85	$ 0.80	$ 0.77
Add iQ Body Fluids Module	$ 0.33	$ 0.22	$ 0.16	$ 0.13	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.04	$ 0.04	$ 0.04	$ 0.03
CPRR for 5-year Program	$ 3.93	$ 2.75	$ 2.16	$ 1.81	$ 1.57	$ 1.40	$ 1.28	$ 1.18	$ 1.10	$ 1.00	$ 0.92	$ 0.86	$ 0.82	$ 0.78	$ 0.75
Add iQ Body Fluids Module	$ 0.27	$ 0.18	$ 0.14	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.03	$ 0.03	$ 0.03
Cost per Test Above Minimum	$ 0.62	$ 0.55	$ 0.51	$ 0.48	$ 0.46	$ 0.45	$ 0.44	$ 0.43	$ 0.42	$ 0.41	$ 0.40	$ 0.40	$ 0.39	$ 0.39	$ 0.39

*Adding iQ Body Fluids Module in the above grid includes cost of the Module only. Consumable cost must be added from a separate grid below.

iQ200 SPRINT Urine Microscopy Analyzer as part of Sprint System

Minimum Tests/Month	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500	6000	6500
CPRR for 1-year Program	$ 6.55	$ 5.01	$ 4.08	$ 3.46	$ 3.02	$ 2.69	$ 2.43	$ 2.22	$ 1.96	$ 1.76	$ 1.61	$ 1.48	$ 1.38	$ 1.30	$ 1.23
Add iQ Body Fluids Module	$ 0.77	$ 0.58	$ 0.46	$ 0.39	$ 0.33	$ 0.29	$ 0.26	$ 0.23	$ 0.20	$ 0.17	$ 0.15	$ 0.14	$ 0.13	$ 0.12	$ 0.11
CPRR for 2-year Program	$ 4.21	$ 3.25	$ 2.68	$ 2.29	$ 2.02	$ 1.81	$ 1.65	$ 1.53	$ 1.36	$ 1.24	$ 1.14	$ 1.06	$ 1.00	$ 0.95	$ 0.91
Add iQ Body Fluids Module	$ 0.40	$ 0.30	$ 0.24	$ 0.20	$ 0.17	$ 0.15	$ 0.13	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.06
CPRR for 3-year Program	$ 3.45	$ 2.68	$ 2.22	$ 1.91	$ 1.70	$ 1.53	$ 1.40	$ 1.30	$ 1.17	$ 1.07	$ 0.99	$ 0.93	$ 0.88	$ 0.84	$ 0.81
Add iQ Body Fluids Module	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04
Add Load/Unload Stations	$ 0.36	$ 0.27	$ 0.22	$ 0.18	$ 0.16	$ 0.14	$ 0.12	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.05
CPRR for 4-year Program	$ 3.09	$ 2.41	$ 2.01	$ 1.74	$ 1.54	$ 1.40	$ 1.29	$ 1.20	$ 1.08	$ 0.99	$ 0.93	$ 0.87	$ 0.83	$ 0.79	$ 0.76
Add iQ Body Fluids Module	$ 0.22	$ 0.16	$ 0.13	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.04	$ 0.04	$ 0.04	$ 0.03	$ 0.03
Add Load/Unload Stations	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.11	$ 0.09	$ 0.09	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04
CPRR for 5-year Program	$ 2.89	$ 2.26	$ 1.89	$ 1.64	$ 1.46	$ 1.33	$ 1.22	$ 1.14	$ 1.03	$ 0.95	$ 0.89	$ 0.84	$ 0.80	$ 0.77	$ 0.74
Add iQ Body Fluids Module	$ 0.18	$ 0.14	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.03	$ 0.03	$ 0.03	$ 0.02
Add Load/Unload Stations	$ 0.24	$ 0.18	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.04	$ 0.03
Cost per Test Above Minimum	$ 0.55	$ 0.51	$ 0.48	$ 0.46	$ 0.45	$ 0.44	$ 0.43	$ 0.42	$ 0.41	$ 0.40	$ 0.40	$ 0.39	$ 0.39	$ 0.39	$ 0.38

*Adding iQ Body Fluids Module in the above grid includes cost of the Module only. Consumable cost must be added from a separate grid below.

Price Schedule

iQ200 SPRINT Urine Microscopy Analyzer as Standalone

Minimum Tests/Month	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500	6000	6500
CPRR for 1-year Program	$ 7.62	$ 5.80	$ 4.72	$ 3.99	$ 3.48	$ 3.09	$ 2.78	$ 2.54	$ 2.23	$ 2.00	$ 1.82	$ 1.67	$ 1.55	$ 1.46	$ 1.37
Add iQ Body Fluids Module	$ 0.77	$ 0.58	$ 0.46	$ 0.39	$ 0.33	$ 0.29	$ 0.26	$ 0.23	$ 0.20	$ 0.17	$ 0.15	$ 0.14	$ 0.13	$ 0.12	$ 0.11
CPRR for 2-year Program	$ 4.78	$ 3.68	$ 3.02	$ 2.58	$ 2.26	$ 2.03	$ 1.84	$ 1.70	$ 1.51	$ 1.37	$ 1.26	$ 1.17	$ 1.10	$ 1.04	$ 0.99
Add iQ Body Fluids Module	$ 0.40	$ 0.30	$ 0.24	$ 0.20	$ 0.17	$ 0.15	$ 0.13	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.06
CPRR for 3-year Program	$ 3.86	$ 2.99	$ 2.47	$ 2.12	$ 1.87	$ 1.69	$ 1.54	$ 1.42	$ 1.28	$ 1.16	$ 1.08	$ 1.01	$ 0.95	$ 0.90	$ 0.86
Add iQ Body Fluids Module	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04
Add Load/Unload Stations	$ 0.36	$ 0.27	$ 0.22	$ 0.18	$ 0.16	$ 0.14	$ 0.12	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.05
CPRR for 4-year Program	$ 3.42	$ 2.66	$ 2.20	$ 1.90	$ 1.69	$ 1.52	$ 1.40	$ 1.30	$ 1.17	$ 1.07	$ 0.99	$ 0.93	$ 0.88	$ 0.84	$ 0.81
Add iQ Body Fluids Module	$ 0.22	$ 0.16	$ 0.13	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.04	$ 0.04	$ 0.04	$ 0.03	$ 0.03
Add Load/Unload Stations	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.11	$ 0.09	$ 0.09	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04
CPRR for 5-year Program	$ 3.17	$ 2.47	$ 2.06	$ 1.78	$ 1.58	$ 1.43	$ 1.32	$ 1.22	$ 1.11	$ 1.02	$ 0.95	$ 0.89	$ 0.85	$ 0.81	$ 0.78
Add iQ Body Fluids Module	$ 0.18	$ 0.14	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.03	$ 0.03	$ 0.03	$ 0.02
Add Load/Unload Stations	$ 0.24	$ 0.18	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.04	$ 0.03
Cost per Test Above Minimum	$ 0.55	$ 0.51	$ 0.48	$ 0.46	$ 0.45	$ 0.44	$ 0.43	$ 0.42	$ 0.41	$ 0.40	$ 0.40	$ 0.39	$ 0.39	$ 0.39	$ 0.38

*Adding iQ Body Fluids Module in the above grid includes cost of the Module only. Consumable cost must be added from a separate grid below.

iQ200 SELECT Semi-Automated Urinalysis System (includes the microscopic portion of the iQ SELECT System. Chemistry portion must be added from iChem100 grid)

Minimum Tests/Month	300	600	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500
CPRR for 1-year Program	$ 16.00	$ 8.18	$ 5.58	$ 4.28	$ 3.50	$ 2.97	$ 2.60	$ 2.32	$ 2.11	$ 1.93	$ 1.71	$ 1.54	$ 1.41	$ 1.31	$ 1.22
Add iQ Body Fluids Module	$ 2.32	$ 1.16	$ 0.77	$ 0.58	$ 0.46	$ 0.39	$ 0.33	$ 0.29	$ 0.26	$ 0.23	$ 0.20	$ 0.17	$ 0.15	$ 0.14	$ 0.13
CPRR for 2-year Program	$ 10.27	$ 5.32	$ 3.67	$ 2.85	$ 2.35	$ 2.02	$ 1.79	$ 1.61	$ 1.47	$ 1.36	$ 1.22	$ 1.12	$ 1.03	$ 0.97	$ 0.91
Add iQ Body Fluids Module	$ 1.20	$ 0.60	$ 0.40	$ 0.30	$ 0.24	$ 0.20	$ 0.17	$ 0.15	$ 0.13	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.07
CPRR for 3-year Program	$ 8.42	$ 4.40	$ 3.06	$ 2.39	$ 1.99	$ 1.72	$ 1.53	$ 1.39	$ 1.27	$ 1.18	$ 1.07	$ 0.98	$ 0.92	$ 0.86	$ 0.82
Add iQ Body Fluids Module	$ 0.83	$ 0.42	$ 0.28	$ 0.21	$ 0.17	$ 0.14	$ 0.12	$ 0.10	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.06	$ 0.05	$ 0.05
CPRR for 4-year Program	$ 7.54	$ 3.96	$ 2.77	$ 2.17	$ 1.82	$ 1.58	$ 1.41	$ 1.28	$ 1.18	$ 1.10	$ 1.00	$ 0.92	$ 0.86	$ 0.82	$ 0.78
Add iQ Body Fluids Module	$ 0.65	$ 0.33	$ 0.22	$ 0.16	$ 0.13	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.07	$ 0.06	$ 0.05	$ 0.04	$ 0.04	$ 0.04
CPRR for 5-year Program	$ 7.05	$ 3.72	$ 2.61	$ 2.06	$ 1.72	$ 1.50	$ 1.34	$ 1.22	$ 1.13	$ 1.06	$ 0.96	$ 0.89	$ 0.84	$ 0.79	$ 0.75
Add iQ Body Fluids Module	$ 0.54	$ 0.27	$ 0.18	$ 0.14	$ 0.11	$ 0.09	$ 0.08	$ 0.07	$ 0.06	$ 0.05	$ 0.05	$ 0.04	$ 0.04	$ 0.03	$ 0.03
Cost per Test Above Minimum	$ 0.78	$ 0.62	$ 0.55	$ 0.51	$ 0.48	$ 0.46	$ 0.45	$ 0.44	$ 0.43	$ 0.42	$ 0.41	$ 0.40	$ 0.40	$ 0.39	$ 0.39

*Adding iQ Body Fluids Module in the above grid includes cost of the Module only. Consumable cost must be added from a separate grid below.

AX-4280 Automated Urine Chemistry Analyzer

Minimum Tests/Month	600	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500	6000
CPRR for 1-year Program	$ 5.16	$ 3.56	$ 2.77	$ 2.29	$ 1.97	$ 1.75	$ 1.57	$ 1.44	$ 1.34	$ 1.20	$ 1.10	$ 1.02	$ 0.96	$ 0.90	$ 0.86
CPRR for 2-year Program	$ 3.26	$ 2.30	$ 1.82	$ 1.54	$ 1.35	$ 1.21	$ 1.11	$ 1.03	$ 0.96	$ 0.88	$ 0.82	$ 0.77	$ 0.73	$ 0.70	$ 0.68
CPRR for 3-year Program	$ 2.65	$ 1.90	$ 1.52	$ 1.30	$ 1.15	$ 1.04	$ 0.96	$ 0.89	$ 0.84	$ 0.78	$ 0.73	$ 0.70	$ 0.66	$ 0.64	$ 0.62
CPRR for 4-year Program	$ 2.35	$ 1.70	$ 1.38	$ 1.18	$ 1.05	$ 0.96	$ 0.89	$ 0.83	$ 0.79	$ 0.74	$ 0.69	$ 0.66	$ 0.64	$ 0.61	$ 0.60
CPRR for 5-year Program	$ 2.19	$ 1.60	$ 1.30	$ 1.12	$ 1.00	$ 0.92	$ 0.85	$ 0.80	$ 0.76	$ 0.71	$ 0.67	$ 0.64	$ 0.62	$ 0.60	$ 0.58
Cost per Test Above Minimum	$ 0.50	$ 0.46	$ 0.43	$ 0.42	$ 0.41	$ 0.40	$ 0.40	$ 0.40	$ 0.39	$ 0.39	$ 0.39	$ 0.38	$ 0.38	$ 0.38	$ 0.38

iChem 100 Semi-Automated Urine Chemistry Analyzer

Minimum Tests/Month	300	600	900	1200	1500	1800	2100	2400	2700	3000	3500	4000	4500	5000	5500
CPRR for 1-year Program	$ 2.53	$ 1.45	$ 1.09	$ 0.91	$ 0.80	$ 0.73	$ 0.68	$ 0.64	$ 0.61	$ 0.59	$ 0.56	$ 0.53	$ 0.52	$ 0.50	$ 0.49
CPRR for 2-year Program	$ 1.67	$ 1.02	$ 0.81	$ 0.70	$ 0.64	$ 0.59	$ 0.56	$ 0.54	$ 0.52	$ 0.51	$ 0.49	$ 0.48	$ 0.47	$ 0.46	$ 0.45
CPRR for 3-year Program	$ 1.40	$ 0.89	$ 0.72	$ 0.64	$ 0.59	$ 0.55	$ 0.53	$ 0.51	$ 0.50	$ 0.49	$ 0.47	$ 0.46	$ 0.45	$ 0.45	$ 0.44
CPRR for 4-year Program	$ 1.27	$ 0.83	$ 0.68	$ 0.61	$ 0.57	$ 0.54	$ 0.52	$ 0.50	$ 0.49	$ 0.48	$ 0.47	$ 0.46	$ 0.45	$ 0.44	$ 0.44
CPRR for 5-year Program	$ 1.19	$ 0.80	$ 0.66	$ 0.60	$ 0.56	$ 0.53	$ 0.51	$ 0.50	$ 0.49	$ 0.48	$ 0.46	$ 0.46	$ 0.45	$ 0.44	$ 0.44
Cost per Test Above Minimum	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35	$ 0.35

iQ Body Fluids Module (incorporated at on-set of iQ200 Series CPRR Program) -- Consumables Only

Minimum Tests/Month	10	20	30	50	75	100	125	150	175	200	250	300	350	400	500
CPRR for 1-year Program	$ 19.93	$ 10.91	$ 7.91	$ 5.51	$ 4.30	$ 3.71	$ 3.35	$ 3.11	$ 2.93	$ 2.80	$ 2.62	$ 2.50	$ 2.41	$ 2.35	$ 2.26
CPRR for 2-year Program	$ 20.23	$ 11.08	$ 8.03	$ 5.59	$ 4.37	$ 3.76	$ 3.40	$ 3.15	$ 2.98	$ 2.85	$ 2.66	$ 2.54	$ 2.45	$ 2.39	$ 2.30
CPRR for 3-year Program	$ 20.53	$ 11.25	$ 8.15	$ 5.67	$ 4.43	$ 3.82	$ 3.45	$ 3.20	$ 3.02	$ 2.89	$ 2.70	$ 2.58	$ 2.49	$ 2.42	$ 2.33
CPRR for 4-year Program	$ 20.84	$ 11.42	$ 8.27	$ 5.76	$ 4.50	$ 3.88	$ 3.50	$ 3.25	$ 3.07	$ 2.93	$ 2.74	$ 2.62	$ 2.52	$ 2.46	$ 2.37
CPRR for 5-year Program	$ 21.16	$ 11.59	$ 8.40	$ 5.85	$ 4.57	$ 3.94	$ 3.55	$ 3.30	$ 3.12	$ 2.98	$ 2.79	$ 2.66	$ 2.56	$ 2.50	$ 2.40
Cost per Test Above Minimum	$ 19.83	$ 10.86	$ 7.87	$ 5.48	$ 4.28	$ 3.69	$ 3.33	$ 3.09	$ 2.92	$ 2.79	$ 2.61	$ 2.49	$ 2.40	$ 2.34	$ 2.25

iQ Body Fluids Module (added to in-force iQ200 Series CPRR Program) -- Includes Software

Minimum Tests/Month	10	20	30	50	75	100	125	150	175	200	250	300	350	400	500
CPRR for 1-year Program	$ 89.21	$ 45.55	$ 31.00	$ 19.36	$ 13.53	$ 10.63	$ 8.88	$ 7.72	$ 6.89	$ 6.26	$ 5.39	$ 4.81	$ 4.39	$ 4.08	$ 3.64
CPRR for 2-year Program	$ 56.22	$ 29.07	$ 20.02	$ 12.79	$ 9.16	$ 7.36	$ 6.27	$ 5.55	$ 5.03	$ 4.64	$ 4.10	$ 3.74	$ 3.47	$ 3.28	$ 3.01
CPRR for 3-year Program	$ 45.46	$ 23.70	$ 16.45	$ 10.66	$ 7.75	$ 6.31	$ 5.44	$ 4.86	$ 4.44	$ 4.13	$ 3.69	$ 3.40	$ 3.19	$ 3.04	$ 2.82
CPRR for 4-year Program	$ 40.25	$ 21.12	$ 14.74	$ 9.64	$ 7.08	$ 5.81	$ 5.05	$ 4.54	$ 4.17	$ 3.90	$ 3.51	$ 3.26	$ 3.07	$ 2.94	$ 2.75
CPRR for 5-year Program	$ 37.27	$ 19.64	$ 13.76	$ 9.07	$ 6.71	$ 5.54	$ 4.84	$ 4.37	$ 4.03	$ 3.78	$ 3.42	$ 3.19	$ 3.02	$ 2.89	$ 2.72
Cost per Test Above Minimum	$ 19.83	$ 10.86	$ 7.87	$ 5.48	$ 4.28	$ 3.69	$ 3.33	$ 3.09	$ 2.92	$ 2.79	$ 2.61	$ 2.49	$ 2.40	$ 2.34	$ 2.25

Backup iQ200 ELITE Urine Microscopy Analyzer (For use as a standalone back-up only)

Can be applied as fixed monthly payment or divided into sample volume of primary analyzer

Monthly Chg for 1-year Program	$ 5,212.47
Monthly Chg for 2-year Program	$ 3,245.09
Monthly Chg for 3-year Program	$ 2,605.71
Monthly Chg for 4-year Program	$ 2,298.83
Monthly Chg for 5-year Program	$ 2,125.36

Backup iQ200 SELECT Semi-Automated Urinalysis System (for use as back-up only) (Includes entire System, Microscopy & Chemistry)

Can be applied as fixed monthly payment or divided into sample volume of primary analyzer

Monthly Chg for 1-year Program	$ 5,334.09
Monthly Chg for 2-year Program	$ 3,355.93
Monthly Chg for 3-year Program	$ 2,714.54
Monthly Chg for 4-year Program	$ 2,407.90
Monthly Chg for 5-year Program	$ 2,235.63

Backup AX-4280 Automated Urine Chemistry Analyzer (for use as standalone back-up only)

Can be applied as fixed monthly payment or divided into sample volume of primary analyzer

Monthly Chg for 1-year Program	$ 2,868.46
Monthly Chg for 2-year Program	$ 1,727.57
Monthly Chg for 3-year Program	$ 1,355.34
Monthly Chg for 4-year Program	$ 1,175.51
Monthly Chg for 5-year Program	$ 1,072.86

Backup iChem 100 Semi-Automated Urine Chemistry Analyzer (for use as back-up only)

Can be applied as fixed monthly payment or divided into sample volume of primary analyzer

Monthly Chg for 1-year Program	$ 645.59
Monthly Chg for 2-year Program	$ 387.29
Monthly Chg for 3-year Program	$ 302.98
Monthly Chg for 4-year Program	$ 262.22
Monthly Chg for 5-year Program	$ 238.93