

# Department of Veterans Affairs Medical Equipment Division

Authorized Federal Supply Schedule Price List  
FSC Group 66, PART III

CONTRACT NUMBER: V797P-7090a Cumulative Price List 15 – Flow Cytometry

CONTRACT PERIOD: April 15, 2007 through April 14, 2012

## Cost Per Test/ Cost Per Reportable Result

### Clinical Flow Cytometry Analyzers

Contractor:

Beckman Coulter, Inc.  
Diagnostic Systems Group  
200 S. Kraemer Blvd.  
P.O. Box 8000  
Brea, CA 92822-8000  
1-800-526-3821

Business Size: Large

# Department of Veterans Affairs

## Authorized Federal Supply Schedule Price List Medical Equipment and Supplies

FSC Group 66, Part III

### Cost Per Test/Cost Per Reportable Flow Cytometry Analyzers

FSC Class 6630

**CONTRACT NUMBER: V797P-7090a**

Cumulative Price List 15\*  
Effective: April 15, 2007

Contract Period:

**April 15, 2007 through  
April 14, 2012**

Contractor:

### **Beckman Coulter, Inc.**

Beckman Coulter, Inc.  
Diagnostic Systems Group  
200 S. Kraemer Blvd.  
P.O. 8000  
Brea, CA 92822-8000  
1-800-526-3821

Business Size: Large

\*Replaces Cumulative Price List 5



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**INFORMATION FOR ORDERING ACTIVITIES  
V797P-7090a**

1. **Table of Awarded Special Item Numbers:**  
605-2a Clinical Hematology Analyzers: High Complexity  
Models FC 500 Single and Single and Dual Laser Analyzers and  
Prep Plus 2 Option  
(Off-site training – 2 operators)
2. **Maximum Order:** None
3. **Minimum Order:** Minimum per each instrument model
4. **Geographic Coverage:** Continental U.S., Hawaii and District of Columbia  
(Alaska, Puerto Rico and U. S. Trust territories excluded.)
5. **Points of Production:**  
605-2a Miami (Dade County) Florida
6. **Discounts:** Prices shown are net of all discounts  
(1/2 of 1% Industrial Funding Fee will be added to each invoice  
effective April 1, 2008)
7. **Quantity Discounts:** None
8. **Payment Terms:** Net 30 days from date of invoice
9. **Credit Card:** Accepted, but no further discount given for credit card use.
10. **Foreign Items:** None
11. **Time of delivery:** 90 days after receipt of order  
Urgent requirement pricing may be negotiated at the time of order
12. **F.O.B. Points:** Destination within Geographic coverage of contract.
13. **Ordering Address:** Beckman Coulter, Inc.  
Diagnostics Division (42-C01)  
11800 S.W. 147 Avenue  
Miami, FL 33196  
1-800-526-3821  
FAX 305-380-5797
14. **Payment Address:** Beckman Coulter, Inc.  
Dept. CH 10164  
Palatine, IL 60055-0164
15. **Warranty Provision:** All instrumentation will be warranted for the term of the pricing matrix  
chosen by each customer, up to five years.
16. **Export Packaging:** Not applicable
17. **Terms/Conditions of Government Commercial Credit Card Acceptance:**  
No additional discounts given for using Credit Card.

## INFORMATION FOR ORDERING ACTIVITIES – V797P-7090a (continued)

18. **Terms and Conditions of Rental, Maintenance and Repair:** Beckman Coulter will furnish:

**A. Cost Per Test (CPT)**

Beckman Coulter shall provide a price for each test that can be performed on its equipment. The per test price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation and reporting of a test result, (c) all necessary maintenance to keep the equipment in good operating condition (this element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

**B. Cost Per Reportable Result (CPRR)**

Beckman Coulter shall provide a price for a reportable patient result. The per reportable result price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation of a patient reportable result. This does not include those items approved for exclusion by the government such as printer paper, labels etc. This per patient reportable result price will also encompass all costs associated with dilution, repeat and confirmatory testing required to produce a single patient reportable result. It will also include the material to perform as well as all other costs associated with quality control, calibration and correlation study testing that is prescribed by National Committee for Clinical Laboratory Standards (NCCLS). (c) All necessary maintenance to keep the equipment in good operating condition (this element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

**C. Instrumentation, supplies and consumables** necessary to operate the equipment for all contracted tests except Group F (user-defined chemistries). The charge for tests run under Group F does not include reagents. Refer to Metering Guidelines and Exclusions.

**D. Initial Training** includes room, board, and airfare for off-site training. One additional training slot per instrument for each completed year of customer agreement is included upon request.

**E. Maintenance and Repair:** Customer is responsible for any daily routine maintenance. Beckman Coulter will perform ongoing preventive maintenance and emergency maintenance necessary to fulfill the customer's test requirements. Emergency maintenance will be provided within 24 hours of notification of malfunction (consultant with service option chosen). Beckman Coulter will provide all tools, parts and labor needed for emergency or preventive maintenance and will incur all related travel costs. Water system and maintenance to the water system is included and provided by outside vendor.

**F. Billings:** are monthly in arrears, either by monthly meter reading or, for contracted level of tests, on pricing matrices.

**G. Early Termination:**

If a Government customer terminates an agreement prior to the contract term of 5 years (60 months) the contract pricing awarded will be adjusted. Pricing published is based on a 60 month term. However, upon early termination, alternate pricing, which is part of this contract, will apply.

**INFORMATION FOR ORDERING ACTIVITIES – V797P-7090a** (continued)

19. **Terms and conditions of Installation:** The government shall prepare the site at its own expense and in accordance with the specifications furnished by the contractor. The contractor will provide installation, start-up assistance, operator instructions and two operator/maintenance manuals. Installation will be completed as soon as practicable after delivery during normal working hours. The performance period shall commence on the date of the installation.
20. **Terms and Conditions of Repair Parts:** Repair parts for equipment and preventive maintenance are included. (See Item 18c above).
21. **List of Service and Distribution Points:**  

Beckman Coulter, Inc.  
11800 S. W. 147 Avenue  
Miami, FL 33196
22. **List of Participating Dealers:** None
23. **Preventive maintenance:** See Item 18C above
24. **Year 2000 Compliance:** All products currently manufactured are Year 2000 compliant
25. **Environmental attributes:** Beckman Coulter, Inc has programs in place to evaluate and improve the environmental aspects of our products as they are being developed. An example is to improve packaging to make products more environmentally friendly.
26. **Data Universal Number System:** 153910070 Brea, California  
091551650 Miami, Florida
27. **Central Contractor Registration database:** CCR number is the same as the DUNS number above. See the CCR database for all Contractor information required.

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**EXCLUSIONS from V797P-7090a**  
**Cost per Test/Cost per Reportable**

1. Consumables for peripheral printers provided with instruments.
2. Control serum and calibrators not manufactured by Beckman Coulter, Inc., i.e., not having Beckman Coulter catalog numbers.
3. Training for Biomedical Engineers.
4. Inside delivery for initial instrument shipment or subsequent movement and re-installation of a unit from one site to another, at the customer's request.
5. Open-Market products that are not part of the list of Expendable Materials included for instrument operation.

# Cytomics FC 500 Series

## Flow Cytometry Systems – Special Item No.: 605-2a



### Cytomics FC 500 Series Flow Cytometry Systems

#### More Flexibility for Your Cytometry Applications

The Cytomics FC 500 Series is a sophisticated product family equipped with the most advanced technologies available. The FC 500 Series delivers flexible testing, powerful software and a user-friendly interface—features that help scientists optimize their overall workflow efficiency while maintaining true cost effectiveness. Plus, each FC 500 Series system is backed by Beckman Coulter's unsurpassed reputation for quality and service.

#### Precise, Flexible Analysis Every Time

- Designed for powerful performance and unmatched simplicity
- Conducts 5-color analysis from either single or dual laser excitation
- Improves efficiency by enabling scientists to analyze more antibodies per tube than ever before on an automated system
- Gives investigators the power to expertly manage every aspect of their flow cytometry studies with the revolutionary CXP software

#### Increased Flexibility with Two Lasers and Multiple Fluorochromes

- Equipped with a collinear second laser that maintains a stable alignment with a single beam path and allows greater versatility in antibody and fluorochrome choices
- Provides versatility to use either PC5 or APC as the fluorochrome for FL4 in multicolor immunophenotyping applications
- Eliminates the need for time delay calculations and the challenges associated with spatially-separated beams
- Wavelength independent detectors facilitate application development

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**Cytomics FC 500 Single Laser Flow Cytometer**  
**Comprehensive 4-Color Reagent Cost Per Test Program**

One test is defined as four reportable assays utilizing Four Color COULTER CLONE® Cyto-Stat® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

(a)	COULTER Flow-CHECK™ Fluorospheres	6605359
(b)	COULTER Flow-SET™ Calibrator Spheres	6607007
(c)	ISOFLOW™ Sheath Fluid	8547008
(d)	COULTER CLENZ® Cleaning Agent	8546929
(e)	COULTER Cyto-Stat® 4-Color tetraCHROME™ Reagent	Various
(f)	Quick Comp 4 Kit	177017
(g)	Cyto-Comp Cell Kit	6607023
(l)	COULTER ImmunoTrol™ or ImmunoTrol Low Cells Control Cells (IQAP)	6607077 6607098

This cost per test schedule does not include two- or three-Color Monoclonal Antibodies. They may be added, along with instrument upgrades and accessories, by adding in Cost Per Test fees from other schedules. See additional instructions.

Minimum number of tests per month is: 100  
 Basic cost per test price (60 months) is: \$8,005.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$80.05	1051	to	1100	\$28.41
151	to	200	\$60.63	1101	to	1150	\$28.16
201	to	250	\$51.27	1151	to	1200	\$27.94
251	to	300	\$45.64	1201	to	1250	\$27.74
301	to	350	\$41.88	1251	to	1300	\$27.55
351	to	400	\$39.19	1301	to	1350	\$27.37
401	to	450	\$37.17	1351	to	1400	\$27.21
451	to	500	\$35.60	1401	to	1450	\$27.06
501	to	550	\$34.34	1451	to	1500	\$26.92
551	to	600	\$33.32	1501	to	1550	\$26.79
601	to	650	\$32.46	1551	to	1600	\$26.67
651	to	700	\$31.73	1601	to	1650	\$26.55
701	to	750	\$31.11	1651	to	1700	\$26.45
751	to	800	\$30.57	1701	to	1750	\$26.34
801	to	850	\$30.10	1751	to	1800	\$26.25
851	to	900	\$29.68	1801	to	1850	\$26.16
901	to	950	\$29.31	1851	to	1900	\$26.07
951	to	1000	\$28.98	1901	to	1950	\$25.99
1001	to	1050	\$28.68	1951	to	2000	\$25.92
				2001	to	2050	\$25.84

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**Cytomics FC 500 Single Laser Flow Cytometer  
Comprehensive 4-Color Reagent Cost Per Test Program**

One test is defined as four reportable assays utilizing Four Color COULTER CLONE® Cyto-Stat® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

(a)	COULTER FC 500 Single Laser Flow Cytometer		175488
(b)	Monochrome Laser Printer		2016752
(c)	tetra CXP Software		624281
(d)	COULTER Flow-CHECK™ Fluorospheres		6605359
(e)	COULTER Flow-SET™ Calibrator Spheres		6607007
(f)	ISOFLOW™ Sheath Fluid		8547008
(g)	COULTER CLENZ® Cleaning Agent		8546929
(h)	COULTER Cyto-Stat® 4-Color tetraCHROME™ Reagent		Various
(i)	Quick Comp 4 Kit		177017
(j)	Cyto-Comp Cell Kit		6607023
(k)	COULTER T-Q-Prep Workstation/Immunoprep Whole Blood Preparation System		7546999
(l)	COULTER ImmunoTrol™ or ImmunoTrol Low Cells Control Cells (IQAP)	6607077	6607098
(m)	17-inch Flat Panel LCD Display (2 each)		Various

This cost per test schedule does not include two- or three-Color Monoclonal Antibodies. They may be added, along with instrument upgrades and accessories, by adding in Cost Per Test fees from other schedules. See additional instructions.

Minimum number of tests per month is: 100  
Basic cost per test price (60 months) is: \$10,618.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$106.18	1051	to	1100	\$30.90
151	to	200	\$77.94	1101	to	1150	\$30.54
201	to	250	\$64.27	1151	to	1200	\$30.21
251	to	300	\$56.05	1201	to	1250	\$29.91
301	to	350	\$50.56	1251	to	1300	\$29.63
351	to	400	\$46.64	1301	to	1350	\$29.38
401	to	450	\$43.69	1351	to	1400	\$29.14
451	to	500	\$41.40	1401	to	1450	\$28.93
501	to	550	\$39.56	1451	to	1500	\$28.72
551	to	600	\$38.06	1501	to	1550	\$28.53
601	to	650	\$36.81	1551	to	1600	\$28.35
651	to	700	\$35.75	1601	to	1650	\$28.19
701	to	750	\$34.84	1651	to	1700	\$28.03
751	to	800	\$34.05	1701	to	1750	\$27.88
801	to	850	\$33.36	1751	to	1800	\$27.74
851	to	900	\$32.75	1801	to	1850	\$27.61
901	to	950	\$32.21	1851	to	1900	\$27.49
951	to	1000	\$31.73	1901	to	1950	\$26.87
1001	to	1050	\$31.29	1951	to	2000	\$27.26
				2001	to	2050	\$27.15

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**Cytomics FC 500 Single Laser Flow Cytometer  
Incremental Instrument and Service  
(no reagents, controls or calibrators included)**

This schedule can be used in conjunction with the basic instrument cost per test schedules. The test range will be the same as for the instrument. The option, plus the instrument will be the total cost per test. Includes:

- |   |         |
|---|---------|
| (a) Cytomics FC 500 Single Laser Flow Cytometer | 175488  |
| (b) 17-inch Flat Panel LCD Display (2 each)     | Various |
| (c) tetraCXP Software                           | 624281  |
| (d) Monochrome Laser Printer                    | 2016752 |

Minimum number of tests per month: \$3,550.00

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$35.50	1051	to	1100	\$3.38
151	to	200	\$23.51	1101	to	1150	\$3.22
201	to	250	\$17.66	1151	to	1200	\$3.08
251	to	300	\$14.14	1201	to	1250	\$2.96
301	to	350	\$11.79	1251	to	1300	\$2.84
351	to	400	\$10.11	1301	to	1350	\$2.73
401	to	450	\$8.85	1351	to	1400	\$2.63
451	to	500	\$7.87	1401	to	1450	\$2.53
501	to	550	\$7.09	1451	to	1500	\$2.45
551	to	600	\$6.44	1501	to	1550	\$2.37
601	to	650	\$5.91	1551	to	1600	\$2.29
651	to	700	\$5.45	1601	to	1650	\$2.22
701	to	750	\$5.06	1651	to	1700	\$2.15
751	to	800	\$4.73	1701	to	1750	\$2.09
801	to	850	\$4.43	1751	to	1800	\$2.03
851	to	900	\$4.17	1801	to	1850	\$1.97
901	to	950	\$3.94	1851	to	1900	\$1.92
951	to	1000	\$3.73	1901	to	1950	\$1.82
1001	to	1050	\$3.55	1951	to	2000	\$1.77
				2001	to	2050	\$1.73

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**Cytomics FC 500 Dual Laser Flow Cytometer  
Comprehensive 4-Color Reagent Cost Per Test Program**

One test is defined as four reportable assays utilizing Four Color COULTER CLONE® Cyto-Stat® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

(a)	COULTER FC 500 Single Laser Flow Cytometer		175488
(b)	Monochrome Laser Printer		2016752
(c)	tetra CXP Software		624281
(d)	COULTER Flow-CHECK™ Fluorospheres		6605359
(e)	COULTER Flow-SET™ Calibrator Spheres		6607007
(f)	ISOFLOW™ Sheath Fluid		8547008
(g)	COULTER CLENZ® Cleaning Agent		8546929
(h)	COULTER Cyto-Stat® 4-Color tetraCHROME™ Reagent		Various
(i)	Quick Comp 4 Kit		177017
(j)	Cyto-Comp Cell Kit		6607023
(k)	COULTER T-Q-Prep Workstation/Immunoprep Whole Blood Preparation System		7546999
(l)	COULTER ImmunoTrol™ or ImmunoTrol Low Cells Control Cells (IQAP)	6607077	6607098
(m)	17-inch Flat Panel LCD Display (2 each)		Various

This cost per test schedule does not include two- or three-Color Monoclonal Antibodies. They may be added, along with instrument upgrades and accessories, by adding in Cost Per Test fees from other schedules. See additional instructions.

Minimum number of tests per month is: 100  
Basic cost per test price (60 months) is: \$10,815.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$108.15	1051	to	1100	\$31.08
151	to	200	\$79.24	1101	to	1150	\$30.72
201	to	250	\$65.25	1151	to	1200	\$30.38
251	to	300	\$56.83	1201	to	1250	\$30.07
301	to	350	\$51.21	1251	to	1300	\$29.79
351	to	400	\$47.20	1301	to	1350	\$29.53
401	to	450	\$44.18	1351	to	1400	\$29.29
451	to	500	\$41.83	1401	to	1450	\$29.07
501	to	550	\$39.95	1451	to	1500	\$28.86
551	to	600	\$38.42	1501	to	1550	\$28.66
601	to	650	\$37.13	1551	to	1600	\$28.48
651	to	700	\$36.05	1601	to	1650	\$28.31
701	to	750	\$35.12	1651	to	1700	\$28.15
751	to	800	\$34.31	1701	to	1750	\$28.00
801	to	850	\$33.61	1751	to	1800	\$27.85
851	to	900	\$32.98	1801	to	1850	\$27.72
901	to	950	\$32.43	1851	to	1900	\$27.59
951	to	1000	\$31.93	1901	to	1950	\$27.47
1001	to	1050	\$31.49	1951	to	2000	\$27.36
				2001	to	2050	\$27.25

# HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

## Cytomics FC 500 Dual Laser Flow Cytometer Service and Reagents Only, Cost Per Test Program

One test is defined as four reportable assays utilizing Four Color COULTER CLONE® Cyto-Stat® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

(a)	COULTER Flow-CHECK™ Fluorospheres	6605359
(b)	COULTER Flow-SET™ Calibrator Spheres	6607007
(c)	ISOFLOW™ Sheath Fluid	8547008
(d)	COULTER CLENZ® Cleaning Agent	8546929
(e)	COULTER Cyto-Stat® 4-Color tetraCHROME™ Reagent	Various
(f)	Quick Comp 4 Kit	177017
(g)	Cyto-Comp Cell Kit	6607023
(h)	COULTER ImmunoTrol™ or ImmunoTrol Low Cells Control Cells (IQAP)	6607077 6607098

This cost per test schedule does not include two- or three-Color Monoclonal Antibodies. They may be added, along with instrument upgrades and accessories, by adding in Cost Per Test fees from other schedules. See additional instructions.

Minimum number of tests per month is: 100  
Basic cost per test price (60 months) is: \$8,061.00/month

### VOLUME PRICING SCHEDULE

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$80.61	1051	to	1100	\$28.46
151	to	200	\$61.00	1101	to	1150	\$28.22
201	to	250	\$51.55	1151	to	1200	\$27.99
251	to	300	\$45.86	1201	to	1250	\$27.78
301	to	350	\$42.07	1251	to	1300	\$27.59
351	to	400	\$39.35	1301	to	1350	\$27.41
401	to	450	\$37.31	1351	to	1400	\$27.25
451	to	500	\$35.73	1401	to	1450	\$27.10
501	to	550	\$34.46	1451	to	1500	\$26.96
551	to	600	\$33.42	1501	to	1550	\$26.83
601	to	650	\$32.55	1551	to	1600	\$26.70
651	to	700	\$31.82	1601	to	1650	\$26.59
701	to	750	\$31.19	1651	to	1700	\$26.48
751	to	800	\$30.64	1701	to	1750	\$26.38
801	to	850	\$30.17	1751	to	1800	\$26.28
851	to	900	\$29.75	1801	to	1850	\$26.19
901	to	950	\$29.37	1851	to	1900	\$26.10
951	to	1000	\$29.04	1901	to	1950	\$26.02
1001	to	1050	\$28.74	1951	to	2000	\$25.95
				2001	to	2050	\$25.87

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® Prep Plus 2 Option**

This schedule can be used in conjunction with the basic flow cytometer’s cost per test schedules. The test range will be the same as for the instrument. The option, plus the instrument will be the total cost per test. Includes

- (a) Prep Plus 2 378600
- (b) Accessory Kit 6915549

Minimum monthly payment based on 60 months: \$848.00

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
800	to	850	\$1.06	2051	to	2150	\$0.42
851	to	900	\$1.00	2151	to	2200	\$0.41
901	to	950	\$0.94	2201	to	2250	\$0.40
951	to	1000	\$0.90	2251	to	2300	\$0.39
1001	to	1050	\$0.85	2301	to	2350	\$0.38
1051	to	1100	\$0.81	2351	to	2450	\$0.37
1101	to	1150	\$0.78	2451	to	2500	\$0.36
1151	to	1200	\$0.74	2501	to	2550	\$0.35
1201	to	1250	\$0.71	2551	to	2650	\$0.34
1251	to	1300	\$0.68	2651	to	2750	\$0.33
1301	to	1350	\$0.66	2751	to	2850	\$0.32
1351	to	1400	\$0.64	2851	to	2950	\$0.31
1401	to	1451	\$0.61	2951	to	3050	\$0.30
1451	to	1500	\$0.59	3051	to	3150	\$0.29
1501	to	1550	\$0.57	3151	to	3250	\$0.28
1551	to	1600	\$0.56	3251	to	3350	\$0.27
1601	to	1650	\$0.54	3401	to	3500	\$0.26
1651	to	1700	\$0.52	3551	to	3700	\$0.25
1701	to	1750	\$0.51	3701	to	3850	\$0.24
1751	to	1800	\$0.49	3851	to	4050	\$0.23
1801	to	1850	\$0.48	4051	to	4250	\$0.22
1851	to	1900	\$0.47	4251	to	4500	\$0.21
1901	to	1950	\$0.46	4501	to	4750	\$0.20
1951	to	2000	\$0.45	4751	to	5000	\$0.19
2001	to	2050	\$0.43	5001		Plus	\$0.18



**INSTALLED BASE – FLOW CYTOMETRY  
INSTRUMENTS CURRENTLY INSTALLED**  
(No Longer Manufactured)

COULTER EPICS XL-MCL  
Reagent Options  
Maintenance & Reagents – Owned Instruments  
Consumables – 100 Assay Level

# HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

## INSTRUCTIONS FOR DETERMINING CORRECT COST PER TEST FIGURES

- A.
1. Determine the instrumentation required. Your local sales representative will assist you in this, and all processes.
  2. Determine sample preparation requirements.
  3. Determine number of monthly tests required.
    - a) 2-Color markers (CYTO-STAT® and/or Immunotech Monoclonal Antibodies)
    - b) 3-Color markers (CYTO-STAT® Monoclonal Antibodies)
    - c) 4-Color markers (CYTO-STAT® Monoclonal Antibodies)
  4. Determine quality assurance requirements.
  5. Determine requirements for additional mass data storage.
  6. Determine specific requirements for program upgrades if a basic instead of comprehensive program is chosen.
- B. The cost per test figures on all of the schedules do not include:
1. Re-runs that involve additional sample preparation and monoclonal antibody. These are tests under the schedule.
  2. Runs made with reagents other than those specified on the schedule(s).
  3. Excessive use of controls, calibrators, sheath, and cleanse.
- C. Some guidelines on utilizing the schedules correctly:
1. You must accurately determine your total test volume.
    - a) For 2-color CYTO-STAT™ and/or Immunotech monoclonal antibodies, each test is two assay markers. A 2-color test example would be CD4/CD8. A 2-color isotype control such as IgG<sub>1</sub>/IgG<sub>1</sub> is also one test, and is **not** imbedded in the schedule.  

ex.	monthly volume	<b>200</b>	CD4/CD8
		<b>200</b>	IgG <sub>1</sub> /IgG <sub>1</sub>
		<b>400</b>	Total Test Volume

Use the **400** test figure on the CPT schedule.
    - b) For 3-color CYTO-STAT™ monoclonal antibodies, each test is three assay markers. There are two 3-color schedules; one for 2-tube panels and one for 3-tube panels using CD45 gating (see examples below). Unlike the 2-color schedule above, both 3-color schedules have the antibodies and the isotype control embedded in the cost per test, so they do not enter into the calculation of total volume.  

ex.	<b>200</b>	CD3/CD4/CD8	<b>100</b>	CD45/CD4/CD3	
	<b>200</b>	IgG <sub>1</sub> /IgG <sub>1</sub> /IgG <sub>1</sub>	or	<b>100</b>	CD45/CD8/CD3
	<b>200</b>	Total Test Volume	<b>100</b>	CD45/IgG <sub>1</sub> /IgG <sub>1</sub>	
			<b>200</b>	Total Test Volume	

Use the 200 test figure Total Test Volume on the appropriate CPT schedule.

**INSTRUCTIONS FOR DETERMINING  
CORRECT COST PER TEST FIGURES** (continued)

- c) For a mix of 2-color and 3-color monoclonal antibodies, base the instrument cost per test on the 2-color volume only. Then with the supplementary 3-color schedule, add the additional CPT for the required volume of 3-color tests.

ex.	monthly volume	<b>150</b>	2-color tests
		<b>450</b>	<u>3-color tests</u>
		<b>600</b>	Total Test Volume

Use the 150 test figure on the instrument CPT schedule, and the 450 test figure on the 3-color supplementary schedule.

2. Rules for sample preparation schedules such as Q-Prep, TQ-Prep and DNA Prep.
- a) TQ-Prep is included in the comprehensive instrument programs.
  - b) If you are adding capability to a program, base your preparation CPT on the total 2-color plus 3-color monoclonal volume.
  - c) The Q-Prep and TQ-Prep programs for use with the instrumentation that is not currently on the contract do not include sheath fluid, standards, or calibrators.
  - d) The Q-Prep and TQ-Prep programs for use with instrumentation that is not currently on the contract should not be used in conjunction with instrument programs on the contract.
  - e) The DNA Prep program is not specific for any instrument and does not include sheath, standards, or calibrators.
3. Rules for CYTO-TROL™/Immuno-Trol™ Programs.
- Same as rules for Q-Prep and TQ-Prep, 2-color monoclonals are included in each of the CYTO-TROL™/Immuno-Trol™ programs.
4. Rules for Upgrade and Accessory packages such as the Magneto-Optical Disk.
- Use the CPT that is the total number of 2-color plus 3-color tests.

The CPT is the total of the CPT Matrices for all of the programs chosen.

# COULTER® EPICS® XL-MCL Flow Cytometers



This unique system redefines the standards of flow-cytometric analysis. The Coulter® XL Flow Cytometer combines the analytical power of a research cytometer into a compact, truly walkaway, clinical analyzer ergonomically designed to expedite sample throughput.

The XL System features the capability to analyze up to 4 colors of immunofluorescence from a single air cooled laser. Other multi-color applications include: multiparametric DNA analysis, platelet studies, reticulocyte enumeration, cell biology/functional studies and as well as a broad range of research applications. The instrument is self contained and biohazard safe. The user retains the flexibility to change filter elements for versatility in research settings.

For high volume users, the XL-MCL System offers walkaway sample handling for superior efficiency with the Multi Carousel Loader (MCL). Capable of throughputs of up to 100 samples per hour, the fully featured XL-MCL incorporates positive bar-code identification and true vortex mixing prior to aspiration.

The XL is supplied with the new FlowCentre Workstation, used for both data acquisition and analysis. This high performance multimedia platform incorporates the Pentium III processor for maximum performance in the clinical or research laboratory. The dual MS-DOS and Windows operating systems allow the FlowCentre to be compatible with numerous data storage options such as ZIP, JAZZ and recordable CD-ROM drives where required. A 15" Flat panel display is included for maximum clarity and resolution.

(Pictured above is the COULTER EPICS XL-MCL Flow Cytometer with TQ-Prep Workstation.)

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL  
3-Color Flow Cytometer**

One test is defined as two assay markers utilizing dual color CYTO-STAT® and/or Immunotech directly-conjugated monoclonal antibodies. Isotype control runs must be counted as reportable assays under this schedule, and included in any calculation of test volume. The effective cost per single cell surface marker assay is one-half the cost per test figures listed below. Includes:

- |   |         |
|---|---------|
| (a) COULTER EPICS XL 3-Color Flow Cytometer     | 6604713 |
| (b) Monochrome Laser Printer                    |         |
| (c) Flow-Check Calibrator Spheres               | 6605359 |
| (d) Coulter Flow Set Calibrator Spheres         | 6607007 |
| (e) ISOFLOW™ Flow Cytometry Sheath Fluid        | 8547008 |
| (f) COULTER CLENZ® Cleaning Solution            | 8546931 |
| (g) COULTER CLONE Cyto-Stat 2-Color Monoclonals | Various |
| (h) or Immunotech 2-Color Monoclonals           | Various |

This cost per test schedule does not include a whole blood sample preparation system such as Immunoprep, or participation in Coulter's Interlaboratory Quality Assurance Program (IQAP). Those items may be added, along with instrument upgrades, accessories and 3-color monoclonal antibodies, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic cost per test price (60 months) is:	\$2,508.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$25.08	1051	to	1100	\$5.33
151	to	200	\$17.68	1101	to	1150	\$5.23
201	to	250	\$14.09	1151	to	1200	\$5.15
251	to	300	\$11.93	1201	to	1250	\$5.07
301	to	350	\$10.49	1251	to	1300	\$4.99
351	to	400	\$9.46	1301	to	1350	\$4.93
401	to	450	\$8.69	1351	to	1400	\$4.87
451	to	500	\$8.08	1401	to	1450	\$4.81
501	to	550	\$7.60	1451	to	1500	\$4.75
551	to	600	\$7.21	1501	to	1550	\$4.70
601	to	650	\$6.68	1551	to	1600	\$4.66
651	to	700	\$6.60	1601	to	1650	\$4.61
701	to	750	\$6.36	1651	to	1700	\$4.57
751	to	800	\$6.15	1701	to	1750	\$4.53
801	to	850	\$5.97	1751	to	1800	\$4.50
851	to	900	\$5.81	1801	to	1850	\$4.46
901	to	950	\$5.67	1851	to	1900	\$4.43
951	to	1000	\$5.54	1901	to	1950	\$4.40
1001	to	1050	\$5.43	1951	to	2000	\$4.37
				2001	to	+	\$4.34

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL-MCL 3-Color Flow Cytometer  
Comprehensive Cost Per Test Program**

One test is defined as two assay markers utilizing dual color CYTO-STAT® and/or Immunotech directly-conjugated monoclonal antibodies. Isotype control runs must be counted as reportable assays under this schedule, and included in any calculation of test volume. The effective cost per single cell surface marker assay is one-half the cost per test figures listed below. Includes:

- (a) COULTER EPICS XL-MCL 3-Color Flow Cytometer 6604984
- (b) Monochrome Laser Printer
- (c) Flow-Check Calibrator Spheres 6605359
- (d) Coulter Flow Set Calibrator Spheres 6607007
- (e) ISOFLOW™ Flow Cytometry Sheath Fluid 8547008
- (f) COULTER CLENZ® Cleaning Solution 8546931
- (g) COULTER CLONE Cyto-Stat 2-Color Monoclonals Various
- (h) or Immunotech 2-Color Monoclonals Various
- (i) COULTER Multi-Q-Prep or TQ-Prep Workstation
- (j) COULTER 300 Test ImmunoPrep Reagent Kit 7546999
- (k) Coulter Cyto-Trol™ or Immuno-Trol™ Interlaboratory Quality Assurance Program (IQAP)

This cost per test schedule does not include 3-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is: 100  
Basic cost per test price (60 months) is: \$4,974.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$49.74	1051	to	1100	\$9.84
151	to	200	\$34.81	1101	to	1150	\$9.65
201	to	250	\$27.56	1151	to	1200	\$9.48
251	to	300	\$23.19	1201	to	1250	\$9.32
301	to	350	\$20.28	1251	to	1300	\$9.17
351	to	400	\$19.46	1301	to	1350	\$9.04
401	to	450	\$16.63	1351	to	1400	\$8.91
451	to	500	\$15.41	1401	to	1450	\$8.79
501	to	550	\$14.44	1451	to	1500	\$8.69
551	to	600	\$13.64	1501	to	1550	\$8.58
601	to	650	\$12.98	1551	to	1600	\$8.49
651	to	700	\$12.41	1601	to	1650	\$8.40
701	to	750	\$11.93	1651	to	1700	\$8.32
751	to	800	\$11.51	1701	to	1750	\$8.24
801	to	850	\$11.15	1751	to	1800	\$8.17
851	to	900	\$10.83	1801	to	1850	\$8.10
901	to	950	\$10.54	1851	to	1900	\$8.03
951	to	1000	\$10.28	1901	to	1950	\$7.97
1001	to	1050	\$10.05	1951	to	2000	\$7.91
				2001	to	+	\$7.85

## HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

### COULTER® EPICS® XL-MCL 4-Color Flow Cytometer Comprehensive Cost Per Test Program

One test is defined as two assay markers utilizing dual color CYTO-STAT® and/or Immunotech directly-conjugated monoclonal antibodies. Isotype control runs must be counted as reportable assays under this schedule, and included in any calculation of test volume. The effective cost per single cell surface marker assay is one-half the cost per test figures listed below. Includes:

- |   |          |
|---|----------|
| (a) COULTER EPICS XL-MCL 4-Color Flow Cytometer   | 6604988* |
| (b) Monochrome Laser Printer  |          |
| (c) Flow-Check Calibrator Spheres   | 6605359  |
| (d) Coulter Flow Set Calibrator Spheres   | 6607007  |
| (e) ISOFLOW™ Flow Cytometry Sheath Fluid  | 8547008  |
| (f) COULTER CLENZ® Cleaning Solution  | 8546931  |
| (g) COULTER CLONE CYTO-STAT 2-Color Monoclonals   | Various  |
| (h) Immunotech 2-Color Monoclonals  | Various  |
| (i) COULTER Multi-Q-Prep or TQ-Prep Workstation   |          |
| (j) COULTER 300 Test ImmunoPrep Reagent Kit   | 7546999  |
| (j) COULTER Cyto-Trol™ or Immuno-Trol™ Interlaboratory Quality Assurance Program (IQAP) |          |

This cost per test schedule does not include 3-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic cost per test price (60 months) is:	\$5,079.00/month

#### VOLUME PRICING SCHEDULE

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$50.69	1051	to	1100	\$9.93
151	to	200	\$35.44	1101	to	1150	\$9.74
201	to	250	\$28.03	1151	to	1200	\$9.56
251	to	300	\$23.57	1201	to	1250	\$9.40
301	to	350	\$20.60	1251	to	1300	\$9.25
351	to	400	\$18.47	1301	to	1350	\$9.11
401	to	450	\$16.87	1351	to	1400	\$8.98
451	to	500	\$15.63	1401	to	1450	\$8.86
501	to	550	\$14.63	1451	to	1500	\$8.75
551	to	600	\$13.82	1501	to	1550	\$8.65
601	to	650	\$13.14	1551	to	1600	\$8.55
651	to	700	\$12.56	1601	to	1650	\$8.46
701	to	750	\$12.07	1651	to	1700	\$8.38
751	to	800	\$11.64	1701	to	1750	\$8.30
801	to	850	\$11.27	1751	to	1800	\$8.22
851	to	900	\$10.94	1801	to	1850	\$8.15
901	to	950	\$10.64	1851	to	1900	\$8.08
951	to	1000	\$10.38	1901	to	1950	\$8.02
1001	to	1050	\$10.15	1951	to	2000	\$7.96
				2001	to	2050	\$7.90

\*Combine with FlowCentre Option to include Monitor 2016870, which will ship as 6605436.

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL-MCL 4-Color Flow Cytometer  
 Comprehensive 4-Color Reagent Cost Per Test Program**

One test is defined as four assay markers utilizing four color CYTO-STAT® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

- |   |          |
|---|----------|
| (a) COULTER EPICS XL-MCL 4-Color Flow Cytometer   | 6604988* |
| (b) Monochrome Laser Printer  |          |
| (c) tetraONE System Software  | 6915050  |
| (d) Flow-Check Calibrator Spheres   | 6605359  |
| (e) COULTER Flow-Set™ Calibrator Spheres  | 6607007  |
| (f) ISOFLOW™ Flow Cytometry Sheath Fluid  | 8547008  |
| (g) COULTER CLENZ® Cleaning Solution  | 8546931  |
| (h) COULTER Cyto-Stat® 4-Color tetraCHROME™ Reagent                                     | Various  |
| (i) Cyto-Comp™ Reagent Kit  | 6607021  |
| (j) Cyto-Comp Cell Kit  | 6607023  |
| (k) COULTER Multi-Q-Prep or TQ-Prep Workstation   |          |
| (l) COULTER 300 Test ImmunoPrep Reagent Kit   | 7546999  |
| (l) COULTER Cyto-Trol™ or Immuno-Trol™ Interlaboratory Quality Assurance Program (IQAP) |          |

This cost per test schedule does not include two- or three-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic cost per test price (60 months)	\$6,727.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$67.26	1051	to	1100	\$24.18
151	to	200	\$51.05	1101	to	1150	\$23.98
201	to	250	\$43.25	1151	to	1200	\$23.79
251	to	300	\$38.55	1201	to	1250	\$23.62
301	to	350	\$35.42	1251	to	1300	\$23.46
351	to	400	\$33.17	1301	to	1350	\$23.32
401	to	450	\$31.49	1351	to	1400	\$23.18
451	to	500	\$30.18	1401	to	1450	\$23.06
501	to	550	\$29.13	1451	to	1500	\$22.94
551	to	600	\$28.27	1501	to	1550	\$22.83
601	to	650	\$27.56	1551	to	1600	\$22.73
651	to	700	\$26.95	1601	to	1650	\$22.63
701	to	750	\$26.43	1651	to	1700	\$22.54
751	to	800	\$25.98	1701	to	1750	\$22.46
801	to	850	\$25.59	1751	to	1800	\$22.38
851	to	900	\$25.24	1801	to	1850	\$22.30
901	to	950	\$24.93	1851	to	1900	\$22.23
951	to	1000	\$24.66	1901	to	1950	\$22.17
1001	to	1050	\$24.41	1951	to	2000	\$22.10
				2001	to	2050	\$22.04

\*Combine with FlowCentre Option to include Monitor 2016870, which will ship as 6605436.

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL-MCL 4-Color with FlowCentre  
Comprehensive 4-Color Reagent Cost Per Test Program**

One test is defined as four assay markers utilizing four-color CYTO-STAT® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single-cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

- |   |         |
|---|---------|
| (a) COULTER EPICS® XL-MCL 4-Color with FlowCentre                         | 6605436 |
| (b) Monochrome Laser Printer  |         |
| (c) tetraONE System Software  | 6915050 |
| (d) Flow-CHECK Fluorospheres  | 6605359 |
| (e) COULTER Flow-Set™ Calibrator Spheres                                  | 6607007 |
| (f) ISOFLOW® Flow Cytometry Sheath Fluid                                  | 8547008 |
| (g) COULTER CLENZ® Cleaning Solution                                      | 8546931 |
| (h) COULTER Cyto-Stat® 4-color tetraCHROME™ Reagent                       | Various |
| (i) Cyto-Comp™ Reagent Kit  | 6607021 |
| (j) Cyto-Comp Cell Kit  | 6607023 |
| (k) COULTER TQ-Prep Workstation/Immunoprep Whole Blood Preparation System | 7546999 |
| (l) COULTER Cyto-Trol® or Immunotrol Control Cells (IQAP)                 | Various |
| (m) 15-inch Flat Panel LCD Display  |         |

This cost per test schedule does not include 2- or 3-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic cost per test price (60 months) is:	\$7,049.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$70.49	1051	to	1100	\$24.49
151	to	200	\$53.19	1101	to	1150	\$24.27
201	to	250	\$44.86	1151	to	1200	\$24.07
251	to	300	\$39.84	1201	to	1250	\$23.89
301	to	350	\$36.49	1251	to	1300	\$23.72
351	to	400	\$34.09	1301	to	1350	\$23.57
401	to	450	\$32.29	1351	to	1400	\$23.42
451	to	500	\$30.90	1401	to	1450	\$23.29
501	to	550	\$29.77	1451	to	1500	\$23.16
551	to	600	\$28.86	1501	to	1550	\$23.05
601	to	650	\$28.10	1551	to	1600	\$22.94
651	to	700	\$27.45	1601	to	1650	\$22.83
701	to	750	\$26.89	1651	to	1700	\$22.74
751	to	800	\$26.41	1701	to	1750	\$22.65
801	to	850	\$25.99	1751	to	1800	\$22.56
851	to	900	\$25.62	1801	to	1850	\$22.48
901	to	950	\$25.29	1851	to	1900	\$22.40
951	to	1000	\$25.00	1901	to	1950	\$22.34
1001	to	1050	\$24.73	1951	to	2000	\$22.27
				2001	to	2050	\$22.20

# HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

## COULTER® EPICS® XL-MCL 4-Color with FlowCentre Comprehensive 2-Color Reagent Cost Per Test Program

One test is defined as two assay markers utilizing dual-color CYTO-STAT® or Immunotech 2-color directly-conjugated monoclonal antibodies. Isotype control runs must be counted as reportable assays under this schedule and included in any calculation of test volume. The effective cost per single-cell surface marker assay is one-half the cost per test figures listed below. Includes:

- |     |  |         |
|-----|--|---------|
| (a) | COULTER EPICS® XL-MCL 4-Color with Flow Cytometer                        | 6605436 |
| (b) | Monochrome Laser Printer   |         |
| (c) | Flow-Check Fluorospheres   | 6605359 |
| (d) | COULTER Flow-Set™ Calibrator Spheres                                     | 6607007 |
| (e) | ISOFLOW® Flow Cytometry Sheath Fluid                                     | 8547008 |
| (f) | COULTER CLENZ® Cleaning Solution   | 8546931 |
| (g) | COULTER CLONE Cyto-Stat® 2-color Monoclonals                             | Various |
| (h) | Immunotech 2-color Monoclonals   | Various |
| (i) | COULTER TQ-Prep Workstation/Immunoprep<br>Whole Blood Preparation System | 7546999 |
| (j) | COULTER Cyto-Trol or Immunotrol Control Cells (IQAP)                     | Various |
| (k) | 15-inch Flat Panel LCD Display   |         |

This cost per test schedule does not include 3-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic cost per test price (60 months) is:	\$5,392.00/month

### VOLUME PRICING SCHEDULE

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$53.92	1051	to	1100	\$10.24
151	to	200	\$37.58	1101	to	1150	\$10.03
201	to	250	\$29.64	1151	to	1200	\$9.84
251	to	300	\$24.86	1201	to	1250	\$9.67
301	to	350	\$21.57	1251	to	1300	\$9.51
351	to	400	\$19.39	1301	to	1350	\$9.36
401	to	450	\$17.67	1351	to	1400	\$9.22
451	to	500	\$16.35	1401	to	1450	\$9.09
501	to	550	\$15.27	1451	to	1500	\$8.97
551	to	600	\$14.41	1501	to	1550	\$8.87
601	to	650	\$13.68	1551	to	1600	\$8.76
651	to	700	\$13.06	1601	to	1650	\$8.66
701	to	750	\$12.53	1651	to	1700	\$8.58
751	to	800	\$12.07	1701	to	1750	\$8.49
801	to	850	\$11.67	1751	to	1800	\$8.40
851	to	900	\$11.32	1801	to	1850	\$8.33
901	to	950	\$11.00	1851	to	1900	\$8.25
951	to	1000	\$10.72	1901	to	1950	\$8.19
1001	to	1050	\$10.47	1951	to	2000	\$8.13
				2001	to	2050	\$8.06

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL 4-Color with FlowCentre  
Comprehensive 4-Color Reagent Cost Per Test Program**

One test is defined as four assay markers utilizing four-color CYTO-STAT® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single-cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

- |   |         |
|---|---------|
| (a) COULTER EPICS® XL 4-Color Flow Cytometer                              | 6605464 |
| (b) Monochrome Laser Printer  |         |
| (c) tetraONE System Software  | 6915050 |
| (d) Flow-CHECK Fluorospheres  | 6605359 |
| (e) COULTER Flow-Set™ Calibrator Spheres                                  | 6607007 |
| (f) ISOFLOW® Flow Cytometry Sheath Fluid                                  | 8547008 |
| (g) COULTER CLENZ® Cleaning Solution                                      | 8546931 |
| (h) COULTER Cyto-Stat® 4-color tetraCHROME™ Reagent                       | Various |
| (i) Cyto-Comp™ Reagent Kit  | 6607021 |
| (j) Cyto-Comp Cell Kit  | 6607023 |
| (k) COULTER TQ-Prep Workstation/Immunoprep Whole Blood Preparation System | 7546999 |
| (l) COULTER Cyto-Trol® or Immunotrol Control Cells (IQAP)                 | Various |
| (m) 15-inch Flat Panel LCD Display  |         |

This cost per test schedule does not include 2- or 3-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic cost per test price (60 months) is:	\$6,631.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$66.31	1051	to	1100	\$25.61
151	to	200	\$50.98	1101	to	1150	\$25.42
201	to	250	\$43.61	1151	to	1200	\$25.24
251	to	300	\$39.18	1201	to	1250	\$25.08
301	to	350	\$36.22	1251	to	1300	\$24.93
351	to	400	\$34.10	1301	to	1350	\$24.79
401	to	450	\$32.51	1351	to	1400	\$24.67
451	to	500	\$31.28	1401	to	1450	\$24.55
501	to	550	\$30.29	1451	to	1500	\$24.44
551	to	600	\$29.47	1501	to	1550	\$24.34
601	to	650	\$28.80	1551	to	1600	\$24.24
651	to	700	\$28.23	1601	to	1650	\$24.15
701	to	750	\$27.74	1651	to	1700	\$24.06
751	to	800	\$27.31	1701	to	1750	\$23.99
801	to	850	\$26.94	1751	to	1800	\$23.91
851	to	900	\$26.61	1801	to	1850	\$23.84
901	to	950	\$26.32	1851	to	1900	\$23.77
951	to	1000	\$26.06	1901	to	1950	\$23.71
1001	to	1050	\$25.82	1951	to	2000	\$23.65
				2001	to	2050	\$23.59

## **REAGENT OPTIONS**



### **Cytometry Reagents for Cellular Analysis**

The Broadest Selection of IVD and ASR Reagents

- Over 300 ASR labeled reagents for menu flexibility
- Automated systems for CD4 and Reticulocytes
- Comprehensive solutions for quality control
- Standardized kits for quantitative analysis

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® Cyto-Trol™ Immuno-Trol™  
Interlaboratory Quality Assurance Program  
15 Runs Per Month, 20 Markers Per Run, Plus Isotype Control**

This schedule can only be used in conjunction with any EPICS XL 2-Color marker schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine cost for this program. Includes:

- (a) COULTER Cyto-Trol™ or Immuno-Trol™ Control Cells sufficient to perform 15 control runs per month, 20 cell surface markers per control run. Various
- (b) COULTER 2-Color CYTO-STAT Monoclonal Antibodies, or Immunotech 2-Color Monoclonals sufficient to perform the control runs, plus Isotype Control Various
- (c) COULTER ISOFLOW™ Sheath Fluid sufficient to perform the control runs. 8547008

Minimum number of tests per month is: 100  
 Basic cost per test price (12-60 months) is: \$844.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$8.44	1101	to	1150	\$0.77
151	to	200	\$5.59	1151	to	1200	\$0.73
201	to	250	\$4.20	1201	to	1250	\$0.70
251	to	300	\$3.36	1251	to	1300	\$0.67
301	to	350	\$2.80	1301	to	1350	\$0.65
351	to	400	\$2.40	1351	to	1400	\$0.62
401	to	450	\$2.10	1401	to	1450	\$0.60
451	to	500	\$1.87	1451	to	1500	\$0.58
501	to	550	\$1.68	1501	to	1550	\$0.56
551	to	600	\$1.53	1551	to	1600	\$0.54
601	to	650	\$1.40	1601	to	1650	\$0.53
651	to	700	\$1.30	1651	to	1700	\$0.51
701	to	750	\$1.20	1701	to	1750	\$0.50
751	to	800	\$1.12	1751	to	1800	\$0.48
801	to	850	\$1.05	1801	to	1850	\$0.47
851	to	900	\$0.99	1851	to	1900	\$0.46
901	to	950	\$0.94	1901	to	1950	\$0.44
951	to	1000	\$0.89	1951	to	2000	\$0.43
1001	to	1050	\$0.84	2001	to	+	\$0.42
1051	to	1100	\$0.80				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® Cyto-Trol™ Immuno-Trol™**  
**Interlaboratory Quality Assurance Program**  
**30 Runs Per Month, 20 Markers Per Run, Plus Isotype Control**

This schedule can only be used in conjunction with any EPICS XL 2-Color marker schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine cost for this program. Includes:

- (a) COULTER Cyto-Trol™ or Immuno-Trol™ Control Cells sufficient to perform 30 control runs per month, 20 cell surface markers per control run. Various
- (b) COULTER 2-Color CYTO-STAT Monoclonal Antibodies, or Immunotech 2-Color monoclonals sufficient to perform the control runs, plus Isotype Control Various
- (c) COULTER ISOFLOW™ Sheath Fluid sufficient to perform the control runs. 8547008

Minimum number of tests per month is: 100  
 Basic cost per test price (12-60 months) is: \$1,687.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$16.87	1101	to	1150	\$1.53
151	to	200	\$11.17	1151	to	1200	\$1.47
201	to	250	\$8.39	1201	to	1250	\$1.40
251	to	300	\$6.72	1251	to	1300	\$1.35
301	to	350	\$5.61	1301	to	1350	\$1.30
351	to	400	\$4.81	1351	to	1400	\$1.25
401	to	450	\$4.21	1401	to	1450	\$1.20
451	to	500	\$3.74	1451	to	1500	\$1.16
501	to	550	\$3.37	1501	to	1550	\$1.12
551	to	600	\$3.06	1551	to	1600	\$1.09
601	to	650	\$2.81	1601	to	1650	\$1.05
651	to	700	\$2.59	1651	to	1700	\$1.02
701	to	750	\$2.41	1701	to	1750	\$0.99
751	to	800	\$2.25	1751	to	1800	\$0.96
801	to	850	\$2.11	1801	to	1850	\$0.94
851	to	900	\$1.98	1851	to	1900	\$0.91
901	to	950	\$1.87	1901	to	1950	\$0.89
951	to	1000	\$1.77	1951	to	2000	\$0.86
1001	to	1050	\$1.69	2001	to	+	\$0.84
1051	to	1100	\$1.61				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® Cyto-Trol™ Immuno-Trol™  
Interlaboratory Quality Assurance Program  
15 Runs Per Month, 10 Markers Per Run, Plus Isotype Control**

This schedule can only be used in conjunction with any EPICS XL 2-Color marker schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine cost for this program. Includes:

- (a) COULTER Cyto-Trol™ or Immuno-Trol™ Control Cells sufficient to perform 15 control runs per month, 10 cell surface markers per control run. Various
- (b) COULTER 2-Color CYTO-STAT Monoclonal Antibodies, or Immunotech 2-Color Monoclonals sufficient to perform the control runs, plus Isotype Control Various
- (c) COULTER ISOFLOW™ Sheath Fluid sufficient to perform the control runs. 8547008

Minimum number of tests per month is: 100  
 Basic cost per test price (12-60 months) is: \$460.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$4.60	1101	to	1150	\$0.42
151	to	200	\$3.05	1151	to	1200	\$0.40
201	to	250	\$2.29	1201	to	1250	\$0.38
251	to	300	\$1.83	1251	to	1300	\$0.37
301	to	350	\$1.53	1301	to	1350	\$0.35
351	to	400	\$1.31	1351	to	1400	\$0.34
401	to	450	\$1.15	1401	to	1450	\$0.33
451	to	500	\$1.02	1451	to	1500	\$0.32
501	to	550	\$0.92	1501	to	1550	\$0.31
551	to	600	\$0.84	1551	to	1600	\$0.30
601	to	650	\$0.77	1601	to	1650	\$0.29
651	to	700	\$0.71	1651	to	1700	\$0.28
701	to	750	\$0.66	1701	to	1750	\$0.27
751	to	800	\$0.61	1751	to	1800	\$0.26
801	to	850	\$0.57	1801	to	1850	\$0.26
851	to	900	\$0.54	1851	to	1900	\$0.25
901	to	950	\$0.51	1901	to	1950	\$0.24
951	to	1000	\$0.48	1951	to	2000	\$0.24
1001	to	1050	\$0.46	2001	to	+	\$0.23
1051	to	1100	\$0.44				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® Cyto-Trol™ Immuno-Trol™**  
**Interlaboratory Quality Assurance Program**  
**30 Runs Per Month, 10 Markers Per Run, Plus Isotype Control**

This schedule can only be used in conjunction with any EPICS XL 2-Color marker schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine cost for this program. Includes:

- (a) COULTER Cyto-Trol™ or Immuno-Trol™ Control Cells sufficient to perform 15 control runs per month, 10 cell surface markers per control run. Various
- (b) COULTER 2-Color CYTO-STAT Monoclonal Antibodies, or Immunotech 2-Color Monoclonals sufficient to perform the control runs, plus Isotype Control Various
- (c) COULTER ISOFLOW™ Sheath Fluid sufficient to perform the control runs. 8547008

Minimum number of tests per month is: 100  
 Basic cost per test price (12-60 months) is: \$920.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$9.20	1101	to	1150	\$0.84
151	to	200	\$6.09	1151	to	1200	\$0.80
201	to	250	\$4.58	1201	to	1250	\$0.77
251	to	300	\$3.67	1251	to	1300	\$0.74
301	to	350	\$3.06	1301	to	1350	\$0.71
351	to	400	\$2.62	1351	to	1400	\$0.68
401	to	450	\$2.29	1401	to	1450	\$0.66
451	to	500	\$2.04	1451	to	1500	\$0.63
501	to	550	\$1.84	1501	to	1550	\$0.61
551	to	600	\$1.67	1551	to	1600	\$0.59
601	to	650	\$1.53	1601	to	1650	\$0.57
651	to	700	\$1.41	1651	to	1700	\$0.56
701	to	750	\$1.31	1701	to	1750	\$0.54
751	to	800	\$1.23	1751	to	1800	\$0.53
801	to	850	\$1.15	1801	to	1850	\$0.51
851	to	900	\$1.08	1851	to	1900	\$0.50
901	to	950	\$1.02	1901	to	1950	\$0.48
951	to	1000	\$0.97	1951	to	2000	\$0.47
1001	to	1050	\$0.92	2001	to	+	\$0.56
1051	to	1100	\$0.88				

## **HARDWARE OPTIONS**

# HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

## COULTER® EPICS® XL FlowCentre Option

This schedule can be used in conjunction with the basic EPICS XL or XL-MCL 3-Color, or 4-Color Instrument Cost Per Test schedules. The test range will be the same as for the instrument. The option, plus the instrument will be the total Cost Per Test. Includes:

- (a) FlowCentre Workstation 2016874
- (b) 15-Inch Flat Panel LCD Display

Minimum number of tests per month is: 100  
 Basic cost per test price (60 months) is: \$323.00/month

### VOLUME PRICING SCHEDULE

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$3.23	1051	to	1100	\$0.31
151	to	200	\$2.14	1101	to	1150	\$0.29
201	to	250	\$1.61	1151	to	1200	\$0.28
251	to	300	\$1.29	1201	to	1250	\$0.27
301	to	350	\$1.07	1251	to	1300	\$0.26
351	to	400	\$0.92	1301	to	1350	\$0.25
401	to	450	\$0.80	1351	to	1400	\$0.24
451	to	500	\$0.72	1401	to	1450	\$0.23
501	to	550	\$0.64	1451	to	1500	\$0.22
551	to	600	\$0.59	1501	to	1550	\$0.22
601	to	650	\$0.54	1551	to	1600	\$0.21
651	to	700	\$0.50	1601	to	1650	\$0.20
701	to	750	\$0.46	1651	to	1700	\$0.20
751	to	800	\$0.43	1701	to	1750	\$0.19
801	to	850	\$0.40	1751	to	1800	\$0.18
851	to	900	\$0.38	1801	to	1850	\$0.18
901	to	950	\$0.36	1851	to	1900	\$0.17
951	to	1000	\$0.34	1901	to	1950	\$0.17
1001	to	1050	\$0.32	1951	to	2000	\$0.17
				2001	to	+	\$0.16

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL to XL-MCL Upgrade Option**

This schedule can only be used in conjunction with the basic EPICS XL 3-Color or 4-Color Instrument Cost Per Test schedule. Read cost per test figures only after determining total 2-color test volume plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine the cost for this program. Includes:

(a) XL to XL-MCL Upgrade 6912669

The 6912669 part number provides 32-tube walkaway automation for EPICS XL Cytometers not equipped with the MCL (Multi Carousel Loader).

Minimum number of tests per month is: 100  
 Basic cost per test price (60 months) is: \$520.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$5.20	1101	to	1150	\$0.47
151	to	200	\$3.44	1151	to	1200	\$0.45
201	to	250	\$2.58	1201	to	1250	\$0.43
251	to	300	\$2.07	1251	to	1300	\$0.42
301	to	350	\$1.73	1301	to	1350	\$0.40
351	to	400	\$1.48	1351	to	1400	\$0.38
401	to	450	\$1.30	1401	to	1450	\$0.37
451	to	500	\$1.15	1451	to	1500	\$0.36
501	to	550	\$1.04	1501	to	1550	\$0.35
551	to	600	\$0.94	1551	to	1600	\$0.33
601	to	650	\$0.86	1601	to	1650	\$0.32
651	to	700	\$0.80	1651	to	1700	\$0.31
701	to	750	\$0.74	1701	to	1750	\$0.31
751	to	800	\$0.69	1751	to	1800	\$0.30
801	to	850	\$0.65	1801	to	1850	\$0.29
851	to	900	\$0.61	1851	to	1900	\$0.28
901	to	950	\$0.58	1901	to	1950	\$0.27
951	to	1000	\$0.55	1951	to	2000	\$0.27
1001	to	1050	\$0.52	2001	to	+	\$0.26
1051	to	1100	\$0.49				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER Magneto-Optical Disk Storage Option  
(for installations prior to 10-1-2000)**

This schedule is to be used in conjunction with one of the EPICS XL Flow Cytometer instrument cost per test schedules. Read cost per test figures only after determining total 2-color test volume plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine the cost for this program. Includes:

(a) COULTER Magneto-Optical Disk Storage Option 6913406

The 6912970 part number includes a single 1-gigabyte removable read-write magneto-optical disk pack. Additional disk packs are not included in the cost per test program. Additional disk packs can be purchased from Coulter as needed.

Minimum number of tests per month is: 100  
 Basic cost per test price (60 months) is: \$109.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	60 Months Cost Per Test	Minimum		Maximum	60 Months Cost Per Test
100	to	150	\$1.09	1101	to	1150	\$0.10
151	to	200	\$0.72	1151	to	1200	\$0.09
201	to	250	\$0.54	1201	to	1250	\$0.09
251	to	300	\$0.43	1251	to	1300	\$0.09
301	to	350	\$0.36	1301	to	1350	\$0.08
351	to	400	\$0.31	1351	to	1400	\$0.08
401	to	450	\$0.27	1401	to	1450	\$0.08
451	to	500	\$0.24	1451	to	1500	\$0.07
501	to	550	\$0.22	1501	to	1550	\$0.07
551	to	600	\$0.20	1551	to	1600	\$0.07
601	to	650	\$0.18	1601	to	1650	\$0.07
651	to	700	\$0.17	1651	to	1700	\$0.07
701	to	750	\$0.15	1701	to	1750	\$0.06
751	to	800	\$0.14	1751	to	1800	\$0.06
801	to	850	\$0.14	1801	to	1850	\$0.06
851	to	900	\$0.13	1851	to	1900	\$0.06
901	to	950	\$0.12	1901	to	1950	\$0.06
951	to	1000	\$0.11	1951	to	2000	\$0.06
1001	to	1050	\$0.11	2001	to	+	\$0.05
1051	to	1100	\$0.10				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER Q-Prep/ImmunoPrep  
Whole Blood Preparation System**

This schedule can be used in conjunction with instrumentation that is not currently on the cost per test schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine the cost for this program. Includes:

- (a) COULTER 100-Test Size ImmunoPrep Reagents sufficient to perform the stated number of tests. 7546946
- (b) COULTER Q-Prep Single-Tube Preparation Workstation.

Minimum number of tests per month is: 100  
 Basic cost per test price (12-60 months) is: \$257.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$2.57	1101	to	1150	\$1.79
151	to	200	\$2.26	1151	to	1200	\$1.78
201	to	250	\$2.13	1201	to	1250	\$1.78
251	to	300	\$2.04	1251	to	1300	\$1.78
301	to	350	\$1.99	1301	to	1350	\$1.77
351	to	400	\$1.95	1351	to	1400	\$1.77
401	to	450	\$1.92	1401	to	1450	\$1.77
451	to	500	\$1.90	1451	to	1500	\$1.77
501	to	550	\$1.88	1501	to	1550	\$1.77
551	to	600	\$1.86	1551	to	1600	\$1.76
601	to	650	\$1.85	1601	to	1650	\$1.76
651	to	700	\$1.84	1651	to	1700	\$1.76
701	to	750	\$1.83	1701	to	1750	\$1.76
751	to	800	\$1.82	1751	to	1800	\$1.76
801	to	850	\$1.81	1801	to	1850	\$1.76
851	to	900	\$1.81	1851	to	1900	\$1.76
901	to	950	\$1.80	1901	to	1950	\$1.75
951	to	1000	\$1.80	1951	to	2000	\$1.75
1001	to	1050	\$1.79	2001	to	+	\$1.75
1051	to	1100	\$1.79				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER Multi-Q-Prep/ImmunoPrep  
Whole Blood Preparation System  
(for equipment installed prior to 10-1-2000)**

This schedule can be used in conjunction with instrumentation that is not currently on the cost per test schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine the cost for this program. Includes:

(a) COULTER 300-Test Size ImmunoPrep Reagents sufficient to perform the stated number of tests. 7546999

(b) COULTER Multi-Q-Prep 32-Tube Preparation Workstation.

Minimum number of tests per month is: 100  
Basic cost per test price (12-60 months) is: \$360.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$3.60	1101	to	1150	\$2.51
151	to	200	\$3.18	1151	to	1200	\$2.50
201	to	250	\$2.98	1201	to	1250	\$2.50
251	to	300	\$2.87	1251	to	1300	\$2.49
301	to	350	\$2.79	1301	to	1350	\$2.49
351	to	400	\$2.73	1351	to	1400	\$2.49
401	to	450	\$2.69	1401	to	1450	\$2.48
451	to	500	\$2.66	1451	to	1500	\$2.48
501	to	550	\$2.63	1501	to	1550	\$2.48
551	to	600	\$2.61	1551	to	1600	\$2.47
601	to	650	\$2.59	1601	to	1650	\$2.47
651	to	700	\$2.58	1651	to	1700	\$2.47
701	to	750	\$2.57	1701	to	1750	\$2.47
751	to	800	\$2.55	1751	to	1800	\$2.47
801	to	850	\$2.55	1801	to	1850	\$2.46
851	to	900	\$2.54	1851	to	1900	\$2.46
901	to	950	\$2.53	1901	to	1950	\$2.46
951	to	1000	\$2.52	1951	to	2000	\$2.46
1001	to	1050	\$2.52	2001	to	+	\$2.46
1051	to	1100	\$2.51				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER TQ-Prep/ImmunoPrep  
Whole Blood Preparation System**

This schedule can be used in conjunction with instrumentation that is not currently on cost per test schedule. Read cost per test figures only after determining total 2-color plus any additional 3-color patient test volume. Once the total is known, match that number with the min/max figures on this table to determine the cost for this program. Includes:

- (a) COULTER 300-Test Size ImmunoPrep Reagents sufficient to perform the stated number of tests. 7546999
- (b) COULTER TQ-Prep 32-Tube Preparation Workstation.

Minimum number of tests per month is: 251  
 Basic cost per test price (12-60 months) is: \$936.23/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
				1101	to	1150	\$2.70
				1151	to	1200	\$2.69
				1201	to	1250	\$2.68
				1251	to	1300	\$2.67
251	to	300	\$3.73	1301	to	1350	\$2.66
301	to	350	\$3.51	1351	to	1400	\$2.65
351	to	400	\$3.35	1401	to	1450	\$2.64
401	to	450	\$3.23	1451	to	1500	\$2.63
451	to	500	\$3.14	1501	to	1550	\$2.62
501	to	550	\$3.06	1551	to	1600	\$2.61
551	to	600	\$3.00	1601	to	1650	\$2.61
601	to	650	\$2.95	1651	to	1700	\$2.60
651	to	700	\$2.91	1701	to	1750	\$2.59
701	to	750	\$2.87	1751	to	1800	\$2.59
751	to	800	\$2.84	1801	to	1850	\$2.58
801	to	850	\$2.82	1851	to	1900	\$2.58
851	to	900	\$2.79	1901	to	1950	\$2.57
901	to	950	\$2.77	1951	to	2000	\$2.57
951	to	1000	\$2.75	2001	to	2050	\$2.57
1001	to	1050	\$2.73	2051	to	2100	\$2.56
1051	to	1100	\$2.72				

## PREPARATION STATIONS WITH MONOCLONAL ANTIBODIES AND MARKERS



### ***TQ-Prep Workstation . . . The Whole Blood Lysis Reference Method***

- On-board incubation and lysis cycle enable walkaway operation
- Touch screen for easy intuitive interaction
- Maximized reagent usage, minimized waste
- 32 samples processed in 24 minutes.
- Lower operating costs through labor savings
- Designed for maximum reliability
- More than 400 CD4 samples per shift for walkaway analysis on the EPICS XL-MCL flow cytometer

### ***Q-Prep . . . The Pioneer***

- Original native state no-wash lysis methodology instrument
- Reproducible, standardized cell preparation
- Labor cost reduced 400% over manual methods
- Lyse in just 35 seconds and process from receipt of a whole blood specimen to cytometer in 12 minutes

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER 4-Color Cyto-STAT™ tetraCHROME Monoclonal Antibodies  
and COULTER TQ-Prep/Immunoprep Preparation System for Users of  
Instrumentation Not on Cost Per Test Contract**

This schedule can be used in conjunction with instrumentation that is not currently on the VA CPT Schedule. One test is defined as four assay markers utilizing four-color COULTER CYTO-STAT directly conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below.

This schedule does not include sheath, standards, or calibrators. Includes:

- |  |                     |
|--|---------------------|
| (a) COULTER CYTO-STAT tetraCHROME 4-Color<br>Monoclonal Antibodies | 6607013 and 6607073 |
| (b) Cyto-Comp Reagents   | 6607021             |
| (c) Cyto-Comp Cells  | 6607023             |
| (d) TetraONE System Software                                       | 6915050             |
| (e) COULTER 300-Test ImmunoPrep Reagent Kit                        | 7546999             |
| (f) COULTER TQ-Prep 32-Tube Preparation Workstation                |                     |

Minimum number of tests per month is:	100
Basic cost per test price (12-60 months) is:	\$3,332.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$33.32	1101	to	1150	\$21.92
151	to	200	\$28.95	1151	to	1200	\$21.87
201	to	250	\$26.92	1201	to	1250	\$21.82
251	to	300	\$25.70	1251	to	1300	\$21.78
301	to	350	\$24.89	1301	to	1350	\$21.74
351	to	400	\$24.31	1351	to	1400	\$21.71
401	to	450	\$23.87	1401	to	1450	\$21.68
451	to	500	\$23.53	1451	to	1500	\$21.65
501	to	550	\$23.26	1501	to	1550	\$21.62
551	to	600	\$23.03	1551	to	1600	\$21.59
601	to	650	\$22.85	1601	to	1650	\$21.57
651	to	700	\$22.69	1651	to	1700	\$21.54
701	to	750	\$22.55	1701	to	1750	\$21.52
751	to	800	\$22.44	1751	to	1800	\$21.50
801	to	850	\$22.34	1801	to	1850	\$21.48
851	to	900	\$22.25	1851	to	1900	\$21.46
901	to	950	\$22.16	1901	to	1950	\$21.45
951	to	1000	\$22.09	1951	to	2000	\$21.43
1001	to	1050	\$22.03	2001	to	+	\$21.41
1051	to	1100	\$21.97				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER 3-Color Cyto-STAT™ triCHROME Monoclonal Antibodies  
and COULTER TQP/Immunoprep Preparation System for Users  
of Instrumentation Not on Cost Per Test Contract**

This schedule can be used in conjunction with instrumentation that is not currently on the VA CPT Schedule. Read cost per test figures only after determining the total patient test volume that can be accomplished with the three-color assay.

This schedule includes an isotype control tube and four 3-color reagent tubes. It is not necessary to add the control tube to the total test volume. One test is three assay markers, thus the effective cost per single cell surface marker is one-third of the figures given below. This schedule does not include sheath, standards or calibrators. Includes:

- (a) COULTER CYTO-STAT triCHROME Monoclonal Antibodies
  - CD45/CD19/CD3 6607072
  - CD45/CD56/CD3 6607071
  - CD45/IgG1/IgG1 6607019
  - CD45/CD4/CD3 6607015
  - CD45/CD8/CD3 6607017
- (b) COULTER 300-Test ImmunoPrep Reagent Kit 7546999
- (c) COULTER TQ-Prep 32-Tube Preparation Workstation

Minimum number of tests per month is: 100  
Basic cost per test price (12-60 months) is: \$3,530.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$35.30	1101	to	1150	\$24.58
151	to	200	\$31.37	1151	to	1200	\$24.53
201	to	250	\$29.27	1201	to	1250	\$24.49
251	to	300	\$28.12	1251	to	1300	\$24.45
301	to	350	\$27.36	1301	to	1350	\$24.42
351	to	400	\$26.82	1351	to	1400	\$24.38
401	to	450	\$26.41	1401	to	1450	\$24.35
451	to	500	\$26.09	1451	to	1500	\$24.33
501	to	550	\$25.83	1501	to	1550	\$24.30
551	to	600	\$25.62	1551	to	1600	\$24.27
601	to	650	\$25.45	1601	to	1650	\$24.25
651	to	700	\$25.30	1651	to	1700	\$24.23
701	to	750	\$25.18	1701	to	1750	\$24.21
751	to	800	\$25.07	1751	to	1800	\$24.19
801	to	850	\$24.97	1801	to	1850	\$24.17
851	to	900	\$24.89	1851	to	1900	\$24.15
901	to	950	\$24.81	1901	to	1950	\$24.14
951	to	1000	\$24.74	1951	to	2000	\$24.12
1001	to	1050	\$24.68	2001	to	+	\$24.11
1051	to	1100	\$24.63				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER 3-Color Cyto-STAT™ Monoclonal Antibody  
(CD3/CD4/CD8) and COULTER TQ-Prep/Immunoprep Preparation System  
for Users of Instrumentation Not on Cost Per Test Contract**

This schedule can be used in conjunction with instrumentation that is not currently on the VA CPT Schedule. Read cost per test figures only after determining the total patient test volume that can be accomplished with the three-color assay.

This schedule includes an isotype control tube and COULTER CYTO-STAT 3-Color (CD3/CD4/CD8) reagent tube. It is not necessary to add the control tube to the total test volume. One test is three assay markers per tube, thus the effective cost per single-cell surface marker is one-third of the figures given below. This schedule does not include sheath, standards or calibrators. Includes:

- (a) COULTER CYTO-STAT 3-Color (CD3/CD4/CD8) 6607053
- (b) Isotype Controls (IgG1/IgG1/IgG1) the stated number of tests 6607054
- (c) COULTER 300-Test ImmunoPrep Reagent Kit 7546999
- (d) COULTER TW-Prep 32-Tube Preparation Workstation

Minimum number tests per month is: 100  
Basic cost per test price (12-60 month) is: \$1,597.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$15.97	1101	to	1150	\$11.12
151	to	200	\$14.10	1151	to	1200	\$11.10
201	to	250	\$13.24	1201	to	1250	\$11.08
251	to	300	\$12.73	1251	to	1300	\$11.07
301	to	350	\$12.38	1301	to	1350	\$11.05
351	to	400	\$12.14	1351	to	1400	\$11.03
401	to	450	\$11.95	1401	to	1450	\$11.02
451	to	500	\$11.81	1451	to	1500	\$11.01
501	to	550	\$11.69	1501	to	1550	\$11.00
551	to	600	\$11.60	1551	to	1600	\$10.98
601	to	650	\$11.52	1601	to	1650	\$10.97
651	to	700	\$11.45	1651	to	1700	\$10.96
701	to	750	\$11.39	1701	to	1750	\$10.96
751	to	800	\$11.34	1751	to	1800	\$10.95
801	to	850	\$11.30	1801	to	1850	\$10.94
851	to	900	\$11.26	1851	to	1900	\$10.93
901	to	950	\$11.23	1901	to	1950	\$10.92
951	to	1000	\$11.20	1951	to	2000	\$10.92
1001	to	1050	\$11.17	2001	to	+	\$10.91
1051	to	1100	\$11.14				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

Contract Number: V797P-7090a Special Item No.: 605-2a

**COULTER 3-Color Cyto-STAT™ Monoclonal Antibody (CD3/CD4/CD8)  
and COULTER Q-Prep/Immunoprep Preparation System  
for Users of Instrumentation Not on Cost Per Test Contract**

This schedule can be used in conjunction with instrumentation that is not currently on the VA CPT Schedule. Read cost per test figures only after determining the total patient test volume that can be accomplished with the three-color assay.

This schedule includes an isotype control tube and one 3-color reagent tube. It is not necessary to add a control tube to the total test volume. One test is three assay markers per tube, thus the effective cost per single-cell surface marker is one-third of the figures given below. This schedule does not include sheath, standards or calibrators. Includes:

- (a) COULTER CYTO-STAT 3-Color (CD3/CD4/CD8) 6607053
- (b) Isotype Control (IgG1/IgG1/IgG1) 6607054
- (c) COULTER 100-Test ImmunoPrep 7546946
- (d) COULTER Q-Prep Single Tube Preparation Workstation

Minimum number of tests per month is: 100  
Basic cost per test price (12-60 months) is: \$1,494.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$14.94	1101	to	1150	\$10.40
151	to	200	\$13.19	1151	to	1200	\$10.38
201	to	250	\$12.39	1201	to	1250	\$10.37
251	to	300	\$11.90	1251	to	1300	\$10.35
301	to	350	\$11.58	1301	to	1350	\$10.34
351	to	400	\$11.35	1351	to	1400	\$10.32
401	to	450	\$11.18	1401	to	1450	\$10.31
451	to	500	\$11.04	1451	to	1500	\$10.30
501	to	550	\$10.93	1501	to	1550	\$10.29
551	to	600	\$10.85	1551	to	1600	\$10.27
601	to	650	\$10.77	1601	to	1650	\$10.26
651	to	700	\$10.71	1651	to	1700	\$10.26
701	to	750	\$10.66	1701	to	1750	\$10.25
751	to	800	\$10.61	1751	to	1800	\$10.24
801	to	850	\$10.57	1801	to	1850	\$10.23
851	to	900	\$10.53	1851	to	1900	\$10.22
901	to	950	\$10.50	1901	to	1950	\$10.22
951	to	1000	\$10.47	1951	to	2000	\$10.21
1001	to	1050	\$10.45	2001	to	+	\$10.20
1051	to	1100	\$10.42				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER 2-Color Cyto-STAT™ Monoclonal Antibodies  
and COULTER TQ-Prep/Immunoprep Preparation System  
for Users of Instrumentation Not on Cost Per Test Contract**

This schedule can be used in conjunction with instrumentation that is not currently on the VA CPT Schedule. One test is defined as two assay markers utilizing dual color COULTER CYTO-STAT and/or Immunotech directly conjugated monoclonal antibodies. Isotype Control runs must be counted as assay markers under this schedule, and included in any calculation of test volume. The effective cost per single cell surface marker assay is one-half the cost per test figures listed below.

This schedule does not include sheath, standards, or calibrators. Includes:

- (a) COULTER Cyto-STAT 2-Color Monoclonal Antibodies or Immunotech 2-Color Monoclonal Antibodies and Isotype Controls required to perform the stated number of tests. Various
- (b) COULTER 300-Test ImmunoPrep 7546999
- (c) COULTER TQ-Prep 32-Tube Preparation Workstation

Minimum number of tests per month is: 100  
Basic cost per test price (12-60 months) is: \$846.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$8.46	1101	to	1150	\$5.89
151	to	200	\$7.47	1151	to	1200	\$5.88
201	to	250	\$7.01	1201	to	1250	\$5.87
251	to	300	\$6.74	1251	to	1300	\$5.86
301	to	350	\$6.56	1301	to	1350	\$5.85
351	to	400	\$6.43	1351	to	1400	\$5.84
401	to	450	\$6.33	1401	to	1450	\$5.84
451	to	500	\$6.25	1451	to	1500	\$5.83
501	to	550	\$6.19	1501	to	1550	\$5.82
551	to	600	\$6.14	1551	to	1600	\$5.82
601	to	650	\$6.10	1601	to	1650	\$5.81
651	to	700	\$6.06	1651	to	1700	\$5.81
701	to	750	\$6.03	1701	to	1750	\$5.80
751	to	800	\$6.01	1751	to	1800	\$5.80
801	to	850	\$5.98	1801	to	1850	\$5.79
851	to	900	\$5.96	1851	to	1900	\$5.79
901	to	950	\$5.95	1901	to	1950	\$5.78
951	to	1000	\$5.93	1951	to	2000	\$5.78
1001	to	1050	\$5.91	2001	to	+	\$5.78
1051	to	1100	\$5.90				

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER 2-Color Cyto-STAT™ Monoclonal Antibodies  
and COULTER Q-Prep/Immunoprep Preparation System  
for Users of Instrumentation Not on Cost Per Test Contract**

This schedule can be used in conjunction with instrumentation that is not currently on the VA CPT Schedule. One test is defined as two assay markers utilizing dual color COULTER CYTO-STAT and/or Immunotech directly conjugated monoclonal antibodies. Isotype Control runs must be counted as assay markers under this schedule, and included in any calculation of test volume. The effective cost per single cell surface marker assay is one-half the cost per test figures listed below.

This schedule does not include sheath, standards, or calibrators. Includes:

- (a) COULTER Cyto-STAT 2-Color Monoclonal Antibodies or Immunotech 2-Color Monoclonals and Isotype Controls required to perform the stated number of tests. Various
  - (b) COULTER 100-Test ImmunoPrep 7546946
  - (c) COULTER Q-Prep Single Tube Preparation Workstation
- Minimum number of tests per month is: 100  
Basic cost per test price (12-60 months) is: \$743.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	12-60 Months Cost Per Test	Minimum		Maximum	12-60 Months Cost Per Test
100	to	150	\$7.43	1101	to	1150	\$5.17
151	to	200	\$6.56	1151	to	1200	\$5.16
201	to	250	\$6.16	1201	to	1250	\$5.15
251	to	300	\$5.92	1251	to	1300	\$5.14
301	to	350	\$5.76	1301	to	1350	\$5.14
351	to	400	\$5.64	1351	to	1400	\$5.13
401	to	450	\$5.55	1401	to	1450	\$5.12
451	to	500	\$5.49	1451	to	1500	\$5.12
501	to	550	\$5.43	1501	to	1550	\$5.11
551	to	600	\$5.39	1551	to	1600	\$5.11
601	to	650	\$5.35	1601	to	1650	\$5.10
651	to	700	\$5.32	1651	to	1700	\$5.10
701	to	750	\$5.30	1701	to	1750	\$5.09
751	to	800	\$5.27	1751	to	1800	\$5.09
801	to	850	\$5.25	1801	to	1850	\$5.08
851	to	900	\$5.24	1851	to	1900	\$5.08
901	to	950	\$5.22	1901	to	1950	\$5.07
951	to	1000	\$5.21	1951	to	2000	\$5.07
1001	to	1050	\$5.19	2001	to	+	\$5.07
1051	to	1100	\$5.18				

**MAINTENANCE AND REAGENTS OPTION  
FOR INSTRUMENTS OWNED BY FACILITY**

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL-MCL\* Flow Cytometer**  
**Cost Per Test Program with 2-Color Reagents**  
**(Service and Reagents only for “Owned”\*\* Equipment)**

One test is defined as two assay markers utilizing dual color CYTO-STAT®/Immunotech directly-conjugated monoclonal antibodies. Isotype control runs must be counted as assay markers under this schedule, and included in any calculation of test volume. The effective cost per single cell surface marker assay is one-half the cost per test figures listed below. Includes:

(a) Flow-Check Calibrator Spheres	6605359
(b) COULTER FLOW-SET™ Calibrator Spheres	6607007
(c) ISOFLOW™ Flow Cytometry Sheath Fluid	8547008
(d) COULTER CLENZ® Cleaning Solution	8546931
(e) COULTER Dual Color CLONE® CYTO-STAT® Reagent	Various
(f) COULTER Multi-Q-Prep/TQ-Prep Workstation	
(g) ImmunoPrep Whole Blood Reagent Kit	7546999
(h) COULTER CYTO-TROL™ or Immuno-Trol Interlaboratory Quality Assurance Program (IQAP)	6604248

This cost per test schedule does not include three-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is: 100  
 Basic Cost per Test price (36 months) is: \$3,658.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	36 Months Cost Per Test	Minimum		Maximum	36 Months Cost Per Test
100	to	125	\$36.58	576	to	600	\$11.02
126	to	150	\$30.16	601	to	625	\$10.80
151	to	175	\$26.10	626	to	650	\$10.59
176	to	200	\$23.20	651	to	675	\$10.40
201	to	225	\$21.02	676	to	700	\$10.23
226	to	250	\$19.32	701	to	725	\$10.07
251	to	275	\$17.96	726	to	750	\$9.91
276	to	300	\$16.85	751	to	775	\$9.77
301	to	325	\$15.92	776	to	800	\$9.64
326	to	350	\$15.13	801	to	825	\$9.52
351	to	375	\$14.46	826	to	850	\$9.40
376	to	400	\$13.87	851	to	875	\$9.29
401	to	425	\$13.36	876	to	900	\$9.19
426	to	450	\$12.91	901	to	925	\$9.09
451	to	475	\$12.51	926	to	950	\$9.00
476	to	500	\$12.15	951	to	975	\$8.91
501	to	525	\$11.82	976	to	1000	\$8.83
526	to	550	\$11.53	1001	to	1025	\$8.75
551	to	575	\$11.26	1026	to	1050	\$8.67
				1051	to	1075	\$8.60

\*EPICS XL's without MCL, reduce monthly payment by \$287.00 for services not needed

\*\*May be customer or Beckman Coulter owned equipment

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COULTER® EPICS® XL-MCL\* Flow Cytometer  
Cost Per Test Program with 4-Color Reagents  
(Service and Reagents only for “Owned”\*\*\* Equipment)**

One test is defined as four assay markers utilizing four-color CYTO-STAT® tetraCHROME™ directly-conjugated monoclonal antibodies. The effective cost per single cell surface marker assay is one-fourth the cost per test figures listed below. Includes:

(a) DNA-Check Calibrator Spheres	6603488
(b) COULTER FLOW-SET™ Calibrator Spheres	6607007
(c) ISOFLOW™ Flow Cytometry Sheath Fluid	8547008
(d) COULTER CLENZ® Cleaning Solution	8546931
(e) COULTER CYTO-STAT® 4-Color tetraCHROME™ Reagent	Various
(f) CYTO-COMP™ Reagent Kit	6607021
(g) CYTO-COMP Cell Kit	6607023
(h) COULTER Multi-Q-Prep/TQ-Prep Workstation	
(i) ImmunoPrep Whole Blood Reagent Kit	7546999
(j) COULTER CYTO-TROL™ or Interlaboratory Quality Assurance Program (IQAP)	6604248

This cost per test schedule does not include two- or three-color monoclonal antibodies. They may be added, along with instrument upgrades and accessories, by adding in cost per test fees from other schedules. See additional instructions.

Minimum number of tests per month is:	100
Basic Cost per Test price (36 months) is:	\$4,963.00/month

**VOLUME PRICING SCHEDULE**

Minimum		Maximum	36 Months Cost Per Test	Minimum		Maximum	36 Months Cost Per Test
100	to	125	\$49.63	576	to	600	\$24.86
126	to	150	\$43.30	601	to	625	\$24.65
151	to	175	\$39.39	626	to	650	\$24.45
176	to	200	\$36.59	651	to	675	\$24.27
201	to	225	\$34.49	676	to	700	\$24.10
226	to	250	\$32.86	701	to	725	\$24.94
251	to	275	\$31.55	726	to	750	\$23.79
276	to	300	\$30.47	751	to	775	\$23.66
301	to	325	\$29.58	776	to	800	\$23.53
326	to	350	\$29.82	801	to	825	\$23.41
351	to	375	\$28.17	826	to	850	\$23.30
376	to	400	\$27.61	851	to	875	\$23.19
401	to	425	\$27.11	876	to	900	\$23.09
426	to	450	\$26.68	901	to	925	\$23.00
451	to	475	\$26.29	926	to	950	\$22.91
476	to	500	\$25.95	951	to	975	\$22.83
501	to	525	\$25.63	976	to	1000	\$22.75
526	to	550	\$25.35	1001	to	1025	\$22.67
551	to	575	\$25.10	1026	to	1050	\$22.60
				1051	to	1075	\$22.53

\*EPICS XL's without MCL, reduce monthly payment by \$287.00 for services not needed

\*\*May be customer or Beckman Coulter owned equipment



**CONSUMABLES INCLUDED AT  
100 ASSAY LEVEL**

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**CONSUMABLES INCLUDED IN COST PER TEST AT 100 TEST LEVEL \***

Beckman Coulter Model **6604713 EPICS XL 3-Color** – Reference page 10

Consumable Name	Frequency of Use	Number/100 Assays
Flow Check	Once/day, 0.5 mL	4 kits/year
Flow Set	Once/day, 0.5 mL	4 kits/year
Isoflow*	Every instrument cycle	9 boxes/year*
Coulter Clenz	3 times/day	7 boxes/year
2-Color Monoclonals*	Every test	36 vials/year*

Beckman Coulter Model **6604984 EPICS XL-MCL 3-Color** – Reference page 11

Consumable Name	Frequency of Use	Number/100 Assays
Flow Check	Once/day	4 kits/year
Flow Set	Once/day	4 kits/year
Isoflow*	Every instrument cycle	24 boxes/year*
Coulter Clenz	3 times/day	7 boxes/year
Cyto-Trol	Once per day	72 kits/year
2-Color Monoclonals*	Every test	24 vials/year*
ImmunoPrep 300 test*	Every test	4 kits/year*
2-Color Monoclonals	Control Run**	6 vials/year
ImmunoPrep 300 Test	Control Run**	1 kit/year

Beckman Coulter Model **6604988 or 6605436 EPICS XL-MCL 4-Color utilizing 2-Color Monoclonal Antibody Schedules** – Reference page 12 and 38

Consumable Name	Frequency of Use	Number/100 Assays
Flow Check	Once/day	4 kits/year
Flow Set	Once/day	4 kits/year
Isoflow*	Every instrument cycle	24 boxes/year*
Coulter Clenz	3 times/day	7 boxes/year
Cyto-Trol	Once/day	72 kits/year
2-Color Monoclonals*	Every test	24 vials/year*
ImmunoPrep 300 test*	Every test	4 kits/year*
2-Color Monoclonals	Control Run**	6 kits/year
ImmunoPrep 300 Test Kit	Control Run**	1 kit/year

Beckman Coulter Model **6604988 or 6605436 EPICS XL-MCL utilizing 4-Color Monoclonal Antibody Schedules** – Reference page 13 and 39

Consumable Name	Frequency of Use	Number/100 Assays
Flow Check	Once/day	4 kits/year
Flow Set	Once/day	4 kits/year
Isoflow*	Every instrument cycle	24 boxes/year*
Coulter Clenz	3 times/day	7 boxes/year
Cyto-Trol	Once/day	72 kits/year
4-Color Monoclonals*	Every test	24 vials/year*
ImmunoPrep 300 test*	Every test	4 kits/year*
CYTO-Comp Reagent	Once/day	8 kits/year
CYTO-Comp Cells	Once/day	32 kits/year
4-Color Monoclonals	Control Run**	6 vials/year
ImmunoPrep 300 Test Kit	Control Run**	1 kit/year

\*Quantities of variable reagents change as the monthly testing volume increase or decrease.

\*\*Control Runs are a fixed number per year

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**CONSUMABLES INCLUDED IN COST PER TEST**  
**AT 100 TEST LEVEL\***

Beckman Coulter **Cyto-Trol/Immuno-Trol 15 runs, 20 markers** – Reference page 18

<b>Consumable Name</b>	<b>Frequency of Use</b>	<b>Number/100 Assays</b>
Cyto-Trol/Immuno-Trol	Every test	36 kits/year
2-Color Monoclonals*	Every test	36 vials/year*
Isoflow*	Every test	7 boxes/year*

Beckman Coulter **Cyto-Trol/Immuno-Trol 30 runs, 20 markers** – Reference page 19

<b>Consumable Name</b>	<b>Frequency of Use</b>	<b>Number/100 Assays</b>
Cyto-Trol/Immuno-Trol	Every test	72 kits/year
2-Color Monoclonals*	Every test	72 vials/year*
Isoflow*	Every test	14 boxes/year*

Beckman Coulter **Cyto-Trol/Immuno-Trol 15 runs, 10 markers** – Reference page 20

<b>Consumable Name</b>	<b>Frequency of Use</b>	<b>Number/100 Assays</b>
Cyto-Trol/Immuno-Trol	Every test	24 kits/year
2-Color Monoclonals*	Every test	24 vials/year*
Isoflow*	Every test	4 boxes/year*

Beckman Coulter **Cyto-Trol/Immuno-Trol 30 runs, 10 markers** – Reference page 21

<b>Consumable Name</b>	<b>Frequency of Use</b>	<b>Number/100 Assays</b>
Cyto-Trol/Immuno-Trol	Every test	48 kits/year
2-Color Monoclonals*	Every test	48 vials/year*
Isoflow*	Every test	8 boxes/year*

Beckman Coulter **Q-Prep/Immunoprep Sample Preparation System** – Reference page 27

<b>Consumable Name</b>	<b>Frequency of Use</b>	<b>Number/100 Assays</b>
Immunoprep 100 test*	Every test	12 kits/year*

Beckman Coulter **TQ-Prep/Immunoprep Sample Preparation System** – Reference page 29

<b>Consumable Name</b>	<b>Frequency of Use</b>	<b>Number/100 Assays</b>
Immunoprep 300 test*	Every test	4 kits/year*

\*Quantities of variable reagents change as the monthly testing volume increase or decrease.

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**CONSUMABLES INCLUDED IN COST PER TEST  
 AT 100 TEST LEVEL\***

Beckman Coulter **4-Color tetraCHROME Monoclonals and TQ-Prep** – Reference page 31

Consumable Name	Frequency of Use	Number/100 Assays
Immunoprep 300 tests*	Every test	6 kits/year*
4-Color Monoclonals*	Every test	24 vials/year*
CYTO-Comp Reagents	Once/day	8 kits/year
CYTO-Comp Cells	Once/day	32 kits/year

Beckman Coulter **3-Color triCHROME Monoclonals and TQ-Prep** – Reference page 32

Consumable Name	Frequency of Use	Number/100 Assays
Immunoprep 300 tests*	Every test	6 kits/year*
3-Color triCHROME*	Every test	24 vials/year*
Isotype Control		

Beckman Coulter **3-Color Cyto-Stat Monoclonals and TQ-Prep** – Reference page 33

Consumable Name	Frequency of Use	Number/100 Assays
Immunoprep 300 tests*	Every test	6 kits/year*
3-Color Cyto-Stat Monoclonals*	Every test	36 vials/year*

Beckman Coulter **3-Color Cyto-Stat Monoclonals and Q-Prep** – Reference page 34

Consumable Name	Frequency of Use	Number/100 Assays
Immunoprep 100 tests*	Every test	18 kits/year*
3-Color Cyto-Stat Monoclonals*	Every test	36 vials/year*

Beckman Coulter **2-Color Monoclonals and TQ-Prep** – Reference page 35

Consumable Name	Frequency of Use	Number/100 Assays
Immunoprep 300 tests*	Every test	6 kits/year*
2-Color Monoclonals*	Every test	36 vials/year*

Beckman Coulter **2-Color Monoclonals and Q-Prep** – Reference page 36

Consumable Name	Frequency of Use	Number/100 Assays
Immunoprep 100 tests*	Every test	18 kits/year*
2-Color Monoclonals*	Every test	36 vials/year*

\*Quantities of variable reagents change as the monthly testing volume increase or decrease.

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET FOR ALL DETERMINES MONTHLY PAYMENT, FLOW CYTOMETRY & PREP STATION**

Contractor: BECKMAN COULTER, INC.  
 Attn: Cytometry Sales Dept.  
 11800 S.W. 147th Avenue (42-C01)  
 Miami, Florida 33196-2500

Date of Worksheet: \_\_\_\_\_  
 Customer Contact: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_

Account Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

	Test/Month	Cost/Test	=	Monthly** Payment
A. Flow Cytometer* Model _____ Page _____	_____	\$ _____	=	\$ _____
B. Options: Model _____ Page _____	_____	\$ _____	=	\$ _____
C. Hardware Options Model _____ Page _____	_____	\$ _____	=	\$ _____
D. Prepstation and Reagents Model _____ Page _____ Model _____ Page _____ Model _____ Page _____	_____ _____ _____ _____	\$ _____ \$ _____ \$ _____	= = =	\$ _____ \$ _____ \$ _____
E. Industrial Funding Fee of 1/2%	_____	\$ _____		\$ _____
F. Total Estimated Monthly Payment (Sum of A, B, C and D, E above)				\$ _____

Submitted by: \_\_\_\_\_

Testing Volume for: \_\_\_\_\_

\_\_\_\_\_  
 Cytometry Specialist  
 Purchase Order Number: \_\_\_\_\_

\_\_\_\_\_  
 Date  
 \_\_\_\_\_

\_\_\_\_\_  
 Account Name

\_\_\_\_\_  
 Received for Administration

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Contract Administrator

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Title

\*\*The price(s) that appear above are based on the estimated yearly tests performed. Beckman Coulter reserves the right to increase or decrease to provide the quantity of reagents required to perform actual tests.

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET**  
**3-COLOR CYTO-STAT AND PREP STATION**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_

For use with CPT schedule on pages 33 & 34: 3-COLOR CYTO-STAT

TQ-PREP – Page 33 \_\_\_\_  
 Q-PREP – Page 34 \_\_\_\_  
 (Circle One Section)

$$\begin{array}{ccccccc} \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\ \text{_____} & \times & \$\text{_____} & = & \$\text{_____} & + & \text{_____} & = & \$\text{_____} \\ & & & & \text{x .005} & = & & & \text{_____} \end{array}$$

Catalog Number	Description	Annual Quantity	Frequency of Shipments
7546946	Immunoprep – 100 for Q-prep	_____	_____
7546999	Immunoprep – 300 for TQ-prep	_____	_____

Cyto-Stat 3-Color Monoclonal

Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year \_\_\_\_\_

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET**  
**2-COLOR CYTO-STAT AND PREP STATION**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_

For use with CPT schedule on pages 35 & 36: 2-COLOR CYTO-STAT

TQ-PREP – Page 35 \_\_\_\_  
 Q-PREP – Page 36 \_\_\_\_  
 (Circle One Section)

Test/Month	x	Cost/Test	=	Monthly Payment	+	IFF	=	Total Monthly
_____		\$_____		\$_____		_____		\$_____
				x .005	=			

<b>Catalog Number</b>	<b>Description</b>	<b>Annual Quantity</b>	<b>Frequency of Shipments</b>
7546946	Immunoprep – 100 for Q-prep	_____	_____
7546999	Immunoprep – 300 for TQ-prep	_____	_____
	Cyto-Stat 2-Color Monoclonal	_____	_____
	Antibodies and Isotypic Controls:	_____	Vials/year _____

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET  
REAGENTS FOR EPICS XL ANALYZERS WITH TQ-PREP**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Instrument Model	6604984	EPICS XL-MCL 3-Color (Comprehensive) <u>OR</u>
(circle one	6604988	EPICS XL-MCL 4-Color (Comprehensive) <u>OR</u>
Cytometer)	6605436	EPICS XL-MCL 4-Color with FlowCentre (Comprehensive)
		600 DIP Laser Printer
	6605429	TQ-PREP Workstation

$$\begin{array}{ccccccc} \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\ \text{_____} & \times & \$ \text{_____} & = & \$ \text{_____} & + & \text{_____} & = & \$ \text{_____} \\ & & & & \text{x .005} & = & & & \text{_____} \end{array}$$

Annual Flow Cytometry reagents to perform \_\_\_\_\_ tests per month from page 11, 12, 15, (based upon annual average – see instructions pages 7 and 8).

<b>Catalog Number</b>	<b>Description</b>	<b>Annual Quantity</b>	<b>Frequency of Shipments</b>
6605359	Flow – Check	4 Kits	1 each quarter
6607007	Flow Set	4 Kits	1 each quarter
6604248	Cytrotol (IQAP) or Immuno-Trol	78 Kits (shipped 6 bi-monthly Alternating Months)	7 bi-monthly
8546931	Coulter Clenz 10L	6 Boxes	1 bi-monthly
7546999	Immunoprep-300		
8547008	ISO Flow		

**Cyto-Stat 2-Color Monoclonal or Immunotech 2-Color Monoclonals** \_\_\_\_\_

Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year for shipment \_\_\_\_\_

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET REAGENTS FOR  
 EPICS XL 4-COLOR W/4-COLOR REAGENT AND TQ-PREP**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Instrument Model	6604984	EPICS XL-MCL 4-Color (Comprehensive) w/4-Color Reagents <u>OR</u>
	6605436	EPICS XL-MCL 4-Color with FlowCentre with 4-Color Reagents
	6913113	600 DIP Laser Printer
	6605429	TQ-PREP Workstation

$$\begin{array}{ccccccc}
 \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\
 \underline{\hspace{2cm}} & \times & \$ \underline{\hspace{2cm}} & = & \$ \underline{\hspace{2cm}} & + & \underline{\hspace{2cm}} & = & \$ \underline{\hspace{2cm}} \\
 & & & & \text{x .005} & = & & & 
 \end{array}$$

Annual Cytometry reagents to perform \_\_\_\_\_ tests per month from page 13, 14, 16 (based upon annual average – see instructions pages 7 and 8).

Catalog Number	Description	Annual Quantity	Frequency of Shipments
6605359	Flow – Check	4 Kits	1 each quarter
6604146	Flow Set	4 Kits	1 each quarter
6604248	Cytrotol (IQAP) or Immuno-Trol	78 Kits (shipped 6 bi-monthly Alternating Months)	7 bi-monthly
8546931	Coulter Clenz 10L	6 Boxes	1 bi-monthly
7546999	Immunoprep-300	_____	_____
8547008	ISO Flow	_____	_____
6607021	Cyto – Comp Reagent Kit	_____	_____
6607023	Cyto – Comp Cells	_____	_____

Cyto-Stat 4-Color tetraCHROME™ Reagent

Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year for shipment

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET  
FOR EPICS ANALYZERS BASIC**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
Miami, Florida 33196-2500

Account Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Instrument Model 6604713 EPICS-XL 3-Color \_\_\_\_  
6913113 600 DPI Laser Printer \_\_\_\_

Test/Month x Cost/Test = Monthly Payment + IFF = Total Monthly  
\_\_\_\_\_ x \$\_\_\_\_\_ = \$\_\_\_\_\_ + \_\_\_\_\_ = \$\_\_\_\_\_  
x .005 = \_\_\_\_\_

Annual Cytometry reagents to perform \_\_\_\_\_ tests per month from page 10 (based upon annual average – see instructions pages 7 and 8).

Catalog Number	Description	Annual Quantity	Frequency of Shipments
6605359	Flow – Check	4 Kits	1 each quarter
6607007	Flow Set	4 Kits	1 each quarter
8547008	ISO Flow		
8546931	Coulter Clenz 10L		

**Cyto-Stat 2-Color Monoclonal or Immunotech 2-Color Monoclonals** \_\_\_\_\_

Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year for shipment \_\_\_\_\_

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET FOR  
TQ-PREP AND REAGENTS**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_

For use with CPT schedule on page 33: 3-Color CYTO-STAT

6605429 TQ-PREP

$$\begin{array}{ccccccc} \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\ \hline \underline{\hspace{2cm}} & \times & \$ \underline{\hspace{2cm}} & = & \$ \underline{\hspace{2cm}} & + & \underline{\hspace{2cm}} & = & \$ \underline{\hspace{2cm}} \\ & & & & \text{x .005} & = & & & \end{array}$$

Annual Cytometry reagents to perform \_\_\_\_\_ tests per month from page 33 (based upon annual average – see instructions pages 7 and 8).

<b>Catalog Number</b>	<b>Description</b>	<b>Annual Quantity</b>	<b>Frequency of Shipments</b>
7546999	Immunoprep – 300	_____	_____

Cyto-Stat 3-Color Monoclonal \_\_\_\_\_  
 Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year for shipment \_\_\_\_\_

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET FOR  
 Q-PREP AND REAGENTS**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_

For use with CPT schedule on page 34: 3-Color CYTO-STAT

6704205 Q-PREP

$$\begin{array}{ccccccc} \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\ \hline \text{_____} & \times & \$ \text{_____} & = & \$ \text{_____} & + & \text{_____} & = & \$ \text{_____} \\ & & & & \text{x .005} & = & & & \text{_____} \end{array}$$

Additional reagents to perform tests per month (based upon annual average).

Catalog Number	Description	Annual Quantity	Frequency of Shipments
7546946	Immunoprep – 100	_____	_____

Cyto-Stat 3-Color Monoclonal \_\_\_\_\_  
 Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year for shipment \_\_\_\_\_

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET**  
**4-COLOR CYTO-STAT AND PREP STATION**

Contractor: BECKMAN COULTER, INC. Date of Worksheet: \_\_\_\_\_  
 Attn: Cytometry Sales Dept. Customer Contact: \_\_\_\_\_  
 11800 S.W. 147th Avenue (42-C01) Phone Number: \_\_\_\_\_  
 Miami, Florida 33196-2500

Account Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_

For use with CPT schedule on page 31: 4-Color CYTO-STAT tetraCHROME

6605429 TQ-PREP

$$\begin{array}{ccccccc} \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\ \hline \text{_____} & \times & \$ \text{_____} & = & \$ \text{_____} & + & \text{_____} & = & \$ \text{_____} \\ & & & & \text{x .005} & = & & & \text{_____} \end{array}$$

<b>Catalog Number</b>	<b>Description</b>	<b>Annual Quantity</b>	<b>Frequency of Shipments</b>
6607021	CYTO-Comp Reagents	_____	_____
6607023	CYTO-Comp Cells	_____	_____
7546999	Immunoprep – 300 for TQ-prep	_____	_____

Cyto-Stat 4-Color tetraCHROME Monoclonal \_\_\_\_\_  
 Antibodies and Isotypic Controls: \_\_\_\_\_ Vials/year \_\_\_\_\_

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**

**Contract Number: V797P-7090a Special Item No.: 605-2a**

**COST PER TEST CONTRACT WORKSHEET  
3-COLOR CYTO-STAT triCHROME AND PREP STATION**

Contractor: BECKMAN COULTER, INC.  
Attn: Cytometry Sales Dept.  
11800 S.W. 147th Avenue (42-C01)  
Miami, Florida 33196-2500

Date of Worksheet: \_\_\_\_\_  
Customer Contact: \_\_\_\_\_  
Phone Number: \_\_\_\_\_

Account Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

For use with CPT schedule on page 32: 3-Color CYTO-STAT triCHROME

6605429 TQ-PREP

$$\begin{array}{ccccccc} \text{Test/Month} & & \text{Cost/Test} & & \text{Monthly Payment} & & \text{IFF} & & \text{Total Monthly} \\ \text{_____} & \times & \$ \text{_____} & = & \$ \text{_____} & + & \text{_____} & = & \$ \text{_____} \\ & & & & \text{x .005} & = & & & \text{_____} \end{array}$$

Catalog Number	Description	Annual Quantity	Frequency of Shipments
7546999	Immunoprep – 300 for Multi-Q-prep	_____	_____
6604674	Isotype Control	_____	_____

Cyto-Stat 3-Color Monoclonal \_\_\_\_\_  
Antibodies and triCHROME: \_\_\_\_\_ Vials/year \_\_\_\_\_

**BECKMAN COULTER CORPORATION  
 COST PER TEST WORKSHEET – FLOW CYTOMETRY**

Account Name: \_\_\_\_\_ Instrument Model: \_\_\_\_\_ Serial Number: \_\_\_\_\_ Month of: \_\_\_\_\_  
 Address: \_\_\_\_\_

	(1) Beginning Increment	(2) Ending Increment	(3)* Daily Instrument Cycle	(4) Cycles for Annual PMI or Serv. Call	(5) Quarterly Calibration Cycles	(6) Control Cycles (for 3 shifts)	(7) Bad Tests/ Equipment Malfunction	(8) Other Cycles	(9) Explain Other Cycles	(10) Billable Tests
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
15										
16										
17										
18										
19										
20										

**HIGH MAINTENANCE/COMPLEXITY FLOW CYTOMETRY ANALYZERS**  
**Contract Number: V797P-7090a Special Item No.: 605-2a**

**BECKMAN COULTER CORPORATION**  
**COST PER TEST WORKSHEET – FLOW CYTOMETRY**

Account Name: \_\_\_\_\_ Instrument Model: \_\_\_\_\_ Serial Number: \_\_\_\_\_ Month of: \_\_\_\_\_  
 Address: \_\_\_\_\_

	(1) Beginning Increment	(2) Ending Increment	(3)* Daily Instrument Cycle	(4) Cycles for Annual PMI or Serv. Call	(5) Quarterly Calibration Cycles	(6) Control Cycles (for 3 shifts)	(7) Bad Tests/ Equipment Malfunction	(8) Other Cycles	(9) Explain Other Cycles	(10) Billable Tests
21										
22										
23										
24										
25										
26										
27										
28										
29										
30										
31										
Totals										

(attach bad  
test results)

\*Column 10: Subtract the sum of Columns 2 through 8 from Column 1.

Submitted By: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

## SALES AND SERVICE OFFICES

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### For Order Assistance:

Continental United States,  
Alaska/Hawaii . . . . . 1-800-526-3821

### For Field Service or Technical Information:

CLINICAL SUPPORT CENTER HOTLINE:  
Continental United States,  
Alaska/Hawaii . . . . . 1-800-854-3633

### Sales Offices Located In:

#### California

200 South Kramer Boulevard  
Post Office Box 8000  
Brea, CA 92822-8000  
1-800-526-3821

4300 North Harbor Boulevard  
Fullerton, CA 92834  
(714) 773-7763

#### Florida

11800 SW 147th Avenue  
Miami, FL 33196-9015  
1-800-944-3333

#### Georgia

3353 Peachtree Road NE  
Suite 200  
Atlanta, GA 30326  
(404) 504-8400

#### Illinois

1450 E. American Lane  
Suite 1900  
Schaumburg, IL 60173  
1-800-345-7781

#### Indiana

7451 Winton Drive  
Indianapolis, IN 46268  
(317) 808-4431

#### Massachusetts

500 Cummings Ctr.  
Suite 2450  
Beverly, MA 01915  
1-800-361-7780

#### Missouri

444 W. 47th Street  
Suite 410  
Kansas City, MO 64112  
(816) 931-2900

#### New York

520 Madison Ave., 9th Fl.  
New York, NY 10022  
(212) 752-1202

