

DEPARTMENT OF VETERANS AFFAIRS MEDICAL EQUIPMENT DIVISION AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Federal Supply Schedule FSC Group 66, Part III "Cost Per Test" Clinical Laboratory Analyzers

Contract Number: **V797P-7037A**

Contract Period: August 15, 2006 through August 14, 2011

Size of Business: Large

FSC Class: 6630

Contractor:
Roche Diagnostics Corporation
9115 Hague Rd, P.O. Box 50457
Indianapolis, IN 46250-0457
(317) 845-2000
Fax: (800) 722-7222 (Customer Service)
www.roche-diagnostics.us

INFORMATION FOR ORDERING ACTIVITIES

Supplement #5 Effective: July 17, 2008

- | | | | | | | | | | | | | | | | | | |
|---|-------------------|-------------------|----------------|-------------------|-----------------------|--|--------------------------------------|--------------|--|--------------|-------------------------------|---------|---|------------|----------------|------------------------|-------------|
| <p>1a. Special Item Numbers:</p> <p>605-1a Integra® 400 Plus, 800
Cobas® 6000, Cobas® c501
Hitachi Modular P, PP, PPP, PE, PPE, D, DP, DPP, DDP, DDPP</p> <p>605-4a URISYS® 2400 Automated Urine Analyzer</p> <p>605-4b CHEMSTRIP® Criterion™ II Urine Analyzer
URISYS® 1800, 1100</p> <p>605-6a Elecsys® 2010, E, EE, EEE, Cobas® e601 and Cobas® e-411</p> <p>605-6b Cobas® TaqMan® 48, 96, AmpliPrep, Amplicor and Docking Station Short</p> <p>1b. Lowest Priced Model:</p> <p>605-1a Integra® 400 Plus</p> <p>605-4a URISYS® 2400 Automated Urine Analyzer</p> <p>605-4b URISYS® 1100 Urine Analyzer</p> <p>605-6a Elecsys® 2010</p> <p>605-6b Cobas® Amplicor®</p> <p>2. Maximum Order Limitation: None</p> <p>3. Minimum Order: None</p> <p>4. Geographic Coverage (Delivery Area):
48 Contiguous States, District of Columbia, Alaska, Hawaii, and Puerto Rico</p> <p>5. Points of Production:</p> <table border="0"> <tr> <td>Indianapolis, IN</td> <td>Mannheim, Germany</td> </tr> <tr> <td>Branchburg, NJ</td> <td>Penzburg, Germany</td> </tr> <tr> <td>Rotkreuz, Switzerland</td> <td></td> </tr> </table> <p>6. Discount from List Price: See enclosed pricing tables</p> <p>7. Quantity Discounts: None</p> <p>8. Prompt Payment Terms: Net 30 days</p> <p>9a. Government Credit Card Accepted up to Micro-purchase level of \$25K: Yes</p> <p>9b. Government Credit Card Accepted above the Micro-purchase level: Yes, with prior approval from Contracting Officer</p> <p>10. Foreign Items:</p> <table border="0"> <tr> <td>Hitachi Modular Analyzer & Reagents:</td> <td>US & Germany</td> </tr> <tr> <td>Integra Analyzer & Reagents Cobas® 6000:</td> <td>US & Germany</td> </tr> <tr> <td>Elecsys® Analyzer & Reagents:</td> <td>Germany</td> </tr> </table> | Indianapolis, IN | Mannheim, Germany | Branchburg, NJ | Penzburg, Germany | Rotkreuz, Switzerland | | Hitachi Modular Analyzer & Reagents: | US & Germany | Integra Analyzer & Reagents Cobas® 6000: | US & Germany | Elecsys® Analyzer & Reagents: | Germany | <p>URISYS® 2400, 1800, 1100: US & Germany</p> <p>CHEMSTRIP® Criterion® II Analyzer & Reagents: Germany</p> <p>Cobas® TaqMan® 48 Analyzer & Reagents: Germany</p> <p>Cobas® Amplicor® Analyzer & Reagents: Germany</p> <p>11a. Time of Delivery:</p> <table border="0"> <tr> <td>Analyzers:</td> <td>25-75 days ARO</td> </tr> <tr> <td>Reagents and Supplies:</td> <td>10 days ARO</td> </tr> </table> <p>11b. Expedited Delivery:
48 - 72 hours ARO. All items, except analyzers, available for expedited delivery. Freight prepaid & added.</p> <p>11c. Overnight and Two-day Delivery:
All items, except analyzers available for expedited delivery. Freight prepaid & added.</p> <p>12. F.O.B Points:
Analyzers: FOB Destination (Within consignee's premises)
Reagents & Supplies: FOB Designation</p> <p>13. Ordering Address:
Roche Diagnostics Corporation
9115 Hague Rd, P.O. Box 50457
Indianapolis, IN 46250-0457</p> <p>14. Payment Addresses: Depending on the first three digits of the payers zip code, the remit is either: Each facility needs to review the invoices accordingly.
Roche Diagnostics Corporation/ Roche Diagnostics Corporation
P.O. Box 120243 Dept. 0243/ Dept AT 952243
Dallas, TX 75312-0243/ Atlanta, GA 31192-2243</p> <p>15. Warranty Provisions: Appendix B</p> <p>17. Terms of Government commercial credit card acceptance: None</p> <p>19. Terms and conditions of installation:
Within 2-40 days of instrument delivery. See page 6</p> <p>21. Service and distribution points:
Contact Roche Diagnostics Corporation</p> <p>22. List of Participating Dealers: None</p> <p>23. Preventative Maintenance:
Is the Contractor's responsibility</p> <p>25. DUNS Number: 00-18-24663</p> <p>26. CCR Registration: Registered</p> | Analyzers: | 25-75 days ARO | Reagents and Supplies: | 10 days ARO |
| Indianapolis, IN | Mannheim, Germany | | | | | | | | | | | | | | | | |
| Branchburg, NJ | Penzburg, Germany | | | | | | | | | | | | | | | | |
| Rotkreuz, Switzerland | | | | | | | | | | | | | | | | | |
| Hitachi Modular Analyzer & Reagents: | US & Germany | | | | | | | | | | | | | | | | |
| Integra Analyzer & Reagents Cobas® 6000: | US & Germany | | | | | | | | | | | | | | | | |
| Elecsys® Analyzer & Reagents: | Germany | | | | | | | | | | | | | | | | |
| Analyzers: | 25-75 days ARO | | | | | | | | | | | | | | | | |
| Reagents and Supplies: | 10 days ARO | | | | | | | | | | | | | | | | |

NOTE: This supplement changes the payment address. Remitting payment depends upon the payers first three digits of their respective zip code.

Roche Diagnostics Corporation
Contract # V797-7037A
April 1, 2008

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PROGRAM DEFINITIONS

Cost Per Test (CPT)

Roche Diagnostics shall provide a price for each test that can be performed on its equipment. The per test price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation and reporting of a test result, (c) all necessary maintenance to keep the equipment in good operating condition (This element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

Cost Per Reportable Result (CPRR)

Roche Diagnostics shall provide a price for a reportable patient result. The per reportable result price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation of a patient reportable result. This does not include those items approved for exclusion by the government such as printer paper, labels etc. This per patient reportable result price will also encompass all costs associated with dilution, repeat and confirmatory testing required to produce a single patient reportable result. It will also include the material to perform as well as all other costs associated with quality control, calibration and correlation study testing that is prescribed by National Committee for Clinical Laboratory Standards (NCCLS). (c) All necessary maintenance to keep the equipment in good operating condition (This element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

PROGRAM OVERVIEW

CLINICAL LABORATORY ANALYZERS

Roche Diagnostics shall furnish all clinical laboratory analyzer equipment including: a) consumable supplies, standards, controls, reagents and disposables; (b) installation; (c) emergency repair service and preventive maintenance; (d) computer interface; and (e) operator training for Government personnel.

Each model of clinical laboratory analyzer offered shall comply with all general requirements of FSS V797P-7037A. The equipment will regularly function without excessive malfunctions, breakdowns, or service calls.

GENERAL REQUIREMENTS (Applicable for all equipment)

1. Roche Diagnostics shall provide new state-of-the-art equipment unless the ordering activity agrees to accept remanufactured state-of-the-art equipment at an agreed upon discount. Discontinued models are not acceptable
2. Roche Diagnostics shall provide all upgrades to equipment hardware and operating system software, without additional charge to the Government. These enhancements to the contractor's equipment shall be delivered to the Government site and installed within sixty (60) days of their issuance or date of first commercial availability.
3. The models being offered are in current production. "Equipment placed at an ordering activity under previous FSS 66 III contract is acceptable." For purposes of this FSS, "current production" shall mean that the clinical laboratory analyzer model is being manufactured as new equipment. Discontinued models that are only being made available as remanufactured equipment are not acceptable.
4. Any models offered as remanufactured state-of-the-art equipment must have been inspected and tested to "new machine" standards. Roche Diagnostics shall furnish a certified copy of the inspection and test reports upon request.
5. The offered model will be made available in the same condition of production (as newly manufactured and remanufactured state-of-the-art equipment) as offered for a period of at least one (1) year after the date of contract award.
6. Offered models shall perform satisfactorily at any laboratory temperature between 50 and 90 degrees Fahrenheit, (10 and 32 Celsius).
7. Offered models shall perform satisfactorily at any laboratory relative humidity between 14 and 85 percent
8. An operator's manual shall be furnished with each model supplied.

SITE PREPARATION

Site specifications will be ascertained through analysis of the published requirements in the manufacturer's literature.

The Government shall prepare the site at its own expense and in accordance with the specifications furnished by Roche Diagnostics.

Roche Diagnostics shall inspect the site on the date and time acceptable to using activity. Roche Diagnostics shall report to the Government the inspection dates, any rejections, the reasons therefore and the final inspection and acceptance results. The results will be utilized to assure that the instrument would be in the appropriate environment for optimum use.

DELIVERY AND INSTALLATION SCHEDULE

SIN No.	Analyzer	Delivery - # Days after Receipt of Order	TSR Installation - # Days after FSR Installation (see notes below)
605-1	Integra 400 Plus	45	15
	Integra 800	45	20
	Modular P	45	15
	Modular PP	45	20-25
	Modular PPP	75	25-30
	Modular DP	45	15-20
	Modular DDP	75	15-20
	Modular DDPP	75	25-30
	Modular PE	45	25-30
	Modular PPE	75	35-40
	Modular DPE	75	35-40
	Additional P Module	45	10
	Additional D Module	45	5
	COBAS 6000 Analyzer	45	25-35
COBAS c501 Analyzer	45	15-25	
605-4	Criterion II	25	Self installed
	URISYS 2400	45	2
	URISYS 1800	45	2
	URISYS 1100	25	Self installed
605-6	Elecsys 2010 Disk	45	5-10
	Elecsys 2010 Rack	45	5-10
	Modular E	45	15
	Modular EE	45	20-25
	Additional E Module	45	15
	COBAS e601 Analyzer	45	15-20
605-6	COBAS Amplicor	45	15
	COBAS TaqMan 48	45	30
	COBAS TaqMan 96	45	30
	Cobas AmpliPrep	45	30

Notes for TSR Installation Timelines:

1. Number of days stated is based on RDC Installation Guidelines as outlined in Implementation binder for each platform.

2. Customer responsibilities include secondary operator training, secondary studies for validation, Procedure manual preparation, and Interface testing.
3. TSR installations typically begin the Monday following the FSR install to allow for a full 5-day workweek on the analyzers including travel.
4. The number of days indicated above is based on the average test menu on each platform; fully loaded analyzers may need additional days to install. Menu drives total TSR installation time.

DELIVERY AND INSTALLATION PROCEDURES

Installation by Roche Diagnostics shall be complete, and in accordance with the manufacturer's installation and operation manuals/instructions, and shall include, as a minimum:

- (a) Unpacking the analyzer from the shipping crate;
- (b) Taking system component (and accessories) inventory, and performing inspection to insure that all required analyzer components are present, in working order, and undamaged;
- (c) Assembling the analyzer into its normal operational configuration; this includes making any required connections for electrical power, drain or vent lines, gas/compressed air, etc. and software installation (loading into computer based/controlled analyzers any operating/configuration software);
- (d) Performing a complete system operation check (including all system diagnostics, standardization/calibration of the analyzer, making any required electrical or mechanical adjustments, and performance of a trial sample run as required to verify quality control/system performance); and
- (e) Providing the operator training for two Government personnel at the time of installation (as specified in the Training and Technical Service section of this contract).

Before leaving the installation site, the contractor's representative shall provide the Government with:

- (a) A certified copy verifying the analyzer's operation performance (the level of performance must be within the manufacturer's specifications for a new analyzer);
- (b) All required operating manuals, etc. (as specified in the General Requirements section of this contract); and
- (c) A telephone number for the contractor's technical support/assistance department for the supported analyzer.

NOTE: The performance period of the contract shall commence on the date of the installation by the contractor's representative.

OWNERSHIP OF EQUIPMENT

Title to equipment provided under this contract shall remain with Roche Diagnostics. All accessories (unused consumables, etc.) furnished by Roche Diagnostics shall accompany the equipment when returned to Roche Diagnostics.

REMOVAL OF EQUIPMENT

Roche Diagnostics, upon expiration of order(s), replacement of equipment, or termination will remove equipment. Roche Diagnostics will disconnect the analyzer (gas, water, air, etc.), and will be responsible for all packing and shipping required to remove the analyzer within seven (7) calendar days.

MAINTENANCE

Roche Diagnostics shall provide maintenance (labor and parts) to keep the equipment in good operating condition and subject to security regulations; the Government shall provide Roche Diagnostics access to the equipment.

PREVENTIVE MAINTENANCE

Roche Diagnostics will provide regular, scheduled maintenance to assure the continued reliable operation of the equipment. These preventive maintenance visits shall be of a frequency that conforms to the manufacturer's operation and maintenance instructions for the supported equipment. However, if scheduled maintenance services for commercial customers exceeds the manufacturer's operation and maintenance instructions, the same shall be provided to the Government for the same model of clinical laboratory equipment.

DAILY ROUTINE MAINTENANCE AND CLEANING

User will perform daily routine maintenance and cleaning as required in the manufacturer's operation and maintenance instructions.

EMERGENCY REPAIR

Emergency repairs shall be performed after notification that the equipment is inoperative. Roche Diagnostics shall provide the Government with a designated point of contact and shall make arrangements to enable his maintenance representative to receive such notification.

Roche Diagnostics will perform emergency repair service within twenty-four (24) hours of the time of notification of the malfunction. Roche Diagnostics will provide all parts and labor needed to repair the malfunction. Travel, per diem and other expenses associated with the repair will be borne by Roche Diagnostics.

Roche Diagnostics shall furnish a malfunction incident report to the installation upon completion of each repair call. The report shall include, as a minimum, the following: (a) date and time notified; (b) date and time of arrival; (c) serial number, type and model number(s) of equipment; (d) time spent for repair; (e) description of malfunction and repair; and (f) proof of repair that includes documentation of a sample run of quality control verifying acceptable performance.

MAINTENANCE CREDIT FOR EQUIPMENT MALFUNCTION

If a machine remains inoperative due to a malfunction through no fault or negligence of the Government for a total of more than twenty-four hours, the contractor shall be assessed damages at the rate of 1/30 of the preceding average 3 month cost-per-test/reportable billings times the total number of days certified as downtime. Downtime for each incident shall start from the time the Government makes a bona fide attempt to contact the contractor's

designated representative at the prearranged contact point until the machine is returned in good operating order. However, if the delivery/task order provides for emergency repair during normal business hours in lieu of twenty-four hour service, the non contracted maintenance (Emergency Repairs) days will not be included in the downtime calculation.

REPLACEMENT LABORATORY EQUIPMENT

During the contract period, should the repair record of any laboratory equipment reflect a downtime of 10% or more of the normal working days in one calendar month, a determination will be made by the designated representative of the Government at the using facility to replace the initial laboratory equipment with new equipment.

The responsibility for maintaining the equipment furnished in good condition shall be solely that of the contractor.

The Government agrees to maintain the equipment according to manufacturer's specifications.

The contractor shall remove the equipment at the expiration of the term of the multi-year pricing arrangement (may encompass performance under previous or ensuing contracts) unless the Government opts to retain the equipment at the reduced contract price.

INVENTORY CONTROL REAGENTS, SUPPLIES AND DISPOSABLE

All consumable supplies (reagents, standards, controls, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

The contractor will maintain on Government provided space a continuously stocked inventory of reagents, standards, controls, supplies, disposables and any other material required to properly perform tests on the offered equipment. These items will be of the highest quality ensuring sensitivity, specificity and tested to assure precision and accuracy. The quality of the products must be high enough to satisfy proficiency testing standards of the College of American Pathologists (CAP) and the Joint Commission on Accreditation of Health Care Organizations (JCAHO).

DELIVERY OF SUPPLIES

On or about the first day of each month, the contractor will insure that each site is furnished with sufficient consumable supplies to produce a volume of tests equal to that stated in the Delivery Order.

SPECIAL HANDLING FOR EMERGENCY ORDERS OF SUPPLIES

In the event that the consumables are found to be defective and unsuitable for use with the contractor's equipment, or the contractor has failed to comply with the requirements for routine supply delivery, the contractor shall deliver the consumable supplies within a period of twenty-four hours after receipt of the verbal order for priority delivery from the Government activity. If either circumstance has occurred, the contractor will deliver to the Government site, in the most expeditious manner possible, without additional cost to the Government, the necessary consumables in sufficient quantity as required to allow operation of the contractor's equipment for one week (under normal Government test load volume). If additional requests for emergency supply delivery are required by the Government, they will be honored by the contractor until the arrival at the Government site of the monthly standing order/routine supplies delivery. Failure to reserve adequate inventory will result in default.

RETURNED GOODS AND CREDITS POLICY

1. If goods arrive damaged in transit, please note the damage when signing for the shipment. Contact Customer Service immediately to report the following:
 - Damaged shipments
 - Any shipping errors
2. If any product appears to have a technical defect, please contact Customer Service.
3. Do not return any products prior to receiving authorization from Customer Service. Returns will be authorized if we are notified within 14 calendar days of receipt. Unauthorized returns will not be accepted.
4. Returns will be shipped prepaid to our address with the return authorization number clearly indicated.
5. Any product received as a result of an error by Roche Diagnostics may be returned for credit or replacement.
6. If you have overstocked or discontinued use of a product, Roche Diagnostics may authorize a return for credit, less a 20% restocking charge.
7. Credit will be issued for authorized returned goods in the form of a credit to your account after goods have been received and inspected at Roche Diagnostics.

TRAINING

Roche Diagnostics shall provide training, at its facility, for two operating personnel at the time of installation of the contractor's equipment, without additional charge to the Government.

Annually, the Government may appoint a replacement person for one of the originally trained operators to receive contractor provided training, without additional charge to the Government.

In addition, the contractor shall provide supplemental operating training to Government personnel, without additional charge to the Government, upon installation of any upgrade in equipment hardware or operating system software connected with the operation of an instrument already furnished under this solicitation.

REQUIRED PROGRAM DOCUMENTATION

Each facility participating in either the Clinical Chemistry or Immunology Cost-per-Test or Cost-per-Reportable Result Program shall, in coordination with their Roche sales representative, complete the "Roche Diagnostics – Cost Per Test or Cost Per Reportable Result" Form, appearing as APPENDIX A to this catalog.

CLINICAL CHEMISTRY/IMMUNOLOGY PRICING OVERVIEW

OVERVIEW OF CLINICAL CHEMISTRY/IMMUNOLOGY PRICING

There are three components of the Clinical Chemistry/Immunology Cost Per Test and Cost Per Reportable Result Program:

- Reagent prices fully burdened with cost of all reagents, controls, calibrators, consumables and all other products and accessories required to perform testing (e.g. Water, Connectivity, Middleware and UPS).
- Equipment
- Service

After Roche Diagnostics receives the actual testing volume for each calendar month, customers will receive an invoice reflecting their specific reagent usage fully burdened, and the monthly charge for equipment and service.

DATA INNOVATIONS INSTRUMENT (DI BOX)

Each Roche Diagnostics' instrument placement for a chemistry or immunochemistry CPT or CPRR will include a Data Innovations® instrument. The CPT or CPRR program is then electronically administered through a secure web tunneling solution that uses 128-bit SSL encryption and communicates with a secure enterprise server located behind Roche's firewall. Each government site contracting with Roche for a CPT or CPRR program must provide the following:

User/site Requirements:

1. Provide an active Network line
2. Provide a dynamic or static IP address
3. Provide the address of any proxy servers and information about any necessary credentials.

MONTHLY INVOICE

The monthly invoice to a Government facility will be billed based upon the actual test volume along with a separate charge for fixed equipment and service costs. Reconciliation of the test volumes will be done by the Contractor on a quarterly basis.

PROCEDURE FOR ESTIMATING CPT/CPRR TEST PRICES

This procedure shows how to use the three components for calculating a CPT or CRR for Roche Diagnostic's products on the Federal Supply Schedule:

- Reagent Pricing Schedule fully burdened with cost of all reagents, controls, calibrators, consumables and all other products required to perform testing
- Equipment Pricing Schedule
- Service Pricing Schedule

To *estimate* a CPT/CPRR price for each test, based on the customer's annual testing workload and choice of equipment, utilize the following procedure using the worksheet provided:

Step	Action
1	Enter the name of each test the laboratory will perform in Column A (Step 1a) and the annual testing volume in Column B (Step 1b).
2	Sum the annual volume of all the tests to determine the total annual testing volume and enter this total as shown at the bottom of Column B .
3	Based on the total annual testing volume and the needs of the laboratory, identify which analyzer(s) is most appropriate for the laboratory (Step 3a) and how many analyzers of each type are required (Step 3b).
4	Based on the choice of equipment, go to the appropriate instrument specific reagent Pricing Schedule (i.e. CPT or CRR). Based on the total annual testing volume determined above in Step 2, identify the appropriate pricing tier to obtain the desired price for each test. Enter the price opposite the test in Column C.
5	Determine the total annual equipment costs by using the Equipment Pricing Schedule.
6	Determine the length of contract.
7	Determine the total annual equipment service cost by using the Service Pricing Schedule.
8	Subtotal the annual equipment cost plus the annual service charge.
9	Take the subtotal from Step 8 times the number of analyzers.
10	Determine the equipment/service "surcharge" amount by dividing the total annual equipment/service cost (Step 9) by the total annual testing volume (Step 2) (Step 10a). Insert that amount in Column D for each test (Step 10b).
11	Add the cost in Column C and Column D for each test for a total CPT or CRR in Column E. Column E now contains the final, fully burdened CPT or CRR price.

Sample Worksheet for Calculating CPT or CPRR

Column A	Column B	Column C	Column D	Column E
Test Name (Step 1a)	Lab's Annual Patient Testing Volume (Step 1b)	CPRR or CPT Reagent Price (Step 4 – See appropriate pricing schedule – this is a CPT example)	Instrument & Service Surcharge (Step 10b – Calculation below)	CPRR or CPT Rate per Test (Step 11)
Acetaminophen	30,000	\$ 3.57	\$ 0.40	\$ 3.97
Albumin	50,000	\$ 0.15	\$ 0.40	\$ 0.55
Total Annual Patient Tests (Step 2)	80,000			

Step 3a – Analyzer Model Name	Integra 400
Step 3b – Number of Analyzers Required	1
Step 5 – Annual Equipment Cost per Unit (See Equipment Pricing Schedule)	\$ 18,231.72
Step 6 – Length of Contract	5 years
Step 7 – Annual Service Price (See Service Pricing Schedule)	\$ 13,497.60
Step 8 – Subtotal of Annual Equipment & Service Cost	\$ 31,729.32
Step 9 – Total Annual Equipment & Service Cost x Number of Analyzers	\$ 31,729.32
Step 10a - Equipment & Service Charge/Total Annual Patient Tests (Step 2) = Surcharge	\$ 0.40

CLINICAL CHEMISTRY

Roche Diagnostics

Contract # V797P-7037A

August 15, 2006

Roche/ Hitachi MODULAR *PRE-ANALYTICS*

Roche/ Hitachi MODULAR *PRE-ANALYTICS* is the extension of MODULAR *ANALYTICS* into the pre-analytical area of the laboratory. It provides full advanced automation to the costly and hazardous manual steps involved in preparing a sample for analysis. It also includes the automatic transfer of the samples to the analytical part of MODULAR avoiding any manual intervention of the operator. On minimal footprint MODULAR *PRE-ANALYTICS* provides enhanced efficiency and productivity to the laboratory combined with significantly increased quality of results and safety of operation.

MODULAR *PRE-ANALYTICS* system is customized and configured according to the specific needs of the laboratory; this includes careful analysis of the processes and procedures in the laboratory before an automation solution is proposed. Due to multiple potential configurations and layouts of the system, specific pricing can not be quoted on the FSS, but should be negotiated at the VISN or facility level. Please contact your local Roche Diagnostics Account Manager for further details.

Roche Diagnostics MODULAR[®] Analytics Reagent Pricing Schedule
Cost Per Test (CPT)

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
acetaminophen	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
albumin	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
alkaline phosphatase	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
alpha -1-antitrypsin	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
ALT	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
ammonia	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
amphetamines	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
amylase, pancreatic	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
amylase, total	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
anti-streptolysin O	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
AST	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
barbiturates	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
benzodiazepines	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
beta-2-microglobulin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
bicarbonate	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
bilirubin, direct	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
bilirubin, total	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
BUN	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
C reactive protein	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
C reactive protein, high sensitive	\$7.81	\$5.92	\$4.10	\$3.70	\$3.57	\$3.47	\$3.35	\$3.30
calcium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
cannabinoids	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
carbamazepine	\$3.58	\$2.71	\$1.88	\$1.70	\$1.64	\$1.59	\$1.53	\$1.51
ceruloplasmin	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
chloride	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
cholesterol	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
cholinesterase	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
CK NAC	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
cocaine metabolites	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
complement C3	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
complement C4	\$2.92	\$2.21	\$1.53	\$1.38	\$1.33	\$1.30	\$1.25	\$1.23
creatinine, Jaffe	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
D-dimer	\$22.49	\$17.04	\$11.80	\$10.66	\$10.29	\$10.00	\$9.64	\$9.50
digoxin	\$3.55	\$2.69	\$1.86	\$1.68	\$1.62	\$1.58	\$1.52	\$1.50
ethyl alcohol	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
ferritin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
fructosamine	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
gentamicin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
GGT	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
glucose	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
haptoglobin	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
HbA1c	\$9.65	\$7.31	\$5.73	\$5.42	\$5.32	\$5.24	\$5.14	\$5.10
HDL	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23

Cost Per Test (CPT), Continued

Roche Diagnostics MODULAR® Analytics Reagent Pricing Schedule

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
HDL	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
IgA	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
IgE	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
IgG	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
IgM	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
Iron	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
lactate	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
LDH	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
lipase	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
magnesium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
methadone	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
microalbumin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
myoglobin	\$6.18	\$4.68	\$3.24	\$2.93	\$2.83	\$2.75	\$2.65	\$2.61
NAPA	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
opiates	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
phencyclidine	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
phenobarbital	\$3.58	\$2.71	\$1.88	\$1.70	\$1.64	\$1.59	\$1.53	\$1.51
phenytoin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
phosphorus	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
potassium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
prealbumin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
procainamide	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
propoxyphene	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
rheumatoid factor	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
salicylate	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
sodium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
soluble transferrin receptor	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
theophylline	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
thyroxine	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
thyroxine uptake	\$2.92	\$2.21	\$1.53	\$1.38	\$1.33	\$1.30	\$1.25	\$1.23
tobramycin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
total protein	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
transferrin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
triglycerides, GB	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
triglycerides, GPO	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
UCSF protein	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
UIBC	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
uric acid	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
valproic acid	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51

Roche Diagnostics MODULAR[®] Analytics Reagent Pricing Schedule
Cost Per Reportable Result (CPRR)

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
acetaminophen	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
albumin	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
alkaline phosphatase	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
alpha -1-antitrypsin	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
ALT	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
ammonia	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
amphetamines	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
amylase, pancreatic	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
amylase, total	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
anti-streptolysin O	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
AST	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
barbiturates	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
benzodiazepines	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
beta-2-microglobulin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
bicarbonate	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
bilirubin, direct	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
bilirubin, total	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
BUN	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
C reactive protein	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
C reactive protein, high sensitive	\$12.15	\$9.00	\$6.02	\$5.20	\$4.88	\$4.53	\$4.14	\$3.91
calcium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
cannabinoids	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
carbamazepine	\$5.57	\$4.12	\$2.76	\$2.38	\$2.24	\$2.08	\$1.90	\$1.79
ceruloplasmin	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
chloride	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
cholesterol	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
cholinesterase	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
CK NAC	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
cocaine metabolites	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
complement C3	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
complement C4	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
creatinine, Jaffe	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
D-dimer	\$34.99	\$25.92	\$17.32	\$14.96	\$14.06	\$13.04	\$11.93	\$11.25
digoxin	\$5.53	\$4.09	\$2.74	\$2.36	\$2.22	\$2.06	\$1.88	\$1.78
ethyl alcohol	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
ferritin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
fructosamine	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
gentamicin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
GGT	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
glucose	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
haptoglobin	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
HbA1c	\$9.09	\$6.73	\$5.25	\$4.87	\$4.73	\$4.57	\$4.39	\$4.28
HDL	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
IgA	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
IgE	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
IgG	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.78
IgM	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
Iron	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
lactate	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43

LDH	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
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Roche Diagnostics MODULAR® Analytics Reagent Pricing Schedule
Cost Per Reportable Result (CPRR), Continued

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
lipase	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
magnesium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
methadone	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
microalbumin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
myoglobin	\$9.61	\$7.12	\$4.76	\$4.11	\$3.86	\$3.58	\$3.28	\$3.09
NAPA	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
opiates	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
phencyclidine	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
phenobarbital	\$5.57	\$4.12	\$2.76	\$2.38	\$2.24	\$2.08	\$1.90	\$1.79
phenytoin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
phosphorus	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
potassium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
prealbumin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
procainamide	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
propoxyphene	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
rheumatoid factor	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
salicylate	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
sodium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
soluble transferrin receptor	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
theophylline	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
thyroxine	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
thyroxine uptake	\$4.53	\$3.36	\$2.24	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
tobramicin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
total protein	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
transferrin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
triglycerides, GB	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
triglycerides, GPO	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
UCSF protein	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
UIBC	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
uric acid	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
valproic acid	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79

Roche Diagnostics Equipment Pricing Schedule
 MODULAR® ANALYTICS

Part Number	Description	Price	Monthly Charge	Annual Charge
766-4019	MOD P	\$175,000	\$3,146.50	\$37,758.00
766-4069	MOD PP	\$325,000	\$5,844.00	\$70,128.00
766-4119	MOD PPP	\$505,479	\$9,088.51	\$109,062.12
766-4269	MOD DP	\$355,000	\$6,383.00	\$76,596.00
766-4319	MOD DPP	\$555,329	\$9,984.82	\$119,817.84
766-4469	MOD DDP	\$580,265	\$10,433.16	\$125,197.92
766-4519	MOD DDPP	\$686,000	\$12,334.28	\$148,011.36

Monthly charge for analyzers is based on an FMV of 5 years

Roche Diagnostics Service Pricing Schedule
 MODULAR® ANALYTICS

Part Number	Description	Annual Service Price	Monthly Service Charge
766-4019	MOD P	\$10,977.00	\$914.73
766-4069	MOD PP	\$17,018.00	\$1,418.20
766-4119	MOD PPP	\$22,800.00	\$1,900.00
766-4269	MOD DP	\$20,160.00	\$1,680.00
766-4319	MOD DPP	\$27,440.00	\$2,286.67
766-4469	MOD DDP	\$31,080.00	\$2,590.00
766-4519	MOD DDPP	\$38,900.00	\$3,241.67

1. All new instruments are warranted for one year
2. The above Monthly Service price includes a one year warranty
3. Calculation for Monthly Service price that includes a warranty (new equipment placement):
 Number of total contract months minus 12 months or remaining warranty on existing equipment x monthly service price / total contract months

Roche Diagnostics Fixed Monthly Equipment and Service Charge
MODULAR® ANALYTICS

Part Number	Description	Analyzer Price	Fixed Monthly Lease (1)	Service Price (3)	Monthly Service (3)	Total Fixed Monthly Charge
766-4019	Modular P	\$175,000	\$3,146.50	\$10,977.00	\$914.73	\$4,061.23
766-4069	Modular PP	\$325,000	\$5,844.00	\$17,018.00	\$1,418.20	\$7,262.20
766-4119	Modular PPP	\$505,479	\$9,088.51	\$22,800.00	\$1,900.00	\$10,988.51
766-4269	Modular DP	\$355,000	\$6,383.00	\$20,160.00	\$1,680.00	\$8,063.00
766-4319	Modular DPP	\$555,329	\$9,984.82	\$27,440.00	\$2,286.67	\$12,271.49
766-4469	Modular DDP	\$580,265	\$10,433.16	\$31,080.00	\$2,590.00	\$13,023.16
766-4519	Modular DDPP	\$686,000	\$12,334.28	\$38,900.00	\$3,241.67	\$15,575.95

1. Monthly charge for analyzers is based upon 5-year FMV.
2. All new instruments have 1-year warranty
3. Service prices include 1-year warranty
4. Calculation for Monthly Service price that includes a warranty period (new equipment placement):
 Number of total contract months minus 12 months or remaining warranty on existing equipment x monthly service price/
 total contract months

Roche Diagnostics Integra® Reagent Pricing Schedule
Cost Per Test (CPT)

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
acetaminophen	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
acid phosphatase	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
albumin	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
alkaline phosphatase	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
alpha-1-acid glycoprotein	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
alpha-1-antitrypsin	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
ALT	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
amikacin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
ammonia	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
amphetamines	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
amylase, pancreatic	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
amylase, total	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
anti-streptolysin O	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
apolipoprotein A-1	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
apolipoprotein B	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
AST	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
barbiturates	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
barbiturates - serum	\$1.40	\$1.06	\$0.74	\$0.66	\$0.64	\$0.63	\$0.60	\$0.59
benzodiazepines	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
benzodiazepines - serum	\$1.40	\$1.06	\$0.74	\$0.66	\$0.64	\$0.63	\$0.60	\$0.59
bicarbonate	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
bilirubin, direct	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
bilirubin, total	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
BUN	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
C reactive protein	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
calcium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
cannabinoids	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
carbamazepine	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
ceruloplasmin	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
chloride	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
cholesterol	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
cholinesterase	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
CK NAC	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
CKMB	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
cocaine metabolites	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
complement C3	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
complement C4	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
creatinine, Jaffe	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
cyclosporine	\$17.85	\$13.52	\$9.36	\$8.46	\$8.16	\$7.93	\$7.64	\$7.53
D-dimer	\$22.49	\$17.04	\$11.80	\$10.66	\$10.29	\$10.00	\$9.64	\$9.50
digoxin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
ethanol	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
ferritin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
fructosamine	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
gentamicin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
GGT	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
glucose	\$0.11	\$0.08	\$0.06	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
haptoglobin	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
HbA1c	\$9.65	\$7.31	\$5.73	\$5.42	\$5.32	\$5.24	\$5.14	\$5.10

Roche Diagnostics Integra® Reagent Pricing Schedule
Cost Per Test (CPT), Continued

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
HbA1c, whole blood	\$10.15	\$7.81	\$6.23	\$5.92	\$5.82	\$5.74	\$5.64	\$5.60
HDL	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
IgA	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
IgG	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
IgM	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
iron	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
lactate	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
LDH	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
LDL	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
lidocaine	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
lipase	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
lithium	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
LSD	\$1.41	\$1.07	\$0.74	\$0.67	\$0.64	\$0.62	\$0.60	\$0.59
magnesium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
methadone	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
methaqualone	\$1.41	\$1.07	\$0.74	\$0.67	\$0.64	\$0.62	\$0.60	\$0.59
microalbumin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
myoglobin	\$6.16	\$4.67	\$3.23	\$2.92	\$2.82	\$2.74	\$2.64	\$2.60
NAPA	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
opiates	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
phencyclidine	\$1.12	\$0.85	\$0.59	\$0.53	\$0.51	\$0.50	\$0.48	\$0.47
phenobarbital	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
phenytoin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
phosphorus	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
potassium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
prealbumin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
primidone	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
procainamide	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
propoxyphene	\$1.27	\$0.96	\$0.66	\$0.60	\$0.58	\$0.56	\$0.54	\$0.53
quinidine	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
rheumatoid factor	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
salicylate	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
sodium	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
soluble transferrin receptor	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
theophylline	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
thyroxine	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
thyroxine uptake	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
tobramycin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
total protein	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
transferrin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
transferrin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
triglycerides	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
UCSF protein	\$2.92	\$2.21	\$1.53	\$1.38	\$1.34	\$1.30	\$1.25	\$1.23
UIBC	\$0.87	\$0.66	\$0.45	\$0.41	\$0.40	\$0.38	\$0.37	\$0.37
uric acid	\$0.15	\$0.11	\$0.08	\$0.07	\$0.07	\$0.07	\$0.06	\$0.06
valproic acid	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51
vancomycin	\$3.57	\$2.70	\$1.87	\$1.69	\$1.63	\$1.59	\$1.53	\$1.51

Roche Diagnostics Integra® Reagent Pricing Schedule
Cost Per Reportable Result (CPRR)

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
acetaminophen	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
acid phosphatase	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
albumin	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
alkaline phosphatase	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
alpha-1-acid glycoprotein	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
alpha-1-antitrypsin	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
ALT	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
amikacin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
ammonia	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
amphetamines	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
amylase, pancreatic	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
amylase, total	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
anti-streptolysin O	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
apolipoprotein A-1	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
apolipoprotein B	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
AST	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
barbiturates	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
barbiturates - serum	\$2.19	\$1.63	\$1.09	\$0.94	\$0.88	\$0.81	\$0.75	\$0.70
benzodiazepines	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
benzodiazepines - serum	\$2.19	\$1.63	\$1.09	\$0.94	\$0.88	\$0.81	\$0.75	\$0.70
bicarbonate	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
bilirubin, direct	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
bilirubin, total	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
BUN	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
C reactive protein	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
calcium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
cannabinoids	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
carbamazepine	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
ceruloplasmin	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
chloride	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
cholesterol	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
cholinesterase	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
CK NAC	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
cocaine metabolites	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
complement C3	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
complement C4	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
creatinine, Jaffe	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
cyclosporine	\$27.76	\$20.56	\$13.74	\$11.87	\$11.15	\$10.34	\$9.46	\$8.93
D-dimer	\$34.99	\$25.92	\$17.32	\$14.96	\$14.06	\$13.04	\$11.93	\$11.25
digoxin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
ethanol	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
ferritin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
fructosamine	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
gentamicin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
GGT	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
glucose	\$0.17	\$0.12	\$0.08	\$0.07	\$0.07	\$0.06	\$0.06	\$0.05
haptoglobin	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
HbA1c	\$9.09	\$6.73	\$5.25	\$4.87	\$4.73	\$4.57	\$4.39	\$4.28
HbA1c, whole blood	\$9.59	\$7.23	\$5.75	\$5.37	\$5.23	\$5.07	\$4.89	\$4.78

Roche Diagnostics Integra® Reagent Pricing Schedule
Cost Per Reportable Result (CPRR), Continued

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7	TIER 8
	20,000-299,000 tests/yr	300,000-499,999 tests/yr	500,000-899,999 tests/yr	900,000-1,399,999 tests/yr	1,400,000-1,999,999 tests/yr	2,000,000-2,999,999 tests/yr	3,000,000-7,999,999 tests/yr	8,000,000+ tests/yr
HDL	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
IgA	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
IgG	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
IgM	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
iron	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
lactate	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
LDH	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
LDL	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
lidocaine	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
lipase	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
lithium	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
LSD	\$2.19	\$1.62	\$1.08	\$0.94	\$0.88	\$0.81	\$0.75	\$0.70
magnesium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
methadone	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
methaqualone	\$2.19	\$1.62	\$1.08	\$0.94	\$0.88	\$0.81	\$0.75	\$0.70
microalbumin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
myoglobin	\$9.59	\$7.10	\$4.75	\$4.10	\$3.85	\$3.57	\$3.27	\$3.08
NAPA	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
opiates	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
phencyclidine	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
phenobarbital	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
phenytoin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
phosphorus	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
potassium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
prealbumin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
primidone	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
procainamide	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
propoxyphene	\$1.75	\$1.30	\$0.87	\$0.75	\$0.70	\$0.65	\$0.60	\$0.56
quinidine	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
rheumatoid factor	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
salicylate	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
sodium	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
soluble transferrin receptor	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
theophylline	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
thyroxine	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
thyroxine uptake	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
tobramycin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
total protein	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
transferrin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
triglycerides	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
UCSF protein	\$4.54	\$3.36	\$2.25	\$1.94	\$1.82	\$1.69	\$1.55	\$1.46
UIBC	\$1.35	\$1.00	\$0.67	\$0.58	\$0.54	\$0.50	\$0.46	\$0.43
uric acid	\$0.24	\$0.17	\$0.12	\$0.10	\$0.09	\$0.09	\$0.08	\$0.08
valproic acid	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79
vancomycin	\$5.55	\$4.11	\$2.75	\$2.37	\$2.23	\$2.07	\$1.89	\$1.79

Roche Diagnostics Equipment Pricing Schedule COBAS® Integra®

Part Number	Description	Price	Monthly Charge	Annual Charge
03245233001	Integra 400 Plus	\$84,500	\$1,519.31	\$18,231.72
2195011	Integra 800	\$175,000	\$3,146.50	\$37,758.00
04818962001	cobas 6000 (c501/e601) Analyzer	\$315,000	\$5,947.20	\$71,371.20
04818989001	cobas c501 Analyzer	\$170,000	\$3,209.60	\$38,515.20

Monthly charge for analyzers is based on an FMV of 5 years

Roche Diagnostics Service Pricing Schedule COBAS® Integra®

Part Number	Description	Annual Service Price	Monthly Service Charge
3245233001	Integra 400 Plus	\$8,800.00	\$733.33
2195011	Integra 800	\$12,720.00	\$1,060.00
04818962001	cobas 6000 (c501/e601) Analyzer	\$29,837.00	\$2,486.40
04818989001	cobas c501 Analyzer	\$15,120.00	\$1,260.00

1. All new instruments are warranted for one year
2. The above Monthly Service price includes a one year warranty
3. Calculation for Monthly Service price that includes a warranty (new equipment placement):

Number of total contract months minus 12 months or remaining warranty on existing equipment x monthly service price / total contract months

Roche Diagnostics Fixed Monthly Equipment and Service Charge
 COBAS® Integra®

Part Number	Description	Analyzer Price	Fixed Monthly Lease (1)	Service Price (3)	Monthly Service (3)	Total Fixed Monthly Charge
03245233001	Integra 400 Plus	\$84,500	\$1,519.31	\$8,800.00	\$733.33	\$2,252.64
2195011	Integra 800	\$175,000	\$3,146.50	\$12,720.00	\$1,060.00	\$4,206.50
04818962001	cobas 6000 (c501/e601) Analyzer	\$315,000	\$5,947.20	\$29,837.00	\$2,486.40	\$8,433.60
04848989001	cobas c501 Analyzer	\$170,000	\$3,209.60	\$15,120.00	\$1,260.00	\$4,469.60

1. Monthly charge for analyzers is based upon 5-year FMV.
2. All new instruments have 1-year warranty
3. Service prices include 1-year warranty
4. Calculation for Monthly Service price that includes a warranty period (new equipment placement):

Number of total contract months minus 12 months or remaining warranty on existing equipment x monthly service price / total contract month

IMMUNOLOGY

Roche Diagnostics

Contract # V797P-7037A

August 15, 2006

Roche Diagnostics Elecsys® Reagent Pricing Schedule
Cost Per Test (CPT)

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7
	0-39,999 tests/yr	40,000-99,999 tests/yr	100,000-124,999 tests/yr	125,000-249,999 tests/yr	250,000-279,999 tests/yr	280,000-399,999 tests/yr	400,000+ tests/yr
AFP	\$3.08	\$2.60	\$2.35	\$2.19	\$2.10	\$1.95	\$1.80
Anti-HBS	\$5.04	\$4.25	\$3.85	\$3.58	\$3.43	\$3.18	\$2.94
Anti-TPO	\$2.72	\$2.29	\$2.08	\$1.93	\$1.85	\$1.72	\$1.58
B12	\$1.68	\$1.42	\$1.28	\$1.19	\$1.14	\$1.06	\$0.98
beta crosslaps	\$6.54	\$5.52	\$5.00	\$4.64	\$4.45	\$4.14	\$3.82
CA 125	\$4.86	\$4.10	\$3.72	\$3.45	\$3.31	\$3.07	\$2.84
CA 15-3	\$4.86	\$4.10	\$3.72	\$3.45	\$3.31	\$3.07	\$2.84
CEA	\$3.83	\$3.23	\$2.92	\$2.72	\$2.60	\$2.42	\$2.23
CKMB	\$2.19	\$1.85	\$1.67	\$1.56	\$1.49	\$1.38	\$1.28
cortisol	\$1.12	\$0.95	\$0.86	\$0.80	\$0.77	\$0.71	\$0.66
DHEA-S	\$2.89	\$2.44	\$2.21	\$2.05	\$1.97	\$1.83	\$1.69
digoxin	\$1.02	\$0.86	\$0.78	\$0.73	\$0.70	\$0.65	\$0.60
estradiol	\$2.80	\$2.37	\$2.14	\$1.99	\$1.91	\$1.77	\$1.64
ferritin	\$1.59	\$1.34	\$1.22	\$1.13	\$1.08	\$1.01	\$0.93
folate	\$1.75	\$1.48	\$1.34	\$1.24	\$1.19	\$1.11	\$1.02
folate, RBC	\$2.46	\$2.19	\$2.04	\$1.94	\$1.88	\$1.80	\$1.71
FSH	\$1.12	\$0.95	\$0.86	\$0.80	\$0.77	\$0.71	\$0.66
HBsAg	\$4.02	\$3.39	\$3.07	\$2.85	\$2.73	\$2.54	\$2.34
HBsAg, confirmatory	\$8.76	\$8.70	\$8.64	\$8.58	\$8.52	\$8.52	\$8.52
HCG	\$1.31	\$1.11	\$1.00	\$0.93	\$0.89	\$0.83	\$0.77
HCG, beta	\$1.31	\$1.11	\$1.00	\$0.93	\$0.89	\$0.83	\$0.77
IgE	\$2.72	\$2.29	\$2.08	\$1.93	\$1.85	\$1.72	\$1.58
insulin	\$3.74	\$3.16	\$2.86	\$2.65	\$2.54	\$2.36	\$2.18
LH	\$1.12	\$0.95	\$0.86	\$0.80	\$0.77	\$0.71	\$0.66
myoglobin	\$2.15	\$1.81	\$1.64	\$1.52	\$1.46	\$1.36	\$1.25
proBNP	\$24.82	\$24.82	\$24.39	\$22.61	\$21.72	\$20.86	\$19.50
progesterone	\$1.96	\$1.65	\$1.50	\$1.39	\$1.33	\$1.24	\$1.14
prolactin	\$1.12	\$0.95	\$0.86	\$0.80	\$0.77	\$0.71	\$0.66
PSA	\$4.20	\$3.55	\$3.21	\$2.99	\$2.86	\$2.66	\$2.45
PSA, free	\$6.06	\$5.11	\$4.63	\$4.30	\$4.13	\$3.83	\$3.54
PTH	\$7.39	\$6.24	\$5.65	\$5.25	\$5.03	\$4.67	\$4.31
SHBG	\$2.42	\$2.05	\$1.91	\$1.79	\$1.85	\$1.53	\$1.41
T3	\$0.88	\$0.75	\$0.68	\$0.63	\$0.60	\$0.56	\$0.52
T3, free	\$1.12	\$0.95	\$0.86	\$0.80	\$0.77	\$0.71	\$0.66
T4	\$0.88	\$0.75	\$0.68	\$0.63	\$0.60	\$0.56	\$0.52
T4, free	\$1.17	\$0.99	\$0.89	\$0.83	\$0.80	\$0.74	\$0.68
testosterone	\$2.42	\$2.05	\$1.85	\$1.72	\$1.65	\$1.53	\$1.41
troponin T	\$4.64	\$3.92	\$3.55	\$3.30	\$3.16	\$2.94	\$2.71
TSH	\$1.03	\$0.87	\$0.79	\$0.73	\$0.70	\$0.65	\$0.60
T-uptake	\$0.85	\$0.71	\$0.65	\$0.60	\$0.58	\$0.54	\$0.49

Roche Diagnostics Elecsys® Reagent Pricing Schedule
Cost Per Reportable Result (CPRR)

Test Name	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price	FSS Price
	TIER 1	TIER 2	TIER 3	TIER 4	TIER 5	TIER 6	TIER 7
	0-39,999 tests/yr	40,000-99,999 tests/yr	100,000-124,999 tests/yr	125,000-249,999 tests/yr	250,000-279,999 tests/yr	280,000-399,999 tests/yr	400,000+ tests/yr
AFP	\$5.19	\$3.98	\$3.37	\$2.92	\$2.64	\$2.32	\$2.01
Anti-HBS	\$8.49	\$6.51	\$5.51	\$4.78	\$4.32	\$3.79	\$3.29
Anti-TPO	\$4.58	\$3.51	\$2.97	\$2.58	\$2.33	\$2.04	\$1.77
B12	\$2.83	\$2.17	\$1.84	\$1.59	\$1.44	\$1.26	\$1.10
beta crosslaps	\$11.02	\$8.45	\$7.15	\$6.20	\$5.61	\$4.92	\$4.27
CA 125	\$8.19	\$6.28	\$5.32	\$4.61	\$4.17	\$3.66	\$3.18
CA 15-3	\$8.19	\$6.28	\$5.32	\$4.61	\$4.17	\$3.66	\$3.18
CEA	\$6.45	\$4.94	\$4.18	\$3.63	\$3.28	\$2.88	\$2.50
CKMB	\$3.69	\$2.83	\$2.39	\$2.08	\$1.88	\$1.65	\$1.43
cortisol	\$1.89	\$1.45	\$1.23	\$1.07	\$0.96	\$0.85	\$0.73
DHEA-S	\$4.87	\$3.74	\$3.16	\$2.74	\$2.48	\$2.18	\$1.89
digoxin	\$1.72	\$1.32	\$1.12	\$0.97	\$0.88	\$0.77	\$0.67
estradiol	\$4.72	\$3.62	\$3.07	\$2.66	\$2.41	\$2.11	\$1.83
ferritin	\$2.68	\$2.06	\$1.74	\$1.51	\$1.37	\$1.20	\$1.04
folate	\$2.95	\$2.26	\$1.92	\$1.66	\$1.50	\$1.32	\$1.14
folate, RBC	\$4.15	\$3.34	\$2.93	\$2.59	\$2.37	\$2.15	\$1.92
FSH	\$1.89	\$1.45	\$1.23	\$1.07	\$0.96	\$0.85	\$0.73
HBsAg	\$6.77	\$5.19	\$4.39	\$3.81	\$3.45	\$3.02	\$2.62
HBsAg, confirmatory	\$14.76	\$13.32	\$12.36	\$11.46	\$10.74	\$10.14	\$9.54
HCG	\$2.21	\$1.70	\$1.44	\$1.25	\$1.13	\$0.99	\$0.86
HCG, beta	\$2.21	\$1.70	\$1.44	\$1.25	\$1.13	\$0.99	\$0.86
IgE	\$4.58	\$3.51	\$2.97	\$2.58	\$2.33	\$2.04	\$1.77
insulin	\$6.30	\$4.83	\$4.09	\$3.54	\$3.21	\$2.81	\$2.44
LH	\$1.89	\$1.45	\$1.23	\$1.07	\$0.96	\$0.85	\$0.73
myoglobin	\$3.62	\$2.77	\$2.35	\$2.04	\$1.84	\$1.61	\$1.40
proBNP	\$41.82	\$41.82	\$40.75	\$35.31	\$31.98	\$28.05	\$24.82
progesterone	\$3.30	\$2.53	\$2.14	\$1.86	\$1.68	\$1.47	\$1.28
prolactin	\$1.89	\$1.45	\$1.23	\$1.07	\$0.96	\$0.85	\$0.73
PSA	\$7.08	\$5.43	\$4.60	\$3.99	\$3.61	\$3.16	\$2.75
PSA, free	\$10.21	\$7.83	\$6.63	\$5.75	\$5.20	\$4.56	\$3.96
PTH	\$12.45	\$9.55	\$8.08	\$7.01	\$6.34	\$5.56	\$4.83
SHBG	\$4.08	\$3.13	\$2.74	\$2.38	\$2.08	\$1.82	\$1.52
T3	\$1.49	\$1.14	\$0.97	\$0.84	\$0.76	\$0.67	\$0.58
T3, free	\$1.89	\$1.45	\$1.23	\$1.07	\$0.96	\$0.85	\$0.73
T4	\$1.49	\$1.14	\$0.97	\$0.84	\$0.76	\$0.67	\$0.58
T4, free	\$1.97	\$1.51	\$1.28	\$1.11	\$1.00	\$0.88	\$0.76
testosterone	\$4.08	\$3.13	\$2.65	\$2.30	\$2.08	\$1.82	\$1.58
troponin T	\$7.82	\$6.00	\$5.08	\$4.40	\$3.98	\$3.49	\$3.03
TSH	\$1.73	\$1.33	\$1.13	\$0.98	\$0.88	\$0.77	\$0.67
T-uptake	\$1.43	\$1.09	\$0.93	\$0.80	\$0.73	\$0.64	\$0.55

Roche Diagnostics Equipment Pricing Schedule Elecsys®

Part Number	Description	Price	Monthly Charge	Annual Charge
1568248	Elecsys 2010 Disk	\$68,000.00	\$1,362.04	\$16,344.48
1804014	Elecsys 2010 Rack	\$75,000.00	\$1,502.25	\$18,027.00
4775279001	Cobas e411 Disk	\$73,867.50	\$1,394.62	\$16,735.43
4775201001	Cobas e411 Rack	\$81,405.00	\$1,536.92	\$18,443.10
765-6961	MOD E	\$190,000.00	\$3,416.20	\$40,944.40
765-7009	MOD EE	\$365,000.00	\$6,562.70	\$78,752.40
765-7021	MOD EEE	\$555,000.00	\$9,978.90	\$119,746.80
765-7457	MOD PE	\$330,000.00	\$5,933.40	\$71,200.80
765-7453	MOD PPE	\$500,000.00	\$8,990.00	\$107,880.00
4818962001	cobas 6000 (c501/e601) Analyzer	\$315,000.00	\$5,947.20	\$71,366.40
4818946001	cobas e601 Analyzer	\$150,000.00	\$3,037.50	\$36,450.00

Monthly charge for analyzers is based on an FMV of 5 years

Roche Diagnostics Service Pricing Schedule ELECSIS®

Part Number	Description	Annual Service Price	Monthly Service Charge
1568248	Elecsys 2010 Disk	\$6,800.00	\$566.67
1804014	Elecsys 2010 Rack	\$7,480.00	\$623.33
4775279001	Cobas e411 Disk	\$7,744.10	\$645.34
4775201001	Cobas e411 Rack	\$8,513.98	\$709.50
765-6961	MOD E	\$18,880.00	\$1,573.33
765-7009	MOD EE	\$32,096.00	\$2,674.67
765-7021	MOD EEE	\$45,312.00	\$3,776.00
765-7457	MOD PE	\$31,059.00	\$2,588.27
765-7453	MOD PPE	\$45,997.00	\$3,833.07
4818962001	cobas 6000 (c501/e601) Analyzer	\$29,837.00	\$2,486.40
4818946001	cobas e601 Analyzer	\$14,717.00	\$1,226.40

1. All new instruments are warranted for one year
2. The above Monthly Service price includes a one year warranty
3. Calculation for Monthly Service price that includes a warranty (new equipment placement): Number of total contract months minus 12 months or remaining warranty on existing equipment x monthly service price / total contract months

Roche Diagnostics Fixed Monthly Equipment and Service Charge Elecsys®

Part Number	Description	Analyzer Price	Fixed Monthly Lease (1)	Service Price (3)	Monthly Service (3)	Total Fixed Monthly Charge
1568248	Elecsys 2010 Disk	\$68,000	\$1,362.04	\$6,800.00	\$566.67	\$1,928.71
1804014	Elecsys 2010 Rack	\$75,000	\$1,502.25	\$7,480.00	\$623.33	\$2,125.58
477527900 1	Cobas e411 Disk	\$73,867.50	\$1,394.62	\$7,744.10	\$645.34	\$2,039.96
477520100 1	Cobas e411 Rack	\$81,202.50	\$1,536.92	\$8,513.98	\$709.50	\$2,246.42
765-6961	Modular E	\$190,000	\$3,416.20	\$18,880.00	\$1,573.33	\$4,989.53
765-7009	Modular EE	\$365,000	\$6,562.70	\$32,096.00	\$2,674.67	\$9,237.37
765-7021	Modular EEE	\$555,000	\$9,978.90	\$45,312.00	\$3,776.00	\$13,754.90
765-7453	Modular PPE	\$500,000	\$8,990.00	\$31,059.00	\$2,588.27	\$11,578.27
765-7457	Modular PE	\$330,000	\$5,933.40	\$45,997.00	\$3,833.07	\$9,766.47
481896200 1	cobas 6000 (c501/e601) Analyzer	\$315,000	\$5,947.20	\$29,837.00	\$2,486.40	\$8,433.60
481894600 1	cobas e601 Analyzer	\$150,000	\$3,037.50	\$14,717.00	\$1,226.40	\$4,263.90

1. Monthly charge for analyzers is based upon 5-year FMV.
2. All new instruments have 1-year warranty
3. Service prices include 1-year warranty
4. Calculation for Monthly Service price that includes a warranty period (new equipment placement):

Number of total contract months minus 12 months or remaining warranty on existing equipment x monthly service price/
total contract months

URINALISYS

Roche Diagnostics

Contract # V797P-7037A

August 15, 2006

SIN 605-4 CLINICAL URINALYSIS ANALYZERS

URISYS® 2400 Automated Urinalysis System

Item	New Catalog Number	Old Catalog Number	Quantity	FSS Price
URISYS® 2400 Automated Urinalysis System	03051323001	3051323001	1 EA	\$ 39,750.00
Service – Gold				\$ 5,760.00
Service - Silver				\$ 4,888.00
URISYS® 2400 Strip Cassette	03012557061	3012557	400 strips per cassette	\$ 160.00
URISYS® 2400 Calibrator Strips	03012590061	3012590	25 strips per cassette	\$ 42.80
Cell Wash	11551540316	1551540	1800 mL	\$ 158.10
Waste Cartons	03161161001	3161161	30 EA	\$ 43.85
Printer Paper, URISYS® 2400	10825506001	37104400	1 EA	\$ 92.65
Water Filter, URISYS® 2400	11566261001	714-1516	1 EA	\$ 65.74
Seal Spacer, URISYS® 2400	11226436001	725-1860	1 EA	\$ 9.78
Press Spacer, URISYS® 2400	11227122001	725-1861	1 EA	\$ 17.31
Seal Piece, URISYS® 2400	11708724001	741-1303	1 EA	\$ 22.70
Press Piece, URISYS® 2400	11907808001	741-0305	1 EA	\$ 25.87

A Cost per Kit program which combines the instrument and service cost with the URISYS® 2400 Strip Cassettes is available. All other items are purchased separately.

COST PER KIT OPTION – URISYS® 2400

Customers purchasing URISYS® 2400 Analyzer(s) and reagent cartridges shall have the option for Cost per Kit Agreement, in lieu of direct purchase of the analyzer and service contracts.

1. The cost of the equipment shall be apportioned, in the form of an increased charge to the FSS price of the URISYS® 2400 Strip Cassette, also known as a “surcharge”, to be computed for each customer, utilizing the following template.
2. A five-year term is preferred, as it is more cost effective.
3. The FSS price of other FSS products shall remain unchanged.
4. All products will be billed when shipped.
5. Cost per Kit options will be available only for direct purchases from Roche Diagnostics Corporation, not through the VA Prime Vendor Program.
6. Service for the URISYS® 2400 Analyzer(s) shall be included in the surcharge to the customer, for the duration of the rental period. Customers may select either Gold or Silver level service.
7. Title of the URISYS 2400® Analyzer(s) shall remain with Roche Diagnostics Corporation.
8. Roche Diagnostics Corporation agrees to provide annual reports to each customer which provide:
 - the instruments under the rental option,
 - the total number of cassettes purchased, for the reporting period and contract period to date, and
 - the amount of surcharge paid by the customer, for the reporting period and contract period to date.
9. Roche Diagnostics Corporation will meet with the customer, annually to review the Cost per Kit option program. Changes to the program, including revising the surcharge, may be made by mutual agreement.

Cost per Kit - URISYS® 2400 System

Sample Only

Equipment Cost				
	Item	Quantity	FSS Price	Total
	URISYS® 2400 Analyzer	1	\$ 39,750.00	\$ 39,750.00
	Service - Gold		\$ 5,760.00	\$ -
	Service - Silver	5	\$ 4,888.00	\$ 24,440.00
	Finance charge @ 0.02003/month (Analyzer only)	60		\$ 8,021.55
	Equipment Total (A)			\$ 72,211.55

Reagent Cartridges Cost					
	Item	# Years	Quantity Per Year	FSS Price	Total
	URISYS® 2400 Strip Cassette (400)	5	150	\$ 160.00	\$ 120,000.00
	Annual Reagent Total		150		\$ 120,000.00
	Total Number of Cartridges (B)				750

Surcharge (per Cartridge)		
	Equipment Total (A)/ Total Number of Cartridges (B)	\$ 96.28

Cost per Kit (cartridge) with Surcharge				
	Item	FSS Price	Surcharge	New Price
	URISYS® 2400 Strip Cassette (400)	\$ 160.00	\$ 96.28	\$ 256.28

Customer agrees to purchase

750
\$0.641

URISYS® 2400 Strip Cassettes

URISYS® 2400 cost per test strip is:

**SIN 605-4 CLINICAL URINALYSIS ANALYZERS CHEMSTRIP®
Criterion® II Urine Analyzer**

Item	New Catalog Number	Old Catalog Number	Quantity	New Price
Criterion® II Urine Analyzer (Includes Bar Code Reader without Trigger and Bar Code Reader Cable)	11937596160 12031108001 03960447001	1937596 2031108 CAB-G-276	1 EA	\$ 2,900.00
Depot Level Service				\$ 520.00
CHEMSTRIP® 10 UA Urine Test Strips (100)	11895354160	418003	100/vial	\$ 25.50
CHEMSTRIP® Calibration Strips (50)	11379194160	418007	50/vial	\$ 24.00
Transport Arm	11702637001	1702637	1 EA	\$ 10.33
Waste Tray	11702629001	1702629	1 EA	\$ 16.18
Printer Paper (Criterion®)	11268457001	109129	5 rolls	\$ 1.60

URISYS® 1800 Automated Urinalysis System

Item	New Catalog Number	Old Catalog Number	Quantity	FSS Price
URISYS® 1800 Automated Urine Analyzer	03285049001		1 EA	\$ 8,060.00
Depot Level Service				\$ 760.00
CHEMSTRIP® 10 UA Urine Test Strips (100)	11895354160	418003	100/vial	\$ 25.50
CHEMSTRIP® Calibration Strips (50)	11379194160	418007	50/vial	\$ 24.00

URISYS® 1100 Automated Urinalysis System

Item	New Catalog Number	Old Catalog Number	Quantity	FSS Price
URISYS® 1100 Automated Urine Analyzer	03617556001		1 EA	\$ 685.10
Keyboard	11248693001		1 EA	\$ 146.09
Barcode Reader Cable	12031094001		1 EA	\$ 46.35
Barcode Reader	12031094001		1 EA	\$ 232.02
Service Replacement				N/C
CHEMSTRIP® 10 UA Urine Test Strips (100)	11895354160	418003	100/vial	\$ 25.50
CHEMSTRIP® Calibration Strips (50)	11379194160	418007	50/vial	\$ 24.00

A Cost per Kit program which combines the instrument and service cost with the CHEMSTRIP® 10 UA Urine Test Strips is available. All other items are purchased separately.

COST PER KIT OPTION - CHEMSTRIP®

Customers purchasing Criterion® II Analyzer and/ or URISYS® 1800 and URISYS®1100 Urine Analyzer(s) utilizing the CHEMSTRIP® 10 UA Urine Test Strips shall have the option for Cost per Kit Agreement, in lieu of direct purchase of the analyzer and service contracts.

1. The cost of the equipment shall be apportioned, in the form of an increased charge to the FSS price of the CHEMSTRIP® 10 UA Urine Test Strips, also known as a "surcharge", to be computed for each customer, utilizing the following template.
2. A five-year term is preferred, as it is more cost effective.
3. The FSS price of other FSS products shall remain unchanged.
4. All products will be billed when shipped.
5. Cost per kit options will be available only for direct purchases from Roche Diagnostics Corporation, not through the VA Prime Vendor Program.
6. Service for the Criterion® II Analyzers and/ or URISYS® 1800 and URISYS® 1100 Urine Analyzer(s) shall be included in the surcharge to the customer, for the duration of the rental period.
7. Title of the Criterion® II Analyzers and/ or URISYS® 1800 and URISYS® 1100 Urine Analyzer(s) shall remain with Roche Diagnostics Corporation.
8. Roche Diagnostics Corporation agrees to provide annual reports to each customer which provide:
 - the instruments under the rental option,
 - the total number of vials purchased, for the reporting period and contract period to date, and
 - the amount of surcharge paid by the customer, for the reporting period and contract period to date.
9. Roche Diagnostics Corporation will meet with the customer, annually to review the Cost per Kit option program. Changes to the program, including revising the surcharge, may be made by mutual agreement.

Cost per Kit - CHEMSTRIP® 10 UA Systems

Used with Criterion® II, URISYS® 1800 and URISYS® 1100 Analyzers

Sample Only

Equipment Cost				
	Item	Quantity	FSS Price	Total
	Criterion® II Urine Analyzer Includes Bar Code Reader without Trigger and Bar Code Reader Cable	1	\$ 2,900.00	\$ 2,900.00
	URISYS® 1800 Automated Urine Analyzer		\$ 8,060.00	\$ 0
	URISYS® 1100 Automated Urine Analyzer	2	\$ 685.10	\$ 1,370.20
	Keyboard		\$ 146.09	\$ 0
	Barcode Reader Cable		\$ 46.35	\$ 0
	Barcode Reader		\$ 232.02	\$ 0
	Equipment SubTotal			\$ 4,270.20
	Depot Level Service - Criterion® II	5	\$ 520.00	\$ 2,600.00
	Depot Level Service - URISYS® 1800		\$ 760.00	\$ 0
	Depot Level Service - URISYS® 1100	10	N/C	
	Service SubTotal			\$ 2,600.00
	Finance charge @ 0.02003/month (Analyzer only)	60		\$ 861.73
Equipment & Service Total (A)				\$ 7,731.93

Reagent Vial Cost					
	Item	# Years	Quantity Per Year	FSS Price	Total
	CHEMSTRIP® 10 UA Urine Test Strips (100)	5	48	\$ 25.50	\$ 6,120.00
	Annual Reagent Total		48		\$ 6,120.00
	Total Number of Vials (B)				240
Surcharge (per Kit)					
Equipment Total (A)/ Total Number of Vials (B)					\$ 32.22

Cost per Kit (vial) with Surcharge				
	Item	FSS Price	Surcharge	New Price
	CHEMSTRIP® 10 UA Urine Test Strips (100)	\$ 25.50	\$ 32.22	\$ 57.72

Customer agrees to purchase

240

CHEMSTRIP® 10 UA Urine Test Strips (vials)

URISYS® 2400 cost per test strip is:

\$ 0.577

MOLECULAR DIAGNOSTICS

Roche Diagnostics

Contract # V797P-7037A

August 15, 2006

Roche Diagnostics provides a Cost per Kit program for the following molecular diagnostics tests:

- HCV Qualitative PCR
- HCV Quantitative PCR
- HBV Quantitative PCR
- HIV Quantitative PCR
- CT/NG Qualitative PCR

A brief description of reagents required to perform each test follows:

HCV Qualitative PCR

Instrument Platform Options

COBAS® AMPLICOR® Analyzer

HCV Qualitative Reagents - COBAS® AMPLICOR®

Test Specific Reagents

21111086123	AMPLICOR® HCV Specimen Preparation Kit v 2.0
21111094123	AMPLICOR® HCV Amplification Kit v 2.0
21111175123	AMPLICOR® HCV Controls Kit v 2.0
21111132123	COBAS® AMPLICOR® HCV Detection Kit v 2.0

Generic Reagents

20757470122	COBAS® AMPLICOR® Generic Detection Kit
20757608122	COBAS® AMPLICOR® Internal Control Detection Kit
20764213123	COBAS® AMPLICOR® Conjugate Detection Kit
20759899123	COBAS® AMPLICOR® Wash Buffer

Consumables

21045636001	A-Ring
21045644001	Detection Cups (rack of 70)

HCV Quantitative PCR

Instrument Platform Options

COBAS® AMPLICOR® Analyzer

HCV Quantitative Reagents - COBAS® AMPLICOR®

Test Specific Reagents

21118633018 COBAS® AMPLICOR® HCV Monitor Ver 2.0

Generic Reagents

20759899123 COBAS® AMPLICOR® Wash Buffer

Consumables

21045636001 A-Ring

21045644001 Detection Cups (rack of 70)

HCV MONITOR Reagents- COBAS® TaqMan®

Test Specific Reagents

3350959190 COBAS® TaqMan® HCV RUO (for use with High Pure System)

Generic Reagents

Consumables

3137082001 COBAS® TaqMan® K-tubes (rack of 96)

Sample Prep Reagents

3702995001 High Pure System Viral Nucleic Acid Kit

HBV Quantitative PCR

Instrument Platform Options

COBAS® TaqMan® 48 Analyzer

HBV MONITOR Reagents- COBAS® TaqMan®

Test Specific Reagents

3500748190 COBAS® TaqMan® HBV RUO (for use with High Pure System)

Consumables

3137082001 COBAS® TaqMan® K-tubes (rack of 96)

Sample Prep Reagents

3702995001 High Pure System Viral Nucleic Acid Kit

HIV Quantitative PCR

Instrument Platform Options
COBAS® AMPLICOR® Analyzer
Cobas® AmpliPrep® / Cobas®
AMPLICOR® System

HIV-1 MONITOR Reagents- COBAS® AMPLICOR®

Test Specific Reagents

03155935018

COBAS® AMPLICOR® HIV-1 Monitor Test, Ver 1.5

Generic Regents

20759899123

COBAS® AMPLICOR® Wash Buffer

Consumables

21045636001

A-Ring

21045644001

Detection Cups (rack of 70)

HIV-1 MONITOR Reagents- Cobas® AmpliPrep® / Cobas® AMPLICOR®

Test Specific Reagents

03542998190

COBAS® AmpliPrep® / COBAS® TaqMan® HIV-1 Monitor® Test

Consumables

03587797190

KIT CAP-G/CTM WASH RGT 5.1L IVD

03287343001

Rack of K-Tips

03137040001

Specimen Input Tubes (S-Tubes) with barcode clips

03755525001

Specimen Processing Units (SPUs)

03137082001

K-Tubes (Rack of 96)

CT/NG Qualitative PCR

Instrument Platform Options
COBAS® AMPLICOR® Analyzer

CT/NG Reagents- COBAS® AMPLICOR®

Test Specific Reagents

03377431001

M4RT Media Collection Kit (Female)

03377440001

M4RT Media Collection Kit (Male)

20759414122

AMPLICOR® CT/NG Specimen Preparation Kit

20759902122

AMPLICOR® CT/NG Amplification Kit

20757497122

COBAS® AMPLICOR® CT Detection Kit

20757535122

COBAS® AMPLICOR® NG Detection Kit

Generic Reagents

20757470122

COBAS® AMPLICOR® Generic Detection Kit

20757608122

COBAS® AMPLICOR® Internal Control Detection Kit

20764213123

COBAS® AMPLICOR® Conjugate Detection Kit

20759899123

COBAS® AMPLICOR® Wash Buffer

Consumables

21045636001

A-Ring

21045644001

Detection Cups (rack of 70)

Molecular Instrument Pricing Schedule

Part Number	Description	Price	Annual Charge	Monthly Charge
21045156001	COBAS® AMPLICOR® Analyzer	\$ 40,000.00	\$ 7,210.80	\$ 600.90
03279332001	COBAS® TaqMan® 48 Analyzer	\$ 50,000.00	\$ 10,788.00	\$ 899.00
03121453001	COBAS® TaqMan® 96 Analyzer	\$ 100,500	\$ 21,576.00	\$ 1,798.00
03051315001	COBAS® AMPLIPREP® Instrument	\$ 75,000.00	\$ 14,024.40	\$ 1,168.70

Monthly charge for analyzers is based upon 5-year FMV. All new instruments have 1-year warranty.

Molecular Service Pricing Schedule

Part Number	Description	Service Level	Annual Charge	Monthly Charge
04442326001	COBAS® AMPLICOR®	Gold	\$ 5,360.00	\$ 446.67
04442334001	COBAS® AMPLICOR®	Silver	\$ 4,556.00	\$ 379.67
04442377001	COBAS® TaqMan 48	Gold	\$ 7,820.00	\$ 651.67
04442385001	COBAS® TaqMan 48	Silver	\$ 6,600.00	\$ 550.00
03121453001	COBAS® TaqMan 96®	Gold	\$ 17,700.00	\$ 1,475.00
03121453001	COBAS® TaqMan 96®	Silver	\$ 15,420.00	\$ 1,285.00
03051315001	COBAS® AMPLIPREP®	Gold	\$ 12,000.00	\$ 1,000.00
03051315001	COBAS® AMPLIPREP®	Silver	\$ 9,960.00	\$ 830.00

Note: Service pricing is post 12 month warranty.

Optional Items

Cobas® Amplicor® Instrument Support Supplies and Accessories

These supplies and accessories may require periodic replacement.

Roche Material Number	Description	FSS Price
28046921001	Transfer Tip and Tubing	\$ 125.00
28008531001	Resuspension Tip and Tubing	\$ 156.25
28008558001	Aspiration Tip and Tubing	\$ 156.25
28010447001	A-Ring Holder	\$ 22.50
28010110001	Reagent Rack	\$ 150.00
28010455001	Reagent Rack Label	\$ 111.75
28088128001	Syringe, 500 µL	\$ 608.00
28013632001	Syringe, 1000 µL	\$ 371.00
28086621001	Teflon Seal, 500 µL	\$ 18.00
28086605001	Teflon Seal, 1000 µL	\$ 17.00
28086583001	Syringe O rings	\$ 17.00
28018731001	Wash Buffer Filter	\$ 54.00

Respective Molecular Reagents from Federal Supply Schedule (V797P-5960X)

Set Cobas® TaqMan HCV MMX ASR, 2 x 1.4 mL	04828585190	2 x 1.4 mL	Kit	\$2,033.06
Set Cobas® TaqMan HBV MMX ASR, 2 x 1.4 mL	04828496190	2 x 1.4 mL	Kit	\$1,832.40
Cobas® AmpliPrep® / Cobas® AMPLICOR® HIV-1 Monitor	03309401018	48	Kit	\$2,009.00
Cobas® AmpliPrep® Tip-K, 1.2 mm ID	03287343001	432	Box	\$38.98
Cobas® AmpliPrep® SPU Flapless, Box of 12 x 24	03755525001	288	Box	\$90.56
Cobas® AmpliPrep® TNAI Reagent Wash Kit LUO, 5.1 L	03337936190	96	Kit	\$10.83
Cobas® AmpliPrep® Tube-S (Input) Box	03137040001	288	Box	\$37.53
Cobas® AmpliPrep® Tube-S (Output) Box 12 x 36	03137058001	432	Box	\$38.98
Manganese Acetate LUO 12 x 1.0mL	03261867018	1,152	Kit	\$2.41
Cobas® AmpliPrep® System Reagent Wash Kit IVD, 4 L	03309380123	72	Kit	\$5.05
Calcium Chloride LUO 2 x 6.3 mL	03322106018	192	Kit	\$2.41
Cobas® AmpliPrep® TNAI Kit LUO, 48 Tests	03337928190	48	Kit	\$96.24
Cobas® TaqMan HCV QS US-IVD 2 x 1.0 mL	04828542190	4 x 1.0 mL	Kit	\$1.00
Cobas® TaqMan HBV QS US-IVD, 2 x 1.0 mL	04828607190	2 x 1.0 mL	Kit	\$1.00
Cobas® AmpliPrep® Rack SPU	28122806001	1	EA	\$20.66
AmpliChip CYP450 US-IVD	04591402190	24	Kit	\$7,458.55
Cobas® AmpliPrep® / Cobas® TaqMan HIV-1 Monitor Kit	03542998190	1	Kit	\$2,009.00
Cobas® AmpliPrep® / Cobas® TaqMan HIV-1 Wash Reagent	03587797190	1	EA	\$10.83

Cobas® TaqMan® HCV

Component Category	Roche Material Number	Description	FSS Price	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Estimated Cost per Test (a)
HCV MONITOR Reagents	03350959190	TaqMan® HCV RUO	\$ 2,532.00	48	24	\$ 1,266.00	\$ 52.75
Sample Prep Reagents	03702995001	High_Pure Sys Viral Nucleic Acid Kit_48	\$ 144.00	48	24	\$ 72.00	\$ 3.00
Consumables	03137082001	TaqMan® K tubes	\$ 864.00	1152	24	\$ 18.00	\$ 0.75

Effective Cost per Test	\$ 56.50
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COBAS® TaqMan® HBV

Component Category	Roche Material Number	Description	FSS Price	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Estimated Cost per Test (a)
HBV MONITOR Reagents	03500748190	TaqMan® HBV RUO	\$ 2,532.00	48	24	\$ 1,266.00	\$ 52.75
Sample Prep Reagents	03702995001	High_Pure Sys Viral Nucleic Acid Kit_48	\$ 144.00	48	24	\$ 72.00	\$ 3.00
Consumables	03137082001	TaqMan® K tubes	\$ 864.00	1152	24	\$ 18.00	\$ 0.75

Effective Cost per Test	\$ 56.50
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(a) – These are “Basic CPT” amounts (Reagents Only) and do not include instrument, accessories and/or service.

COBAS® AMPLICOR® System Test Pricing Schedule

COBAS® AMPLICOR® HCV Monitor

Component Category	Roche Material Number	Description	FSS Price	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Estimated Cost per Test (a)
HCV MONITOR Reagents	21118633018	Cobas® Amplicor® HCV-M Ver 2.0	\$ 2,592.00	48	24	\$ 1,296.00	\$ 54.00
Sample Prep Reagents	20759899123	Cobas® Amplicor® Wash Buffer	\$ 90.75	500	144	\$ 26.14	\$ 0.18
Consumables	21045636001	A-Ring	\$ 31.25	24	2	\$ 2.60	\$ 1.30
	21045644001	Detection Cups (rack of 70)	\$ 31.25	840	146	\$ 5.43	\$ 0.04

Effective Cost per Test	\$ 55.52
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COBAS® AMPLICOR® HIV Monitor

Component Category	Roche Material Number	Description	FSS Price	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Estimated Cost per Test (a)
HCV MONITOR Reagents	03155935018	Cobas® Amplicor® HIV-M Ver 2.0	\$ 2,160.00	48	24	\$ 1,080.00	\$ 45.00
Sample Prep Reagents	20759899123	Cobas® Amplicor® Wash Buffer	\$ 90.75	500	144	\$ 26.14	\$ 0.18
Consumables	21045636001	A-Ring	\$ 31.25	24	2	\$ 2.60	\$ 1.30
	21045644001	Detection Cups (rack of 70)	\$ 31.25	840	146	\$ 5.43	\$ 0.04

Effective Cost per Test	\$ 46.52
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Cobas® AmpliPrep® / Cobas® TaqMan® HIV-1 Monitor

Component Category	Roche Material Number	Description	FSS Price	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Estimated
							Cost per Test (a)
HIV MONITOR Reagents	03542998190	Cobas® AmpliPrep® / Cobas® TaqManR® HIV-1 Monitor	\$2,009.00	48	24	\$1,004.50	\$41.85
Consumables							
	03587797190	KIT CAP-G/CTM WASH RGT 5.1L IVD	\$ 10.83	72	24	\$3.61	\$0.15
	03287343001	Rack of K-Tips	\$ 38.98	432	24	\$2.17	\$0.09
	03137040001	Specimen Input Tubes (S-Tubes) with barcode clips	\$ 37.53	288	24	\$3.13	\$0.13
	03755525001	Specimen Processing Units (SPUs)	\$ 90.56	288	24	\$7.55	\$3.11
	03137082001	K-Tubes (Rack of 96)	\$ 864.00	1152	24	\$18.00	\$0.75
Effective Cost per Test							\$43.28

(a) – These are “Basic CPT” amounts (Reagents Only) and do not include instrument, accessories and/or service.

COBAS® AMPLICOR® Qualitative

Component Category	Roche Material Number	Description	FSS Price	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Cost per Test (a)
HCV Qual Reagents	21111086123	Cobas® Specimen Prep	\$ 528.00	96	24	\$ 132.00	\$ 5.50
	21111094123	HCV Amplification	\$ 1,728.00	96	24	\$ 432.00	\$ 18.00
	21111175123	HCV Controls	\$ 96.00	8	1	\$ 12.00	\$ 12.00
	21111132123	Cobas® Amplicor® HCV Detection	\$ 800.00	100	24	\$ 192.00	\$ 8.00
Generic Reagents	20757470122	Cobas® Amplicor® Generic Detection	\$ 27.50	100	24	\$ 6.60	\$ 0.28
	20757608122	Cobas® Amplicor® Internal Control Detection	\$ 27.50	100	24	\$ 6.60	\$ 0.28
	20764213123	Cobas® Amplicor® Conjugate Detection	\$ 46.75	200	24	\$ 5.61	\$ 0.23
	20759899123	Cobas® Amplicor® Wash Buffer	\$ 90.75	500	48	\$ 8.71	\$ 0.18
Consumables	21045636001	A-Ring	\$ 31.25	24	2	\$ 2.60	\$ 1.30
	21045644001	Detection Cups (rack of 70)	\$ 31.25	840	50	\$ 1.86	\$ 0.04

Effective Cost per Test	\$ 45.81
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COBAS® AMPLICOR® CT/NG

Component Category	Roche Material Number	Description	FSS Price (a)	Units Per Kit	Units required per batch of 24 tests	Cost per batch of 24 tests	Cost per Test (a)
CT/NG Reagents	20759414122	CT/NG Specimen Prep	\$ 27.50	100	24	\$ 6.60	\$.28
	20759902122	CT/NG Amplification	\$ 55.00	96	24	\$ 13.75	\$.57
	20757497122	Cobas® Amplicor® CT Detection	\$ 291.50	100	24	\$ 69.96	\$ 2.92
	20757535122	Cobas® Amplicor® NG Detection	\$ 264.00	100	24	\$ 63.36	\$ 2.64
Sample Transport Media	03377431001	M4 Media – Room Temp Female OR	\$ 86.00	100	22	\$ 18.92	\$.86
	03377440001	M4 Media – Room Temp Male	\$ 86.00	100			
Generic Reagents	20757470122	Cobas® Amplicor® Generic Detection	\$ 27.43	100	24	\$ 6.58	\$ 0.27
	20757608122	Cobas® Amplicor® Internal Control Detection	\$ 27.43	100	24	\$ 6.58	\$ 0.27
	20764213123	Cobas® Amplicor® Conjugate Detection	\$ 46.63	200	24	\$ 5.60	\$ 0.23
	20759899123	Cobas® Amplicor® Wash Buffer	\$ 90.56	375	48	\$ 11.59	\$ 0.24
Consumables	21045636001	A-Ring Box of 24	\$ 31.25	24	2	\$ 2.60	\$ 1.30
	21045644001	Detection Rack Box of 12	\$ 31.25	840	50	\$ 1.86	\$ 0.04

Total Cost per Test	\$ 9.62
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(a) – These are “Basic CPT” amounts (Reagent Only)

Cost per Kit – Cobas® TaqMan® 48 Analyzer

Assumes 5 Year FMV Lease

Sample Only

Instrument & Service Cost				
	Item	Quantity	FSS Price	Total
	Cobas® TaqMan® 48 Analyzer (Annual Charge)	1	\$ 10,788.00	\$ 10,788.00
	Service – Gold		\$ 6,256.00	\$.00
	Service – Silver (4 years of service allocated over 5 year term)	1	\$ 5,280.00	\$ 5,280.00
	Finance charge (Analyzer only)	Included		
	Equipment Total (A)			\$ 16,068.00

Reagent Kit Cost				
	Item	Quantity Per Year	FSS Price	Total
	Cobas® TaqMan® 48 Analyzer HCV RUO	12	\$ 2,525.65	\$ 30,307.80
	Cobas® TaqMan® 48 Analyzer HBV RUO	24	\$ 2,525.65	\$ 60,615.60
	Annual Reagent Total			\$ 90,923.40
	Total Number of Kits (B)	36		0

Surcharge (per Kit)	
Equipment Total (A)/ Total Number of Kits (B)	\$ 446.33

Cost per Kit with Surcharge				
	Item	FSS Price	Surcharge	New Price/Kit
	Cobas® TaqMan® 48 HCV RUO	\$ 2,525.65	\$ 446.33	\$ 2,971.98
	Cobas® TaqMan® 48 HBV RUO	\$ 2,525.65	\$ 446.33	\$ 2,971.98

Customer agrees to purchase

36

Reagent Kits per Year

Cost per Kit – Cobas® TaqMan® 96 Analyzer

Assumes 5 Year FMV Lease

Sample Only

Instrument & Service Cost				
	Item	Quantity	FSS Price	Total
	Cobas® TaqMan® 96 Analyzer (Annual Charge)	1	\$ 21,576.00	\$ 21,576.00
	Service – Gold		\$ 14,160.00	\$.00
	Service – Silver (4 years of service allocated over 5 year term)	1	\$ 12,336.00	\$ 12,336.00
	Finance charge (Analyzer only)	Included		
	Equipment Total (A)			\$ 33,912.00

Reagent Kit Cost				
	Item	Quantity Per Year	FSS Price	Total
	Cobas® TaqMan® HCV RUO	32	\$ 2,525.65	\$ 80,820.80
	Cobas® TaqMan® HBV RUO	64	\$ 2,525.65	\$ 161,641.60
	Annual Reagent Total			\$ 242,462.40

	Total Number of Kits (B)	96		0
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Surcharge (per Kit)				
Equipment Total (A)/ Total Number of Kits (B)				\$ 353.25

Cost per Kit with Surcharge				
	Item	FSS Price	Surcharge	New Price/Kit
	Cobas® TaqMan® 96 HCV RUO	\$ 2,525.65	\$ 353.25	\$ 2,878.90
	Cobas® TaqMan® 96 HBV RUO	\$ 2,525.65	\$ 353.25	\$ 2,878.90

Customer agrees to purchase

96 Reagent Kits per Year

Cost per Kit – Cobas® Amplicor® Analyzer
Assumes 5 Year FMV Lease
Sample Only

Instrument & Service Cost				
	Item	Quantity	FSS Price	Total
	Cobas® Amplicor® Analyzer (Annual Charge)	1	\$ 7,210.80	\$ 7,210.80
	Service – Gold		\$ 4,288.00	\$.00
	Service – Silver (4 years of service allocated over 5 year term)	1	\$ 3,644.80	\$ 3,644.80
	Finance charge (Analyzer only)	Included		
	Equipment Total (A)			\$ 10,855.60

Reagent Kit Cost				
	Item	Quantity Per Year	FSS Price	Total
	Cobas® Amplicor® Analyzer HCV M V 2.0	12	\$ 2,585.50	\$ 31,026.00
	Cobas® Amplicor® Analyzer HIV-1 Monitor v 1.5	36	\$ 2,154.59	\$ 77,565.24
	Cobas® Amplicor® Analyzer HCV Qualitative Amplification Kit	10	\$ 1,723.67	\$ 17,236.70
	Cobas® Amplicor® Analyzer CT/NG Amplification Kit	30	\$ 54.86	\$ 1,645.80
	Annual Reagent Total			\$ 127,473.74
	Total Number of Kits (B)	88		0

Surcharge (per Kit)				
Equipment Total (A)/ Total Number of Kits (B)				\$ 123.36

Cost per Kit with Surcharge				
	Item	FSS Price	Surcharge	New Price/Kit
	Cobas® Amplicor® Analyzer HCV M V 2.0	\$ 2,585.50	\$ 123.36	\$ 2,708.86
	Cobas® Amplicor® Analyzer HIV-1 Monitor v 1.5	\$ 2,154.59	\$ 123.36	\$ 2,277.95
	Cobas® Amplicor® Analyzer HCV Qualitative Amplification Kit	\$ 1,723.67	\$ 123.36	\$ 1,847.03
	Cobas® Amplicor® Analyzer CT/NG Amplification Kit	\$ 54.86	\$ 123.36	\$ 178.22

Customer agrees to purchase

88 Reagent Kits per Year

TRAINING

Roche Diagnostics

Contract # V797P-7037A

August 15, 2006

TRAINING

The contractor, without additional charge to the Government, shall provide training, at a Government location, for two operating personnel at the time of installation of the contractor's equipment. Annually, the Government may appoint a replacement person to receive contractor provided training, without additional charge to the Government. In addition, the contractor shall provide supplemental operating training to the Government personnel, without additional charge to the Government, upon installation of any upgrade in equipment hardware or operating system software connected with the operation of an instrument already furnished under this solicitation.

Additionally, the contractor, at its discretion may make training available at its facility on terms and conditions mutually agreed upon by the agency and the contractor.

SUPPLEMENTAL TRAINING

At the Government's request, the contractor shall furnish training for additional personnel. The expenses associated with the training of additional personnel shall be borne by the Government as set forth below:

INSTRUMENT	CLASS PRICE
Elecsys 1010	\$ 1,742.00
Elecsys 2010	\$ 1,742.00
Elecsys E-170 (Modular E)	\$ 2,758.00
Integra 400 Plus	\$ 2,000.00
Integra 800	\$ 2,225.00
Hitachi Modular D, P, or E	\$ 2,758.00
COBAS Amplicor	\$ 5,000.00
COBAS Amplicor HIV	\$ 3,333.00
COBAS TaqMan 48	\$ 2,500.00
COBAS TaqMan 96	\$3,996.00
COBAS AmpliPrep (Note, the AmpliPrep training must be performed in conjunction with either a Cobas TaqMan 48, 96 Amplicore Instrument)	\$7,473.00

Tuition includes: Room & board (meals), books, lab supplies, and miscellaneous training materials. Transportation to and from the Contractor's training facility (Indianapolis, IN) is not included.