

Authorized Federal Supply Schedule Price List

Medical Equipment and Supplies

RADIOMETER AMERICA Inc.

Federal Supply Schedule: FSC Group 66, Part III, Cost Per Test: Clinical Analyzers: Laboratory, Chemistry, Hematology, Coagulation, Urinalysis, Microbiology, and Immunochemistry.

FSC Class 6630

Contract Number: V797P-7140a

Contract Period: 03/01/2008 through 2/28/2013

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Contractor: Radiometer America Inc.
VA CPT Contract Administrator, Debbie Vanderbilt
810 Sharon Drive, Westlake, Ohio, 44145
1-800-736-0600 Ext. 6126 – Customer Service
1-440-871-2510 TeleFax
Email: dvanderbilt@radiometeramerica.com

Contract Manager: Radiometer America Inc.
Phil Szunyog, Director, Business Development
1-800-736-0600 Ext. 353
1-440-871-8117 TeleFax

Business Size: Large

Radiometer America Inc.
Cost-Per-Test Program
FSC Group 66, Part III, FSC Class 6630

Special Item Number	6055-1b – Clinical Chemistry Instruments, Whole Blood, pH, Blood Gas, Electrolytes, Metabolites and Co-Oximeters. Clinical Chemistry Accessories: Blood collection devices. Radiometer Models: ABL80, NPT7 and ABL800 Series Flex Analyzers.
Maximum Order:	None
Minimum Order:	\$500.00
Geographic Coverage:	48 Contiguous States, D.C., Alaska, and Hawaii
Point of Production:	Copenhagen, Denmark
Prompt Payment:	Net 30
Government Commercial Credit Card:	Government Credit Card is accepted above the micro-purchase threshold with no additional discounts.
Time of Delivery:	Within 60 days ARO. Reagents and Supplies choose monthly or quarterly.
Urgent Delivery:	Within 2 days ARO, reagents and supplies, government will pay excess charges above the normal freight charges. Within 14-30 days ARO, equipment, government will pay excess charges above the normal charges.

FOB Points:	FOB Destination within consignees premises, within the 48 contiguous states, D.C., Alaska and Hawaii at no additional charges.
Ordering Address:	Radiometer America Inc. Attention: Customer Service Department 810 Sharon Drive Westlake, OH 44145 Phone – 1-800-736-0600 Ext. 6126 TeleFax – 1-800-736-2510
Payment Address:	Radiometer America Inc. 13217 Collections Center Drive Chicago, IL 60693
List of service and distribution point:	Service points: Numerous dispatch points call 1-800-800-7005 for dispatch.
Accessories and/or Options:	Clinitubes, printer, and QC products exceeding Clinical Laboratory Improvement Amendments (CLIA or CAP) requirements can be purchased at GSA FSS contract GS-07F-5598R prices.
Terms and Conditions of Rental, Maintenance and Repair:	Radiometer America will provide Techline 24 hours per day, 7 days per week and will perform emergency repair service within 24 hours of the time of notification of the malfunction Monday – Friday, excludes emergency service includes Alaska and Hawaii. Should the customer decide to elect 24/7 service an additional flat fee of \$191.00 per month must be added to the lease payment at the initial analyzer purchase.

Installation: Installation and onsite operator training included at no additional cost.

Terms and Conditions of repair parts: Included

Preventive Maintenance: One annually

Data Universal Number System (DUNS) number: 08-6661-485

Central Contractor Registration Database: Registered

Parameters Available:

		pH, pCO ₂ , pO ₂ , BP	Na ⁺	K ⁺	Cl ⁻	Glu	Ca ⁺⁺	Lac	tHb	sO ₂	HbO ₂	COHb	MetHb	HHb	HbF	tBil
ABL805	393-805	✓	✓	✓	✓	✓	✓	✓								
ABL810	393-810	✓							✓	✓						
ABL815	393-815	✓	✓	✓	✓	✓	✓	✓	✓	✓						
ABL820	393-820	✓							✓	✓	✓	✓	✓	✓		
ABL825	393-825	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		
ABL830	393-830	✓							✓	✓	✓	✓	✓	✓	✓	✓
ABL835	393-835	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
ABL80	393-839	✓	✓	✓	✓	✓										
NPT7	380-572	✓								✓	✓					

Description of Radiometer CPRR Billing Process and Products Included & Excluded from the CPRR program:

Billing Procedure:

Based upon the daily number of blood gas samples provided by the account, Radiometer, will ship quarterly/monthly a calculated quantity of reagents, calibrators, controls, solutions and consumables to perform that number of tests, along with quality control (QC) material to run three (3) QC tests per day, except for the NPT7, which includes QC material sufficient to run 24 QC tests per year. In the event the account runs short of supplies on any ABL800 Series, ABL80, or NPT7, they need only call Radiometer Customer Service for supplemental materials supplies at no additional charge. Should the account run short of supplies in two consecutive quarters, Radiometer would review the volume and lab protocol with account personnel and make any necessary adjustments to the forecasted number of daily samples. This review and adjustment may result in a change in the volume band, with a corresponding change in price. Any additional supplies required for the NPT7 must be purchased outside of this agreement, as priced in the GSA Contract GS-07F-5598R.

For all equipment, Radiometer will conduct annual account activity reviews and make adjustments in the standing order in coordination with the account. If the annual review determines a variance from the account's estimate as compared to the actual quantity of reagents, consumables, etc. shipped during the year, such that the revised monthly number of samples now falls into a different volume band, the monthly price will be adjusted accordingly in consideration of the revised volume. There will be no attempt to recoup charges retroactively for low volume estimates made in good faith by the account. Radiometer will also decrease the account's monthly payment if their volume falls below their original estimate and it takes them to a lower volume band.

Products included and excluded from the CPRR program:

The costs reflected in the contracted price matrices contain ALL of the equipment use, reagents, standards, consumables, calibrators, controls, materials, supplies, parts and accessories required for the proper operation of Radiometer's equipment and necessary for the generation of a patient reportable result, including quality control (QC) material sufficient to run three (3) QC tests per day, except for the NPT7 which includes quality control material sufficient to run 24 per year.

This per patient reportable result price encompasses all costs of testing required to produce a single reportable result. It also includes the material to perform tests associated with quality control (QC) (three (3) per day), except for the NPT7 which includes material to perform tests associated 24 per year, calibration and correlation study testing as prescribed by the National Committee for Clinical Laboratory Standards (NCCLS). In addition, the costs include all necessary maintenance and emergency repairs and training for government personnel. Delivery, installation, and removal of equipment are provided at no additional charge to the government.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL80
Test Assay: Measured parameters include: pH, pCO2 and pO2

Daily Volume	1 year	2 years	3 years	4 years	5 years
1	\$1,835	\$1,284	\$1,151	\$1,095	\$1,071
2	\$1,915	\$1,364	\$1,233	\$1,179	\$1,157
3	\$1,975	\$1,424	\$1,293	\$1,241	\$1,220
4	\$2,076	\$1,525	\$1,397	\$1,346	\$1,328
5	\$2,124	\$1,573	\$1,445	\$1,396	\$1,379
6	\$2,130	\$1,579	\$1,451	\$1,402	\$1,385
7	\$2,145	\$1,594	\$1,467	\$1,418	\$1,401
8	\$2,251	\$1,700	\$1,574	\$1,528	\$1,514
9	\$2,257	\$1,706	\$1,580	\$1,534	\$1,520
10	\$2,272	\$1,721	\$1,596	\$1,550	\$1,536
11	\$2,289	\$1,737	\$1,612	\$1,567	\$1,553
12	\$2,304	\$1,753	\$1,628	\$1,582	\$1,569
13	\$2,319	\$1,768	\$1,643	\$1,598	\$1,586
14	\$2,325	\$1,774	\$1,649	\$1,604	\$1,592
15	\$2,340	\$1,789	\$1,665	\$1,620	\$1,608
16	\$2,349	\$1,798	\$1,674	\$1,630	\$1,618
17	\$2,361	\$1,810	\$1,686	\$1,642	\$1,630
18	\$2,370	\$1,819	\$1,695	\$1,651	\$1,640
19	\$2,385	\$1,834	\$1,711	\$1,667	\$1,656
20	\$2,397	\$1,846	\$1,723	\$1,679	\$1,669

Warranty: Depot warranty for the entire agreement to include 24 hours per day, 7 days per week Techline support, and a next day loaner when a hardware failure is identified; covering service parts and labor. Failures due to the use of non-Radiometer products will result in a billable service call at current rates

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR - 5 liquid quality control tests per month and up to 9 electronic quality control tests per day per CLIA guideline

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL80
Test Assay: Measured parameters include: pH, pCO2, pO2, Cl-, Ca++, K+, and Na+

Daily Volume	1 year	2 years	3 years	4 years	5 years
1	\$2,002	\$1,450	\$1,321	\$1,269	\$1,249
2	\$2,108	\$1,557	\$1,429	\$1,379	\$1,361
3	\$2,187	\$1,636	\$1,509	\$1,461	\$1,446
4	\$2,321	\$1,770	\$1,646	\$1,601	\$1,588
5	\$2,382	\$1,831	\$1,707	\$1,663	\$1,653
6	\$2,388	\$1,827	\$1,713	\$1,670	\$1,659
7	\$2,403	\$1,852	\$1,729	\$1,685	\$1,675
8	\$2,539	\$1,988	\$1,867	\$1,827	\$1,820
9	\$2,545	\$1,994	\$1,873	\$1,833	\$1,826
10	\$2,560	\$2,009	\$1,889	\$1,849	\$1,842
11	\$2,580	\$2,029	\$1,909	\$1,869	\$1,863
12	\$2,595	\$2,044	\$1,924	\$1,885	\$1,879
13	\$2,611	\$2,059	\$1,940	\$1,901	\$1,895
14	\$2,616	\$2,065	\$1,946	\$1,907	\$1,902
15	\$2,632	\$2,080	\$1,961	\$1,923	\$1,918
16	\$2,641	\$2,090	\$1,971	\$1,932	\$1,928
17	\$2,653	\$2,101	\$1,982	\$1,944	\$1,940
18	\$2,662	\$2,111	\$1,992	\$1,954	\$1,950
19	\$2,677	\$2,126	\$2,007	\$1,970	\$1,966
20	\$2,689	\$2,138	\$2,019	\$1,982	\$1,978

Warranty: Depot warranty for the entire agreement to include 24 hours per day, 7 days per week Techline support, and a next day loaner when a hardware failure is identified; covering service parts and labor. Failures due to the use of non-Radiometer products will result in a billable service call at current rates

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR - 5 liquid quality control tests per month and up to 9 electronic quality control tests per day per CLIA guideline

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL80
Test Assay: Measured parameters include: pH, pCO₂, pO₂, Cl⁻, Ca⁺⁺, K⁺, Na⁺ and Glucose

Daily Volume	1 year	2 years	3 years	4 years	5 years
1	\$2,168	\$1,617	\$1,490	\$1,442	\$1,426
2	\$2,300	\$1,749	\$1,624	\$1,579	\$1,566
3	\$2,399	\$1,848	\$1,725	\$1,682	\$1,671
4	\$2,566	\$2,015	\$1,895	\$1,855	\$1,848
5	\$2,640	\$2,089	\$1,969	\$1,931	\$1,926
6	\$2,646	\$2,094	\$1,975	\$1,937	\$1,933
7	\$2,661	\$2,110	\$1,991	\$1,953	\$1,949
8	\$2,828	\$2,276	\$2,160	\$2,126	\$2,126
9	\$2,833	\$2,282	\$2,166	\$2,132	\$2,132
10	\$2,849	\$2,297	\$2,182	\$2,148	\$2,148
11	\$2,872	\$2,321	\$2,205	\$2,172	\$2,173
12	\$2,887	\$2,336	\$2,221	\$2,188	\$2,189
13	\$2,902	\$2,351	\$2,236	\$2,204	\$2,205
14	\$2,908	\$2,357	\$2,242	\$2,210	\$2,211
15	\$2,923	\$2,372	\$2,258	\$2,225	\$2,227
16	\$2,933	\$2,381	\$2,267	\$2,235	\$2,237
17	\$2,944	\$2,393	\$2,279	\$2,247	\$2,250
18	\$2,954	\$2,402	\$2,289	\$2,257	\$2,260
19	\$2,969	\$2,418	\$2,304	\$2,273	\$2,276
20	\$2,980	\$2,429	\$2,316	\$2,285	\$2,288

Warranty: Depot warranty for the entire agreement to include 24 hours per day, 7 days per week Techline support, and a next day loaner when a hardware failure is identified; covering service parts and labor. Failures due to the use of non-Radiometer products will result in a billable service call at current rates

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR - 5 liquid quality control tests per month and up to 9 electronic quality control tests per day per CLIA guideline

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: NPT7 Blood Gas Only
Test Assay: Measured parameters include: pH, pCO2 and pO2

Daily Volume	1 year	2 years	3 years	4 years	5 years
1	\$1,518	\$980	\$844	\$783	\$751
2	\$1,773	\$1,234	\$1,103	\$1,047	\$1,022
3	\$1,972	\$1,433	\$1,305	\$1,253	\$1,232
4	\$2,168	\$1,630	\$1,504	\$1,457	\$1,441
5	\$2,393	\$1,855	\$1,733	\$1,691	\$1,680
6	\$2,618	\$2,079	\$1,962	\$1,924	\$1,919
7	\$2,847	\$2,308	\$2,194	\$2,161	\$2,162
8	\$3,090	\$2,552	\$2,442	\$2,414	\$2,420
9	\$3,315	\$2,776	\$2,670	\$2,648	\$2,659
10	\$3,540	\$3,001	\$2,899	\$2,881	\$2,898
11	\$3,769	\$3,230	\$3,131	\$3,118	\$3,141
12	\$3,993	\$3,455	\$3,360	\$3,352	\$3,380
13	\$4,218	\$3,680	\$3,589	\$3,585	\$3,619
14	\$4,462	\$3,923	\$3,836	\$3,838	\$3,877
15	\$4,691	\$4,152	\$4,069	\$4,076	\$4,120

Warranty: Depot warranty for the entire agreement to include 24 hours per day, 7 days per week
 Techline support, and a next day loaner when a hardware failure is identified; covering service parts
 and labor. Failures due to the use of non-Radiometer products will result in a billable service call at
 current rates

- * Daily volume is calculated by dividing annual patient samples by 365.
- * CPT/CPRR is based on 24 liquid quality control test per year - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase.
 Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: NPT7 Blood Gas & CO-OX
Test Assay: Measured parameters include: pH, pCO2, and pO2

Daily Volume	1 year	2 years	3 years	4 years	5 years
1	\$1,596	\$1,057	\$922	\$863	\$833
2	\$1,918	\$1,379	\$1,250	\$1,197	\$1,175
3	\$2,169	\$1,631	\$1,506	\$1,458	\$1,442
4	\$2,417	\$1,879	\$1,758	\$1,716	\$1,706
5	\$2,702	\$2,163	\$2,047	\$2,011	\$2,008
6	\$2,987	\$2,448	\$2,336	\$2,307	\$2,310
7	\$3,275	\$2,736	\$2,629	\$2,606	\$2,616
8	\$3,583	\$3,045	\$2,943	\$2,926	\$2,944
9	\$3,868	\$3,329	\$3,232	\$3,222	\$3,246
10	\$4,153	\$3,614	\$3,522	\$3,517	\$3,549
11	\$4,441	\$3,902	\$3,815	\$3,816	\$3,855
12	\$4,726	\$4,187	\$4,104	\$4,112	\$4,157
13	\$5,010	\$4,472	\$4,394	\$4,407	\$4,460
14	\$5,319	\$4,780	\$4,707	\$4,728	\$4,787
15	\$5,607	\$5,068	\$5,000	\$5,027	\$5,093

Warranty: Depot warranty for the entire agreement to include 24 hours per day, 7 days per week Techline support, and a next day loaner when a hardware failure is identified; covering service parts and labor. Failures due to the use of non-Radiometer products will result in a billable service call at current rates

- * Daily volume is calculated by dividing annual patient samples by 365.
- * CPT/CPRR is based on 24 liquid quality control test per year - CLIA guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL805 FLEX
Test Assay: Measured parameters include: pH, pCO₂, pO₂, Cl⁻, Ca⁺⁺, K⁺, Na⁺, Glu and Lac

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$3,605	\$2,402	\$2,244	\$2,234	\$2,249
11 - 20	\$3,636	\$2,432	\$2,275	\$2,266	\$2,281
21 - 30	\$3,695	\$2,491	\$2,335	\$2,327	\$2,343
31 - 40	\$3,765	\$2,561	\$2,406	\$2,400	\$2,418
41 - 50	\$3,826	\$2,622	\$2,468	\$2,463	\$2,483
51 - 60	\$3,861	\$2,657	\$2,503	\$2,499	\$2,520
61 - 70	\$3,924	\$2,720	\$2,568	\$2,565	\$2,587
71 - 80	\$3,959	\$2,756	\$2,604	\$2,602	\$2,625
81 - 90	\$4,021	\$2,817	\$2,666	\$2,666	\$2,690
91 - 100	\$4,054	\$2,850	\$2,700	\$2,700	\$2,725

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL810 FLEX
Test Assay: Measured parameters include: pH, pCO₂, pO₂, tHb and sO₂

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$2,979	\$2,013	\$1,890	\$1,870	\$1,876
11 - 20	\$2,950	\$1,985	\$1,861	\$1,840	\$1,846
21 - 30	\$2,922	\$1,957	\$1,832	\$1,811	\$1,816
31 - 40	\$2,890	\$1,925	\$1,800	\$1,778	\$1,782
41 - 50	\$2,858	\$1,893	\$1,767	\$1,745	\$1,748
51 - 60	\$2,835	\$1,870	\$1,744	\$1,721	\$1,724
61 - 70	\$2,803	\$1,838	\$1,711	\$1,688	\$1,690
71 - 80	\$2,775	\$1,809	\$1,682	\$1,658	\$1,659
81 - 90	\$2,721	\$1,755	\$1,627	\$1,602	\$1,602
91 - 100	\$2,691	\$1,726	\$1,597	\$1,571	\$1,571

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL815 FLEX
Test Assay: Measured parameters include: pH, pCO2, pO2, tHb, sO2, Cl-, Ca++, K+, Na+, Glucose and Lactate

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$4,174	\$2,674	\$2,446	\$2,401	\$2,395
11 - 20	\$4,204	\$2,705	\$2,476	\$2,432	\$2,427
21 - 30	\$4,263	\$2,764	\$2,536	\$2,494	\$2,489
31 - 40	\$4,333	\$2,834	\$2,608	\$2,567	\$2,564
41 - 50	\$4,394	\$2,894	\$2,669	\$2,630	\$2,628
51 - 60	\$4,429	\$2,930	\$2,705	\$2,666	\$2,666
61 - 70	\$4,493	\$2,993	\$2,770	\$2,732	\$2,733
71 - 80	\$4,528	\$3,028	\$2,806	\$2,769	\$2,771
81 - 90	\$4,589	\$3,090	\$2,868	\$2,833	\$2,836
91 - 100	\$4,622	\$3,123	\$2,902	\$2,867	\$2,871

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL820 FLEX
Test Assay: Measured parameters include: pH, pCO₂, pO₂, tHb, sO₂, FO₂Hb, FCOHb and FMetHb)

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$2,879	\$1,816	\$1,667	\$1,634	\$1,629
11 - 20	\$2,908	\$1,845	\$1,697	\$1,665	\$1,660
21 - 30	\$2,963	\$1,899	\$1,752	\$1,721	\$1,717
31 - 40	\$2,991	\$1,928	\$1,781	\$1,751	\$1,748
41 - 50	\$3,023	\$1,960	\$1,814	\$1,784	\$1,782
51 - 60	\$3,046	\$1,983	\$1,837	\$1,808	\$1,806
61 - 70	\$3,078	\$2,015	\$1,870	\$1,841	\$1,840
71 - 80	\$3,110	\$2,047	\$1,902	\$1,874	\$1,874
81 - 90	\$3,138	\$2,075	\$1,931	\$1,903	\$1,904
91 - 100	\$3,167	\$2,103	\$1,960	\$1,933	\$1,934

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL825 FLEX
Test Assay: Measured parameters include: pH, pCO₂, pO₂, tHb, sO₂, O₂Hb, COHb, MetHb, HHb, Na⁺, K⁺, Ca⁺⁺, Cl⁻, Glucose, and Lactate

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$4,362	\$2,763	\$2,516	\$2,461	\$2,450
11 - 20	\$4,392	\$2,794	\$2,546	\$2,492	\$2,482
21 - 30	\$4,451	\$2,853	\$2,606	\$2,554	\$2,544
31 - 40	\$4,521	\$2,923	\$2,678	\$2,627	\$2,619
41 - 50	\$4,582	\$2,983	\$2,739	\$2,690	\$2,683
51 - 60	\$4,617	\$3,019	\$2,775	\$2,726	\$2,721
61 - 70	\$4,681	\$3,082	\$2,840	\$2,792	\$2,788
71 - 80	\$4,716	\$3,117	\$2,876	\$2,829	\$2,826
81 - 90	\$4,777	\$3,179	\$2,938	\$2,893	\$2,891
91 - 100	\$4,810	\$3,212	\$2,972	\$2,927	\$2,926

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL830 FLEX
Test Assay: Measured parameters include: pH, pCO2, pO2, tHb, sO2, O2Hb, COHb, MetHb, HHb, fetal Hgb and bilirubin

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$3,364	\$2,046	\$1,839	\$1,775	\$1,754
11 - 20	\$3,394	\$2,075	\$1,869	\$1,806	\$1,785
21 - 30	\$3,448	\$2,129	\$1,924	\$1,862	\$1,842
31 - 40	\$3,477	\$2,158	\$1,953	\$1,892	\$1,873
41 - 50	\$3,509	\$2,190	\$1,986	\$1,925	\$1,907
51 - 60	\$3,532	\$2,213	\$2,009	\$1,949	\$1,931
61 - 70	\$3,563	\$2,245	\$2,042	\$1,982	\$1,965
71 - 80	\$3,596	\$2,277	\$2,074	\$2,015	\$1,999
81 - 90	\$3,623	\$2,305	\$2,103	\$2,044	\$2,029
91 - 100	\$3,652	\$2,333	\$2,132	\$2,074	\$2,059

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL835 FLEX
Test Assay: Measured parameters include: pH, pCO₂, pO₂, tHb, sO₂, O₂Hb, COHb, MetHb, HHb, Na⁺, K⁺, Ca⁺⁺, Cl⁻, Glucose, Lactate, fetal Hgb and bilirubin

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$4,706	\$2,927	\$2,630	\$2,551	\$2,525
11 - 20	\$4,736	\$2,958	\$2,660	\$2,582	\$2,557
21 - 30	\$4,795	\$3,017	\$2,720	\$2,644	\$2,619
31 - 40	\$4,866	\$3,087	\$2,792	\$2,717	\$2,694
41 - 50	\$4,926	\$3,147	\$2,853	\$2,780	\$2,758
51 - 60	\$4,961	\$3,183	\$2,889	\$2,816	\$2,796
61 - 70	\$5,025	\$3,246	\$2,954	\$2,882	\$2,863
71 - 80	\$5,060	\$3,281	\$2,990	\$2,919	\$2,901
81 - 90	\$5,122	\$3,343	\$3,052	\$2,983	\$2,966
91 - 100	\$5,155	\$3,376	\$3,086	\$3,017	\$3,001

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.

SIN: 605-1b

Pricing Matrix

Analyzer type: Blood Gas Analyzer
Brand Name: Radiometer America, Inc.
Model: ABL827 FLEX
Test Assay: Measured parameters include: pH, pCO2, pO2, tHb, sO2, O2Hb, COHb, MetHb, HHb, Na+, K+, Ca++, Cl-, Glucose, Lactate, and Creatinine

Daily Volume	1 year	2 years	3 years	4 years	5 years
0 - 10	\$5,984	\$3,977	\$3,623	\$3,526	\$3,498
11 - 20	\$6,026	\$4,020	\$3,666	\$3,570	\$3,543
21 - 30	\$6,140	\$4,133	\$3,781	\$3,688	\$3,664
31 - 40	\$6,238	\$4,232	\$3,881	\$3,790	\$3,769
41 - 50	\$6,316	\$4,309	\$3,960	\$3,871	\$3,851
51 - 60	\$6,358	\$4,351	\$4,003	\$3,914	\$3,896
61 - 70	\$6,432	\$4,425	\$4,078	\$3,991	\$3,974
71 - 80	\$6,477	\$4,471	\$4,125	\$4,038	\$4,023
81 - 90	\$6,552	\$4,546	\$4,200	\$4,116	\$4,102
91 - 100	\$6,596	\$4,589	\$4,245	\$4,161	\$4,148

Warranty: On-site warranty for the entire agreement period to include unlimited, on-demand, on-site service visits Monday through Friday, 8:00 A.M. to 5:00 P.M., covering service parts, labor, travel and one preventative maintenance visit annually to begin in year two. Failures due to the use of non-Radiometer products will result in a billable service call at current rates. The electrodes are covered by a five year warranty.

* Daily volume is calculated by dividing annual patient samples by 365.

* CPT/CPRR is based on 3 quality control test daily - CLIA guidelines.

Billings: Agreed upon monthly billings based on annual sample volumes at the time of purchase. Reviewed annually to ensure sampling falls within guidelines.