

MicroScan®  
Microbiology Systems

Siemens Healthcare Diagnostics

Cost Per Reportable Panel

Contract Number  
V797P-7032a

Contract Period:  
February 1, 2006 through  
January 31, 2011

MicroScan®  
Microbiology Systems

Siemens Healthcare Diagnostics

# Department of Veterans Affairs Federal Supply Schedule (FSS)

## Cost-Per-Reportable Panel Program MicroScan® Microbiology Systems

Authorized Federal Supply Schedule Price List  
Effective 02/1/06  
Federal Supply Schedule  
Contract Number V797P-7032a  
FSS Group 66, Part III  
FSC Class: 6630

Siemens Healthcare Diagnostics  
Siemens Healthcare Diagnostics Government Operations  
Glasgow Business Community  
Mailstop 530  
PO Box 6101  
Newark, DE 19714-6101

1-866-323-3468

Business Size:	Large
Tax I.D. No.:	95-2802182 Siemens Healthcare Diagnostics
Duns No.:	00-508-8112 (Glasgow, DE)
CCR#(Cage Code):	1FMH8 (Glasgow, DE)
Contract Period:	February 1, 2006 through January 31, 2011
<a href="http://www.siemens.com">www.siemens.com</a>	

# Information for Ordering Activities:

## 1. Special Item Numbers (SINS):

<u>SIN</u>	<u>Description</u>	<u>Product Model</u>
605-3A	Clinical Coagulation Analyzers: High Complexity	CA 7000, CA7001, BCS, CA1500, CA1501
605-3B	Clinical Coagulation Analyzers: Low Complexity (On Site Training)	CA560, PFA-100
605-5A	Clinical Microbiology Analyzers: High Complexity	Walkaway 40, Walkaway 96, AutoScan 4
605-1A	Clinical Chemistry Analyzers: High Complexity	Dimension RxL Max , Dimension RxL Max HM, Dimension Xpand, Dimension Xpand HM, StreamLAB, BNII, BN Prospec
605-1B	Clinical Chemistry Analyzers: Low Complexity (On Site Training)	Stratus CS

2. **Maximum Order Limit:** None
3. **Minimum Order Limit:** Referenced in attached CPT/CPRR program details
4. **Geographic Coverage:** 50 States, Washington, DC, Puerto Rico
5. **Points of Production:**

SIN	Instrumentation	Place of Performance	
605-3A	CA 7000, CA7001, BCS, CA1500, CA1501, BFTII	<ul style="list-style-type: none"> <li>• Sysmex Corporation 1-5-1 Wakinohama-Kaigandori Chuo-Ku, Kobe, 651-0073 Japan</li> </ul>	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics Marburg GmbH Emil Von Behring Strasse 76 Gebäude M545 Germany</li> </ul>
605-3B	CA560, PFA,	<ul style="list-style-type: none"> <li>• Sysmex Corporation 1-5-1 Wakinohama-Kaigandori Chuo-Ku, Kobe, 651-0073 Japan</li> </ul>	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics 1584 Enterprise Blvd. W. Sacramento, CA 95691</li> </ul>
605-5A	Walkaway 40, Walkaway 96, AutoScan 4	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics 1584 Enterprise Blvd. W. Sacramento, CA 95691</li> </ul>	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics 101 Silvermine Road Brookfield, CT 06804</li> </ul>
605-1A	Dimension RxL Max , Dimension RxL Max HM, Dimension Xpand, Dimension Xpand HM, StreamLAB, BN II, BN Prospec	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics 101 Silvermine Road Brookfield, CT 06804</li> <li>• Siemens Healthcare Diagnostics Glasgow Business Community Newark, DE</li> </ul>	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics Marburg GmbH Emil Von Behring Strasse 76 Gebäude M545 Germany</li> </ul>
605-1B	Stratus CS	<ul style="list-style-type: none"> <li>• Siemens Healthcare Diagnostics 101 Silvermine Road Brookfield, CT 06804</li> </ul>	

6. **Discount:** Prices shown herein are net of discounts.
7. **Quantity Discounts:** N/A
8. **Payment Terms:** Net 30 days from date of invoice.
9. **Government Credit Card:** a) Accepted at micro purchase level  
b) Accepted at macro purchase level
10. **Foreign Items:** See #5
11. **Delivery Time:** a) 90 days ARO for equipment  
b) Non-equipment items available for expedited delivery at customer's expense  
c) Non-equipment items available for overnight or 2-day delivery at customer's expense  
d) NA

12. **FOB Point(s):**
- |                    |   |
|--------------------|---|
| Equipment:         | Destination within consignee's premises for routine deliveries to 50 states, D.C., and Puerto Rico. |
| Reagents/Supplies: | Destination to consignee's premises for routine deliveries to 50 states, D.C., and Puerto Rico.     |

- 13a. **Ordering Address(es):**
- Fax:** 1-800-344-8981 24 hours a day 7 days a week
- Phone:** 1-866-323-3468  
Monday through Friday 8:30 AM through 8:00 PM EST
- Internet:** [www.siemens.com](http://www.siemens.com)  
24 hrs/day, 7 days/wk unless you are ordering a specific lot number

**Ordering Address:**

**a) Equipment:**  
Siemens Healthcare Diagnostics Inc  
Glasgow Business Community  
Bldg. 500  
PO Box 6101  
Newark, DE 19714-6101

**b) Routine Reagents/Supplies:**  
**Atlanta Customer Center**  
3090 Premiere Parkway, Suite 600  
Duluth, GA 30097-4904

13. b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

14. **Payment Address** as shown on Invoice Siemens Healthcare Diagnostics Inc.  
c/o Bank of America Lockbox Services  
13776 Collection Center Drive  
Chicago, IL 60693

To wire funds:

Siemens Healthcare Diagnostics Inc

Account Number: 3756626890

Bank of America

ABA-111000012

Bank Swift: BOFAUS6S

Reference your company name and invoice no.

15. **Warranty Provision:** Referred in attached CPT/CPRR program details
16. **Export Packing Charges:** N/A
17. **Terms and Conditions of Government Purchase Card:** Accepted
18. **Terms and Conditions of rental, maintenance and repair:** Referred in attached CPT/CPRR program details
19. **Terms and Conditions of installation:** Referred in attached CPT/CPRR program details
20. **Terms and Conditions of Repair Parts:** Referred in attached CPT/CPRR program details
- 20a. **Terms and Conditions for any other services:** Referred in attached CPT/CPRR program detail
21. **Service and Distribution Points:** Siemens Healthcare Diagnostics World Parts Center  
800 Trade Port Blvd.  
Suite 813  
Atlanta, GA 30354
- Delaware Distribution Center  
200 Centerpoint Blvd.  
New Castle, DE 19720
22. **Participating Dealers:** None
23. **Preventative Maintenance:** Referred in attached CPT/CPRR program detail
24. **Special attributes:** NA
- 24b. **EIT Supplies and Services** NA
25. **Data Universal Number System (DUNS):** 00-508-8112 (Glasgow, DE)
26. **Central Contractor Registration (CCR):** 1FMH8 (Glasgow, DE – Cage Code)

## For Contract Questions Contact:

Siemens Healthcare Diagnostics  
Government Operations  
Glasgow Business Community  
Mailstop 530  
PO Box 6101  
Newark, DE 19714-6101

1-866-323-3468

**CPRP Program Details** Siemens Healthcare Diagnostics's CPRP Program is designed to allow the customer to customize for their laboratory and to manage budgets more effectively. Based on customer selection, the final CPRR price includes the MicroScan ID/AST System(s), service, panels, reagents, consumable and supplies. CPRP is defined as follows: one panel per each isolate or test performed plus the panels and supplies required to perform NCCLS recommended quality control (see assumptions outlined under Reagent Pricing). Please see the attached Product List for specific details of products included. Products not included in the CPRP Program will be priced separately. Products not manufactured by Siemens Healthcare Diagnostics are not part of the CPRP Program.

### CPRP Billing Process Requirements:

- Panels will be invoiced when shipped. The price per pack will reflect the appropriate per-panel price for the total number of tests in the pack.
- Supplies which are included in the CPRP will be shipped at no charge.
- Any other supplies/products not included in the CPRP will be invoiced at time of shipment.
- Full invoice payment is due no later than **30 days from invoice date**
- It is the responsibility of the customer to notify Siemens Healthcare Diagnostics of increases or decreases in volume so pricing can be adjusted to reflect the actual estimated volume.

### Maintenance and Repair / Service:

The customer is responsible for all daily, weekly and monthly routine operator maintenance and will record completion in maintenance log.

First year:	AutoScan 4	Business Hours
	Walkaway 40	Business Hours
	Walkaway 96	Business Hours

#### Subsequent years:

**Business Hours Agreement:** includes preventive maintenance visits at the manufacturer's recommended intervals, unlimited service visits and all necessary replacement parts, excluding disposables and customer maintenance and operating supplies, during normal business hours. Normal business hours are from 8:00 a.m. to 5:00 p.m. Monday through Friday, excluding holidays.

**Full Service Agreement (24/7):** includes preventive maintenance visits at the manufacturer's recommended intervals, unlimited service visits and all necessary replacement parts, excluding disposables and customer maintenance and operating supplies, twenty-four hours per day, seven days per week.

*Parts: All parts are included except those which are supplied with the initial shipment and are meant to last through the life of the equipment. These items include but are not limited to tools, alignment gages and segments. Although necessary, these items are not critical to instrument operation*

**Service Requests/Technical Assistance:** Customer may contact the Technical Assistance Center (hotline) twenty-four hours per day, seven days per week.. Customers are requested to contact the hotline for all inquiries, including technical assistance and service requests. If a service visit is needed, or requested, the Field Service Representative (FSR) receives notification from the Technical Assistance Center and then calls the customer and determines if additional parts or other resources may be needed to perform the requested service. An on site visit is scheduled with the customer.

**Technical Assistance Hotline: 1.800.677.7226 available 24/7**

## Training:

**Upon Installation** - Siemens Healthcare Diagnostics Inc will provide training at the Siemens Healthcare Diagnostics manufacturing location for two operating personnel at no charge to the Government. This includes airfare, room and board.

**Additional Training** in years 2 through 5 - Siemens Healthcare Diagnostics will provide training at the manufacturer's facility for one operator per year (if requested by the customer). The Government agrees to cover airfare for the additional training. These classes cannot be carried over from one year to the next. Laboratories may train additional staff via **KnowIt**<sup>sm</sup> online training (details below) at no charge. Any requested incremental training (above that mentioned above) is offered at prices below.

<u>Equipment</u>	<u>Training Location</u>	<u># of Days</u>	<u>Price</u>
AutoScan 4	Sacramento, California	3	\$2,500*
Walkaway 40/96	Sacramento, California	4	\$2,500*

\*INCLUDES domestic airfare



**KnowIt**<sup>sm</sup> interactive e-learning brings a virtual classroom right to your lab, providing a convenient and cost-effective way to move your staff up the learning curve quickly and manage long term knowledge development. Ready and available, KnowIt<sup>sm</sup> offers employees the flexibility to complete the course at his/her own pace and as schedules allow. It provides an interactive learning experience with instant feedback, reinforcement and motivation. Each module features pre and post-tests to measure performance. Test scores are then stored in a database. Online at [www.siemens.com](http://www.siemens.com)

Available for **MicroScan LabPro Software**.

- Pre-training prior to attending a Siemens Healthcare Diagnostics Class
- A tool with which classroom attendees can provide customer training back in the lab for the rest of the staff
- A quick reference and refresher tool

## Shipping and Handling: **Standard Shipping and Handling**

Siemens Healthcare Diagnostics provides shipping and handling for Government customers on routine shipments at no charge and applies to all 50 states, DC, and Puerto Rico.

Routine shipments are those that are placed using Siemens Healthcare Diagnostics's primary shipping modes: "DRD" (Dedicated Truck Fleet) or "Siemens Healthcare Diagnostics Select". The shipping mode for each customer is determined by Siemens Healthcare Diagnostics based on geographical location.

### **"DRD" (Dedicated Truck Fleet)**

Siemens Healthcare Diagnostics uses dedicated fleets and other mode and carriers for delivery.

Locations that are receiving their shipments on the dedicated truck network will need to place their orders by the truck schedule for delivery the following week. The schedule is available online at [www.siemens.com](http://www.siemens.com).

The order to delivery lead time for DRD service is a maximum of seven business days.

### **Siemens Healthcare Diagnostics Select**

"Select is a Siemens Healthcare Diagnostics shipping process by which delivery is received within five business days of order placement. Siemens Healthcare Diagnostics utilizes ground or air carriers to deliver the order depending on the nature of the products shipped and the distance to be shipped.

The maximum delivery lead time for Siemens Healthcare Diagnostics Select service is five business days.

## Expedited Shipping and Handling

Siemens Healthcare Diagnostics provides several additional methods for shipping and handling including:

- Two business day service
- Next business day service
- Next business morning service (where available)
- Saturday service (where available)
- Next Flight out service (where available)

Siemens Healthcare Diagnostics ships temperature controlled products that are restricted from shipping over weekends and holidays. An extra business day or two may be required for orders that are scheduled to be in transit over week ends or holidays.

### Charges for Expedited Shipping and Handling Services.

The customer is responsible for all charges associated with expedited delivery. The charges are based on the net weight of the shipments.

Due to the complex nature of Siemens Healthcare Diagnostics's shipping (Refrigerated, frozen, dry ice, hazardous, infectious substances) the shipping and handling charges for each shipping condition offered (Next Business Day, etc) are based on the average cost of shipping and handling for the shipping condition. The charge is, on average, the difference between the Standard Shipping and Handling Cost, and the cost for Expedited Shipping and Handling.

**Compliance** - Should the Customer fail to purchase in any calendar quarter at least three (3) times the Estimated Monthly Commitment for Reportable Panels in the aggregate or for any of the individual categories or products set forth therein, listed on Attachment A, , Siemens Healthcare Diagnostics, in addition to such other rights as are available by law, reserves the right to a) increase the minimum number of Reportable Panels required for any subsequent periods to compensate for the shortfall, and/or b) immediately adjust the prices for any subsequent period to the appropriate tier on the Federal Supply Schedule based on the actual average volume and c) bill the Customer the Minimum Monthly Fee according to the formula below for any months where the Estimated Monthly Commitment was not met. New pricing and commitment amounts will be provided on an addendum. A signed addendum to the original contract with the new committed volume and pricing will be required.

### Minimum Monthly Fee Formula -

The amount of the cost of the use of the Equipment and service will be divided by the total Estimated Monthly Commitment of Reportable Panels as revised for the change in Reportable Panel purchases. This amount ("Surcharge") is then added to the base reagent prices for which you are eligible according to the Federal Supply Schedule tiers based on the actual average volumes. The Customer acknowledges that the cost of your use of the Equipment is included in the price of the Reportable Panels, and that this portion of the price of the Reportable Panels is not subject to renegotiation with Siemens Healthcare Diagnostics

**Exclusions:** Items not manufactured by Siemens Healthcare Diagnostics, those not include on the Products List attached, product necessary for open channel or user defined tests, relocation of equipment, biomedical engineer training are excluded from the CPRR Program.

# Siemens Healthcare Diagnostics Microbiology



## AutoScan 4 System

The AutoScan 4 System provides automated bacterial ID and susceptibility testing with traditional methods. The system processes Conventional Overnight panels in seconds, simplifying ID/AST testing while standardizing results.

## Walkaway Plus Systems

The Walkaway Plus Systems are engineered for optimal performance and flexibility. The systems can accommodate multiple workflow options and automate over 90% of a laboratory's routine ID/AST workload. Available in both 40 and 96-panel capacity models, these dual technology systems integrate both rapid and conventional overnight testing in one instrument.



## Lab Pro Alert Software

Alert software complements the LabPro Information Management System to help balance workflow efficiency and accuracy by automating the detection of atypical ID and AST results or conditions that warrant infection contract or physician review. Customized pre- and user-defined rules enable you to tailor a program vital to the needs of the individual microbiology lab.

# Customized MicroScan CPRP Pricing Worksheet

## Equipment and Service

1. Select Total Term of Agreement

(Across the top of CPRP Instrumentation Pricing Grid)

*Term is subject to annual appropriation of funds. This agreement does not obligate funds.*

2. Select Instrumentation and any Accessories and list the monthly amount for each item below. Multiply by the quantity required for the each to obtain a total amount for each line.

(From CPRP: Instrumentation Pricing Grid based on selected term)

<u>Equipment</u>	<u>\$</u>	<u>X</u>	<u>QTY</u>		
\$ _____		X	_____	=	\$ _____
\$ _____		X	_____	=	+\$ _____
\$ _____		X	_____	=	+\$ _____
\$ _____		X	_____	=	+\$ _____

3. Total Instrumentation \$ \_\_\_\_\_ Sum Total =\$ \_\_\_\_\_  
(Sum of items listed in #2)

4. Total Annual Instrumentation \$ \_\_\_\_\_ (x12) x ( # of years) \$ \_\_\_\_\_  
(#3 multiplied by 12) x ( # of years)

5. Monthly Instrument \$: Multiply #4 by current Money Factor \$ \_\_\_\_\_  
(obtain money factor from Siemens Healthcare Diagnostics)

6. Select Required Service. List the monthly amount for each item below, multiply by the quantity required for the each to obtain a total amount for each line.

(From CPRP: Service Pricing Grid based on selected term)

*Should service not be included in the CPRP, customer must agree to purchase it separately.*

<u>Service/ \$</u>	<u>X</u>	<u>QTY</u>		
\$ _____	X	_____	=	\$ _____
\$ _____	X	_____	=	+\$ _____
\$ _____	X	_____	=	+\$ _____
\$ _____	X	_____	=	+\$ _____

7. Total Service \$ \_\_\_\_\_ Sum Total =\$ \_\_\_\_\_  
(Sum of items listed in #6)

8. Select appropriate monthly QC \$ based on instrument type \$ \_\_\_\_\_  
From CPRP: Reagent Pricing (B)  
(note assumptions on amount of QC)

9. Monthly Instrument, QC and Service \$ \_\_\_\_\_  
(Add #5, #7 and #8)

10. Total Monthly Patient Isolates/Panels (excluding QC) \_\_\_\_\_  
(List total isolates/panels per month)

11. Surcharge per Isolate/Panel  
(#9 Divided by #10)

\$ \_\_\_\_\_

### MicroScan CPRP Pricing

This pricing includes panel, inoculation method, inoculator, reagents (see Product List for items included)

12. Use total monthly patient isolates (#10 above) results  
to determine price for panels in CPRP: Reagent Pricing (A)

\_\_\_\_\_

13. TOTAL CPRP Price:  
(Add #11 to # 12)

\_\_\_\_\_

## CPRP Instrumentation and Service Pricing

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### MicroScan Instrumentation

*All figures are monthly amounts and do not include service or money factor / interest. Figures are rounded and may vary slightly.*

Term of the Agreement	GSA Equipment Price divided by the # of months				
	5 years	4 years	3 years	2 years	1 year
AS4 w/ Lab Pro and Alert	\$ 569	\$ 711	\$ 948	\$ 1,422	\$ 2,844
WA-40 Plus w/ Lab Pro and Alert	\$ 1,242	\$ 1,553	\$ 2,070	\$ 3,105	\$ 6,211
WA-96 Plus w/ Lab Pro and Alert	\$ 1,603	\$ 2,004	\$ 2,672	\$ 4,008	\$ 8,016
Alert Software Only	\$ 58	\$ 73	\$ 97	\$ 146	\$ 292
LabPro for AS4 w/std printer	\$ 175	\$ 219	\$ 292	\$ 438	\$ 875
LabPro for WA40 Plus w/ std printer	\$ 192	\$ 240	\$ 319	\$ 479	\$ 958
LabPro for WA96 Plus w/printer	\$ 217	\$ 271	\$ 361	\$ 542	\$ 1,083
pharmLINK Workstation	\$ 325	\$ 406	\$ 542	\$ 813	\$ 1,625

#### All MicroScan Systems (AutoScan 4 and Walkaway 40/96) include:

- Pentium Desktop Computer
- Reports Printer
- RENOK (1)
- LabPro Data Management Software
- LabPro Alert Software
- MicroScan Software for LIS interfacing
- Training (as described above)
- First Year Service: Business Hours

#### Walkaway 40/96 Systems also include:

- Bar Code Printer
- Turbidity Meter

#### pharmLINK Workstation includes:

- Pentium Desktop Computer w/phone modem and network card
- pharmLINK v4.0 software
- Operator's manual
- Line Conditioner
- MicroScan HPS interface software (full interface capability requires reciprocal software from HPS)

		5 years	4 years	3 years	2 years	1 year
<b>AutoScan w/ LabPro and Alert</b>						
Business Hours	\$	320	\$ 300	\$ 267	\$ 200	\$ -
Full Service	\$	331	\$ 310	\$ 276	\$ 207	\$ -
<b>Walkaway 40 w/ LabPro and Alert</b>						
Business Hours	\$	630	\$ 591	\$ 525	\$ 394	\$ -
Full Service	\$	795	\$ 745	\$ 663	\$ 497	\$ -
<b>Walkaway 96 w/ LabPro and Alert</b>						
Business Hours	\$	831	\$ 779	\$ 693	\$ 519	\$ -
Full Service	\$	1,044	\$ 979	\$ 870	\$ 653	\$ -

*Should service not be included in the CPT Plus, customer must agree to purchase it separately.*

**Recertified Equipment:** Customers will receive a minimum of a 10% discount from instrument contract prices for recertified units currently under production.

**Equipment Ownership:** Title to all equipment provided under this contract remains with Siemens Healthcare Diagnostics.

## CPRP Program: Panel and Reagent Pricing

### A: Base CPRP

This pricing includes panel, inoculation method, inoculator, reagents (see Product List for items included)

	< 300 panels/mo	300-699 panels/mo	> 700 panels/mo
Cost Per Reportable Panel	\$6.00	\$5.75	\$5.50
Cost Per Reportable Synergy Panel	\$6.35	\$6.00	\$5.65

Prices do not include instrument and/or service surcharge.

It is the responsibility of the customer to notify Siemens Healthcare Diagnostics of increases or decreases in volume so pricing can be adjusted to reflect the actual estimated volume

### B: Quality Control Panels

	# of Panel Types	Max # of QC Panels	Monthly QC
autoSCAN-4	2	60	\$389
WalkAway-40 Plus	3	80	\$499

## MicroScan Product Listing

PRODUCT DESCRIPTION	CATALOG NUMBER	UNIT OF MEASURE	FREQUENCY OF USE	INCLUDED IN CPRP
<b>MICROSCAN PANELS - DRIED</b>				
Conventional Breakpoint Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Conventional Combo Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Conventional MIC Only Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Conventional ID Only Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Rapid Breakpoint Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Rapid Combo Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Rapid MIC Only Panels	B1017-XX	20/pk	1 panel per isolate	Yes
Rapid ID Only Panels	B1017-XX	20/pk	1 panel per isolate	Yes
<b>SPECIALTY ID-ONLY PANELS</b>				
Rapid Yeast ID Panel	B1017-70	20/pk	1 panel per isolate	Yes
Rapid HNID Panel	B1012-10B	20/pk	1 panel per isolate	Yes
Rapid Anaerobe ID Panel	B1017-2	20/pk	1 panel per isolate	Yes
<b>SYNERGY PANELS</b>				
Synergies Plus Panels	B1025-XXX	20/pk	1 panel per isolate	Yes
<b>SPECIALTY MIC PANELS &amp; ACCESSORIES</b>				
MICroSTREP <i>plus</i> Panel	B1027-201	20/pk	1 panel per isolate	No
Mueller Hinton Broth w/LHB (use w/MICroSTREP <i>plus</i> )	B1015-25	10/pk	1 per panel	No
Saline Inoculum (use w/MICroSTREP <i>plus</i> )	B1015-12	60/pk	1 per panel	No
MICroSTREP <i>plus</i> ANCILLARY KIT	B1015-60	20/bx	1 / box of panels	No
ESBL <i>plus</i> PANEL	B1027-101	20/pk	1 panel per isolate	No
ESBL <i>plus</i> ANCILLARY KIT	B1015-40	20/pk	1 / box of panels	No
<b>INOCULATORS</b>				
Inoculators-D (for use w/conventional panels)	B1013-4	240/cs	1 tray per isolate	Yes
Inoculators-D (for use w/conventional panels)	B1013-5	60/cs	1 tray per isolate	Yes
Inoculators-R (for use w/rapid panels)	B1013-6	240/cs	1 tray per isolate	Yes
Inoculators (for use w/MIC/Combo)	B1010-54	60/cs	1 tray per isolate	Yes

**INOCULATION METHODS**

<b>PRODUCT DESCRIPTION</b>	<b>CATALOG NUMBER</b>	<b>UNIT OF MEASURE</b>	<b>FREQUENCY OF USE</b>	<b>INCLUDED IN CPRP</b>
PROMPT	B1026-10D	60/pk	depends on inoculation method chosen	Yes
BHI Broth, 0.5 mL	B1010-30A	60/pk	depends on inoculation method chosen	Yes
POS Inoculum Broth, 0.5 mL	B1010-32A	60/pk	depends on inoculation method chosen	Yes
Sterile Inoculum Water, 3 mL	B1015-2	60/pk	depends on inoculation method chosen	Yes
Inoculum Water w/Pluronic-D, 25 mL	B1015-7	60/pk	depends on inoculation method chosen	Yes
Saline Inoculum w/Pluronic, 6.5 mL	B1015-11	60/pk	depends on inoculation method chosen	Yes
Rapid POS Inoculum Broth, 25 mL	B1015-14	60/pk	depends on inoculation method chosen	Yes
Mueller Hinton Broth w/Ca & Mg, 25 mL	B1015-9	60/pk	depends on inoculation method chosen	Yes
HNID Inoculum Broth	B1015-16	60/pk	depends on inoculation method chosen	Yes
<b>REAGENTS</b>				
Mineral Oil, 60mL	B1010-40	1 each	varies with equipment and workload	Yes
Mineral Oil, 250mL	B1010-40A	1 each	varies with equipment and workload	Yes
Kovac's, 30 mL	B1010-41A	1 each	varies with equipment and workload	Yes
Kovac's, 250 mL	B1015-41	1 each	varies with equipment and workload	Yes
Alpha-Naphthol, 30 mL	B1010-42A	1 each	varies with equipment and workload	Yes
Potassium Hydroxide, 30mL	B1010-43A	1 each	varies with equipment and workload	Yes
Potassium Hydroxide, 250 mL	B1015-43	1 each	varies with equipment and workload	Yes
Sulfanilic Acid, 30 mL	B1010-44A	1 each	varies with equipment and workload	Yes

<b>PRODUCT DESCRIPTION</b>	<b>CATALOG NUMBER</b>	<b>UNIT OF MEASURE</b>	<b>FREQUENCY OF USE</b>	<b>INCLUDED IN CPRP</b>
Sulfanilic Acid, 250 mL	B1015-44	1 each	varies with equipment and workload	Yes
N-N Dimethyl-Alpha-Naphthylamine, 30 mL	B1010-45A	1 each	varies with equipment and workload	Yes
N-N Dimethyl-Alpha-Naphthylamine, 250 mL	B1015-45	1 each	varies with equipment and workload	Yes
Ferric Chloride, 30 mL	B1010-48A	1 each	varies with equipment and workload	Yes
Ferric Chloride, 250 mL	B1015-48	1 each	varies with equipment and workload	Yes
Sodium Hydroxide (0.05N), 30 mL	B1015-3	1 each	varies with equipment and workload	Yes
Sodium Hydroxide (0.05N), 250 mL	B1015-42	1 each	varies with equipment and workload	Yes
Peptidase Reagent, 30 mL	B1012-30B	1 each	varies with equipment and workload	Yes
Peptidase Reagent, 250 mL	B1015-30	1 each	varies with equipment and workload	Yes
Xylene, 30 mL	B1015-5	1 each	varies with equipment and workload	Yes
Ehrlichs Reagent, 30 mL	B1015-6	1 each	varies with equipment and workload	Yes
Iodine Reagent, 30 mL	B1010-94A	1 each	varies with equipment and workload	Yes
Rapid Indole Reagent, 30 mL	B1015-17	1 each	varies with equipment and workload	Yes
HNID Indole Reagent, 30 mL	B1015-15	1 each	varies with equipment and workload	Yes

**MISCELLANEOUS SUPPLIES & ACCESSORY ITEMS**

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Yeast Turbidity Standard	B1015-18	1 each	As needed	No
Barcode Label Paper-C.Itoh	B1011-16	5000/bx	As needed	Yes
Barcode Label Paper- Barcode Printer	B1018-129	4235/roll	As needed	Yes
Cover Trays - autoSCAN-4 Only	B1010-56B	12/pk	As needed	Yes
Printer Ribbon for C-ITOH	B1018-97	1 each	As needed	Yes
Printer Ribbon for Okidata Printer	B1018-54	1 each	As needed	Yes
Oil Bottle Assy 250 mL	B1011-21	1 each	As needed	No
Empty Reagent Bottles (WalkAway Only)	B1011-23	12/pk	As needed	No

Reagent Droppers	B1013-12A	12/pk	As needed	No
Seal Strips - autoSCAN-4 Only	B1010-51	600/roll	As needed	Yes

<b>PRODUCT DESCRIPTION</b>	<b>CATALOG NUMBER</b>	<b>UNIT OF MEASURE</b>	<b>FREQUENCY OF USE</b>	<b>INCLUDED IN CPRP</b>
Tray Lids – WalkAway Systems Only	B1018-18	240/pk	1 per panel	Yes
Waste Reagent Disposal Bag – WA Only	B1018-74	10/pk	As needed	Yes
Fan Filter WalkAway 40/96 Diffuser Plate	B1018-112	1 each	As needed	No
WalkAway 40/96 and SI Photodiode Shield	B1018-113	1 each	As needed	No
WalkAway 40/96 Reagent O-Ring Kit	B1018-114	1 each	As needed	No
WalkAway 40/96 and SI Photodiode Shield	B1018-115	1 each	As needed	No
WalkAway 40/96SI Fluorometer Shield	B1018-116	1 each	As needed	No
WalkAway 40/96 and SI Reagent Funnel	B1018-117	1 each	As needed	No
WalkAway 40/96 and SI	B1018-118	1 each	As needed	No
Gram Negative Code Book	B1010-66D	1 each	One	No
Gram Positive Code Book	B1010-46B	1 each	One	No
Rapid Yeast ID Code Book	B1014-1A	1 each	One	No
Rapid Anaerobe ID Code Book	B1014-2	1 each	One	No
Worksheets-Conventional Panels	Various	100/pk	As needed	Yes*
QC Report Forms - Conventional Panels	Various	100/pk	As needed	Yes*
<b>QUALITY CONTROL</b>				
Quality Control Report Forms	Various	50/pk	As needed	Yes*
Reagent Quality Control Kit	B1013-3	30 tests	As needed	Yes
<b>GENERAL LAB &amp; MICROBIOLOGY SUPPLIES</b>				
Plated Media	Not Applicable			No
Broths/Media (other than those listed)	Not Applicable			No
QC Organisms	Not Applicable			No
Loops/Swabs/Wood Applicator Sticks	Not Applicable			No
Turbidity Standards (other than those listed)	Not Applicable			No
Pipettes or Pipette Tips	Not Applicable			No
Refrigerators/Freezers	Not Applicable			No
General Lab Equipment	Not Applicable			No
Vortex	Not Applicable			No
Bunsen Burner/Bacti-Cinerator	Not Applicable			No
Wipes	Not Applicable			No
Printer Paper	Not Applicable			No
Computer Diskettes	Not Applicable			No

\* Standard computer/printer supplies (paper, diskettes, CD's, printer ribbon for new laser series) will no longer be part of our product inventory. These common items can be purchased thru normal office supply vendors.

\*\* Prices do not include pending release of new "mixed panel" product

\*\*\* Products not included in CPRP Program will be priced according to volume and commitment