

Department of Veterans Affairs Medical Equipment Division

Authorized Federal Supply Schedule Price List
FSC Group 66, PART III

CONTRACT NUMBER: V797P-7090a Cumulative Price List 14 – Coagulation
Through Modification 14 dated September 9, 2008
CONTRACT PERIOD: April 15, 2007 through April 14, 2012

Cost Per Test/ Cost Per Reportable Result

Clinical Immunoassay Analyzer

Contractor:

Beckman Coulter, Inc.
Diagnostic Systems Group
200 S. Kraemer Blvd.
P.O. Box 8000
Brea, CA 92822-8000
1-800-526-3821

Business Size: Large

PL-12148A

Department of Veterans Affairs

Authorized Federal Supply Schedule Price List Medical Equipment and Supplies

FSC Group 66, Part III

**Cost Per Test/Cost Per Reportable
Clinical Coagulation Analyzers**

FSC Class 6630

Special Item Number 605-3a

CONTRACT NUMBER: V797P-7090a

Cumulative Price List 14 – Coagulation*
Effective: April 15, 2007

Contract Period:

**April 15, 2007 through
April 14, 2012**

Contractor:

Beckman Coulter, Inc.

Beckman Coulter, Inc.
Diagnostic Systems Group
P.O. Box 8000
200 S. Kraemer Blvd.
Brea, CA 92822-8000
1-800-526-3821

Business Size: Large

*Replaces Cumulative Price List 2



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**INFORMATION FOR ORDERING ACTIVITIES
V797P-7090a**

1. **Table of Awarded Special Item Numbers:**
605-3a Clinical Coagulation Analyzer: High Complexity
(Off-site training, two operator trained)
2. **Maximum Order:** None
3. **Minimum Order:** See individual pricing matrix (enclosed)
4. **Geographic Coverage:** Continental U.S., Hawaii and District of Columbia
(Alaska, Puerto Rico and U. S. Trust territories excluded.)
5. **Points of Production:**
605-3a Lexington, Massachusetts
6. **Discounts:** Prices shown are net of all discounts
(1/2 of 1% Industrial Funding Fee will be added to each invoice
effective April 1, 2008)
7. **Quantity Discounts:** None
8. **Payment Terms:** Net 30 days from date of invoice
9. **Credit Card:** Accepted, but no further discount given for credit card use.
10. **Foreign Items:** None
11. **Time of delivery:** 90 days after receipt of order
Urgent requirement pricing may be negotiated at the time of order
12. **F.O.B. Points:** Destination within Geographic coverage of contract.
13. **Ordering Address:** Beckman Coulter, Inc.
Diagnostics Division (W-584)
P.O. Box 8000
200 S. Kraemer Blvd.
Brea, CA 92822-8000
1-800-526-3821
FAX 714-993-8884
14. **Payment Address:** Beckman Coulter, Inc.
Dept. CH 10164
Palatine, IL 60055-0164
15. **Warranty Provision:** All instrumentation will be warranted for the term of the pricing matrix
chosen by each customer, up to five years.
16. **Export Packaging:** Not applicable
17. **Terms/Conditions of Government Commercial Credit Card Acceptance:**
No additional discounts given for using Credit Card.

INFORMATION FOR ORDERING ACTIVITIES – V797P-7090a (continued)

18. **Terms and Conditions of Rental, Maintenance and Repair:** Beckman Coulter will furnish:

A. Cost Per Test (CPT)

Beckman Coulter shall provide a price for each test that can be performed on its equipment. The per test price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation and reporting of a test result, (c) all necessary maintenance to keep the equipment in good operating condition (this element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

B. Cost Per Reportable Result (CPRR)

Beckman Coulter shall provide a price for a reportable patient result. The per reportable result price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation of a patient reportable result. This does not include those items approved for exclusion by the government such as printer paper, labels etc. This per patient reportable result price will also encompass all costs associated with dilution, repeat and confirmatory testing required to produce a single patient reportable result. It will also include the material to perform as well as all other costs associated with quality control, calibration and correlation study testing that is prescribed by National Committee for Clinical Laboratory Standards (NCCLS). (c) All necessary maintenance to keep the equipment in good operating condition (this element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

C. Instrumentation, supplies and consumables necessary to operate the equipment for all contracted tests except Group F (user-defined chemistries). The charge for tests run under Group F does not include reagents. Refer to Metering Guidelines and Exclusions.

D. Initial Training includes room, board, and airfare for off-site training. One additional training slot per instrument for each completed year of customer agreement is included upon request.

E. Maintenance and Repair: Customer is responsible for any daily routine maintenance. Beckman Coulter will perform ongoing preventive maintenance and emergency maintenance necessary to fulfill the customer's test requirements. Emergency maintenance will be provided within 24 hours of notification of malfunction (consultant with service option chosen). Beckman Coulter will provide all tools, parts and labor needed for emergency or preventive maintenance and will incur all related travel costs. Water system and maintenance to the water system is included and provided by outside vendor.

F. Billings: are monthly in arrears, either by monthly meter reading or, for contracted level of tests, on pricing matrices.

G. Early Termination:

If a Government customer terminates an agreement prior to the contract term of 5 years (60 months) the contract pricing awarded will be adjusted. Pricing published is based on a 60 month term. However, upon early termination, alternate pricing, which is part of this contract, will apply.

INFORMATION FOR ORDERING ACTIVITIES – V797P-7090a (continued)

19. **Terms and conditions of Installation:** The government shall prepare the site at its own expense and in accordance with the specifications furnished by Beckman Coulter. Beckman Coulter will provide installation, start-up assistance, operator instructions and two operator/maintenance manuals. Installation will be completed as soon as practicable after delivery during normal working hours. The performance period shall commence on the date of the installation.
20. **Terms and Conditions of Repair Parts:** Repair parts for equipment and preventive maintenance are included. (See Item 18c above.)
21. **List of Service and Distribution Points:**
- | | |
|---|--|
| Beckman Coulter, Inc.
200 S. Kraemer Blvd.
Brea, CA 92821 | Beckman Coulter, Inc.
18000 S. W. 147 Avenue
Miami, FL 33196 |
|---|--|
22. **List of Participating Dealers:** None
23. **Preventive maintenance:** See Item 18C above
24. **Year 2000 Compliance:** All products currently manufactured are Year 2000 compliant
25. **Environmental attributes:** Beckman Coulter, Inc has programs in place to evaluate and improve the environmental aspects of our products as they are being developed. An example, is to improve packaging to make products more environmentally friendly.
26. **Data Universal Number System:** 153910070 Brea, California
091551650 Miami, Florida
27. **Central Contractor Registration database:** CCR number is the same as the DUNS number above. See the CCR database for all Contractor information required.

**EXCLUSIONS from V797P-7090a
Cost per Test**

1. Training for Biomedical Engineers.
2. Inside delivery for initial instrument shipment or subsequent movement and re-installation of a unit from one site to another, at the customer's request.
3. Open-Market products that are not part of the list of Expendable Materials included for instrument operation.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3a

**INSTRUCTIONS FOR DETERMINING CORRECT COST PER TEST
FIGURES FOR COAGULATION ANALYZERS**

1. Determine the instrumentation required. Your local sales representative will help you access the needs of your laboratory and choose the model(s) to process your coagulation profiles.
2. Annual volume of PT and APTT tests divided by 12 months will give you the total tests per month. All Cost Per Test Matrices are based on a seven day work week, 24 hours per day operation.
3. Reagent consumption is based on the following assumptions:
 - 7 days per week
 - 6 control runs per day (3 shifts x 2 levels of control) one PT and one APTT for every shift.
 - Single testing of PT and APTT
 - PT-based/Fibrinogen calibration every six months

4. Billings will be monthly in arrears and will be taken from the monthly payment column.

A Cost Per Test Worksheet is provided which must be sent to Beckman Coulter by the 10th of the following month for potential adjustments to billings. If not received, billing will continue at the previous monthly estimate, with reagent consumption utilized to determine changes in workload.

5. When the average daily volume lies between two increments on the Cost Per Test matrix, choose the higher increment. Reagents will be shipped to perform that number of tests billable to the facility.
6. Cost Per Test Worksheets:

Cost Per Test worksheets are provided which may be used to determine the monthly payment. Worksheets are also provided to identify the annual reagent quantities needed for the number of tests chosen.

ACL™ TOP Coagulation Analyzer



ACL TOP is a fully automated, labor-saving coagulation system that helps labs increase testing efficiency and reduce turnaround time. This state-of-the-art system provides clotting, chromogenic and immunoturbidimetric testing capability to run a complete menu of routine and specialty assays. Plus, the ACL TOP is a powerful, intuitive system that offers 24-hour/7-day continuous operation without interruption to workflow. With its extensive test menu and advanced features, the high-powered ACL TOP automates testing processes helping your lab maximize labor resources and improve patient care.

- Easy to operate with complete walkaway capabilities for improved productivity all day, every day
- Continuous loading and unloading of samples, reagents and cuvettes without interruption
- Simultaneously analyzes specimens, monitors reagents and performs hardware diagnostics
- STAT samples may be introduced at any time, in any rack and in any position without disrupting operation
- Rerun and Reflex testing enable labs to automatically process abnormal or unexpected sample results
- Clot signature curves help troubleshoot abnormal samples and gather additional clinical information to aid in patient assessment
- Intuitive Windows 2000 Professional operating system with user-friendly software and easy-to-use touch-screen monitor
- Sophisticated software scheduling optimizes testing
- Bar-coded reagents allow for fast, simple loading and tracking of on-board reagents; scanner reads multiple bar-code symbologies simultaneously
- Auto programmable QC and Calibration with built in Auto-verification provides total walkaway capability
- On-board operator's manual and help screen provide information quickly and conveniently

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3a

COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL TOP (base unit)** **A15997**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	4000	\$1.06	\$4,244.25
	4500	\$0.98	\$4,418.73
	5000	\$0.92	\$4,592.52
	5500	\$0.87	\$4,766.20
	6000	\$0.82	\$4,940.73
	6500	\$0.79	\$5,114.44
	7000	\$0.76	\$5,462.68
	7500	\$0.73	\$4,462.68
	8000	\$0.70	\$5,636.40
	8500	\$0.68	\$5,810.92
	9000	\$0.66	\$5,984.64
	9500	\$0.65	\$6,159.16
	10000	\$0.63	\$6,332.87
	10500	\$0.62	\$6,506.59
	11000	\$0.61	\$6,681.12
	11500	\$0.60	\$6,854.83
	12000	\$0.59	\$7,028.55
	12500	\$0.58	\$7,203.07
	13000	\$0.58	\$7,376.79
	13500	\$0.56	\$7,551.31
	14000	\$0.55	\$7,725.03
	14500	\$0.54	\$7,898.74
	15000	\$0.54	\$8,095.77

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT, APTT, and optional PT-based Fibrinogen.

> PT and APTT reagents are stable on-board the ACL TOP and 24 hour **unassayed** controls are included (usable for 1 to 3 shifts). This includes normal control and choice of low or high abnormal control, total of two (2) controls are provided. Additional controls can be purchased by the box.

> Add on \$2,180.80 annually for use of **assayed** normal and abnormal 24 hour control.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$2,177.71 per annum

24 hours x 7 days add on \$3,484.34 per annum

For monthly service costs above, divide annual costs by 12.

> Each additional training slot is \$3,500.00

The PT-based fibrinogen assay provides a **free quantitative fibrinogen** result from the PT test. This optional PT-based fibrinogen result reduces the need to order and run Clauss Fibrinogen tests. Clauss Fibrinogen tests may be purchased by the box.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

Consumable Supplies Identification Sheet

Vendor Name: Beckman Coulter, Inc.
 Analyzer Type: Coagulation
 Brand Name: Instrumentation Laboratory
 Model Number: ACL TOP

Consumable Name	Part Number	Frequency of Use	Number/ 100 Assays
HemosIL RecombiPlas Tin, 5 + 5 x 20 mL	20003000	Daily	0.125 kit
HemosIL SynthASil w/CaCl ₂ , 5 x 10 mL/5 x 10 mL	20006800	Daily	0.125 kit
HemosIL Normal Control, Unassayed , . 10 x 1 mL, 24 hour	20003120	Per day: 0.10 box	N/A
HemosIL Low Abnormal Control, Unassayed , 10 x 1 mL, 24 hour	20003220	Per day: 0.10 box	N/A
HemosIL High Abnormal Control, Unassayed , 10 x 1 mL, 24 hour	20003320	Per day: 0.10 box	N/A
ACL TOP Cuvettes, 2400/Box, 600 Strips	29400100	Daily	110 cuvettes
ACL TOP Rinse Solution, 1 x 4000 mL	20009700	Daily	0.25 bottle
Cleaning Agent A, 4 x 500 mL	9831704	Daily	N/A
Cleaning Agent B, 1 x 80 mL	9832700	Daily	N/A
Factor Diluent, 10 x 1 mL	9757600	Bi-annually	N/A
HemosIL Calibration Plasma, 10 x 1 mL	20003700	Bi-annually	N/A
Sample Cups 2.0 mL, 1000/pk	5575100	As required	N/A

Note: All consumable supplies (reagent, standards, control, disposables, etc.) required for the proper operation of the ACL TOP and necessary to perform tests on the equipment shall be provided.

Optional 24 hour **Assayed** controls are available for additional cost of \$2,180.80 annually. This includes normal control and choice of low or high abnormal control.

Consumable Name	Part Number	Frequency of Use	Number/ 100 Assays
HemosIL Normal Control, Assayed , 10 x 1 mL	20003110	Per day: 0.10 box	N/A
HemosIL Low Abnormal Control, Assayed , 10 x 1 mL	20003210	Per day: 0.10 box	N/A
HemosIL High Abnormal Control, Assayed , 10 x 1 mL	20003310	Per day: 0.10 box	N/A

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**Determines Monthly Payment
(ACL TOP)**

Contractor: Beckman Coulter, Inc.
Account Specialist for FSS-W517
250 Kraemer Blvd.
Brea, CA 92821

Date of Worksheet: _____
Customer Contact: _____
Phone Number: _____

Account Name: _____
Address: _____
City, State, Zip: _____

	Tests/Month	Monthly	*
A. ACL TOP Instrument, Reagents and Standard Service	_____	\$ _____	
B. Extra Service @ _____ days _____ hours level (see cost matrix for pricing)		\$ _____	
C. Annual ACL Training Option (In Years 2, 3, 4, 5 of CPT contract.)		\$ -	
D. Open-Market Reduction	_____	less: \$ _____	
	specify		
E. Industrial Funding Fee (IFF) of 1/2%	_____	\$ _____	-
F. Total Estimated ACL _____ Monthly Payment Invoiced (Sum of A, B, C, D, E, F, and G above)		\$ _____	- **
	<u>Total CPT</u>		

Submitted by:

Testing Volume for:

Account Manager

Date

Name/Location

Received for Administration
Account Specialist for FSS

Date

Signature – Representative of Purchaser

***NOTE: ATTACH COMPLETED REAGENT WORKSHEET
TO SHOW CALCULATION OF MONTHLY PAYMENT**

*Reagents and consumables are shipped on a standing order.

**The price(s) above are based on the estimated yearly tests performed.

Beckman Coulter, Inc. reserves the right to review reagent shipments quarterly and to increase or decrease billing to reflect the reagent quantities shipped.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP COST PER REPORTABLE

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL TOP (base unit)** **A15997**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	4000	\$1.15	\$4,605.08
	4500	\$1.07	\$4,805.92
	5000	\$0.99	\$4,945.35
	5500	\$0.93	\$5,136.69
	6000	\$0.89	\$5,329.13
	6500	\$0.85	\$5,496.08
	7000	\$0.81	\$5,647.63
	7500	\$0.78	\$5,860.73
	8000	\$0.75	\$6,031.93
	8500	\$0.73	\$6,223.53
	9000	\$0.71	\$6,414.88
	9500	\$0.70	\$6,607.32
	10000	\$0.68	\$6,780.13
	10500	\$0.66	\$6,930.88
	11000	\$0.65	\$7,136.46
	11500	\$0.64	\$7,314.67
	12000	\$0.62	\$7,478.25
	12500	\$0.62	\$7,693.06
	13000	\$0.61	\$7,865.44
	13500	\$0.60	\$8,062.86
	14000	\$0.59	\$8,218.80
	14500	\$0.58	\$8,397.04
	15000	\$0.57	\$8,607.48

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT/Fib and APTT.

> PT and APTT reagents are stable on-board the ACL TOP and 24 hour **unassayed** controls are included (usable for 1 to 3 shifts). This includes normal control and choice of low or high abnormal control. Additional controls can be purchased by the box.

> Add on \$2,180.80 annually for use of **assayed** normal and abnormal 24 hour control.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$2,177.71 per annum

24 hours x 7 days add on \$3,484.34 per annum

> Additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP Maximum Annual Items Permitted for CPRR Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
4000	29000 PTs	41	29	46	46	28	110	19	52	2	2	3
	19000 APTTs											
4500	32000 PTs	44	34	46	46	32	124	21	52	2	2	3
	22000 APTTs											
5000	36000 PTs	50	36	46	46	34	136	23	52	2	2	3
	24000 APTTs											
5500	40000 PTs	56	40	46	46	37	150	26	52	2	2	3
	26000 APTTs											
6000	43000 PTs	60	44	46	46	41	162	28	52	2	2	3
	29000 APTTs											
6500	47000 PTs	65	46	46	46	44	176	30	52	2	2	3
	31000 APTTs											
7000	50000 PTs	69	51	46	46	46	190	32	52	2	2	3
	34000 APTTs											
7500	54000 PTs	75	55	46	46	50	202	35	52	2	2	3
	36000 APTTs											
8000	58000 PTs	81	57	46	46	53	216	37	52	2	2	3
	38000 APTTs											
8500	61000 PTs	84	61	46	46	57	229	39	52	2	2	3
	41000 APTTs											
9000	65000 PTs	90	65	46	46	60	243	42	52	2	2	3
	43000 APTTs											
9500	68000 PTs	94	69	46	46	64	255	44	52	2	2	3
	46000 APTTs											
10000	72000 PTs	99	72	46	46	67	269	46	52	2	2	3
	48000 APTTs											
10500	76000 PTs	105	75	46	46	69	283	48	52	2	2	3
	50000 APTTs											
11000	79000 PTs	109	79	46	46	73	296	51	52	2	2	3
	53000 APTTs											
11500	83000 PTs	115	83	46	46	76	309	53	52	2	2	3
	55000 APTTs											
12000	87000 PTs	120	85	46	46	79	322	55	52	2	2	3
	57000 APTTs											
12500	90000 PTs	124	90	46	46	83	336	58	52	2	2	3
	60000 APTTs											
13000	94000 PTs	130	93	46	46	86	349	60	52	2	2	3
	62000 APTTs											
13500	97000 APTTs	133	98	46	46	90	362	62	52	2	2	3
	65000 APTTs											
14000	101000 PTs	139	100	46	46	92	376	65	52	2	2	3
	67000 APTTs											
14500	105000 PTs	145	104	46	46	95	389	67	52	2	2	3
	69000 APTTs											
15000	108000 PTs	150	109	46	46	99	403	69	52	2	2	3
	72000 APTTs											

ACL™ Advance Coagulation Analyzer



Designed for high volume labs, the ACL Advance can reduce costs and increase efficiency in your lab. With its superior technology, it is an easy to use coagulation analyzer that offers complete walkaway capabilities. With the Advance's comprehensive test menu, you can maximize your in house specialty testing capabilities. Plus, the protective transparent cover increases the operator's safety during all in-progress operations. Benefits include:

- Random access to perform clotting, chromogenic and immunologic assays simultaneously
- Fast, fully automated analysis with continuous cuvette and sample loading
- Clot curve analysis allows you to review the complete clinical picture of clinical samples
- Parallelism capability for factor assays to distinguish between true factor deficiency and inhibitor inference
- Reflex testing to standardize criteria for abnormal sample handling
- Easy to operate, complete walkaway system
- Enhanced stability of the reagents to improve reliability
- Improved operator safety with the protective transparent cover
- Superior test menu including special assays, such as D-Dimer, New Free Protein S, APCR-V Leiden and von Willebrand

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN INSTRUMENT PART NO.
605-3a ACL Advance 660421

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	1000	\$2.19	**\$2,192.94**
	1250	\$1.80	\$2,250.27
	1500	\$1.53	\$2,292.46
	1750	\$1.34	\$2,347.24
	2000	\$1.20	\$2,403.76
	2250	\$1.09	\$2,442.13
	2500	\$1.00	\$2,504.91
	2750	\$0.92	\$2,543.28
	3000	\$0.86	\$2,584.04
	3250	\$0.82	\$2,651.25
	3500	\$0.77	\$2,694.31
	3750	\$0.74	\$2,760.25
	4000	\$0.70	\$2,803.30
	4250	\$0.67	\$2,850.28
	4500	\$0.65	\$2,918.51
	4750	\$0.62	\$2,963.97
	5000	\$0.60	\$3,010.68

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient reportable result.
** Minimum monthly payment includes single shift operation for reagents, controls and consumable to perform PT/Fib (ISI 2.2) or APTT.
> Add \$475 to monthly payment for operating 2 additional shifts
> Add 1.5% to monthly payment for PT-Fib HS reagent (ISI 1.5)
> Add 2.5% to monthly payment for PT-Recombinant reagent (ISI 1.0)
\$228.65 per month per person for additional training
Service Options:
\$483.60 per month for 60 months to provide 7-day, 8-hour coverage.
\$525.67 per month for 60 months to provide 7-day, 24-hour coverage.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Advance ITEMS NEEDED FOR TESTS PER MONTH

# Tests/Mo.	Estimated Quantities	Annual Quantities											
		PT	PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
1000	750 PTs	29		15	40	40	6	61	2	52	1	1	2
	250 APTTs												
1250	900 PTs	35		15	40	40	8	69	2	52	1	1	2
	350 APTTs												
1500	1125 PTs	43		15	40	40	9	77	2	52	1	1	2
	375 APTTs												
1750	1300 PTs	49		15	40	40	11	84	2	52	1	1	3
	450 APTTs												
2000	1500 PTs	56		15	40	40	12	90	3	52	1	1	3
	500 APTTs												
2250	1700 PTs		26	15	40	40	13	92	3	52	1	1	3
	550 APTTs												
2500	1875 PTs		28	15	40	40	15	95	3	52	1	1	3
	625 APTTs												
2750	2075 PTs		31	15	40	40	16	100	3	52	1	1	3
	675 APTTs												
3000	2250 PTs		33	15	40	40	17	106	3	52	1	1	3
	750 APTTs												
3250	2450 PTs		36	15	40	40	19	113	3	52	1	1	4
	800 APTTs												
3500	2625 PTs		38	15	40	40	21	118	3	52	1	1	4
	875 APTTs												
3750	2825 PTs		41	15	40	40	22	125	3	52	1	1	4
	925 APTTs												
4000	3000 PTs		44	16	40	40	23	132	3	52	1	1	4
	1000 APTTs												
4250	3200 PTs		46	16	40	40	23	139	3	52	1	1	4
	1050 APTTs												
4500	3375 PTs		49	18	40	40	26	146	3	52	1	1	4
	1125 APTTs												
4750	3575 PTs		52	18	40	40	27	153	3	52	1	1	4
	1175 APTTs												
5000	3750 PTs		54	19	40	40	28	160	3	52	1	1	5
	1250 APTTs												
5250	3950 PTs		57	20	40	40	30	166	3	52	1	1	5
	1300 APTTs												
5500	4125 PTs		59	21	40	40	31	173	3	52	1	1	5
	1375 APTTs												
5750	4300 PTs		62	22	40	40	31	178	3	52	1	1	5
	1450 APTTs												
6000	4500 PTs		65	23	40	40	34	184	3	52	1	1	5
	1500 APTTs												

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Advance ITEMS NEEDED FOR TESTS PER MONTH (continued)

# Tests/Mo.	Estimated Quantities	Annual Quantities											
		PT	PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
6250	4700 PTs		68	24	40	40	35	190	3	52	1	1	5
	1550 APTTs												
6500	4875 PTs		70	25	40	40	37	196	3	52	1	1	5
	1625 APTTs												
6750	5075 PTs		73	25	40	40	38	202	3	52	1	1	6
	1625 APTTs												
7000	5250 PTs		75	27	40	40	39	208	3	52	1	1	6
	1750 APTTs												
7250	5425 PTs		78	28	40	40	41	214	3	52	1	1	6
	1825 APTTs												
7500	5625 PTs		81	28	40	40	42	220	4	52	1	1	6
	1875 APTTs												
7750	5800 PTs		83	29	40	40	44	225	4	52	1	1	6
	1950 APTTs												
8000	6000 PTs		86	30	40	40	45	230	4	52	1	1	6
	2000 APTTs												
8250	6200 PTs		89	31	40	40	46	235	4	52	1	1	7
	2050 APTTs												
8500	6375 PTs		91	32	40	40	48	240	4	52	1	1	7
	2125 APTTs												
8750	6575 PTs		94	33	40	40	49	245	4	52	1	1	7
	2175 APTTs												
9000	6750 PTs		96	34	40	40	50	250	4	52	1	1	7
	2250 APTTs												

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Advance COST PER REPORTABLE

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN	INSTRUMENT	PART NO.
605-3a	ACL Advance	660421

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	1000	\$2.32	\$2,323.09
	1250	\$1.92	\$2,396.26
	1500	\$1.63	\$2,443.52
	1750	\$1.43	\$2,501.45
	2000	\$1.27	\$2,549.86
	2250	\$1.16	\$2,606.21
	2500	\$1.06	\$2,658.27
	2750	\$0.99	\$2,717.22
	3000	\$0.92	\$2,759.11
	3250	\$0.87	\$2,838.19
	3500	\$0.83	\$2,888.01
	3750	\$0.80	\$3,000.25
	4000	\$0.75	\$3,018.57
	4250	\$0.72	\$3,080.27
	4500	\$0.71	\$3,179.78
	4750	\$0.68	\$3,230.18
	5000	\$0.65	\$3,266.47

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT and APTT. PT-HemosIL RecombiPlasTin and APTT-HemosILSynthASil

*** Minimum monthly payment includes forty (40) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). Eighty (80) boxes in total, which is sufficient for single shift daily operation. Additional controls for extra shifts can be purchased by the box or alternatively add on \$475 to monthly payment for additional 8 hour controls for three (3) shift operation. This includes an additional seventy (70) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal 140 boxes in total.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$993.60 per annum
24 hours x 7 days add on \$1655.60 per annum

> Additional training slot is \$3000.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Advance Maximum Annual Items Permitted for CPRR Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities											
		PT	PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
1000	750 PTs	34		18	46	46	8	71	2	52	1	1	2
	250 APTTs												
1250	900 PTs	41		18	46	46	10	80	2	52	1	1	2
	350 APTTs												
1500	1125 PTs	50		18	46	46	11	89	2	52	1	1	2
	375 APTTs												
1750	1300 PTs	56		18	46	46	13	97	2	52	1	1	3
	450 APTTs												
2000	1500 PTs	64		18	46	46	14	104	3	52	1	1	3
	500 APTTs												
2250	1700 PTs		30	18	46	46	15	106	3	52	1	1	3
	550 APTTs												
2500	1875 PTs		33	18	46	46	17	110	3	52	1	1	3
	625 APTTs												
2750	2075 PTs		36	18	46	46	19	115	3	52	1	1	3
	675 APTTs												
3000	2250 PTs		39	18	46	46	20	122	3	52	1	1	3
	750 APTTs												
3250	2450 PTs		42	18	46	46	22	130	3	52	1	1	4
	800 APTTs												
3500	2625 PTs		44	18	46	46	24	136	3	52	1	1	4
	875 APTTs												
3750	2825 PTs		48	18	46	46	26	144	3	52	1	1	4
	925 APTTs												
4000	3000 PTs		51	20	46	46	27	152	3	52	1	1	4
	1000 APTTs												
4250	3200 PTs		54	20	46	46	28	160	3	52	1	1	4
	1050 APTTs												
4500	3375 PTs		57	22	46	46	30	168	3	52	1	1	4
	1125 APTTs												
4750	3575 PTs		60	22	46	46	31	176	3	52	1	1	4
	1175 APTTs												
5000	3750 PTs		62	23	46	46	33	184	3	52	1	1	5
	1250 APTTs												
5250	3950 PTs		66	24	46	46	35	191	3	52	1	1	5
	1300 APTTs												
5500	4125 PTs		68	25	46	46	36	199	3	52	1	1	5
	1375 APTTs												
5750	4300 PTs		71	25	46	46	38	205	3	52	1	1	5
	1450 APTTs												
6000	4500 PTs		75	27	46	46	40	212	3	52	1	1	5
	1500 APTTs												

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Advance Maximum Annual Items Permitted for CPRR Tests Per Month (continued)

# Tests/Mo.	Estimated Quantities	Annual Quantities											
		PT	PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
6250	4700 PTs		78	28	46	46	41	219	3	52	1	1	5
	1550 APTTs												
6500	4875 PTs		81	28	46	46	43	225	3	52	1	1	5
	1625 APTTs												
6750	5075 PTs		84	30	46	46	44	232	3	52	1	1	6
	1625 APTTs												
7000	5250 PTs		86	32	46	46	45	239	3	52	1	1	6
	1750 APTTs												
7250	5425 PTs		90	33	46	46	47	246	3	52	1	1	6
	1825 APTTs												
7500	5625 PTs		93	33	46	46	49	253	4	52	1	1	6
	1875 APTTs												
7750	5800 PTs		95	33	46	46	49	253	4	52	1	1	6
	1950 APTTs												
8000	6000 PTs		99	36	46	46	52	265	4	52	1	1	6
	2000 APTTs												
8250	6200 PTs		102	37	46	46	54	270	4	52	1	1	7
	2050 APTTs												
8500	6375 PTs		105	38	46	46	56	276	4	52	1	1	7
	2125 APTTs												
8750	6575 PTs		108	39	46	46	57	282	4	52	1	1	7
	2175 APTTs												
9000	6750 PTs		110	39	46	46	58	288	4	52	1	1	7
	2250 APTTs												

ACL™ 7000



The ACL 7000 is a fully automated coagulation system that uses nephelometry to determine clot detection. The patented parallel processing technology and positive displacement fluidics system ensure exceptional uniformity and sensitivity with minimal use of reagents. Nephelometric clot detection allows the ACL 7000 to accurately measure fibrin strand formation, bringing the precision of a chemistry analyzer to the coagulation laboratory. Combined with the uniformity and rapid data generation of centrifugal analysis, the ACL 7000 has the ability to collect and compute up to 1,100 consecutive light scatter readings for every clotting curve. The ACL 7000 host query, auto-upload bidirectional host interface working with the on-board internal bar-code reader for primary tubes allows sample programming and analysis as well as result reporting with minimal operator involvement. Data is stored in the on-board patient data management system and in the QC database. The ACL 7000 test menu includes PT, APTT, Fibrinogen and other open-market tests. An optional open-market printer is available.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL 7000 COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3b **ACL 7000** **970006**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	100	\$12.70	\$1,269.52
	150	\$8.60	\$1,289.71
	200	\$6.64	\$1,327.49
	250	\$5.38	\$1,345.07
	300	\$4.55	\$1,365.26
	350	\$3.96	\$1,386.00
	400	\$3.51	\$1,405.66
	450	\$3.16	\$1,423.24
	500	\$2.89	\$1,443.43
	550	\$2.69	\$1,481.21
	600	\$2.50	\$1,501.40
	650	\$2.34	\$1,518.98
	700	\$2.20	\$1,539.18
	750	\$2.08	\$1,559.38
	800	\$1.97	\$1,579.57
	850	\$1.88	\$1,597.15
	900	\$1.80	\$1,617.35
	1000	\$1.66	\$1,655.12

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes **single** shift or 24 hour operation for reagents, controls and consumables to perform PT/Fib (ISI 2.2) or APTT.

- > \$475 to monthly payment for controls to run 3-shift operation.
- > Add 1.5% to monthly payment for PT-Fib HS Reagent (ISI 1.5)
- > Add 2.5% to monthly payment for PT-Recombinant reagent (ISI 1.0)

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL 7000 COST PER REPORTABLE

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3b **ACL 7000** **970006**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	100	\$15.41	\$15.41.32**
	150	\$10.41	\$1,561.51
	200	\$8.00	\$1,599.29
	250	\$6.47	\$1,616.87
	300	\$5.46	\$1,637.06
	350	\$4.74	\$1,657.26
	400	\$4.19	\$1,677.46
	450	\$3.77	\$1,695.04
	500	\$3.43	\$1,715.23
	550	\$3.19	\$1,753.01
	600	\$2.96	\$1,773.20
	650	\$2.76	\$1,790.78
	700	\$2.59	\$1,810.98
	750	\$2.44	\$1,831.18
	800	\$2.31	\$1,851.37
	850	\$2.20	\$1,868.95
	900	\$2.10	\$1,889.15
	1000	\$1.93	\$1,926.92

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes **single** shift or 24 hour operation for reagents, controls and consumables to perform PT/Fib (ISI 2.2) or APTT.

- > \$475 to monthly payment for controls to run 3-shift operation.
- > Add 1.5% to monthly payment for PT-Fib HS Reagent (ISI 1.5)
- > Add 2.5% to monthly payment for PT-Recombinant reagent (ISI 1.0)

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL 7000 Items Needed for Tests Per Month

# Tests/Mo.	Estimated Quantities	PT	PTT	Cont 1	Cont 2	Rotors	Printer Paper	R.E.	0.5 Cup	2.0 Cup	S. Dil	F Dil	Cal P	Cal P
100	75 PTs	15	15	40	40	4	3	14	1	1	1	6	1	1
	25 APTTs													
150	100 PTs	15	15	40	40	5	4	14	1	1	1	6	1	1
	50 APTTs													
200	125 PTs	15	15	40	40	7	5	14	1	1	1	6	1	1
	75 APTTs													
250	150 PTs	15	15	40	40	8	5	14	1	1	1	6	1	1
	100 APTTs													
300	175 PTs	15	15	40	40	9	6	14	1	1	1	6	1	1
	125 APTTs													
350	200 PTs	15	15	40	40	10	7	14	1	1	1	6	1	1
	150 APTTs													
400	225 PTs	15	15	40	40	11	8	14	1	1	1	6	1	1
	175 APTTs													
450	250 PTs	15	15	40	40	12	8	14	1	1	1	6	1	1
	200 APTTs													
500	275 PTs	15	15	40	40	13	9	14	1	1	1	6	1	1
	225 APTTs													
550	300 PTs	15	15	40	40	15	10	14	1	1	1	6	1	1
	250 APTTs													
600	325 PTs	15	15	40	40	16	11	14	1	1	1	6	1	1
	275 APTTs													
650	350 PTs	15	15	40	40	17	11	14	1	1	1	6	1	1
	300 APTTs													
700	375 PTs	15	15	40	40	18	12	14	1	1	1	6	1	1
	325 APTTs													
750	400 PTs	15	15	40	40	19	13	14	1	1	1	6	1	1
	350 APTTs													
800	425 PTs	15	15	40	40	20	14	14	1	1	1	6	1	1
	375 APTTs													
850	450 PTs	15	15	40	40	21	14	14	1	1	1	6	1	1
	400 APTTs													
900	475 PTs	15	15	40	40	22	15	14	1	1	1	6	1	1
	425 APTTs													
1000	500 PTs	15	15	40	40	24	16	14	1	1	1	6	1	1
	500 APTTs													
1100	550 PTs	15	15	40	40	26	18	14	1	1	1	6	1	1
	550 APTTs													
1200	600 PTs	17	18	40	40	29	19	14	1	1	1	6	1	1
	600 APTTs													
1300	650 PTs	18	19	40	40	31	21	14	1	1	1	6	1	1
	650 APTTs													

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL 7000 Items Needed for Tests Per Month (continued)

# Tests/Mo.	Estimated Quantities	PT	PTT	Cont 1	Cont 2	Rotors	Printer Paper	R.E.	0.5 Cup	2.0 Cup	S. Dil	F Dil	Cal P	Cal P
1400	700 PTs	19	29	40	40	33	32	14	1	1	1	6	1	1
	700 APTTs													
1500	750 PTs	20	22	40	40	36	24	14	1	1	1	6	1	1
	750 APTTs													
1600	800 PTs	22	23	40	40	38	25	14	1	1	1	6	1	1
	800 APTTs													
1700	850 PTs	23	25	40	40	40	27	14	1	1	1	6	1	1
	850 APTTs													
1800	900 PTs	24	26	40	40	42	28	14	1	1	1	6	1	1
	900 APTTs													
1900	950 PTs	25	27	40	40	45	30	14	1	1	1	6	1	1
	950 APTTs													
2000	1000 PTs	27	29	40	40	47	31	14	1	1	1	6	1	1
	1000 APTTs													
2100	1050 PTs	28	30	40	40	49	33	14	1	1	1	6	1	1
	1050 APTTs													
2200	1100 PTs	29	31	40	40	52	35	14	1	1	1	6	1	1
	1100 APTTs													
2300	1150 PTs	30	33	40	40	54	36	14	1	1	1	6	1	1
	1150 APTTs													
2400	1200 PTs	32	34	40	40	56	38	14	1	1	1	6	1	1
	1200 APTTs													
2500	1250 PTs	33	36	40	40	58	39	14	1	1	1	6	1	1
	1250 APTTs													

ACL™ ELITE Series Coagulation Analyzers



The ACL* ELITE Series – the ELITE and the ELITE PRO – are easy-to-use systems designed to help labs with lower testing volumes maximize their productivity and improve patient care.

Benefits of the ACL ELITE Series include:

- full routine test menu, including automated D-Dimer and Heparin anti-Xa
- rapid assay turnaround times
- easy-to-use “Load & Run” operation
- intuitive, icon-based software that helps maximize training time
- true walk-away capability allowing any time STAT access
- non-interrupted loading of reagents and consumables to maximize productivity
- bar-coded sample and reagent capability for efficient processing
- require less than 10 minutes of daily, weekly and monthly maintenance

*ACL is a registered trademark of Instrumentation Laboratory.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL ELITE** **A32622**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	1000	\$1.68	\$1,675.63**
	1250	\$1.39	\$1,736.89
	1500	\$1.22	\$1,827.89
	1750	\$1.22	\$1,879.47
	2000	\$0.99	\$1,985.59
	2250	\$0.91	\$2,053.42
	2500	\$0.94	\$2,137.65
	2750	\$0.87	\$2,204.39
	3000	\$0.80	\$2,288.62
	3250	\$0.73	\$2,382.00
	3500	\$0.70	\$2,458.24
	3750	\$0.68	\$2,547.24
	4000	\$0.66	\$2,625.69
	4250	\$0.64	\$2,719.06
	4500	\$0.62	\$2,803.68
	4750	\$0.61	\$2,879.56
	5000	\$0.59	\$2,973.30

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT and APTT, PT-HemosIL RecombiPlasTin 2G and APTT-HemosIL SynthASII.

** Minimum monthly payment includes forty (40) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). Eighty (80) boxes in total which is sufficient for single shift daily operation. Additional controls for extra shifts can be purchased by the box or alternatively add on \$475 to monthly payment for additional 8 hour controls for three (3) shift operation. This includes an additional seventy (70) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). An additional 140 boxes in total.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$1,481.80 per annum

24 hours x 7 days add on \$2,369.80 per annum

> Each additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER REPORTABLE RESULT

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL ELITE** **A32622**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	1000	\$1.85	\$1,853.83**
	1250	\$1.55	\$1,935.88
	1500	\$1.36	\$2,035.43
	1750	\$1.20	\$2,106.90
	2000	\$1.11	\$2,225.06
	2250	\$1.03	\$2,313.67
	2500	\$0.96	\$2,406.66
	2750	\$0.91	\$2,496.36
	3000	\$0.86	\$2,589.35
	3250	\$0.83	\$2,709.37
	3500	\$0.80	\$2,811.86
	3750	\$0.78	\$2,906.33
	4000	\$0.75	\$3,008.85
	4250	\$0.73	\$3,113.55
	4500	\$0.72	\$3,221.14
	4750	\$0.70	\$3,305.77
	5000	\$0.68	\$3,420.30

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT and APTT, PT-HemosIL RecombiPlasTin 2G and APTT-HemosIL SynthASII.

** Minimum monthly payment includes forty (40) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). Eighty (80) boxes in total which is sufficient for single shift daily operation. Additional controls for extra shifts can be purchased by the box or alternatively add on \$475 to monthly payment for additional 8 hour controls for three (3) shift operation. This includes an additional seventy (70) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). An additional 140 boxes in total.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$1,481.80 per annum

24 hours x 7 days add on \$2,369.80 per annum

> Each additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL ELITE PRO** **A32623**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	1000	\$1.88	\$1,877.03
	1250	\$1.55	\$1,938.29
	1500	\$1.35	\$2,029.29
	1750	\$1.19	\$2,080.87
	2000	\$1.09	\$2,186.99
	2250	\$1.00	\$2,254.82
	2500	\$0.94	\$2,339.05
	2750	\$0.87	\$2,405.79
	3000	\$0.83	\$2,490.02
	3250	\$0.79	\$2,583.40
	3500	\$0.76	\$2,470.08
	3750	\$0.73	\$2,748.64
	4000	\$0.71	\$2,827.09
	4250	\$0.69	\$2,920.46
	4500	\$0.67	\$3,005.08
	4750	\$0.65	\$3,080.96
	5000	\$0.63	\$3,174.70

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT and APTT, PT-HemosIL RecombiPlasTin 2G and APTT-HemosIL SynthASII.

** Minimum monthly payment includes forty (40) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). Eighty (80) boxes in total which is sufficient for single shift daily operation. Additional controls for extra shifts can be purchased by the box or alternatively add on \$475 to monthly payment for additional 8 hour controls for three (3) shift operation. This includes an additional seventy (70) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). An additional 140 boxes in total.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$1,542.78 per annum

24 hours x 7 days add on \$2,467.78 per annum

> Each additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER REPORTABLE RESULT

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN	INSTRUMENT	PART NO.
605-3a	ACL ELITE PRO	A32623

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	1000	\$2.06	\$2,055.23**
	1250	\$1.71	\$2,137.28
	1500	\$1.49	\$2,236.83
	1750	\$1.32	\$2,308.30
	2000	\$1.21	\$2,426.46
	2250	\$1.12	\$2,515.07
	2500	\$1.04	\$2,608.06
	2750	\$0.96	\$2,697.76
	3000	\$0.93	\$2,790.75
	3250	\$0.90	\$2,910.77
	3500	\$0.86	\$3,013.26
	3750	\$0.83	\$3,107.73
	4000	\$0.80	\$3,210.25
	4250	\$0.78	\$3,314.95
	4500	\$0.76	\$3,422.54
	4750	\$0.74	\$3,507.17
	5000	\$0.74	\$3,507.17

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT and APTT, PT-HemosIL RecombiPlasTin 2G and APTT-HemosIL SynthASII.

** Minimum monthly payment includes forty (40) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). Eighty (80) boxes in total which is sufficient for single shift daily operation. Additional controls for extra shifts can be purchased by the box or alternatively add on \$475 to monthly payment for additional 8 hour controls for three (3) shift operation. This includes an additional seventy (70) boxes each annually of 8 hour Normal and Abnormal Controls (choice of low or high abnormal control). An additional 140 boxes in total.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$1,542.78 per annum

24 hours x 7 days add on \$2,467.78 per annum

> Each additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL ELITE Series Items Needed for CPT Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Rotors	R.E.	Clean A	F Dil	Cal P	0.5 Cup	2.0 Cup
1000	750 PTs	32	15	40	40	12	58	1	3	1	1	1
	250 APTTs											
1250	900 PTs	38	15	40	40	14	61	1	3	1	1	1
	350 APTTs											
1500	1125 PTs	47	15	40	40	17	65	1	3	1	1	1
	375 APTTs											
1750	1175 PTs	49	15	40	40	19	68	1	3	1	2	1
	575 APTTs											
2000	1500 PTs	62	15	40	40	22	73	1	3	1	2	1
	500 APTTs											
2250	1700 PTs	70	15	40	40	24	76	1	3	1	2	1
	550 APTTs											
2500	1875 PTs	77	15	40	40	27	80	1	3	1	2	1
	625 APTTs											
2750	2075 PTs	84	15	40	40	29	84	1	3	1	2	1
	675 APTTs											
3000	2250 PTs	91	15	40	40	32	88	1	3	1	2	1
	750 APTTs											
3250	2450 PTs	99	16	40	40	35	92	1	3	1	2	1
	800 APTTs											
3500	2625 PTs	106	17	40	40	37	96	1	3	1	3	1
	875 APTTs											
3750	2825 PTs	114	18	40	40	40	98	1	3	1	3	1
	925 APTTs											
4000	3000 PTs	121	20	40	40	42	102	1	3	1	3	1
	1000 APTTs											
4250	3200 PTs	129	21	40	40	45	106	1	3	1	3	1
	1050 APTTs											
4500	3375 PTs	135	22	40	40	48	109	1	3	1	3	1
	1125 APTTs											
4750	3575 PTs	143	23	40	40	50	113	1	3	1	3	1
	1175 APTTs											
5000	3750 PTs	150	24	40	40	53	117	1	3	1	4	1
	1250 APTTs											
5250	3950 PTs	158	25	40	40	55	121	1	3	1	4	1
	1300 APTTs											
5500	4125 PTs	165	26	40	40	58	124	1	3	1	4	1
	1375 APTTs											
5750	4300 PTs	172	28	40	40	61	128	1	3	1	4	1
	1450 APTTs											
6000	4500 PTs	180	28	40	40	63	132	2	3	1	4	1
	1500 APTTs											
6250	4700 PTs	187	30	40	40	66	136	2	3	1	4	1
	1550 APTTs											
6500	4875 PTs	194	31	40	40	68	139	2	3	1	4	1
	1625 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL ELITE Series Items Needed for CPT Tests Per Month (continued)

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Rotors	R.E.	Clean A	F Dil	Cal P	0.5 Cup	2.0 Cup
6750	5075 PTs	202	32	40	40	71	143	2	3	1	5	1
	1675 APTTs											
7000	5250 PTs	209	33	40	40	73	147	2	3	1	5	1
	1750 APTTs											
7250	5425 PTs	216	35	40	40	76	150	2	3	1	5	1
	1825 APTTs											
7500	5625 PTs	224	36	40	40	79	154	2	3	1	5	1
	1875 APTTs											
7750	5800 PTs	231	37	40	40	81	158	2	3	1	5	1
	1950 APTTs											
8000	6000 PTs	238	38	40	40	84	162	2	3	1	5	1
	2000 APTTs											
8250	6200 PTs	246	39	40	40	86	166	2	3	1	6	1
	2050 APTTs											
8500	6375 PTs	253	40	40	40	89	169	2	3	1	6	1
	2125 APTTs											
8750	6575 PTs	261	41	40	40	92	173	2	3	1	6	1
	2175 APTTs											
9000	6750 PTs	268	42	40	40	94	177	2	3	1	6	1
	2250 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL ELITE Series Items Needed for CPRR Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Rotors	R.E.	Clean A	F Dil	Cal P	0.5 Cup	2.0 Cup
1000	750 PTs	39	18	48	48	14	70	2	4	2	2	2
	250 APTTs											
1250	900 PTs	46	18	48	48	17	73	2	4	2	2	2
	350 APTTs											
1500	1125 PTs	57	18	48	48	20	78	2	4	2	2	2
	375 APTTs											
1750	1175 PTs	59	18	48	48	23	82	2	4	2	3	2
	575 APTTs											
2000	1500 PTs	75	18	48	48	26	88	2	4	2	3	2
	500 APTTs											
2250	1700 PTs	84	18	48	48	29	91	2	4	2	3	2
	550 APTTs											
2500	1875 PTs	93	18	48	48	32	96	2	4	2	3	2
	625 APTTs											
2750	2075 PTs	101	18	18	48	48	35	101	2	4	3	2
	675 APTTs											
3000	2250 PTs	110	18	48	48	38	106	2	4	2	3	2
	750 APTTs											
3250	2450 PTs	119	20	48	48	42	110	2	4	2	3	2
	800 APTTs											
3500	2625 PTs	128	21	48	48	45	115	2	4	2	4	2
	875 APTTs											
3750	2825 PTs	137	22	48	48	48	118	2	4	2	4	2
	925 APTTs											
4000	3000 PTs	146	22	48	48	51	122	2	4	2	4	2
	1000 APTTs											
4250	3200 PTs	155	26	48	48	54	127	2	4	2	4	2
	1050 APTTs											
4500	3375 PTs	162	27	48	48	58	131	2	4	2	4	2
	1125 APTTs											
4750	3575 PTs	172	28	48	48	60	136	2	4	2	4	2
	1175 APTTs											
5000	3750 PTs	180	29	48	48	64	140	2	4	2	5	2
	1250 APTTs											
5250	3950 PTs	190	30	48	48	66	145	2	4	2	5	2
	1300 APTTs											
5500	4125 PTs	198	32	48	48	70	149	2	4	2	5	2
	1375 APTTs											
5750	4300 PTs	207	34	48	48	73	154	2	4	2	5	2
	1450 APTTs											
6000	4500 PTs	216	34	48	48	76	158	3	4	2	5	2
	1500 APTTs											
6250	4700 PTs	225	36	48	48	79	163	3	4	2	5	2
	1550 APTTs											
6500	4875 PTs	233	36	48	48	79	163	3	4	2	5	2
	1625 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL ELITE Series Items Needed for CPRR Tests Per Month (continued)

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Rotors	R.E.	Clean A	F Dil	Cal P	0.5 Cup	2.0 Cup
6750	5075 PTs	243	39	48	48	85	172	3	4	2	6	2
	1675 APTTs											
7000	5250 PTs	251	40	48	48	88	176	3	4	2	6	2
	1750 APTTs											
7250	5425 PTs	260	42	48	48	91	180	3	4	2	6	2
	1825 APTTs											
7500	5625 PTs	269	44	48	48	95	186	3	4	2	6	2
	1875 APTTs											
7750	5800 PTs	278	45	48	48	97	190	3	4	2	6	2
	1950 APTTs											
8000	6000 PTs	286	46	48	48	101	194	3	4	2	6	2
	2000 APTTs											
8250	6200 PTs	296	47	48	48	103	199	3	4	2	7	2
	2050 APTTs											
8500	6375 PTs	304	48	48	48	107	203	3	4	2	7	2
	2125 APTTs											
8750	6575 PTs	314	50	48	48	110	208	3	4	2	7	2
	2175 APTTs											
9000	6750 PTs	322	51	48	48	113	212	3	4	2	7	2
	2250 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**Coagulation Incremental Instrument and
 Service Monthly Payment Tables**

Instrument	Payment Schedules (Instrument & Business Hours Service)				
	12 Month	24 Month	36 Month	48 Month	60 Month
ACL 7000	\$ 2,638.13	\$ 1,585.36	\$ 1,235.44	\$ 1,061.99	\$ 959.12
ACL ELITE	\$ 1,916.25	\$ 1,247.76	\$ 1,025.65	\$ 915.70	\$ 850.60
ACL ELITE PRO	\$ 2,695.00	\$ 1,664.65	\$ 1,322.23	\$ 1,152.56	\$ 1,051.99
ACL ADVANCE	\$ 3,478.13	\$ 2,092.55	\$ 1,632.02	\$ 1,403.74	\$ 1,268.36
ACL TOP	\$ 7,437.50	\$ 4,247.45	\$ 3,186.94	\$ 2,660.93	\$ 2,348.72

Note: All reagents, controls and consumables for incremental analyzers to be purchased by the box.

ACL™ TOP CTS Coagulation Analyzer



Introducing the latest advance in the ACL TOP Series—the ACL TOP CTS, with closed tube sampling.

This easy-to-use system provides mid- to high-volume laboratories with flexibility, speed and intelligence improving laboratory and efficiencies. It offers the performance that you expect from larger automated hemostasis analyzers but in a smaller, more compact footprint.

ACL TOP CTS offers:

- A complete menu of assays for screening, monitoring and diagnosis of thrombotic and bleeding risks, including Hemosil D-Dimer HS with VTE exclusion
- Rapid assay turnaround times
- State of the art technology featuring 671nm LED-based clot detection, minimizing interference from lipemia, hemoglobin and bilirubin
- Complete integration in lab workflow using Windows® XP[†] operating system featuring sophisticated sample/reagent management

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP CTS COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL TOP (CTS)** **A29115**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	4000	\$1.13	\$4,510.70
	4500	\$1.05	\$4,718.86
	5000	\$0.98	\$4,891.51
	5500	\$0.93	\$5,104.55
	6000	\$0.89	\$5,314.19
	6500	\$0.85	\$5,516.01
	7000	\$0.81	\$5,702.79
	7500	\$0.79	\$5,908.04
	8000	\$0.76	\$6,115.23
	8500	\$0.74	\$6,319.50
	9000	\$0.73	\$6,532.54
	9500	\$0.71	\$6,738.28
	10000	\$0.69	\$6,940.10
	10500	\$0.68	\$7,126.39
	11000	\$0.67	\$7,336.03
	11500	\$0.66	\$7,549.07
	12000	\$0.65	\$7,743.10
	12500	\$0.64	\$7,956.63
	13000	\$0.64	\$8,165.78
	13500	\$0.62	\$8,373.94
	14000	\$0.61	\$8,554.37
	14500	\$0.60	\$8,759.63
	15000	\$0.60	\$8,973.16

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT/Fib and APTT.

> PT and APTT reagents are stable on-board the ACL TOP and 24 hour **unassayed** controls are included (usable for 1 to 3 shifts). This includes normal control and choice of low or high abnormal control. Additional controls can be purchased by the box.

> Add on \$2,180.80 annually for use of **assayed** normal and abnormal 24 hour control.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$2,177.71 per annum

24 hours x 7 days add on \$3,484.34 per annum

> Additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP CTS COST PER REPORTABLE

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3a **ACL TOP (CTS)** **A29115**

	Tests/Month*	Cost/Test	Monthly Payment**
Minimum Per Month	4000	\$1.22	\$4,871.16
	4500	\$1.14	\$5,123.61
	5000	\$1.06	\$5,313.30
	5500	\$1.01	\$5,554.51
	6000	\$0.97	\$5,802.58
	6500	\$0.93	\$6,021.43
	7000	\$0.89	\$6,221.86
	7500	\$0.86	\$6,485.93
	8000	\$0.84	\$6,706.26
	8500	\$0.82	\$6,948.96
	9000	\$0.80	\$7,194.06
	9500	\$0.78	\$7,434.34
	10000	\$0.77	\$7,659.06
	10500	\$0.75	\$7,858.50
	11000	\$0.73	\$8,061.72
	11500	\$0.73	\$8,351.67
	12000	\$0.71	\$8,558.85
	12500	\$0.71	\$8,825.82
	13000	\$0.70	\$9,048.13
	13500	\$0.69	\$9,300.57
	14000	\$0.68	\$9,507.21
	14500	\$0.67	\$9,731.48
	15000	\$0.67	\$9,994.66

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient, control, calibrator, or repeat result.

** Minimum monthly payment includes single shift or 24 hour operation for reagents, controls and consumables to perform PT/Fib and APTT.

> PT and APTT reagents are stable on-board the ACL TOP and 24 hour **unassayed** controls are included (usable for 1 to 3 shifts). This includes normal control and choice of low or high abnormal control. Additional controls can be purchased by the box.

> Add on \$2,180.80 annually for use of **assayed** normal and abnormal 24 hour control.

> Extra Service above standard 8 hours x 5 days:

8 hours x 7 days add on \$2,177.71 per annum

24 hours x 7 days add on \$3,484.34 per annum

> Additional training slot is \$3,500.00

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP CTS Items Needed for CPT Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
4000	29000 PTs	35	25	40	40	224	143	16	52	1	1	1
	19000 APTTs											
4500	32000 PTs	38	28	40	40	27	161	18	52	1	1	1
	22000 APTTs											
5000	36000 PTs	43	31	40	40	29	177	20	52	1	1	1
	24000 APTTs											
5500	40000 PTs	48	34	40	40	32	195	22	52	1	1	1
	26000 APTTs											
6000	43000 PTs	52	38	40	40	35	212	24	52	1	1	1
	29000 APTTs											
6500	47000 PTs	56	40	40	40	38	230	26	52	1	1	1
	31000 APTTs											
7000	50000 PTs	60	44	40	40	40	248	28	52	1	1	1
	34000 APTTs											
7500	54000 PTs	65	47	40	40	43	264	30	52	1	1	1
	36000 APTTs											
8000	58000 PTs	70	49	40	40	46	282	32	52	1	1	1
	38000 APTTs											
8500	61000 PTs	73	53	40	40	49	299	34	52	1	1	1
	41000 APTTs											
9000	65000 PTs	78	56	40	40	52	317	36	52	1	1	1
	43000 APTTs											
9500	68000 PTs	82	60	40	40	55	333	38	52	1	1	1
	46000 APTTs											
10000	72000 PTs	86	62	40	40	58	351	40	52	1	1	1
	48000 APTTs											
10500	76000 PTs	91	65	40	40	60	369	42	52	1	1	1
	50000 APTTs											
11000	79000 PTs	95	69	40	40	63	386	44	52	1	1	1
	53000 APTTs											
11500	83000 PTs	100	72	40	40	66	404	46	52	1	1	1
	55000 APTTs											
12000	87000 PTs	104	74	40	40	69	420	48	52	1	1	1
	57000 APTTs											
12500	90000 PTs	108	78	40	40	72	438	50	52	1	1	1
	60000 APTTs											
13000	94000 PTs	113	81	40	40	75	455	52	52	1	1	1
	62000 APTTs											
13500	97000 APTTs	116	85	40	40	78	473	54	52	1	1	1
	65000 APTTs											
14000	101000 PTs	121	87	40	40	80	491	56	52	1	1	1
	67000 APTTs											
14500	105000 PTs	126	90	40	40	83	507	58	52	1	1	1
	69000 APTTs											
15000	108000 PTs	130	94	40	40	86	525	60	52	1	1	1
	72000 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP CTS Maximum Additional Items Permitted for CPRR Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
4000	29000 PTs	6	4	6	6	4	21	3	0	1	1	2
	19000 APTTs											
4500	32000 PTs	6	5	6	6	5	24	3	0	1	1	2
	22000 APTTs											
5000	36000 PTs	7	5	6	6	5	24	3	0	1	1	2
	24000 APTTs											
5500	40000 PTs	8	6	6	6	5	29	4	0	1	1	2
	26000 APTTs											
6000	43000 PTs	8	6	6	6	6	32	4	0	1	1	2
	29000 APTTs											
6500	47000 PTs	9	6	6	6	6	35	4	0	1	1	2
	31000 APTTs											
7000	50000 PTs	97	7	6	6	6	37	4	0	1	1	2
	34000 APTTs											
7500	54000 PTs	10	8	6	6	7	40	5	0	1	1	2
	36000 APTTs											
8000	58000 PTs	11	8	6	6	7	42	5	0	1	1	2
	38000 APTTs											
8500	61000 PTs	11	8	6	6	8	45	5	0	1	1	2
	41000 APTTs											
9000	65000 PTs	12	9	6	6	8	48	6	0	1	1	2
	43000 APTTs											
9500	68000 PTs	12	9	6	6	9	50	6	0	1	1	2
	46000 APTTs											
10000	72000 PTs	13	10	6	6	9	53	6	0	1	1	2
	48000 APTTs											
10500	76000 PTs	14	10	6	6	9	55	6	0	1	1	2
	50000 APTTs											
11000	79000 PTs	14	10	6	6	10	58	7	0	1	1	2
	53000 APTTs											
11500	83000 PTs	15	11	6	6	10	61	7	0	1	1	2
	55000 APTTs											
12000	87000 PTs	16	11	6	6	10	63	7	0	1	1	2
	57000 APTTs											
12500	90000 PTs	16	12	6	6	11	66	8	0	1	1	2
	60000 APTTs											
13000	94000 PTs	17	12	6	6	11	68	8	0	1	1	2
	62000 APTTs											
13500	97000 APTTs	17	13	6	6	12	71	8	0	1	1	2
	65000 APTTs											
14000	101000 PTs	18	13	6	6	12	74	9	0	1	1	2
	67000 APTTs											
14500	105000 PTs	19	14	6	6	12	76	9	0	1	1	2
	69000 APTTs											
15000	108000 PTs	20	15	6	6	13	79	9	0	1	1	2
	72000 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL TOP CTS Maximum Annual Items Permitted for CPRR Tests Per Month

# Tests/Mo.	Estimated Quantities	Annual Quantities										
		PT	PTT	Cont 1	Cont 2	Cuvettes	Rinse	Clean A	Clean B	F Dil	Cal P	2.0 Cup
4000	29000 PTs	41	29	46	46	28	164	19	52	2	2	3
	19000 APTTs											
4500	32000 PTs	44	34	46	46	32	185	21	52	2	2	3
	22000 APTTs											
5000	36000 PTs	50	36	46	46	34	204	23	52	2	2	3
	24000 APTTs											
5500	40000 PTs	56	40	46	46	34	224	26	52	2	2	3
	26000 APTTs											
6000	43000 PTs	60	44	46	46	41	244	28	52	2	2	3
	29000 APTTs											
6500	47000 PTs	65	46	46	46	44	265	30	52	2	2	3
	31000 APTTs											
7000	50000 PTs	69	51	46	46	46	285	32	52	2	2	3
	34000 APTTs											
7500	54000 PTs	75	55	46	46	50	304	35	52	2	2	3
	36000 APTTs											
8000	58000 PTs	81	57	46	46	43	324	37	52	2	2	3
	38000 APTTs											
8500	61000 PTs	84	61	46	46	57	344	39	52	2	2	3
	41000 APTTs											
9000	65000 PTs	90	65	46	46	60	365	42	52	2	2	3
	43000 APTTs											
9500	68000 PTs	94	69	46	46	64	383	44	52	2	2	3
	46000 APTTs											
10000	72000 PTs	99	72	46	46	67	404	46	52	2	2	3
	48000 APTTs											
10500	76000 PTs	105	75	46	46	69	424	48	52	2	2	3
	50000 APTTs											
11000	79000 PTs	109	79	46	46	73	444	51	52	2	2	3
	53000 APTTs											
11500	83000 PTs	115	83	46	46	76	465	53	52	2	2	3
	55000 APTTs											
12000	87000 PTs	120	85	46	46	79	483	55	52	2	2	3
	57000 APTTs											
12500	90000 PTs	124	90	46	46	83	504	58	52	2	2	3
	60000 APTTs											
13000	94000 PTs	130	93	46	46	86	523	60	52	2	2	3
	62000 APTTs											
13500	97000 APTTs	133	98	46	46	90	544	62	52	2	2	3
	65000 APTTs											
14000	101000 PTs	139	100	46	46	92	565	65	52	2	2	3
	67000 APTTs											
14500	105000 PTs	145	104	46	46	95	583	67	52	2	2	3
	69000 APTTs											
15000	108000 PTs	150	109	46	46	99	604	69	52	2	2	3
	72000 APTTs											

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**Coagulation Incremental Instrument and
Service Monthly Payment Tables**

Instrument	Payment Schedules (Instrument & Business Hours Service)				
	12 Month	24 Month	36 Month	48 Month	60 Month
ACL TOP CTS	\$7,000.00	\$4,018.95	\$3,027.94	\$2,536.43	\$2,244.72

Note: All reagents, controls and consumables for incremental analyzers to be purchased by the box.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

INSTALLED BASE – COAGULATION

INSTRUMENTS CURRENTLY INSTALLED

(No Longer Manufactured)

ACL Futura

ACL 3000

ACL 6000

ELECTRA 1400C

ACL 100

ACL 1000

ACL 9000

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 36-month lease
- Includes maintenance and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3 **ACL Futura** **290001**

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	1000	\$1.25	**\$1,250.00**
	1250	\$1.04	\$1,300.00
	1500	\$0.90	\$1,350.00
	1750	\$0.79	\$1,382.50
	2000	\$0.71	\$1,420.00
	2250	\$0.65	\$1,462.50
	2500	\$0.61	\$1,525.00
	2750	\$0.56	\$1,540.00
	3000	\$0.53	\$1,590.00
	3250	\$0.51	\$1,657.50
	3500	\$0.48	\$1,680.00
	3750	\$0.46	\$1,725.00
	4000	\$0.44	\$1,760.00
	4250	\$0.42	\$1,785.00
	4500	\$0.40	\$1,800.00
	4750	\$0.39	\$1,852.50
	5000	\$0.38	\$1,900.00
	5250	\$0.37	\$1,942.50
	5500	\$0.36	\$1,980.00
	5750	\$0.35	\$2,012.50
	6000	\$0.35	\$2,100.00
	6250	\$0.34	\$2,125.00
	6500	\$0.33	\$2,145.00
	6750	\$0.32	\$2,160.00
	7000	\$0.31	\$2,170.00
	7250	\$0.31	\$2,247.50
	7500	\$0.30	\$2,250.00
	7750	\$0.30	\$2,325.00
	8000	\$0.29	\$2,320.00
	8250	\$0.29	\$2,392.50
	8500	\$0.28	\$2,380.00
	8750	\$0.28	\$2,450.00
	9000	\$0.28	\$2,520.00

*(1) A billable test is a patient reportable result.

(2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.

***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT/FIB or APTT. Deduct credit of **\$407.25** per month for consumables for single-shift operation.

(4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

ACL™ 100

The ACL 100 is a fully automated coagulation system that uses nephelometry to determine clot



detection. The patented parallel processing technology and positive displacement fluidics system ensure exceptional uniformity and sensitivity with minimal use of reagents. Nephelometric clot detection allows the ACL to accurately measure fibrin strand formation, bringing the precision of a chemistry analyzer to the coagulation laboratory. Combined with the uniformity and rapid data generation of centrifugal analysis, the ACL 100 has the ability to collect and compute up to 1,100 consecutive light scatter readings for every clotting curve. All clotting assays are available on the ACL 100 including the PT, APTT, Fibrinogen and other open-market tests. This extensive test menu and full automation allows a laboratory the flexibility of adding special testing to their facility with relative ease.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 60-month lease
- Includes equipment, maintenance and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3 **ACL 100** **810096**

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$11.52	**\$1,152.00**
	150	\$7.72	\$1,158.00
	200	\$5.82	\$1,164.00
	250	\$4.68	\$1,170.00
	300	\$3.93	\$1,179.00
	350	\$3.39	\$1,186.50
	400	\$2.99	\$1,196.00
	500	\$2.40	\$1,200.00
	600	\$2.02	\$1,212.00
	700	\$1.75	\$1,225.00
	800	\$1.57	\$1,256.00
	900	\$1.42	\$1,278.00
	1000	\$1.28	\$1,280.00
	1100	\$1.18	\$1,298.00
	1200	\$1.11	\$1,332.00
	1300	\$1.04	\$1,352.00
	1400	\$0.98	\$1,372.00
	1500	\$0.92	\$1,380.00
	1600	\$0.88	\$1,408.00
	1700	\$0.84	\$1,428.00
	1800	\$0.80	\$1,440.00
	1900	\$0.78	\$1,482.00
	2000	\$0.74	\$1,480.00
	2100	\$0.72	\$1,512.00
	2200	\$0.70	\$1,540.00
	2300	\$0.68	\$1,564.00
	2400	\$0.65	\$1,560.00
	2500	\$0.63	\$1,575.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.25** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

ACL™ 1000



The ACL 1000 is a fully automated coagulation system that uses nephelometry to determine clot detection. The patented parallel processing technology and positive displacement fluidics system ensure exceptional uniformity and sensitivity with minimal use of reagents. Nephelometric clot detection allows the ACL to accurately measure fibrin strand formation, bringing the precision of a chemistry analyzer to the coagulation laboratory. Combined with the uniformity and rapid data generation of centrifugal analysis, the ACL 1000 has the ability to collect and compute up to 1,100 consecutive light scatter readings for every clotting curve. All clotting assays are available on the ACL 1000 including the PT, APTT, Fibrinogen and other open-market tests. Besides this extensive testing menu, the system also provides primary tube sampling to ensure faster, safer handling. Now you can avoid direct exposure to blood samples, as well as handling errors because primary evacuated sample tubes load directly into the sample tray. The bar-code wand is optional, on an open-market basis.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 60-month lease
- Includes equipment, maintenance and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3 **ACL 1000** **910096**

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$12.26	**\$1,226.00**
	150	\$8.20	\$1,230.00
	200	\$6.17	\$1,234.00
	250	\$4.97	\$1,242.50
	300	\$4.18	\$1,254.00
	350	\$3.60	\$1,260.00
	400	\$3.18	\$1,272.00
	500	\$2.54	\$1,270.00
	600	\$2.14	\$1,284.00
	700	\$1.85	\$1,295.00
	800	\$1.65	\$1,320.00
	900	\$1.49	\$1,341.00
	1000	\$1.35	\$1,350.00
	1100	\$1.24	\$1,364.00
	1200	\$1.16	\$1,392.00
	1300	\$1.09	\$1,417.00
	1400	\$1.02	\$1,428.00
	1500	\$0.96	\$1,440.00
	1600	\$0.91	\$1,456.00
	1700	\$0.87	\$1,479.00
	1800	\$0.83	\$1,494.00
	1900	\$0.80	\$1,520.00
	2000	\$0.76	\$1,520.00
	2100	\$0.74	\$1,554.00
	2200	\$0.72	\$1,584.00
	2300	\$0.69	\$1,587.00
	2400	\$0.67	\$1,608.00
	2500	\$0.65	\$1,625.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.27** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 60-month lease
- Includes equipment, maintenance and reagents for tests/month column

SIN	INSTRUMENT	PART NO.
605-3	ACL 3000	910087

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$14.90	**\$1,490.00**
	150	\$9.96	\$1,494.00
	200	\$7.49	\$1,498.00
	250	\$6.03	\$1,507.50
	300	\$5.06	\$1,518.00
	350	\$4.35	\$1,522.50
	400	\$3.84	\$1,536.00
	500	\$3.07	\$1,535.00
	600	\$2.58	\$1,548.00
	700	\$2.23	\$1,561.00
	800	\$1.98	\$1,584.00
	900	\$1.78	\$1,602.00
	1000	\$1.61	\$1,610.00
	1100	\$1.48	\$1,628.00
	1200	\$1.38	\$1,656.00
	1300	\$1.29	\$1,677.00
	1400	\$1.21	\$1,694.00
	1500	\$1.13	\$1,695.00
	1600	\$1.07	\$1,712.00
	1700	\$1.02	\$1,734.00
	1800	\$0.98	\$1,764.00
	1900	\$0.94	\$1,786.00
	2000	\$0.90	\$1,800.00
	2100	\$0.87	\$1,827.00
	2200	\$0.84	\$1,848.00
	2300	\$0.81	\$1,863.00
	2400	\$0.78	\$1,872.00
	2500	\$0.75	\$1,875.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.27** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 60-month lease
- Includes equipment, maintenance and reagents for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3 **ACL 6000** **C960006**

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$16.38	**\$1,638.00**
	150	\$10.92	\$1,638.00
	200	\$8.25	\$1,650.00
	250	\$6.60	\$1,650.00
	300	\$5.54	\$1,662.00
	350	\$4.75	\$1,662.50
	400	\$4.18	\$1,672.00
	500	\$3.35	\$1,675.00
	600	\$2.81	\$1,686.00
	700	\$2.43	\$1,701.00
	800	\$2.15	\$1,720.00
	900	\$1.93	\$1,737.00
	1000	\$1.75	\$1,750.00
	1100	\$1.61	\$1,771.00
	1200	\$1.49	\$1,788.00
	1300	\$1.39	\$1,807.00
	1400	\$1.31	\$1,834.00
	1500	\$1.23	\$1,845.00
	1600	\$1.16	\$1,856.00
	1700	\$1.10	\$1,870.00
	1800	\$1.05	\$1,890.00
	1900	\$1.01	\$1,919.00
	2000	\$0.96	\$1,920.00
	2100	\$0.93	\$1,953.00
	2200	\$0.90	\$1,980.00
	2300	\$0.87	\$2,001.00
	2400	\$0.84	\$2,016.00
	2500	\$0.81	\$2,025.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.27** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

ACL™ 9000 Coagulation Analyzer



The ACL 9000 offers a comprehensive test menu for clotting, chromogenic and immunologic testing within a small footprint. With an extensive test menu and advanced technology, the ACL 9000 is backed by our high-quality service to keep your lab running efficiently. Benefits include:

- Extensive test menu with clotting, chromogenic and immunologic capabilities
- Clot curve analysis evaluates abnormal or unexpected test results
- Reflex testing standardizes the decision rules
- Automated rotor changer delivers 18 tests in 7.5 minutes
- Easy-to-use touch screen
- Continuous loading with STAT interrupt
- On board capacity for 40 samples and 18 reagents

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

1. Based on 7 test days per week and a 60-month lease
2. Includes equipment, service (Business hours) and reagents for tests/month column

SIN INSTRUMENT PART NO.
605-3a ACL 9000 660420

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	1000	\$2.05	**\$2,045.00**
	1250	\$1.67	\$2,092.94
	1500	\$1.45	\$2,172.89
	1750	\$1.27	\$2,221.70
	2000	\$1.16	\$2,311.39
	2250	\$1.05	\$2,367.94
	2500	\$0.98	\$2,444.72
	2750	\$0.91	\$2,507.85
	3000	\$0.86	\$2,593.25
	3250	\$0.82	\$2,673.95
	3500	\$0.78	\$2,741.88
	3750	\$0.75	\$2,818.80
	4000	\$0.72	\$2,881.93
	4250	\$0.70	\$2,967.32
	4500	\$0.68	\$3,042.21
	4750	\$0.65	\$3,109.27
	5000	\$0.64	\$3,194.77

ADDITIONAL TESTS-PER-MONTH PRICING IS AVAILABLE
UPON REQUEST.

* A billable test is a patient reportable result.
** Minimum monthly payment includes single shift operation for reagents, controls and consumable to perform PT/Fib (ISI 2.2) or APTT.
> Add \$475 to monthly payment for operating 2 additional shifts
> Add 1.5% to monthly payment for PT-Fib HS reagent (ISI 1.5)
> Add 2.5% to monthly payment for PT-Recombinant reagent (ISI 1.0)
\$228.65 per month per person for additional training
Service Options:
\$450.53 per month for 60 months to provide 7-day, 8-hour coverage.
\$489.73 per month for 60 months to provide 7-day, 24-hour coverage.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

PT-based Fibrinogen option for ACLs

For ACL 100, 1000, 3000, 6000, 7000

Tests per Month	Cost per Test	Cost per Month	Boxes of Cal Plasma and Control per year
5	\$7.15	\$35.75	6
10	\$7.15	\$71.50	12
15	\$7.15	\$107.25	18
20	\$7.15	\$143.00	24
25	\$7.15	\$178.75	30
30	\$7.15	\$214.50	36
35	\$7.15	\$250.25	42
40	\$7.15	\$286.00	48
45	\$7.15	\$321.75	54
50	\$7.15	\$357.50	60
55	\$7.15	\$393.25	66
60	\$7.15	\$429.00	72
65	\$7.15	\$464.75	78
70	\$7.15	\$500.50	84
75	\$7.15	\$536.25	90
80	\$7.15	\$572.00	96
85	\$7.15	\$607.75	102
90	\$7.15	\$643.50	108
95	\$7.15	\$679.25	114
Minimum Monthly Fee		\$35.75	Includes 1 box Cal Plasma & Low Control per Quarter

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 36-month lease
- Includes maintenance and reagents only for tests/month column

SIN	INSTRUMENT	PART NO.
605-3	ACL 7000	970006
	ACL 6000	C960006

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$12.54	**\$1,254.00**
	150	\$8.36	\$1,254.00
	200	\$6.36	\$1,272.00
	250	\$5.09	\$1,272.50
	300	\$4.31	\$1,293.00
	350	\$3.70	\$1,295.00
	400	\$3.29	\$1,316.00
	500	\$2.63	\$1,315.00
	600	\$2.23	\$1,338.00
	700	\$1.94	\$1,358.00
	800	\$1.73	\$1,384.00
	900	\$1.57	\$1,413.00
	1000	\$1.42	\$1,420.00
	1100	\$1.32	\$1,452.00
	1200	\$1.23	\$1,476.00
	1300	\$1.16	\$1,508.00
	1400	\$1.10	\$1,540.00
	1500	\$1.03	\$1,545.00
	1600	\$0.98	\$1,568.00
	1700	\$0.94	\$1,598.00
	1800	\$0.90	\$1,620.00
	1900	\$0.87	\$1,653.00
	2000	\$0.83	\$1,660.00
	2100	\$0.81	\$1,701.00
	2200	\$0.79	\$1,738.00
	2300	\$0.77	\$1,771.00
	2400	\$0.75	\$1,800.00
	2500	\$0.72	\$1,800.00

*(1) A billable test is a patient reportable result.

(2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.

***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.27** per month for consumables for single-shift operation.

(4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 36-month lease
- Includes maintenance and reagents only for tests/month column

SIN	INSTRUMENT	PART NO.
605-3	ACL 3000	910087

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$11.14	**\$1,114.00**
	150	\$7.46	\$1,119.00
	200	\$5.61	\$1,122.00
	250	\$4.52	\$1,130.00
	300	\$3.81	\$1,143.00
	350	\$3.31	\$1,158.00
	400	\$2.90	\$1,160.00
	500	\$2.32	\$1,160.00
	600	\$1.95	\$1,170.00
	700	\$1.69	\$1,183.00
	800	\$1.51	\$1,208.00
	900	\$1.36	\$1,224.00
	1000	\$1.23	\$1,230.00
	1100	\$1.14	\$1,254.00
	1200	\$1.06	\$1,272.00
	1300	\$1.00	\$1,300.00
	1400	\$0.94	\$1,316.00
	1500	\$0.88	\$1,320.00
	1600	\$0.84	\$1,344.00
	1700	\$0.80	\$1,360.00
	1800	\$0.77	\$1,386.00
	1900	\$0.74	\$1,406.00
	2000	\$0.71	\$1,420.00
	2100	\$0.69	\$1,449.00
	2200	\$0.67	\$1,474.00
	2300	\$0.64	\$1,472.00
	2400	\$0.62	\$1,488.00
	2500	\$0.60	\$1,500.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ***(3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.27** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 36-month lease
- Includes maintenance and reagents only for tests/month column

SIN **INSTRUMENT** **PART NO.**
605-3 **ACL 1000** **910096**

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$9.91	** \$991.00**
	150	\$6.64	\$996.00
	200	\$5.00	\$1,000.00
	250	\$4.03	\$1,007.50
	300	\$3.40	\$1,020.00
	350	\$2.93	\$1,025.50
	400	\$2.59	\$1,036.00
	500	\$2.08	\$1,040.00
	600	\$1.75	\$1,050.00
	700	\$1.52	\$1,064.00
	800	\$1.36	\$1,088.00
	900	\$1.23	\$1,107.00
	1000	\$1.11	\$1,110.00
	1100	\$1.03	\$1,133.00
	1200	\$0.96	\$1,152.00
	1300	\$0.91	\$1,183.00
	1400	\$0.85	\$1,190.00
	1500	\$0.80	\$1,200.00
	1600	\$0.76	\$1,216.00
	1700	\$0.73	\$1,241.00
	1800	\$0.70	\$1,260.00
	1900	\$0.68	\$1,292.00
	2000	\$0.65	\$1,300.00
	2100	\$0.63	\$1,323.00
	2200	\$0.61	\$1,342.00
	2300	\$0.59	\$1,357.00
	2400	\$0.57	\$1,368.00
	2500	\$0.55	\$1,375.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ** (3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.25** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

- Based on 7 test days per week and a 36-month lease
- Includes maintenance and reagents only for tests/month column

SIN	INSTRUMENT	PART NO.
605-3	ACL 100	810096

	Tests/Month*	Cost/Test	Monthly Payment
Minimum Per Month	100	\$9.77	** \$977.00**
	150	\$6.55	\$982.50
	200	\$4.94	\$988.00
	250	\$3.98	\$995.00
	300	\$3.35	\$1,005.00
	350	\$2.89	\$1,011.50
	400	\$2.56	\$1,024.00
	500	\$2.05	\$1,025.00
	600	\$1.73	\$1,038.00
	700	\$1.50	\$1,050.00
	800	\$1.35	\$1,080.00
	900	\$1.22	\$1,098.00
	1000	\$1.11	\$1,110.00
	1100	\$1.03	\$1,133.00
	1200	\$0.96	\$1,152.00
	1300	\$0.91	\$1,183.00
	1400	\$0.86	\$1,204.00
	1500	\$0.81	\$1,215.00
	1600	\$0.77	\$1,232.00
	1700	\$0.73	\$1,241.00
	1800	\$0.71	\$1,278.00
	1900	\$0.68	\$1,292.00
	2000	\$0.65	\$1,300.00
	2100	\$0.64	\$1,344.00
	2200	\$0.62	\$1,364.00
	2300	\$0.60	\$1,380.00
	2400	\$0.58	\$1,392.00
	2500	\$0.56	\$1,400.00

- *(1) A billable test is a patient reportable result.
- (2) The number of billable tests will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ** (3) Minimum monthly payment – Monthly payment column includes reagents, controls, and consumables for performing PT or APTT. Deduct credit of **\$407.27** per month for consumables for single-shift operation.
- (4) If laboratory volume (tests per month) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

**ACL CONSUMABLES
INCLUDED AT 1000 ASSAY LEVEL**

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**CONSUMABLES INCLUDED
 IN COST PER TEST V797P-7090a
 AT 1000 TESTS PER MONTH LEVEL ***

I. L. Model 290001 ACL Futura System

Reference pages 11, 24

Consumable Name	Frequency of Use*
PT/FIB and APTT, 10 x 8 mL	28 per year (combined)
Calibrator Plasma, 10 x 1 mL	1 per year
Assess Normal Control, 10 x 1 mL	110 per year
Assess Abnormal Low Control, 10 x 1 mL	110 per year
Rinse Solution, 1 x 2000 mL	52 per year
Cuvettes, 2400 per box	6 per year
Clean A	2 per year
Clean B	52 per year
Factor Diluent	1 per year
2 mL Sample Cups	1 per year
Waste Collection Bags	9 per year

*Quantities of variable reagents change as the monthly testing volumes increase or decrease.

I. L. Model C960006 ACL 6000 and Model 710685 ACL 7000

Reference pages 13, 14, 25

Consumable Name	Frequency of Use*
PT/FIB and APTT Kits, 10 x 8 mL 14 + 12	29 per year (combined)
Calibrator Plasma, 10 x 8 mL	1 per year
Assess Normal Control, 10 x 1 mL	110 per year
Assess Abnormal Low Control, 10 x 1 mL	110 per year
Reference Emulsion, 4 x 500 mL	16 per year
Rotors (20 place), 100 per pack	9 per year
Printer Paper, 4 per pack	9 per year
Sample Cups (0.5 mL), 1000 per pack	1 per year
Sample Diluent, 1 x 100 mL	1 per year
Factor Diluent	6 per year
Clean A	2 per year

*Quantities of variable reagents change as the monthly testing volumes increase or decrease.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

**CONSUMABLES INCLUDED
IN COST PER TEST V797P-7090a
AT 1000 TESTS PER MONTH LEVEL *****I. L. Model 810096 ACL 100 System**

Reference pages 19, 28

Consumable Name	Frequency of Use*
PT/FIB and APTT, 10 x 8 mL	29 per year (combined)
Calibrator Plasma, 10 x 1 mL	1 per year
Assess Normal Control, 10 x 1 mL	110 per year
Assess Abnormal Low Control, 10 x 1 mL	110 per year
Reference Emulsion, 4 x 500 mL	16 per year
Rotors (20 place), 100 per pack	9 per year
Printer paper, 4 per pack	9 per year
Sample Cups (0.5 mL), 1000 per pack	11 per year
Sample Diluent, 1 x 100 mL	1 per year
Calibrator Plasma, 10 x 1 mL**	18 per year
Clean A	2 per year

I. L. Model 910096 ACL 1000 System and Model 910087 ACL 3000 System Reference pages 15, 17, 26,

Consumable Name	Frequency of Use*
PT/FIB and APTT, 10 x 8 mL	29 per year (combined)
Calibrator Plasma, 10 x 1 mL	1 per year
Assess Normal Control, 10 x 1 mL	110 per year
Assess Abnormal Low Control, 10 x 1 mL	110 per year
Reference Emulsion, 4 x 500 mL	13 per year
Rotors (20 place), 100 per pack	9 per year
Printer Paper, 4 per pack	9 per year
Sample Cups (0.5 mL), 1000 per pack	2 per year
Sample Diluent, 1 x 100 mL	1 per year
Calibrator Plasma, 10 x 1 mL**	18 per year
Clean A	2 per year

*Quantities of variable reagents change as the monthly testing volumes increase or decrease.

**Alternate quantity of Calibrator Plasma required if performing daily Fibrinogen analysis.

ACL REAGENT USAGE ASSUMPTIONS

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Futura Reagents

Futura Tests/Mo.	PT/FIB	APTT	FIB	Test Kits Cal Plasma	Reagent and Accessories per Year								Waste Bags
					Normal	Low Control	Cuvettes	Rinse	Clean A	Clean B	2 ml Cups	Factor Dil.	
1000	14	14	0	1	110	110	6	52	2	52	1	1	9
1250	18	18	0	1	110	110	7	52	2	52	1	1	9
1500	21	21	0	1	110	110	9	52	2	52	1	1	9
1750	24	24	0	1	110	110	10	52	2	52	1	1	9
2000	27	27	0	1	110	110	11	52	2	52	1	1	9
2250	30	30	0	1	110	110	12	52	2	52	1	1	9
2500	33	33	0	1	110	110	14	52	2	52	1	1	9
2750	36	36	0	1	110	110	15	52	2	52	1	1	9
3000	39	39	0	1	110	110	16	52	2	52	1	1	9
3250	42	42	0	1	110	110	18	52	2	52	1	1	9
3500	45	45	0	1	110	110	19	52	2	52	1	1	9
3750	46	46	0	1	110	110	20	52	2	52	1	1	9
4000	48	48	0	1	110	110	22	52	2	52	1	1	9
4250	50	50	0	1	110	110	23	52	2	52	1	1	9
4500	53	53	0	1	110	110	24	52	2	52	1	1	9
4750	56	56	0	1	110	110	25	52	2	52	1	1	9
5000	58	58	0	1	110	110	27	52	2	52	1	1	9
5250	61	61	0	1	110	110	28	52	2	52	1	1	9
5500	64	64	0	1	110	110	29	52	2	52	1	1	9
5750	67	67	0	1	110	110	31	52	2	52	1	1	9
6000	70	70	0	1	110	110	32	52	2	52	1	1	9
6250	73	73	0	1	110	110	33	54	2	52	1	1	9
6500	75	75	0	1	110	110	35	56	2	52	1	1	9
6750	77	77	0	1	110	110	36	58	2	52	1	1	9
7000	78	78	0	1	110	110	37	60	2	52	1	1	9
7250	79	79	0	1	110	110	39	62	2	52	1	1	9
7500	80	80	0	1	110	110	40	64	2	52	1	1	9
7750	82	82	0	1	110	110	41	66	2	52	1	1	9
8000	85	85	0	1	110	110	43	68	2	52	1	1	9
8250	88	88	0	1	110	110	44	70	2	52	1	1	9
8500	90	90	0	1	110	110	45	72	2	52	1	1	9
8750	93	93	0	1	110	110	47	74	2	52	1	1	9
9000	96	96	0	1	110	110	48	76	2	52	1	1	9

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL Reagents
 ACL 1000, 3000, 6000, 7000

Tests/Mo.	PT/FIB	APTT	FIB	Test Kits Cal Plasma	Reagent and Accessories per Year							6000/7000 Factor Dil.	6000/7000 Clean A
					Normal	Low Control	Ref EM	Rotors	Paper	Cups	Samp. Dil.		
100	12	12	0	1	110	110	16	2	3	2	1	6	2
150	12	12	0	1	110	110	16	2	3	2	1	6	2
200	12	12	0	1	110	110	16	3	3	2	1	6	2
250	12	12	0	1	110	110	16	3	3	2	1	6	2
300	12	12	0	1	110	110	16	4	4	2	1	6	2
350	12	12	0	1	110	110	16	4	4	2	1	6	2
400	12	12	0	1	110	110	16	5	5	2	1	6	2
500	12	12	0	1	110	110	16	5	5	2	1	6	2
600	12	12	0	1	110	110	16	6	6	2	1	6	2
700	12	12	0	1	110	110	16	7	7	2	1	6	2
800	13	12	0	1	110	110	16	8	8	2	1	6	2
900	14	13	0	1	110	110	16	9	9	2	1	6	2
1000	15	14	0	1	110	110	16	9	9	2	1	6	2
1100	16	15	0	1	110	110	16	10	10	2	1	6	2
1200	17	16	0	1	110	110	16	11	11	2	1	6	2
1300	18	18	0	1	110	110	16	12	12	2	1	6	2
1400	19	19	0	1	110	110	16	13	13	2	1	6	2
1500	20	20	0	1	110	110	16	13	13	2	1	6	2
1600	21	20	0	1	110	110	16	14	14	2	1	6	2
1700	22	20	0	1	110	110	16	15	15	2	1	6	2
1800	23	21	0	1	110	110	16	16	16	2	1	6	2
1900	24	23	0	1	110	110	17	17	17	2	1	6	2
2000	25	24	0	1	110	110	17	17	17	2	1	6	2
2100	27	25	0	1	110	110	18	18	18	2	1	6	2
2200	28	26	0	1	110	110	19	19	19	2	1	6	2
2300	28	27	0	1	110	110	19	20	20	2	1	6	2
2400	28	28	0	1	110	110	19	21	21	2	1	6	2
2500	29	29	0	1	110	110	20	21	21	2	1	6	2

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

ACL 100

Tests/Mo.	PT/FIB	Test Kits APTT	FIB	Reagent and Accessories per Year							Sample Diluent
				Cal Plasma	Normal	Low Control	Ref EM	Rotors	Paper	Cups	
100	12	12	0	1	110	110	16	2	3	3	1
150	12	12	0	1	110	110	16	2	3	3	1
200	12	12	0	1	110	110	16	3	3	3	1
250	12	12	0	1	110	110	16	3	3	4	1
300	12	12	0	1	110	110	16	4	4	4	1
350	12	12	0	1	110	110	16	4	4	5	1
400	12	12	0	1	110	110	16	5	5	5	1
500	12	12	0	1	110	110	16	5	5	6	1
600	12	12	0	1	110	110	16	6	6	7	1
700	12	12	0	1	110	110	16	7	7	8	1
800	13	12	0	1	110	110	16	8	8	9	1
900	14	13	0	1	110	110	16	9	9	10	1
1000	15	14	0	1	110	110	16	9	9	11	1
1100	16	15	0	1	110	110	16	10	10	11	1
1200	17	16	0	1	110	110	16	11	11	12	1
1300	18	18	0	1	110	110	16	12	12	13	1
1400	19	19	0	1	110	110	16	13	13	14	1
1500	20	20	0	1	110	110	16	13	13	15	1
1600	21	20	0	1	110	110	16	14	14	16	1
1700	22	20	0	1	110	110	16	15	15	17	1
1800	23	21	0	1	110	110	16	16	16	18	1
1900	24	23	0	1	110	110	17	17	17	19	1
2000	25	24	0	1	110	110	17	17	17	20	1
2100	27	25	0	1	110	110	18	18	18	20	1
2200	28	26	0	1	110	110	19	19	19	21	1
2300	28	27	0	1	110	110	19	20	20	22	1
2400	28	28	0	1	110	110	19	21	21	23	1
2500	29	29	0	1	110	110	20	21	21	24	1

**ELECTRA COAGULATION ANALYZERS:
EQUIPMENT, MAINTENANCE AND REAGENTS**

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

Vendor Name: Beckman Coulter, Inc.
Analyzer Type: Clinical Coagulation Analyzer
Brand Name: Electra from Instrumentation Laboratory
Model Number: ELECTRA 1600C

24-Hour Service

Minimum Test Volume: 3,000 Patient Tests per Month

Monthly Patient Test Volume	Cost Per Test for PT or PTT Assay				
	One Year	Two Years	Three Years	Four Years	Five Years
3,000-3,499	2.88	1.93	1.71	1.63	1.59
3,500-3,999	2.49	1.61	1.39	1.31	1.27
4,000-4,499	2.14	1.45	1.29	1.23	1.20
4,500-4,999	1.93	1.30	1.16	1.10	1.08
5,000-5,999	1.76	1.20	1.07	1.00	0.99
6,000-6,999	1.44	0.98	0.88	0.84	0.82
7,000-8,999	1.23	0.86	0.78	0.74	0.73
9,000 and above	1.05	0.73	0.66	0.64	0.62

Pricing conditional upon the following:

- (1) Patient test run in single testing
- (2) Reagent usage on half volume
- (3) Includes all controls: 2 levels once per shift
- (4) 24-Hour Service

Above pricing applies to all PT Reagents including Hemoliance Brain Thromboplastin, and RecombiPlasTin®. User must select one PT Reagent type.

Above pricing applies to all APTT Reagents including THROMBOSIL™ I, SynthAFax, and SynthASil™ APTT Reagent. User must select one APTT Reagent.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

Vendor Name: Beckman Coulter, Inc.
Analyzer Type: Clinical Coagulation Analyzer
Brand Name: Electra from Instrumentation Laboratory
Model Number: ELECTRA 1600C

8-5 Weekday Service

Minimum Test Volume: 3,000 Patient Tests per Month

Monthly Patient Test Volume	Cost Per Test for PT or PTT Assay				
	One Year	Two Years	Three Years	Four Years	Five Years
3,000-3,499	2.69	1.79	1.54	1.42	1.37
3,500-3,999	2.32	1.57	1.34	1.25	1.20
4,000-4,499	2.02	1.35	1.16	1.07	1.03
4,500-4,999	1.87	1.26	1.08	1.00	0.96
5,000-5,999	1.64	1.12	0.96	0.89	0.86
6,000-6,999	1.39	0.95	0.83	0.77	0.75
7,000-8,999	1.21	0.84	0.73	0.69	0.67
9,000 and above	0.97	0.69	0.60	0.56	0.55

Pricing conditional upon the following:

- (1) Patient test run in single testing
- (2) Reagent usage on half volume
- (3) Includes all controls: 2 levels once per shift
- (4) 8-5 Weekday Service

Above pricing applies to all PT Reagents including Hemoliance Brain Thromboplastin, and RecombiPlasTin®. User must select one PT Reagent type.

Above pricing applies to all APTT Reagents including THROMBOSIL™ I, SynthAFax, and SynthASil™ APTT Reagent. User must select one APTT Reagent.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

Vendor Name: Beckman Coulter, Inc.
Analyzer Type: Clinical Coagulation Analyzer
Brand Name: Electra from Instrumentation Laboratory
Model Number: ELECTRA 1400C

24-Hour Service
Minimum Test Volume: 2,000 Patient Tests per Month

Monthly Patient Test Volume	Cost Per Test for PT or PTT Assay				
	One Year	Two Years	Three Years	Four Years	Five Years
2,000-2,499	4.11	2.46	1.97	1.73	1.60
2,500-2,999	3.29	1.98	1.59	1.40	1.30
3,000-3,499	2.73	1.67	1.32	1.17	1.10
3,500-3,999	2.36	1.44	1.15	1.02	0.96
4,000-4,499	2.07	1.27	1.01	0.91	0.84
4,500-4,999	1.87	1.14	0.93	0.82	0.77
5,000-5,999	1.70	1.05	0.84	0.75	0.71
6,000-6,999	1.44	0.89	0.72	0.65	0.60
7,000-8,999	1.25	0.77	0.64	0.58	0.54
9,000 and above	0.99	0.62	0.52	0.47	0.45

- Pricing conditional upon the following:
- (1) Patient test run in single testing
 - (2) Reagent usage on half volume
 - (3) Includes all controls: 2 levels once per shift
 - (4) 24-Hour Service

Above pricing applies to all PT Reagents including Hemoliance Brain Thromboplastin, and RecombiPlasTin®. User must select one PT Reagent type.

Above pricing applies to all APTT Reagents including THROMBOSIL™ I, SynthAFax, and SynthASil™ APTT Reagent. User must select one APTT Reagent.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-3b

COST PER TEST

Vendor Name: Beckman Coulter, Inc.
Analyzer Type: Clinical Coagulation Analyzer
Brand Name: Electra from Instrumentation Laboratory
Model Number: ELECTRA 1400C

8-5 Weekday Service

Minimum Test Volume: 2,000 Patient Tests per Month

Monthly Patient Test Volume	Cost Per Test for PT or PTT Assay				
	One Year	Two Years	Three Years	Four Years	Five Years
2,000-2,499	3.70	2.23	1.78	1.57	1.46
2,500-2,999	3.26	1.95	1.57	1.36	1.27
3,000-3,499	2.47	1.51	1.20	1.07	1.00
3,500-3,999	2.13	1.30	1.04	0.93	0.87
4,000-4,499	1.87	1.15	0.93	0.82	0.77
4,500-4,999	1.69	1.03	0.84	0.75	0.70
5,000-5,999	1.52	0.94	0.77	0.68	0.65
6,000-6,999	1.30	0.80	0.66	0.60	0.56
7,000-8,999	1.13	0.71	0.59	0.52	0.50
9,000 and above	0.90	0.58	0.48	0.44	0.42

Pricing conditional upon the following:

- (1) Patient test run in single testing
- (2) Reagent usage on half volume
- (3) Includes all controls: 2 levels once per shift
- (4) 8-5 Weekday Service

Above pricing applies to all PT Reagents including Hemoliance Brain Thromboplastin, and RecombiPlasTin®. User must select one PT Reagent type.

Above pricing applies to all APTT Reagents including THROMBOSIL™ I, SynthAFax, and SynthASil™ APTT Reagent. User must select one APTT Reagent.

**INCREMENTAL ELECTRA
COAGULATION ANALYZERS:
EQUIPMENT AND MAINTENANCE**

(at same location as Primary ELECTRA)

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**COST PER TEST ADD-ON
 INCREMENTAL EQUIPMENT AT SAME LOCATION**

Monthly Patient Test Volume	8-5 Weekday Service		
	3-Year Plan 900C Standard 8-5 Service	4-Year Plan 900C Standard 8-5 Service	5-Year Plan 900C Standard 8-5 Service
2,000-2,499	\$0.45	\$0.40	\$0.36
2,500-2,999	\$0.36	\$0.32	\$0.29
3,000-3,499	\$0.30	\$0.26	\$0.24
3,500-3,999	\$0.26	\$0.23	\$0.21
4,000-4,499	\$0.23	\$0.20	\$0.18
4,500-4,999	\$0.20	\$0.18	\$0.16
5,000-5,999	\$0.18	\$0.16	\$0.15
6,000-6,999	\$0.15	\$0.13	\$0.12
7,000-8,999	\$0.13	\$0.11	\$0.10
9,000 or <	\$0.10	\$0.09	\$0.08

Monthly Patient Test Volume	24-Hour Service		
	3-Year Plan 900C Extended 24-Hour Service	4-Year Plan 900C Extended 24-Hour Service	5-Year Plan 900C Extended 24-Hour Service
2,000-2,499	\$0.50	\$0.45	\$0.42
2,500-2,999	\$0.40	\$0.36	\$0.34
3,000-3,499	\$0.33	\$0.30	\$0.28
3,500-3,999	\$0.29	\$0.26	\$0.24
4,000-4,499	\$0.25	\$0.23	\$0.21
4,500-4,999	\$0.22	\$0.20	\$0.19
5,000-5,999	\$0.20	\$0.18	\$0.17
6,000-6,999	\$0.17	\$0.15	\$0.14
7,000-8,999	\$0.14	\$0.13	\$0.12
9,000 or <	\$0.11	\$0.10	\$0.09

Pricing contains minimal consumables needed to operate as an incremental unit. No reagents provided for incremental equipment.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**COST PER TEST ADD-ON
 INCREMENTAL EQUIPMENT AT SAME LOCATION**

Monthly Patient Test Volume	8-5 Weekday Service		
	3-Year Plan 1400C Standard 8-5 Service	4-Year Plan 1400C Standard 8-5 Service	5-Year Plan 1400C Standard 8-5 Service
2,000-2,499	\$0.69	\$0.59	\$0.53
2,500-2,999	\$0.55	\$0.47	\$0.42
3,000-3,499	\$0.46	\$0.39	\$0.35
3,500-3,999	\$0.39	\$0.33	\$0.30
4,000-4,499	\$0.34	\$0.29	\$0.26
4,500-4,999	\$0.31	\$0.26	\$0.23
5,000-5,999	\$0.28	\$0.23	\$0.21
6,000-6,999	\$0.23	\$0.20	\$0.18
7,000-8,999	\$0.20	\$0.17	\$0.15
9,000 or <	\$0.15	\$0.13	\$0.12

Monthly Patient Test Volume	24-Hour Service		
	3-Year Plan 1400C Extended 24-Hour Service	4-Year Plan 1400C Extended 24-Hour Service	5-Year Plan 1400C Extended 24-Hour Service
2,000-2,499	\$0.73	\$0.63	\$0.58
2,500-2,999	\$0.58	\$0.51	\$0.46
3,000-3,499	\$0.49	\$0.42	\$0.38
3,500-3,999	\$0.42	\$0.36	\$0.33
4,000-4,499	\$0.36	\$0.32	\$0.29
4,500-4,999	\$0.32	\$0.28	\$0.26
5,000-5,999	\$0.29	\$0.25	\$0.23
6,000-6,999	\$0.24	\$0.21	\$0.19
7,000-8,999	\$0.21	\$0.18	\$0.16
9,000 or <	\$0.16	\$0.14	\$0.13

Pricing contains minimal consumables needed to operate as an incremental unit. No reagents provided for incremental equipment.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

**COST PER TEST ADD-ON
 INCREMENTAL EQUIPMENT AT SAME LOCATION**

Monthly Patient Test Volume	8-5 Weekday Service		
	3-Year Plan 1600C Standard 8-5 Service	4-Year Plan 1600C Standard 8-5 Service	5-Year Plan 1600C Standard 8-5 Service
2,000-2,499	—	—	—
2,500-2,999	—	—	—
3,000-3,499	\$0.83	\$0.71	\$0.64
3,500-3,999	\$0.71	\$0.61	\$0.55
4,000-4,499	\$0.63	\$0.53	\$0.48
4,500-4,999	\$0.56	\$0.47	\$0.43
5,000-5,999	\$0.50	\$0.43	\$0.38
6,000-6,999	\$0.42	\$0.36	\$0.32
7,000-8,999	\$0.36	\$0.30	\$0.27
9,000 or <	\$0.28	\$0.24	\$0.21

Monthly Patient Test Volume	24-Hour Service		
	3-Year Plan 1600C Extended 24-Hour Service	4-Year Plan 1600C Extended 24-Hour Service	5-Year Plan 1600C Extended 24-Hour Service
2,000-2,499	—	—	—
2,500-2,999	—	—	—
3,000-3,499	\$0.90	\$0.78	\$0.72
3,500-3,999	\$0.77	\$0.67	\$0.62
4,000-4,499	\$0.67	\$0.59	\$0.54
4,500-4,999	\$0.60	\$0.52	\$0.48
5,000-5,999	\$0.54	\$0.47	\$0.43
6,000-6,999	\$0.45	\$0.39	\$0.36
7,000-8,999	\$0.38	\$0.34	\$0.31
9,000 or <	\$0.30	\$0.26	\$0.24

Pricing contains minimal consumables needed to operate as an incremental unit. No reagents provided for incremental equipment.

**ELECTRA CONSUMABLES
INCLUDED AT 100 ASSAY LEVEL**

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

CONSUMABLE SUPPLIES FOR COST-PER-TEST PLAN
ROUTINE COAGULATION – PT, PTT

The following items/quantities are included in the Cost-Per-Test price for the ELECTRA 1400C:

Consumable Name and Product Code	Frequency of Use	Number/ 100 Assays*
Disposables		
Cuvettes (560/pkg)	Based on number samples	N/A
Waste Tubing (each)	Quarterly	N/A
PRR Cups (100/pkg)	2.5 boxes per quarter	N/A
Reagent Reservoir w/Lid (10/pkg)	Every 2,000 tests	N/A
Heat Exchanger, Tubing 0.1 mL (10/pkg)	Every 2,000 tests	N/A
Heat Exchanger, Tubing 0.2 mL (10/pkg)	Every 2,000 tests	N/A
Color Clips, 9 colors (18/pkg)	Quarterly	N/A
Lamp (each)	Quarterly	N/A
Large Catch Bin (50/pkg)	Every 20,000 tests	N/A
Thermal Printer Paper (10/pkg)	Every 3,000 tests	N/A
Stirrer Bar-Magnet Set (9/pkg)	2 per quarter	N/A
Sample Cups (500/case)	Based on primary tubes	N/A
Reagents		
Hemoliance Brain Thromboplastin (25 x 5 mL)	N/A	0.08
Hemoliance Brain Thromboplastin (25 x 12 mL)	N/A	0.03
Hemoliance Brain Thromboplastin (25 x 20 mL)	N/A	0.02
RecombiPlasTin (25 x 5 mL)	N/A	0.08
RecombiPlasTin (25 x 20 mL)	N/A	0.02
Activated SynthAFax (25 x 10 mL)	N/A	0.02
THROMBOSIL I (25 x 10 mL)	N/A	0.02
SynthASil (25 x 10 mL)	N/A	0.02
Calcium Chloride (25 x 10 mL)	N/A	0.02
HPCC I (25 x 1 mL)	N/A	0.20
HPCC II (25 x 1 mL)	N/A	0.20
HPCC III (25 x 1 mL)	N/A	0.20

*Based on half volume, approved by the FDA on February 3, 1995.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

CONSUMABLE SUPPLIES FOR COST-PER-TEST PLAN
ROUTINE COAGULATION – PT, PTT

The following items/quantities are included in the Cost-Per-Test price for the ELECTRA 1600C:

Consumable Name and Product Code	Frequency of Use	Number/100 Assays*
Disposables		
Cuvettes (2,000/case)	Based on number samples	N/A
Waste Tubing (each)	Quarterly	N/A
PRR Cups (250/pkg)	3 boxes per quarter	N/A
Reagent Reservoir w/Lid (10/pkg)	Every 2,000 tests	N/A
Heat Exchanger, Tubing 0.1 mL (10/pkg)	Every 2,000 tests	N/A
Heat Exchanger, Tubing 0.2 mL (10/pkg)	Every 2,000 tests	N/A
Color Clips, 9 colors (18/pkg)	Quarterly	N/A
Lamp (each)	Quarterly	N/A
Large Catch Bin (50/pkg)	Every 20,000 tests	N/A
Thermal Printer Paper (10/pkg)	Every 3,000 tests	N/A
Stirrer Bar-Magnet Set (9/pkg)	2 per quarter	N/A
Sample Cups (500/case)	Based on primary tubes	N/A
Reagents		
Hemoliance Brain Thromboplastin (25 x 5 mL)	N/A	0.08
Hemoliance Brain Thromboplastin (25 x 12 mL)	N/A	0.03
Hemoliance Brain Thromboplastin (25 x 20 mL)	N/A	0.02
RecombiPlasTin (25 x 5 mL)	N/A	0.08
RecombiPlasTin (25 x 20 mL)	N/A	0.02
RecombiPlasTin II (25 x 5 mL)	N/A	0.08
RecombiPlasTin II (25 x 20 mL)	N/A	0.02
Activated SynthAFax (25 x 10 mL)	N/A	0.02
THROMBOSIL I (25 x 10 mL)	N/A	0.02
SynthASil (25 x 10 mL)	N/A	0.02
Calcium Chloride (25 x 10 mL)	N/A	0.02
HPCC I (25 x 1 mL)	N/A	0.20
HPCC II (25 x 1 mL)	N/A	0.20
HPCC III (25 x 1 mL)	N/A	0.20

*Based on half volume, approved by the FDA on August 23, 1993.

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

BECKMAN COULTER CORPORATION
COST PER TEST WORKSHEET – COAGULATION

Account Name: _____ Instrument Model: _____ Serial Number: _____ Month of: _____
 Address: _____

	(1) Daily PT/APTT	(2) Calibration Cycle	(3) Normal Controls	(4) ABN Low Controls	(5) Annual PMI Cycles	(6) Service Call Cycles (for 3 shifts)	(7) Bad Tests/ Equipment Malfunction	(8) Other Cycles	(9) Explain Other Cycles	(10) Billable Tests
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
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16										
17										
18										
19										
20										

LOW MAINTENANCE/COMPLEXITY CLINICAL COAGULATION ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-3b

BECKMAN COULTER CORPORATION
COST PER TEST WORKSHEET – COAGULATION

Account Name: _____ Instrument Model: _____ Serial Number: _____ Month of: _____
 Address: _____

	(1) Daily PT/APTT	(2) Calibration Cycle	(3) Normal Controls	(4) ABN Low Controls	(5) Annual PMI Cycles	(6) Service Call Cycles (for 3 shifts)	(7) Bad Tests/ Equipment Malfunction	(8) Other Cycles	(9) Explain Other Cycles	(10) Billable Tests
21										
22										
23										
24										
25										
26										
27										
28										
29										
30										
31										
12										
Totals										

(attach bad
test results)

Column 10: Subtract the sum of Columns 2 through 8 from Column 1.

Submitted By: _____ Date: _____
 Title: _____

SALES AND SERVICE OFFICES

For Order Assistance:

Continental United States,
Alaska/Hawaii 1-800-526-3821

For Field Service or Technical Information:

CLINICAL SUPPORT CENTER HOTLINE:
Continental United States,
Alaska/Hawaii 1-800-854-3633

Sales Offices Located In:

California

200 South Kramer Boulevard
Post Office Box 8000
Brea, CA 92822-8000
1-800-526-3821

4300 North Harbor Boulevard
Fullerton, CA 92834
(714) 773-7763

Florida

11800 SW 147th Avenue
Miami, FL 33196-9015
1-800-944-3333

Georgia

3353 Peachtree Road NE
Suite 200
Atlanta, GA 30326
(404) 504-8400

Illinois

1450 E. American Lane
Suite 1900
Schaumburg, IL 60173
1-800-345-7781

Indiana

7451 Winton Drive
Indianapolis, IN 46268
(317) 808-4431

Massachusetts

500 Cummings Ctr.
Suite 2450
Beverly, MA 01915
1-800-361-7780

Missouri

444 W. 47th Street
Suite 410
Kansas City, MO 64112
(816) 931-2900

New York

520 Madison Ave., 9th Fl.
New York, NY 10022
(212) 752-1202

