

Department of Veterans Affairs Medical Equipment Division

Authorized Federal Supply Schedule Price List
FSC Group 66, PART III

CONTRACT NUMBER: V797P-7090a Cumulative Price List 14 – Coagulation
Through Modification 14 dated September 9, 2008
CONTRACT PERIOD: April 15, 2007 through April 14, 2012

Cost Per Test/ Cost Per Reportable Result

Clinical Coagulation Analyzers

Contractor:

Beckman Coulter, Inc.
Diagnostic Systems Group
200 S. Kraemer Blvd.
P.O. Box 8000
Brea, CA 92822-8000
1-800-526-3821

Business Size: Large

Department of Veterans Affairs

Authorized Federal Supply Schedule Price List Medical Equipment and Supplies

FSC Group 66, Part III

Cost Per Test/Cost Per Reportable Clinical Hematology Analyzers

FSC Class 6630 Special Item Numbers 605-2a

CONTRACT NUMBER: V797P-7090a

Cumulative Price List 13 – Hematology*
Effective: April 15, 2007

Contract Period:

**April 15, 2007 through
April 14, 2012**

Contractor:

Beckman Coulter, Inc.

Beckman Coulter, Inc.
North American Commercial Operation
P.O. Box 8000
200 S. Kraemer Blvd.
Brea, CA 92822-8000
1-800-526-3821

Business Size: Large

*Replaces Cumulative Price List 1



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INFORMATION FOR ORDERING ACTIVITIES
V797P-7090a

1. **Table of Awarded Special Item Numbers:**

605-2a	Clinical Hematology Analyzer – High Complexity (Off-Site Training)
605-2b	Clinical Hematology Analyzer – Low Complexity (On-Site Training)
2. **Maximum Order:** None
3. **Minimum Order:** Monthly payments as stated on each matrix
4. **Geographic Coverage:** Continental U.S., Hawaii and District of Columbia (Alaska, Puerto Rico and U. S. Trust territories excluded.)
5. **Points of Production:**

605-2a	Miami (Dade County) Florida
605-2b	Miami (Dade County) Florida; Mont Pelier, France
6. **Discounts:** Prices shown are net of all discounts (1/2 of 1% Industrial Funding Fee will be added to each invoice effective 4-1-2008)
7. **Quantity Discounts:** None
8. **Payment Terms:** Net 30 days from date of invoice
9. **Credit Card:** Accepted, but no further discount given for credit card use.
10. **Foreign Items:** None
11. **Time of delivery:** 90 days after receipt of order; urgent requirement pricing may be negotiated at the time of order
12. **F.O.B. Points:** Destination within Geographic coverage of contract.
13. **Ordering Address:** Beckman Coulter, Inc.
North America Commercial Operations
P.O. Box 8000
200 S. Kraemer Blvd.
Brea, CA 92822-8000
1-800-526-3821
FAX 714-993-8884
14. **Payment Address:** Beckman Coulter, Inc.
Dept. CH 10164
Palatine, IL 60055-0164
15. **Warranty Provision:** All instrumentation will be warranted for the term of the pricing matrix chosen by each customer, up to five years.
16. **Export Packaging:** Not applicable

INFORMATION FOR ORDERING ACTIVITIES – V797P-7090a (continued)

17. **Terms/Conditions of Government Commercial Credit Card Acceptance:**

No additional discounts given for using Credit Card.

18. **Terms and Conditions of Rental, Maintenance and Repair:** Beckman Coulter will furnish:

A. Cost Per Test (CPT)

Beckman Coulter shall provide a price for each test that can be performed on its equipment. The per test price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation and reporting of a test result, (c) all necessary maintenance to keep the equipment in good operating condition (this element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

B. Cost Per Reportable Result (CPRR)

Beckman Coulter shall provide a price for a reportable patient result. The per reportable result price shall include costs covering (a) equipment use, (b) all reagents, standards, controls, supplies, consumable/disposable items, parts, accessories and any other item required for the proper operation of the contractor's equipment and necessary for the generation of a patient reportable result. This does not include those items approved for exclusion by the government such as printer paper, labels etc. This per patient reportable result price will also encompass all costs associated with dilution, repeat and confirmatory testing required to produce a single patient reportable result. It will also include the material to perform as well as all other costs associated with quality control, calibration and correlation study testing that is prescribed by National Committee for Clinical Laboratory Standards (NCCLS). (c) All necessary maintenance to keep the equipment in good operating condition (this element includes both preventive maintenance and emergency repairs) and (d) training for Government personnel. Delivery, installation, and removal of equipment is provided at no additional charge.

C. Instrumentation, supplies and consumables necessary to operate the equipment for all contracted tests except Group F (user-defined chemistries). The charge for tests run under Group F does not include reagents. Refer to Metering Guidelines and Exclusions.

D. Initial Training includes room, board, and airfare for off-site training. One additional training slot per instrument for each completed year of customer agreement is included upon request.

E. Maintenance and Repair: Customer is responsible for any daily routine maintenance. Beckman Coulter will perform ongoing preventive maintenance and emergency maintenance necessary to fulfill the customer's test requirements. Emergency maintenance will be provided within 24 hours of notification of malfunction (consultant with service option chosen). Beckman Coulter will provide all tools, parts and labor needed for emergency or preventive maintenance and will incur all related travel costs. Water system and maintenance to the water system is included and provided by outside vendor.

F. Billings: are monthly in arrears, either by monthly meter reading or, for contracted level of tests, on pricing matrices.

G. Early Termination:

If a Government customer terminates an agreement prior to the contract term of 5 years (60 months) the contract pricing awarded will be adjusted. Pricing published is based on a 60 month term. However, upon early termination, alternate pricing, which is part of this contract, will apply.

INFORMATION FOR ORDERING ACTIVITIES – V797P-7090a (continued)

19. **Terms and conditions of Installation:** The government shall prepare the site at its own expense and in accordance with the specifications furnished by Beckman Coulter. Beckman Coulter will provide installation, start-up assistance, operator instructions and two operator/maintenance manuals. Installation will be completed as soon as possible after delivery during normal working hours. The performance period shall commence on the date of the installation.
20. **Terms and Conditions of Repair Parts:** Repair parts for equipment and preventive maintenance are included. (See Item 18E above.)
21. **List of Service and Distribution Points:**
- | | |
|--|--|
| Beckman Coulter, Inc.
15989 Cypress Avenue
Chino, CA 91710 | Beckman Coulter, Inc.
11800 S. W. 147 Avenue
Miami, FL 33196 |
|--|--|
22. **List of Participating Dealers:** None
23. **Preventive maintenance:** See Item 18C above
24. **Year 2000 Compliance:** All products currently manufactured are Year 2000 compliant
25. **Environmental attributes:** Beckman Coulter, Inc has programs in place to evaluate and improve the environmental aspects of our products as they are being developed. An example, is to improve packaging to make products more environmentally friendly.
26. **Data Universal Number System:** 153910070 Brea, California
091551650 Miami, Florida
27. **Central Contractor Registration database:** CCR number is the same as the DUNS number above. See the CCR database for all Contractor information required.

**EXCLUSIONS from V797P-7090a
Cost per Reportable/Cost per Test**

1. Service/maintenance and consumables for peripheral items provided with instruments.
2. Control serum and calibrators not manufactured by Beckman Coulter, Inc., i.e., not having Beckman Coulter catalog numbers.
3. Replacement cassettes for HmX A/L, HmX, LH 750, LH 755, LH 500, LH 780, LH 780 w/Slidemaker and LH 785.
4. Training for Biomedical Engineers.
5. Inside delivery for initial instrument shipment or subsequent movement and re-installation of a unit from one site to another, at the customer's request.
6. Open Market products that are not part of the list of Expendable Materials included for instrument operation.
7. Printer paper, printer cartridges, service items, such as pick-up tubes.
8. Additional exceptions for LH 755, LH 780 with Slidemaker, and LH 785 are: slides, slide labels, stains, and printer ribbons for the slide stainer.

**INSTRUCTIONS FOR DETERMINING CORRECT COST PER TEST
FIGURES FOR HEMATOLOGY ANALYZERS**

1. Determine the instrumentation required. Your local sales representative will help you access the needs of your laboratory and choose the model(s) to process your hematology profiles.
2. Annual volume of Complete Blood Counts (CBCs) divided by 365 days will give the CBCs per day. All Cost Per Test Matrices are based on seven days per week, 24 hours per day operation. (If you operate five days per week, dividing the annual volume by 365 will direct you to the correct pricing matrix.)
3. Reagent consumption is based on the following assumptions listed on each price schedule
4. Billings will be monthly in arrears and will be taken from the monthly payment column.

A copy of the monthly workload recording provided must be sent to Beckman Coulter by the 10th of the following month for potential adjustments to billings. If not received, billing will continue at the monthly estimate, with reagent consumption utilized to determine changes in workload.
5. When the average daily volume lies between two increments on the Cost Per Test matrix, choose the higher increment. Reagents will be shipped to perform that number of tests billable to the facility.
6. When Reticulocyte Capable Models are chosen, combine that Monthly Payment with the Reticulocyte Option Monthly Payment when budgeting or issuing a Purchase Order.
7. There are pricing schedules for Incremental Analyzers. They are for the additional units! They include only the equipment, maintenance, controls and calibrators. The patient testing volume performed on both analyzers should be taken from the primary analyzer pricing matrix to receive the volume discounting. The variable reagent consumption for both analyzers is included in the matrix for the primary unit.
8. For instrument models ordered under the previous Cost Per Test contract V797P-6553a:
 - a. Pricing matrices for models no longer in production may only be utilized by facilities whose instruments are already installed.
 - b. Maintenance and Reagents only:

For instruments OWNED by the federal government.

All service for instruments listed include all parts, labor and travel, plus one preventive maintenance inspection (PMI) per year.

Reagents provided utilize the same assumption as previously stated in number two (2) and three (3). Reagent quantities are shipped sufficient to perform the number of tests selected from the applicable instrument matrix.
9. Cost Per Test Worksheets:

Cost Per Test worksheets are provided which may be used to determine the monthly payment where multiple options are chosen.

COULTER® LH 750 Hematology System



COULTER LH 750 Hematology System offers Random Access testing of samples for CBC, WBC Differential and fully automated Reticulocyte analysis including maturation indices. Through innovative design, the LH 750 enumerates NRBCs automatically with the WBC Differential without reanalysis of the sample or additional reagents. Patented AccuCount Technology extends WBC linearity from 0 to 400,000 and platelet linearity from 0 to 3,000,000. AccuCount further reduces manual intervention by producing accurate WBC counts in the presence of interference from platelet clumps, giant platelets, NRBCs or unlysed RBCs, and delivering unsurpassed platelet count accuracy throughout the linear range. Advanced Decision Support tools enable automated review of results using age, gender, and location criteria in any combination. Comprehensive electronic logbooks simplify record keeping.

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$118.762	\$10.696	\$7.670	\$3,612.73	\$325.36	\$233.33
50	\$2.747	\$0.214	\$0.153	\$4,178.64	\$325.36	\$233.33
55	\$2.517	\$0.194	\$0.139	\$4,211.53	\$325.36	\$233.33
60	\$2.339	\$0.178	\$0.128	\$4,269.14	\$325.36	\$233.33
65	\$2.175	\$0.165	\$0.118	\$4,300.03	\$325.36	\$233.33
70	\$2.034	\$0.153	\$0.110	\$4,330.56	\$325.36	\$233.33
75	\$1.923	\$0.143	\$0.102	\$4,388.01	\$325.36	\$233.33
80	\$1.815	\$0.134	\$0.096	\$4,417.47	\$325.36	\$233.33
85	\$1.730	\$0.126	\$0.090	\$4,472.23	\$325.36	\$233.33
90	\$1.644	\$0.119	\$0.085	\$4,500.94	\$325.36	\$233.33
95	\$1.567	\$0.113	\$0.081	\$4,529.05	\$325.36	\$233.33
100	\$1.510	\$0.107	\$0.077	\$4,594.33	\$325.36	\$233.33
105	\$1.448	\$0.102	\$0.073	\$4,624.74	\$325.36	\$233.33
110	\$1.398	\$0.097	\$0.070	\$4,678.66	\$325.36	\$233.33
115	\$1.345	\$0.093	\$0.067	\$4,706.26	\$325.36	\$233.33
120	\$1.297	\$0.089	\$0.064	\$4,733.47	\$325.36	\$233.33
125	\$1.259	\$0.086	\$0.061	\$4,786.97	\$325.36	\$233.33
130	\$1.218	\$0.082	\$0.059	\$4,815.91	\$325.36	\$233.33
135	\$1.186	\$0.079	\$0.057	\$4,869.31	\$325.36	\$233.33
140	\$1.150	\$0.076	\$0.055	\$4,896.34	\$325.36	\$233.33
145	\$1.116	\$0.074	\$0.053	\$4,923.01	\$325.36	\$233.33
150	\$1.093	\$0.071	\$0.051	\$4,987.36	\$325.36	\$233.33
155	\$1.064	\$0.069	\$0.049	\$5,016.87	\$325.36	\$233.33
160	\$1.042	\$0.067	\$0.048	\$5,069.19	\$325.36	\$233.33
165	\$1.015	\$0.065	\$0.046	\$5,096.10	\$325.36	\$233.33
170	\$0.991	\$0.063	\$0.045	\$5,123.31	\$325.36	\$233.33
175	\$0.972	\$0.061	\$0.044	\$5,176.04	\$325.36	\$233.33
180	\$0.951	\$0.059	\$0.043	\$5,204.56	\$325.36	\$233.33
185	\$0.934	\$0.058	\$0.041	\$5,257.40	\$325.36	\$233.33
190	\$0.914	\$0.056	\$0.040	\$5,284.47	\$325.36	\$233.33
195	\$0.895	\$0.055	\$0.039	\$5,310.83	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$0.882	\$0.053	\$0.038	\$5,363.05	\$325.36	\$233.33
205	\$0.866	\$0.052	\$0.037	\$5,402.96	\$325.36	\$233.33
210	\$0.854	\$0.051	\$0.037	\$5,456.16	\$325.36	\$233.33
215	\$0.838	\$0.050	\$0.036	\$5,482.73	\$325.36	\$233.33
220	\$0.823	\$0.049	\$0.035	\$5,509.18	\$325.36	\$233.33
225	\$0.813	\$0.048	\$0.034	\$5,561.16	\$325.36	\$233.33
230	\$0.799	\$0.047	\$0.033	\$5,589.58	\$325.36	\$233.33
235	\$0.789	\$0.046	\$0.033	\$5,643.18	\$325.36	\$233.33
240	\$0.777	\$0.045	\$0.032	\$5,669.07	\$325.36	\$233.33
245	\$0.764	\$0.044	\$0.031	\$5,695.51	\$325.36	\$233.33
250	\$0.756	\$0.043	\$0.031	\$5,747.86	\$325.36	\$233.33
255	\$0.746	\$0.042	\$0.030	\$5,787.57	\$325.36	\$233.33
260	\$0.738	\$0.041	\$0.030	\$5,840.15	\$325.36	\$233.33
265	\$0.728	\$0.040	\$0.029	\$5,866.21	\$325.36	\$233.33
270	\$0.718	\$0.040	\$0.028	\$5,893.11	\$325.36	\$233.33
275	\$0.711	\$0.039	\$0.028	\$5,944.52	\$325.36	\$233.33
280	\$0.701	\$0.038	\$0.027	\$5,970.84	\$325.36	\$233.33
285	\$0.692	\$0.038	\$0.027	\$6,000.30	\$325.36	\$233.33
290	\$0.686	\$0.037	\$0.026	\$6,051.75	\$325.36	\$233.33
295	\$0.677	\$0.036	\$0.026	\$6,078.92	\$325.36	\$233.33
300	\$0.672	\$0.036	\$0.026	\$6,130.85	\$325.36	\$233.33
305	\$0.664	\$0.035	\$0.025	\$6,156.02	\$325.36	\$233.33
310	\$0.657	\$0.035	\$0.025	\$6,196.58	\$325.36	\$233.33
315	\$0.652	\$0.034	\$0.024	\$6,249.58	\$325.36	\$233.33
320	\$0.645	\$0.033	\$0.024	\$6,274.79	\$325.36	\$233.33
325	\$0.640	\$0.033	\$0.024	\$6,328.35	\$325.36	\$233.33
330	\$0.633	\$0.032	\$0.023	\$6,353.43	\$325.36	\$233.33
335	\$0.626	\$0.032	\$0.023	\$6,382.44	\$325.36	\$233.33
340	\$0.622	\$0.031	\$0.023	\$6,434.26	\$325.36	\$233.33
345	\$0.616	\$0.031	\$0.022	\$6,459.61	\$325.36	\$233.33
350	\$0.612	\$0.031	\$0.022	\$6,512.77	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.606	\$0.030	\$0.022	\$6,538.86	\$325.36	\$233.33
360	\$0.601	\$0.030	\$0.021	\$6,578.39	\$325.36	\$233.33
365	\$0.597	\$0.029	\$0.021	\$6,632.00	\$325.36	\$233.33
370	\$0.591	\$0.029	\$0.021	\$6,656.44	\$325.36	\$233.33
375	\$0.588	\$0.029	\$0.020	\$6,709.89	\$325.36	\$233.33
380	\$0.583	\$0.028	\$0.020	\$6,735.78	\$325.36	\$233.33
385	\$0.578	\$0.028	\$0.020	\$6,763.51	\$325.36	\$233.33
390	\$0.575	\$0.027	\$0.020	\$6,815.75	\$325.36	\$233.33
395	\$0.569	\$0.027	\$0.019	\$6,841.85	\$325.36	\$233.33
400	\$0.567	\$0.027	\$0.019	\$6,894.39	\$325.36	\$233.33
405	\$0.562	\$0.026	\$0.019	\$6,921.43	\$325.36	\$233.33
410	\$0.557	\$0.026	\$0.019	\$6,949.51	\$325.36	\$233.33
415	\$0.556	\$0.026	\$0.018	\$7,012.80	\$325.36	\$233.33
420	\$0.551	\$0.025	\$0.018	\$7,039.80	\$325.36	\$233.33
425	\$0.549	\$0.025	\$0.018	\$7,091.28	\$325.36	\$233.33
430	\$0.544	\$0.025	\$0.018	\$7,117.15	\$325.36	\$233.33
435	\$0.540	\$0.025	\$0.018	\$7,144.33	\$325.36	\$233.33
440	\$0.538	\$0.024	\$0.017	\$7,198.35	\$325.36	\$233.33
445	\$0.534	\$0.024	\$0.017	\$7,224.64	\$325.36	\$233.33
450	\$0.532	\$0.024	\$0.017	\$7,275.70	\$325.36	\$233.33
455	\$0.528	\$0.024	\$0.017	\$7,302.56	\$325.36	\$233.33
460	\$0.524	\$0.023	\$0.017	\$7,328.24	\$325.36	\$233.33
465	\$0.522	\$0.023	\$0.016	\$7,382.43	\$325.36	\$233.33
470	\$0.519	\$0.023	\$0.016	\$7,420.35	\$325.36	\$233.33
475	\$0.517	\$0.023	\$0.016	\$7,473.28	\$325.36	\$233.33
480	\$0.514	\$0.022	\$0.016	\$7,497.92	\$325.36	\$233.33
485	\$0.510	\$0.022	\$0.016	\$7,524.39	\$325.36	\$233.33
490	\$0.508	\$0.022	\$0.016	\$7,578.11	\$325.36	\$233.33
495	\$0.505	\$0.022	\$0.015	\$7,605.75	\$325.36	\$233.33
500	\$0.502	\$0.021	\$0.015	\$7,630.86	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$130.638	\$10.696	\$7.670	\$3,974.01	\$325.36	\$233.33
50	\$2.802	\$0.214	\$0.153	\$4,262.15	\$325.36	\$233.33
55	\$2.563	\$0.194	\$0.139	\$4,287.99	\$325.36	\$233.33
60	\$2.378	\$0.178	\$0.128	\$4,340.14	\$325.36	\$233.33
65	\$2.208	\$0.165	\$0.118	\$4,366.27	\$325.36	\$233.33
70	\$2.063	\$0.153	\$0.110	\$4,392.53	\$325.36	\$233.33
75	\$1.949	\$0.143	\$0.102	\$4,446.64	\$325.36	\$233.33
80	\$1.838	\$0.134	\$0.096	\$4,472.47	\$325.36	\$233.33
85	\$1.750	\$0.126	\$0.090	\$4,525.23	\$325.36	\$233.33
90	\$1.662	\$0.119	\$0.085	\$4,550.77	\$325.36	\$233.33
95	\$1.584	\$0.113	\$0.081	\$4,576.45	\$325.36	\$233.33
100	\$1.526	\$0.107	\$0.077	\$4,640.88	\$325.36	\$233.33
105	\$1.462	\$0.102	\$0.073	\$4,668.82	\$325.36	\$233.33
110	\$1.411	\$0.097	\$0.070	\$4,720.82	\$325.36	\$233.33
115	\$1.357	\$0.093	\$0.067	\$4,747.19	\$325.36	\$233.33
120	\$1.307	\$0.089	\$0.064	\$4,772.53	\$325.36	\$233.33
125	\$1.269	\$0.086	\$0.061	\$4,825.37	\$325.36	\$233.33
130	\$1.227	\$0.082	\$0.059	\$4,853.48	\$325.36	\$233.33
135	\$1.195	\$0.079	\$0.057	\$4,905.45	\$325.36	\$233.33
140	\$1.158	\$0.076	\$0.055	\$4,931.26	\$325.36	\$233.33
145	\$1.124	\$0.074	\$0.053	\$4,957.41	\$325.36	\$233.33
150	\$1.100	\$0.071	\$0.051	\$5,020.67	\$325.36	\$233.33
155	\$1.071	\$0.069	\$0.049	\$5,048.93	\$325.36	\$233.33
160	\$1.048	\$0.067	\$0.048	\$5,101.80	\$325.36	\$233.33
165	\$1.022	\$0.065	\$0.046	\$5,127.21	\$325.36	\$233.33
170	\$0.997	\$0.063	\$0.045	\$5,153.82	\$325.36	\$233.33
175	\$0.978	\$0.061	\$0.044	\$5,205.85	\$325.36	\$233.33
180	\$0.956	\$0.059	\$0.043	\$5,233.03	\$325.36	\$233.33
185	\$0.939	\$0.058	\$0.041	\$5,286.10	\$325.36	\$233.33
190	\$0.919	\$0.056	\$0.040	\$5,311.64	\$325.36	\$233.33
195	\$0.900	\$0.055	\$0.039	\$5,338.12	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$0.886	\$0.053	\$0.038	\$5,391.03	\$325.36	\$233.33
205	\$0.871	\$0.052	\$0.037	\$5,429.77	\$325.36	\$233.33
210	\$0.858	\$0.051	\$0.037	\$5,482.35	\$325.36	\$233.33
215	\$0.842	\$0.050	\$0.036	\$5,507.59	\$325.36	\$233.33
220	\$0.827	\$0.049	\$0.035	\$5,533.95	\$325.36	\$233.33
225	\$0.816	\$0.048	\$0.034	\$5,586.48	\$325.36	\$233.33
230	\$0.802	\$0.047	\$0.033	\$5,614.07	\$325.36	\$233.33
235	\$0.793	\$0.046	\$0.033	\$5,665.34	\$325.36	\$233.33
240	\$0.780	\$0.045	\$0.032	\$5,692.43	\$325.36	\$233.33
245	\$0.767	\$0.044	\$0.031	\$5,718.61	\$325.36	\$233.33
250	\$0.759	\$0.043	\$0.031	\$5,769.91	\$325.36	\$233.33
255	\$0.749	\$0.042	\$0.030	\$5,810.07	\$325.36	\$233.33
260	\$0.741	\$0.041	\$0.030	\$5,862.30	\$325.36	\$233.33
265	\$0.730	\$0.040	\$0.029	\$5,887.97	\$325.36	\$233.33
270	\$0.720	\$0.040	\$0.028	\$5,914.47	\$325.36	\$233.33
275	\$0.713	\$0.039	\$0.028	\$5,966.27	\$325.36	\$233.33
280	\$0.704	\$0.038	\$0.027	\$5,992.98	\$325.36	\$233.33
285	\$0.694	\$0.038	\$0.027	\$6,020.24	\$325.36	\$233.33
290	\$0.688	\$0.037	\$0.026	\$6,072.93	\$325.36	\$233.33
295	\$0.680	\$0.036	\$0.026	\$6,098.66	\$325.36	\$233.33
300	\$0.674	\$0.036	\$0.026	\$6,150.92	\$325.36	\$233.33
305	\$0.666	\$0.035	\$0.025	\$6,176.43	\$325.36	\$233.33
310	\$0.659	\$0.035	\$0.025	\$6,216.39	\$325.36	\$233.33
315	\$0.654	\$0.034	\$0.024	\$6,268.74	\$325.36	\$233.33
320	\$0.647	\$0.033	\$0.024	\$6,294.26	\$325.36	\$233.33
325	\$0.642	\$0.033	\$0.024	\$6,347.13	\$325.36	\$233.33
330	\$0.635	\$0.032	\$0.023	\$6,373.51	\$325.36	\$233.33
335	\$0.628	\$0.032	\$0.023	\$6,401.80	\$325.36	\$233.33
340	\$0.624	\$0.031	\$0.023	\$6,453.91	\$325.36	\$233.33
345	\$0.617	\$0.031	\$0.022	\$6,479.55	\$325.36	\$233.33
350	\$0.614	\$0.031	\$0.022	\$6,531.93	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.606	\$0.030	\$0.022	\$6,538.86	\$325.36	\$233.33
360	\$0.601	\$0.030	\$0.021	\$6,578.39	\$325.36	\$233.33
365	\$0.597	\$0.029	\$0.021	\$6,632.00	\$325.36	\$233.33
370	\$0.591	\$0.029	\$0.021	\$6,656.44	\$325.36	\$233.33
375	\$0.588	\$0.029	\$0.020	\$6,709.89	\$325.36	\$233.33
380	\$0.583	\$0.028	\$0.020	\$6,735.78	\$325.36	\$233.33
385	\$0.578	\$0.028	\$0.020	\$6,763.51	\$325.36	\$233.33
390	\$0.575	\$0.027	\$0.020	\$6,815.75	\$325.36	\$233.33
395	\$0.569	\$0.027	\$0.019	\$6,841.85	\$325.36	\$233.33
400	\$0.567	\$0.027	\$0.019	\$6,894.39	\$325.36	\$233.33
405	\$0.562	\$0.026	\$0.019	\$6,921.43	\$325.36	\$233.33
410	\$0.557	\$0.026	\$0.019	\$6,949.51	\$325.36	\$233.33
415	\$0.556	\$0.026	\$0.018	\$7,012.80	\$325.36	\$233.33
420	\$0.551	\$0.025	\$0.018	\$7,039.80	\$325.36	\$233.33
425	\$0.549	\$0.025	\$0.018	\$7,091.28	\$325.36	\$233.33
430	\$0.544	\$0.025	\$0.018	\$7,117.15	\$325.36	\$233.33
435	\$0.540	\$0.025	\$0.018	\$7,144.33	\$325.36	\$233.33
440	\$0.538	\$0.024	\$0.017	\$7,198.35	\$325.36	\$233.33
445	\$0.534	\$0.024	\$0.017	\$7,224.64	\$325.36	\$233.33
450	\$0.532	\$0.024	\$0.017	\$7,275.70	\$325.36	\$233.33
455	\$0.528	\$0.024	\$0.017	\$7,302.56	\$325.36	\$233.33
460	\$0.524	\$0.023	\$0.017	\$7,328.24	\$325.36	\$233.33
465	\$0.522	\$0.023	\$0.016	\$7,382.43	\$325.36	\$233.33
470	\$0.519	\$0.023	\$0.016	\$7,420.35	\$325.36	\$233.33
475	\$0.517	\$0.023	\$0.016	\$7,473.28	\$325.36	\$233.33
480	\$0.514	\$0.022	\$0.016	\$7,497.92	\$325.36	\$233.33
485	\$0.510	\$0.022	\$0.016	\$7,524.39	\$325.36	\$233.33
490	\$0.508	\$0.022	\$0.016	\$7,578.11	\$325.36	\$233.33
495	\$0.505	\$0.022	\$0.015	\$7,605.75	\$325.36	\$233.33
500	\$0.502	\$0.021	\$0.015	\$7,630.86	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	39	6	6	8	17	11	11	24	2
50	109	7	15	8	17	11	11	24	2
55	116	7	16	8	17	11	11	24	2
60	123	8	18	8	17	11	11	24	2
65	130	8	19	8	17	11	11	24	2
70	137	8	20	8	17	11	11	24	2
75	144	9	21	8	17	11	11	24	2
80	151	9	22	8	17	11	11	24	2
85	159	10	23	8	17	11	11	24	2
90	166	10	24	8	17	11	11	24	2
95	173	10	25	8	17	11	11	24	2
100	180	11	26	8	17	11	11	24	2
105	187	11	27	8	17	11	11	24	2
110	194	12	29	8	17	11	11	24	2
115	201	12	30	8	17	11	11	24	2
120	208	12	31	8	17	11	11	24	2
125	215	13	32	8	17	11	11	24	2
130	222	13	33	8	17	11	11	24	2
135	229	14	34	8	17	11	11	24	2
140	237	14	35	8	17	11	11	24	2
145	244	14	36	8	17	11	11	24	2
150	251	15	37	8	17	11	11	24	2
155	258	15	38	8	17	11	11	24	2
160	265	16	39	8	17	11	11	24	2
165	272	16	41	8	17	11	11	24	2
170	279	16	42	8	17	11	11	24	2
175	286	17	43	8	17	11	11	24	2
180	293	17	44	8	17	11	11	24	2
185	300	18	45	8	17	11	11	24	2
190	307	18	46	8	17	11	11	24	2
195	315	18	47	8	17	11	11	24	2
200	322	19	48	8	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day

1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
205	329	19	49	8	17	11	11	24	2
210	336	20	50	8	17	11	11	24	2
215	343	20	52	8	17	11	11	24	2
220	350	20	53	8	17	11	11	24	2
225	357	21	54	8	17	11	11	24	2
230	364	21	55	8	17	11	11	24	2
235	371	22	56	8	17	11	11	24	2
240	378	22	57	8	17	11	11	24	2
245	385	22	58	8	17	11	11	24	2
250	393	23	59	8	17	11	11	24	2
255	400	23	60	8	17	11	11	24	2
260	407	24	61	8	17	11	11	24	2
265	414	24	62	8	17	11	11	24	2
270	421	24	64	8	17	11	11	24	2
275	428	25	65	8	17	11	11	24	2
280	435	25	66	8	17	11	11	24	2
285	442	25	67	8	17	11	11	24	2
290	449	26	68	8	17	11	11	24	2
295	456	26	69	8	17	11	11	24	2
300	463	27	70	8	17	11	11	24	2
305	471	27	71	8	17	11	11	24	2
310	478	27	72	8	17	11	11	24	2
315	485	28	73	8	17	11	11	24	2
320	492	28	75	8	17	11	11	24	2
325	499	29	76	8	17	11	11	24	2
330	506	29	77	8	17	11	11	24	2
335	513	29	78	8	17	11	11	24	2
340	520	30	79	8	17	11	11	24	2
345	527	30	80	8	17	11	11	24	2
350	534	31	81	8	17	11	11	24	2
355	542	31	82	8	17	11	11	24	2
360	549	31	83	8	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
365	556	32	84	8	17	11	11	24	2
370	563	32	85	8	17	11	11	24	2
375	570	33	87	8	17	11	11	24	2
380	577	33	88	8	17	11	11	24	2
385	584	33	89	8	17	11	11	24	2
390	591	34	90	8	17	11	11	24	2
395	598	34	91	8	17	11	11	24	2
400	605	35	92	8	17	11	11	24	2
405	612	35	93	8	17	11	11	24	2
410	620	35	94	8	17	11	11	24	2
415	627	36	95	8	17	11	11	24	2
420	634	36	96	8	17	11	11	24	2
425	641	37	98	8	17	11	11	24	2
430	648	37	99	8	17	11	11	24	2
435	655	37	100	8	17	11	11	24	2
440	662	38	101	8	17	11	11	24	2
445	669	38	102	8	17	11	11	24	2
450	676	39	103	8	17	11	11	24	2
455	683	39	104	8	17	11	11	24	2
460	690	39	105	8	17	11	11	24	2
465	698	40	106	8	17	11	11	24	2
470	705	40	107	8	17	11	11	24	2
475	712	41	108	8	17	11	11	24	2
480	719	41	110	8	17	11	11	24	2
485	726	41	111	8	17	11	11	24	2
490	733	42	112	8	17	11	11	24	2
495	740	42	113	8	17	11	11	24	2
500	747	42	114	8	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w Retic Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPT Minimum	Monthly Minimum
1	\$9.832	\$299.09
2	\$9.609	\$584.62
3	\$6.489	\$592.14
4	\$5.156	\$627.38
5	\$4.375	\$665.39
6	\$3.714	\$677.82
7	\$3.253	\$692.69
8	\$2.952	\$718.45
9	\$2.680	\$733.84
10	\$2.464	\$749.40
11	\$2.281	\$763.13
12	\$2.150	\$784.87
13	\$2.065	\$816.70
14	\$1.966	\$837.45
15	\$1.876	\$855.88
16	\$1.800	\$875.95
17	\$1.801	\$931.58
18	\$1.737	\$951.28
19	\$1.680	\$970.78
20	\$1.624	\$988.16
21	\$1.594	\$1,018.28
22	\$1.550	\$1,037.39
23	\$1.510	\$1,056.42
24	\$1.470	\$1,073.29
25	\$1.436	\$1,092.15
26	\$1.418	\$1,121.84
27	\$1.389	\$1,140.51
28	\$1.361	\$1,159.16
29	\$1.362	\$1,201.26
30	\$1.349	\$1,230.82

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPT Minimum	Monthly Minimum
31	\$1.339	\$1,262.52
32	\$1.316	\$1,280.95
33	\$1.292	\$1,297.39
34	\$1.283	\$1,326.88
35	\$1.264	\$1,345.25
36	\$1.245	\$1,363.53
37	\$1.226	\$1,379.80
38	\$1.210	\$1,398.13
39	\$1.203	\$1,427.57
40	\$1.188	\$1,445.68
41	\$1.195	\$1,489.80
42	\$1.179	\$1,505.95
43	\$1.174	\$1,535.27
44	\$1.161	\$1,553.44
45	\$1.148	\$1,571.63
46	\$1.135	\$1,587.67
47	\$1.131	\$1,617.04
48	\$1.120	\$1,635.09
49	\$1.109	\$1,653.20
50	\$1.099	\$1,671.27
55	\$1.073	\$1,794.73
60	\$1.051	\$1,918.47
65	\$1.034	\$2,043.74
70	\$1.006	\$2,142.82
75	\$0.983	\$2,241.80
80	\$0.973	\$2,366.68
85	\$0.954	\$2,465.46
90	\$0.951	\$2,603.65
95	\$0.938	\$2,711.59
100	\$0.924	\$2,810.20

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w Retic Cost Per Reportable Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPRR Minimum	Monthly Minimum
1	\$19.664	\$598.18
2	\$10.090	\$613.85
3	\$6.921	\$631.61
4	\$5.543	\$674.45
5	\$4.725	\$718.63
6	\$4.023	\$734.31
7	\$3.532	\$752.08
8	\$3.211	\$781.31
9	\$2.919	\$799.05
10	\$2.685	\$816.84
11	\$2.488	\$832.50
12	\$2.329	\$850.29
13	\$2.224	\$879.54
14	\$2.107	\$897.29
15	\$2.001	\$912.92
16	\$1.912	\$930.71
17	\$1.907	\$986.39
18	\$1.834	\$1,004.17
19	\$1.768	\$1,021.93
20	\$1.705	\$1,037.57
21	\$1.670	\$1,066.83
22	\$1.621	\$1,084.57
23	\$1.576	\$1,102.31
24	\$1.531	\$1,118.04
25	\$1.493	\$1,135.73
26	\$1.473	\$1,165.03
27	\$1.440	\$1,182.81
28	\$1.410	\$1,200.56
29	\$1.409	\$1,242.73
30	\$1.394	\$1,271.89

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPRR Minimum	Monthly Minimum
31	\$1.382	\$1,303.25
32	\$1.357	\$1,320.96
33	\$1.332	\$1,336.74
34	\$1.321	\$1,365.97
35	\$1.300	\$1,383.68
36	\$1.280	\$1,401.43
37	\$1.259	\$1,417.17
38	\$1.241	\$1,434.89
39	\$1.234	\$1,464.23
40	\$1.218	\$1,481.94
41	\$1.224	\$1,525.97
42	\$1.207	\$1,541.73
43	\$1.201	\$1,570.98
44	\$1.187	\$1,588.78
45	\$1.174	\$1,606.40
46	\$1.159	\$1,622.23
47	\$1.155	\$1,651.49
48	\$1.143	\$1,669.25
49	\$1.132	\$1,686.89
50	\$1.121	\$1,704.58
55	\$1.092	\$1,827.19
60	\$1.069	\$1,950.59
65	\$1.050	\$2,075.18
70	\$1.021	\$2,173.27
75	\$0.996	\$2,271.46
80	\$0.985	\$2,396.37
85	\$0.965	\$2,494.42
90	\$0.962	\$2,632.67
95	\$0.948	\$2,740.20
100	\$0.933	\$2,838.19

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Retic Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff,Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Test Volume

Allowances

6 Retic Control Runs per day
 5% repeats for Patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
1	15	1	1	9	36
2	16	1	1	10	36
3	18	1	1	11	36
4	20	1	2	13	36
5	22	2	2	14	36
6	23	2	2	15	36
7	25	2	2	16	36
8	27	2	3	17	36
9	29	2	3	18	36
10	31	2	3	19	36
11	32	2	3	20	36
12	34	2	3	21	36
13	36	2	4	22	36
14	38	2	4	23	36
15	39	2	4	24	36
16	41	2	4	25	36
17	43	3	5	26	36
18	45	3	5	27	36
19	47	3	5	28	36
20	48	3	5	29	36
21	50	3	6	30	36
22	52	3	6	31	36
23	54	3	6	32	36
24	55	3	6	33	36
25	57	3	6	34	36
26	59	3	7	35	36
27	61	3	7	36	36
28	63	3	7	37	36
29	64	4	7	38	36
30	66	4	8	39	36

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Retic Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff,Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Test Volume

Allowances

6 Retic Control Runs per day
 5% repeats for Patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
31	68	4	8	41	36
32	70	4	8	42	36
33	71	4	8	43	36
34	73	4	9	44	36
35	75	4	9	45	36
36	77	4	9	46	36
37	78	4	9	47	36
38	80	4	9	48	36
39	82	4	10	49	36
40	84	4	10	50	36
41	86	5	10	51	36
42	87	5	10	52	36
43	89	5	11	53	36
44	91	5	11	54	36
45	93	5	11	55	36
46	94	5	11	56	36
47	96	5	12	57	36
48	98	5	12	58	36
49	100	5	12	59	36
50	102	5	12	60	36
55	110	6	13	65	36
60	119	6	15	71	36
65	128	7	16	76	36
70	137	7	17	81	36
75	146	7	18	86	36
80	155	8	19	91	36
85	164	8	20	96	36
90	173	9	21	102	36
95	181	9	23	107	36
100	190	9	24	112	36

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$160.647	\$12.849	\$7.670	\$4,886.89	\$390.88	\$233.33
50	\$3.664	\$0.257	\$0.153	\$5,573.10	\$390.88	\$233.33
55	\$3.353	\$0.234	\$0.139	\$5,610.41	\$390.88	\$233.33
60	\$3.108	\$0.214	\$0.128	\$5,672.17	\$390.88	\$233.33
65	\$2.887	\$0.198	\$0.118	\$5,709.06	\$390.88	\$233.33
70	\$2.709	\$0.184	\$0.110	\$5,768.76	\$390.88	\$233.33
75	\$2.543	\$0.171	\$0.102	\$5,802.08	\$390.88	\$233.33
80	\$2.398	\$0.161	\$0.096	\$5,834.56	\$390.88	\$233.33
85	\$2.279	\$0.151	\$0.090	\$5,892.29	\$390.88	\$233.33
90	\$2.169	\$0.143	\$0.085	\$5,937.47	\$390.88	\$233.33
95	\$2.074	\$0.135	\$0.081	\$5,994.52	\$390.88	\$233.33
100	\$1.981	\$0.128	\$0.077	\$6,025.29	\$390.88	\$233.33
105	\$1.896	\$0.122	\$0.073	\$6,056.01	\$390.88	\$233.33
110	\$1.827	\$0.117	\$0.070	\$6,114.51	\$390.88	\$233.33
115	\$1.757	\$0.112	\$0.067	\$6,145.11	\$390.88	\$233.33
120	\$1.699	\$0.107	\$0.064	\$6,201.30	\$390.88	\$233.33
125	\$1.639	\$0.103	\$0.061	\$6,230.78	\$390.88	\$233.33
130	\$1.583	\$0.099	\$0.059	\$6,260.53	\$390.88	\$233.33
135	\$1.539	\$0.095	\$0.057	\$6,318.16	\$390.88	\$233.33
140	\$1.493	\$0.092	\$0.055	\$6,358.81	\$390.88	\$233.33
145	\$1.448	\$0.089	\$0.053	\$6,388.31	\$390.88	\$233.33
150	\$1.412	\$0.086	\$0.051	\$6,443.87	\$390.88	\$233.33
155	\$1.373	\$0.083	\$0.049	\$6,475.25	\$390.88	\$233.33
160	\$1.342	\$0.080	\$0.048	\$6,530.32	\$390.88	\$233.33
165	\$1.307	\$0.078	\$0.046	\$6,559.72	\$390.88	\$233.33
170	\$1.274	\$0.076	\$0.045	\$6,588.88	\$390.88	\$233.33
175	\$1.248	\$0.073	\$0.044	\$6,643.73	\$390.88	\$233.33
180	\$1.219	\$0.071	\$0.043	\$6,674.76	\$390.88	\$233.33
185	\$1.196	\$0.069	\$0.041	\$6,730.17	\$390.88	\$233.33
190	\$1.170	\$0.068	\$0.040	\$6,759.48	\$390.88	\$233.33
195	\$1.146	\$0.066	\$0.039	\$6,799.74	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
195	\$1.146	\$0.066	\$0.039	\$6,799.74	\$390.88	\$233.33
200	\$1.127	\$0.064	\$0.038	\$6,856.06	\$390.88	\$233.33
205	\$1.104	\$0.063	\$0.037	\$6,884.65	\$390.88	\$233.33
210	\$1.086	\$0.061	\$0.037	\$6,939.50	\$390.88	\$233.33
215	\$1.065	\$0.060	\$0.036	\$6,968.04	\$390.88	\$233.33
220	\$1.046	\$0.058	\$0.035	\$6,996.90	\$390.88	\$233.33
225	\$1.031	\$0.057	\$0.034	\$7,053.94	\$390.88	\$233.33
230	\$1.012	\$0.056	\$0.033	\$7,081.96	\$390.88	\$233.33
235	\$0.998	\$0.055	\$0.033	\$7,137.26	\$390.88	\$233.33
240	\$0.982	\$0.054	\$0.032	\$7,165.74	\$390.88	\$233.33
245	\$0.967	\$0.052	\$0.031	\$7,207.70	\$390.88	\$233.33
250	\$0.955	\$0.051	\$0.031	\$7,262.78	\$390.88	\$233.33
255	\$0.940	\$0.050	\$0.030	\$7,290.90	\$390.88	\$233.33
260	\$0.929	\$0.049	\$0.030	\$7,345.27	\$390.88	\$233.33
265	\$0.915	\$0.048	\$0.029	\$7,373.67	\$390.88	\$233.33
270	\$0.902	\$0.048	\$0.028	\$7,404.38	\$390.88	\$233.33
275	\$0.892	\$0.047	\$0.028	\$7,459.52	\$390.88	\$233.33
280	\$0.879	\$0.046	\$0.027	\$7,487.82	\$390.88	\$233.33
285	\$0.870	\$0.045	\$0.027	\$7,542.64	\$390.88	\$233.33
290	\$0.859	\$0.044	\$0.026	\$7,573.52	\$390.88	\$233.33
295	\$0.847	\$0.044	\$0.026	\$7,600.89	\$390.88	\$233.33
300	\$0.840	\$0.043	\$0.026	\$7,667.67	\$390.88	\$233.33
305	\$0.829	\$0.042	\$0.025	\$7,694.33	\$390.88	\$233.33
310	\$0.822	\$0.041	\$0.025	\$7,749.74	\$390.88	\$233.33
315	\$0.812	\$0.041	\$0.024	\$7,780.83	\$390.88	\$233.33
320	\$0.802	\$0.040	\$0.024	\$7,807.96	\$390.88	\$233.33
325	\$0.795	\$0.040	\$0.024	\$7,863.72	\$390.88	\$233.33
330	\$0.786	\$0.039	\$0.023	\$7,891.34	\$390.88	\$233.33
335	\$0.780	\$0.038	\$0.023	\$7,948.75	\$390.88	\$233.33
340	\$0.771	\$0.038	\$0.023	\$7,976.37	\$390.88	\$233.33
345	\$0.763	\$0.037	\$0.022	\$8,004.46	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
350	\$0.758	\$0.037	\$0.022	\$8,071.49	\$390.88	\$233.33
355	\$0.750	\$0.036	\$0.022	\$8,098.25	\$390.88	\$233.33
360	\$0.745	\$0.036	\$0.021	\$8,156.45	\$390.88	\$233.33
365	\$0.737	\$0.035	\$0.021	\$8,183.13	\$390.88	\$233.33
370	\$0.730	\$0.035	\$0.021	\$8,211.94	\$390.88	\$233.33
375	\$0.725	\$0.034	\$0.020	\$8,265.87	\$390.88	\$233.33
380	\$0.718	\$0.034	\$0.020	\$8,297.48	\$390.88	\$233.33
385	\$0.711	\$0.033	\$0.020	\$8,325.85	\$390.88	\$233.33
390	\$0.706	\$0.033	\$0.020	\$8,379.40	\$390.88	\$233.33
395	\$0.700	\$0.033	\$0.019	\$8,407.53	\$390.88	\$233.33
400	\$0.696	\$0.032	\$0.019	\$8,462.84	\$390.88	\$233.33
405	\$0.690	\$0.032	\$0.019	\$8,505.80	\$390.88	\$233.33
410	\$0.684	\$0.031	\$0.019	\$8,532.23	\$390.88	\$233.33
415	\$0.680	\$0.031	\$0.018	\$8,587.05	\$390.88	\$233.33
420	\$0.674	\$0.031	\$0.018	\$8,615.13	\$390.88	\$233.33
425	\$0.671	\$0.030	\$0.018	\$8,672.44	\$390.88	\$233.33
430	\$0.665	\$0.030	\$0.018	\$8,699.91	\$390.88	\$233.33
435	\$0.660	\$0.030	\$0.018	\$8,728.29	\$390.88	\$233.33
440	\$0.656	\$0.029	\$0.017	\$8,781.77	\$390.88	\$233.33
445	\$0.651	\$0.029	\$0.017	\$8,811.17	\$390.88	\$233.33
450	\$0.648	\$0.029	\$0.017	\$8,867.73	\$390.88	\$233.33
455	\$0.644	\$0.028	\$0.017	\$8,906.75	\$390.88	\$233.33
460	\$0.639	\$0.028	\$0.017	\$8,934.66	\$390.88	\$233.33
465	\$0.636	\$0.028	\$0.016	\$8,990.75	\$390.88	\$233.33
470	\$0.631	\$0.027	\$0.016	\$9,021.66	\$390.88	\$233.33
475	\$0.628	\$0.027	\$0.016	\$9,074.29	\$390.88	\$233.33
480	\$0.623	\$0.027	\$0.016	\$9,101.18	\$390.88	\$233.33
485	\$0.619	\$0.026	\$0.016	\$9,131.06	\$390.88	\$233.33
490	\$0.616	\$0.026	\$0.016	\$9,184.95	\$390.88	\$233.33
495	\$0.612	\$0.026	\$0.015	\$9,215.43	\$390.88	\$233.33
500	\$0.609	\$0.026	\$0.015	\$9,268.97	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$176.712	\$12.849	\$7.670	\$5,375.59	\$390.88	\$233.33
50	\$3.737	\$0.257	\$0.153	\$5,684.43	\$390.88	\$233.33
55	\$3.414	\$0.234	\$0.139	\$5,712.47	\$390.88	\$233.33
60	\$3.160	\$0.214	\$0.128	\$5,766.72	\$390.88	\$233.33
65	\$2.932	\$0.198	\$0.118	\$5,796.85	\$390.88	\$233.33
70	\$2.748	\$0.184	\$0.110	\$5,851.38	\$390.88	\$233.33
75	\$2.577	\$0.171	\$0.102	\$5,879.43	\$390.88	\$233.33
80	\$2.427	\$0.161	\$0.096	\$5,907.32	\$390.88	\$233.33
85	\$2.306	\$0.151	\$0.090	\$5,961.85	\$390.88	\$233.33
90	\$2.193	\$0.143	\$0.085	\$6,003.17	\$390.88	\$233.33
95	\$2.096	\$0.135	\$0.081	\$6,057.52	\$390.88	\$233.33
100	\$2.001	\$0.128	\$0.077	\$6,085.52	\$390.88	\$233.33
105	\$1.914	\$0.122	\$0.073	\$6,113.83	\$390.88	\$233.33
110	\$1.844	\$0.117	\$0.070	\$6,170.06	\$390.88	\$233.33
115	\$1.772	\$0.112	\$0.067	\$6,198.29	\$390.88	\$233.33
120	\$1.713	\$0.107	\$0.064	\$6,252.41	\$390.88	\$233.33
125	\$1.652	\$0.103	\$0.061	\$6,280.59	\$390.88	\$233.33
130	\$1.595	\$0.099	\$0.059	\$6,308.77	\$390.88	\$233.33
135	\$1.550	\$0.095	\$0.057	\$6,364.97	\$390.88	\$233.33
140	\$1.504	\$0.092	\$0.055	\$6,404.38	\$390.88	\$233.33
145	\$1.458	\$0.089	\$0.053	\$6,432.42	\$390.88	\$233.33
150	\$1.422	\$0.086	\$0.051	\$6,486.76	\$390.88	\$233.33
155	\$1.382	\$0.083	\$0.049	\$6,516.74	\$390.88	\$233.33
160	\$1.350	\$0.080	\$0.048	\$6,571.21	\$390.88	\$233.33
165	\$1.315	\$0.078	\$0.046	\$6,599.38	\$390.88	\$233.33
170	\$1.282	\$0.076	\$0.045	\$6,627.15	\$390.88	\$233.33
175	\$1.255	\$0.073	\$0.044	\$6,681.52	\$390.88	\$233.33
180	\$1.226	\$0.071	\$0.043	\$6,711.44	\$390.88	\$233.33
185	\$1.202	\$0.069	\$0.041	\$6,766.18	\$390.88	\$233.33
190	\$1.176	\$0.068	\$0.040	\$6,794.15	\$390.88	\$233.33
195	\$1.152	\$0.066	\$0.039	\$6,834.14	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.133	\$0.064	\$0.038	\$6,890.74	\$390.88	\$233.33
205	\$1.109	\$0.063	\$0.037	\$6,918.33	\$390.88	\$233.33
210	\$1.092	\$0.061	\$0.037	\$6,972.72	\$390.88	\$233.33
215	\$1.070	\$0.060	\$0.036	\$7,000.74	\$390.88	\$233.33
220	\$1.050	\$0.058	\$0.035	\$7,028.36	\$390.88	\$233.33
225	\$1.035	\$0.057	\$0.034	\$7,084.74	\$390.88	\$233.33
230	\$1.017	\$0.056	\$0.033	\$7,112.74	\$390.88	\$233.33
235	\$1.003	\$0.055	\$0.033	\$7,168.00	\$390.88	\$233.33
240	\$0.986	\$0.054	\$0.032	\$7,195.67	\$390.88	\$233.33
245	\$0.971	\$0.052	\$0.031	\$7,237.51	\$390.88	\$233.33
250	\$0.959	\$0.051	\$0.031	\$7,290.91	\$390.88	\$233.33
255	\$0.944	\$0.050	\$0.030	\$7,319.60	\$390.88	\$233.33
260	\$0.932	\$0.049	\$0.030	\$7,373.75	\$390.88	\$233.33
265	\$0.918	\$0.048	\$0.029	\$7,401.89	\$390.88	\$233.33
270	\$0.905	\$0.048	\$0.028	\$7,431.48	\$390.88	\$233.33
275	\$0.895	\$0.047	\$0.028	\$7,486.29	\$390.88	\$233.33
280	\$0.882	\$0.046	\$0.027	\$7,514.23	\$390.88	\$233.33
285	\$0.873	\$0.045	\$0.027	\$7,568.65	\$390.88	\$233.33
290	\$0.861	\$0.044	\$0.026	\$7,598.22	\$390.88	\$233.33
295	\$0.850	\$0.044	\$0.026	\$7,627.82	\$390.88	\$233.33
300	\$0.843	\$0.043	\$0.026	\$7,692.31	\$390.88	\$233.33
305	\$0.832	\$0.042	\$0.025	\$7,721.23	\$390.88	\$233.33
310	\$0.825	\$0.041	\$0.025	\$7,775.20	\$390.88	\$233.33
315	\$0.815	\$0.041	\$0.024	\$7,805.74	\$390.88	\$233.33
320	\$0.805	\$0.040	\$0.024	\$7,832.30	\$390.88	\$233.33
325	\$0.798	\$0.040	\$0.024	\$7,887.45	\$390.88	\$233.33
330	\$0.788	\$0.039	\$0.023	\$7,914.43	\$390.88	\$233.33
335	\$0.782	\$0.038	\$0.023	\$7,973.20	\$390.88	\$233.33
340	\$0.773	\$0.038	\$0.023	\$7,999.12	\$390.88	\$233.33
345	\$0.765	\$0.037	\$0.022	\$8,028.60	\$390.88	\$233.33
350	\$0.760	\$0.037	\$0.022	\$8,093.85	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.752	\$0.036	\$0.022	\$8,122.00	\$390.88	\$233.33
360	\$0.747	\$0.036	\$0.021	\$8,178.36	\$390.88	\$233.33
365	\$0.739	\$0.035	\$0.021	\$8,206.45	\$390.88	\$233.33
370	\$0.732	\$0.035	\$0.021	\$8,235.58	\$390.88	\$233.33
375	\$0.727	\$0.034	\$0.020	\$8,287.55	\$390.88	\$233.33
380	\$0.720	\$0.034	\$0.020	\$8,319.44	\$390.88	\$233.33
385	\$0.713	\$0.033	\$0.020	\$8,346.93	\$390.88	\$233.33
390	\$0.708	\$0.033	\$0.020	\$8,400.76	\$390.88	\$233.33
395	\$0.702	\$0.033	\$0.019	\$8,430.36	\$390.88	\$233.33
400	\$0.697	\$0.032	\$0.019	\$8,483.53	\$390.88	\$233.33
405	\$0.692	\$0.032	\$0.019	\$8,525.51	\$390.88	\$233.33
410	\$0.686	\$0.031	\$0.019	\$8,552.19	\$390.88	\$233.33
415	\$0.682	\$0.031	\$0.018	\$8,608.51	\$390.88	\$233.33
420	\$0.676	\$0.031	\$0.018	\$8,635.57	\$390.88	\$233.33
425	\$0.672	\$0.030	\$0.018	\$8,691.83	\$390.88	\$233.33
430	\$0.667	\$0.030	\$0.018	\$8,720.84	\$390.88	\$233.33
435	\$0.661	\$0.030	\$0.018	\$8,748.14	\$390.88	\$233.33
440	\$0.658	\$0.029	\$0.017	\$8,803.18	\$390.88	\$233.33
445	\$0.652	\$0.029	\$0.017	\$8,830.12	\$390.88	\$233.33
450	\$0.649	\$0.029	\$0.017	\$8,885.53	\$390.88	\$233.33
455	\$0.645	\$0.028	\$0.017	\$8,927.51	\$390.88	\$233.33
460	\$0.640	\$0.028	\$0.017	\$8,954.25	\$390.88	\$233.33
465	\$0.637	\$0.028	\$0.016	\$9,007.73	\$390.88	\$233.33
470	\$0.632	\$0.027	\$0.016	\$9,038.82	\$390.88	\$233.33
475	\$0.629	\$0.027	\$0.016	\$9,093.07	\$390.88	\$233.33
480	\$0.625	\$0.027	\$0.016	\$9,123.08	\$390.88	\$233.33
485	\$0.620	\$0.026	\$0.016	\$9,148.77	\$390.88	\$233.33
490	\$0.617	\$0.026	\$0.016	\$9,202.84	\$390.88	\$233.33
495	\$0.613	\$0.026	\$0.015	\$9,235.01	\$390.88	\$233.33
500	\$0.611	\$0.026	\$0.015	\$9,287.23	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	44	6	6	8	20	11	11	24	2
50	123	7	16	8	20	11	11	24	2
55	132	7	17	8	20	11	11	24	2
60	140	8	18	8	20	11	11	24	2
65	148	8	19	8	20	11	11	24	2
70	156	9	20	8	20	11	11	24	2
75	164	9	21	8	20	11	11	24	2
80	172	9	22	8	20	11	11	24	2
85	180	10	23	8	20	11	11	24	2
90	188	10	24	8	20	11	11	24	2
95	196	11	25	8	20	11	11	24	2
100	205	11	27	8	20	11	11	24	2
105	213	11	28	8	20	11	11	24	2
110	221	12	29	8	20	11	11	24	2
115	229	12	30	8	20	11	11	24	2
120	237	13	31	8	20	11	11	24	2
125	245	13	32	8	20	11	11	24	2
130	253	13	33	8	20	11	11	24	2
135	261	14	34	8	20	11	11	24	2
140	270	14	35	8	20	11	11	24	2
145	278	14	36	8	20	11	11	24	2
150	286	15	38	8	20	11	11	24	2
155	294	15	39	8	20	11	11	24	2
160	302	16	40	8	20	11	11	24	2
165	310	16	41	8	20	11	11	24	2
170	318	16	42	8	20	11	11	24	2
175	326	17	43	8	20	11	11	24	2
180	335	17	44	8	20	11	11	24	2
185	343	18	45	8	20	11	11	24	2
190	351	18	46	8	20	11	11	24	2
195	359	18	47	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 w SM Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
200	367	19	48	8	20	11	11	24	2
205	375	19	50	8	20	11	11	24	2
210	383	20	51	8	20	11	11	24	2
215	391	20	52	8	20	11	11	24	2
220	399	20	53	8	20	11	11	24	2
225	408	21	54	8	20	11	11	24	2
230	416	21	55	8	20	11	11	24	2
235	424	22	56	8	20	11	11	24	2
240	432	22	57	8	20	11	11	24	2
245	440	22	58	8	20	11	11	24	2
250	448	23	59	8	20	11	11	24	2
255	456	23	61	8	20	11	11	24	2
260	464	24	62	8	20	11	11	24	2
265	473	24	63	8	20	11	11	24	2
270	481	24	64	8	20	11	11	24	2
275	489	25	65	8	20	11	11	24	2
280	497	25	66	8	20	11	11	24	2
285	505	26	67	8	20	11	11	24	2
290	513	26	68	8	20	11	11	24	2
295	521	26	69	8	20	11	11	24	2
300	529	27	70	8	20	11	11	24	2
305	538	27	71	8	20	11	11	24	2
310	546	28	73	8	20	11	11	24	2
315	554	28	74	8	20	11	11	24	2
320	562	28	75	8	20	11	11	24	2
325	570	29	76	8	20	11	11	24	2
330	578	29	77	8	20	11	11	24	2
335	586	30	78	8	20	11	11	24	2
340	594	30	79	8	20	11	11	24	2
345	602	30	80	8	20	11	11	24	2
350	611	31	81	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 750 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
355	619	31	82	8	20	11	11	24	2
360	627	32	84	8	20	11	11	24	2
365	635	32	85	8	20	11	11	24	2
370	643	32	86	8	20	11	11	24	2
375	651	33	87	8	20	11	11	24	2
380	659	33	88	8	20	11	11	24	2
385	667	33	89	8	20	11	11	24	2
390	676	34	90	8	20	11	11	24	2
395	684	34	91	8	20	11	11	24	2
400	692	35	92	8	20	11	11	24	2
405	700	35	93	8	20	11	11	24	2
410	708	35	94	8	20	11	11	24	2
415	716	36	96	8	20	11	11	24	2
420	724	36	97	8	20	11	11	24	2
425	732	37	98	8	20	11	11	24	2
430	740	37	99	8	20	11	11	24	2
435	749	37	100	8	20	11	11	24	2
440	757	38	101	8	20	11	11	24	2
445	765	38	102	8	20	11	11	24	2
450	773	39	103	8	20	11	11	24	2
455	781	39	104	8	20	11	11	24	2
460	789	39	105	8	20	11	11	24	2
465	797	40	106	8	20	11	11	24	2
470	805	40	108	8	20	11	11	24	2
475	814	41	109	8	20	11	11	24	2
480	822	41	110	8	20	11	11	24	2
485	830	41	111	8	20	11	11	24	2
490	838	42	112	8	20	11	11	24	2
495	846	42	113	8	20	11	11	24	2
500	854	43	114	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 or LH 750 w SM Retic Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPT Minimum	Monthly Minimum
1	\$9.866	\$300.13
2	\$9.674	\$588.59
3	\$6.531	\$596.05
4	\$5.188	\$631.26
5	\$4.400	\$669.26
6	\$3.745	\$683.61
7	\$3.280	\$698.46
8	\$2.976	\$724.22
9	\$2.701	\$739.59
10	\$2.482	\$755.12
11	\$2.304	\$770.80
12	\$2.171	\$792.57
13	\$2.085	\$824.46
14	\$1.985	\$845.24
15	\$1.897	\$865.65
16	\$1.820	\$885.78
17	\$1.821	\$941.45
18	\$1.755	\$961.19
19	\$1.697	\$980.72
20	\$1.644	\$1,000.09
21	\$1.613	\$1,030.23
22	\$1.568	\$1,049.37
23	\$1.527	\$1,068.38
24	\$1.489	\$1,087.31
25	\$1.455	\$1,106.15
26	\$1.436	\$1,135.92
27	\$1.406	\$1,154.56
28	\$1.378	\$1,173.30
29	\$1.380	\$1,217.32
30	\$1.366	\$1,246.98

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPT Minimum	Monthly Minimum
31	\$1.356	\$1,278.64
32	\$1.333	\$1,297.21
33	\$1.311	\$1,315.66
34	\$1.301	\$1,345.08
35	\$1.281	\$1,363.45
36	\$1.262	\$1,381.82
37	\$1.242	\$1,398.15
38	\$1.225	\$1,416.40
39	\$1.219	\$1,445.84
40	\$1.203	\$1,464.05
41	\$1.209	\$1,508.14
42	\$1.195	\$1,526.27
43	\$1.189	\$1,555.68
44	\$1.176	\$1,573.78
45	\$1.163	\$1,592.03
46	\$1.151	\$1,610.06
47	\$1.147	\$1,639.48
48	\$1.135	\$1,657.57
49	\$1.124	\$1,675.71
50	\$1.114	\$1,693.79
55	\$1.089	\$1,821.34
60	\$1.067	\$1,947.31
65	\$1.049	\$2,074.58
70	\$1.022	\$2,175.82
75	\$0.998	\$2,276.71
80	\$0.987	\$2,401.72
85	\$0.968	\$2,502.44
90	\$0.965	\$2,643.07
95	\$0.953	\$2,754.94
100	\$0.939	\$2,855.53

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 or LH 750 w SM Retic Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPT Minimum	Monthly Minimum
1	\$19.732	\$600.26
2	\$10.158	\$618.02
3	\$6.967	\$635.78
4	\$5.577	\$678.61
5	\$4.752	\$722.79
6	\$4.058	\$740.57
7	\$3.561	\$758.34
8	\$3.236	\$787.56
9	\$2.942	\$805.32
10	\$2.706	\$823.10
11	\$2.513	\$840.83
12	\$2.352	\$858.61
13	\$2.245	\$887.89
14	\$2.126	\$905.59
15	\$2.024	\$923.37
16	\$1.934	\$941.12
17	\$1.928	\$996.84
18	\$1.853	\$1,014.57
19	\$1.786	\$1,032.33
20	\$1.726	\$1,050.10
21	\$1.690	\$1,079.35
22	\$1.639	\$1,097.09
23	\$1.593	\$1,114.84
24	\$1.551	\$1,132.65
25	\$1.513	\$1,150.33
26	\$1.492	\$1,179.66
27	\$1.458	\$1,197.35
28	\$1.427	\$1,215.12
29	\$1.428	\$1,259.40
30	\$1.412	\$1,288.59

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPT Minimum	Monthly Minimum
31	\$1.400	\$1,319.95
32	\$1.374	\$1,337.60
33	\$1.350	\$1,355.51
34	\$1.339	\$1,384.69
35	\$1.317	\$1,402.42
36	\$1.297	\$1,420.15
37	\$1.276	\$1,435.85
38	\$1.258	\$1,453.62
39	\$1.250	\$1,482.98
40	\$1.233	\$1,500.68
41	\$1.239	\$1,544.81
42	\$1.223	\$1,562.68
43	\$1.217	\$1,591.91
44	\$1.203	\$1,609.66
45	\$1.189	\$1,627.35
46	\$1.176	\$1,645.18
47	\$1.171	\$1,674.37
48	\$1.159	\$1,692.18
49	\$1.147	\$1,709.84
50	\$1.136	\$1,727.55
55	\$1.108	\$1,854.30
60	\$1.085	\$1,979.79
65	\$1.065	\$2,106.42
70	\$1.036	\$2,206.70
75	\$1.011	\$2,307.05
80	\$0.999	\$2,431.65
85	\$0.979	\$2,531.92
90	\$0.976	\$2,672.37
95	\$0.963	\$2,784.13
100	\$0.948	\$2,884.12

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 or LH 750 w SM Retic Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
1	16	1	1	9	36
2	18	1	1	10	36
3	20	1	1	11	36
4	22	1	2	13	36
5	24	2	2	14	36
6	26	2	2	15	36
7	28	2	2	16	36
8	30	2	3	17	36
9	32	2	3	18	36
10	34	2	3	19	36
11	36	2	3	20	36
12	38	2	3	21	36
13	40	2	4	22	36
14	42	2	4	23	36
15	44	2	4	24	36
16	46	2	4	25	36
17	48	3	5	26	36
18	50	3	5	27	36
19	52	3	5	28	36
20	54	3	5	29	36
21	56	3	6	30	36
22	58	3	6	31	36
23	60	3	6	32	36
24	62	3	6	33	36
25	64	3	6	34	36
26	66	3	7	35	36
27	68	3	7	36	36
28	70	3	7	37	36
29	72	4	7	38	36
30	74	4	8	39	36

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 or LH 750 w SM Retic Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
31	76	4	8	41	36
32	78	4	8	42	36
33	80	4	8	43	36
34	82	4	9	44	36
35	84	4	9	45	36
36	86	4	9	46	36
37	87	4	9	47	36
38	89	4	9	48	36
39	91	4	10	49	36
40	93	4	10	50	36
41	95	5	10	51	36
42	97	5	10	52	36
43	99	5	11	53	36
44	101	5	11	54	36
45	103	5	11	55	36
46	105	5	11	56	36
47	107	5	12	57	36
48	109	5	12	58	36
49	111	5	12	59	36
50	113	5	12	60	36
55	123	6	13	65	36
60	133	6	15	71	36
65	143	7	16	76	36
70	153	7	17	81	36
75	163	7	18	86	36
80	172	8	19	91	36
85	182	8	20	96	36
90	192	9	21	102	36
95	202	9	23	107	36
100	212	9	24	112	36

COULTER® LH 755 Hematology System



COULTER LH 755 Hematology Workcell addresses two of the biggest issues facing today's high-volume hematology laboratories: making the most effective use of valuable labor resources and reducing the need for technologists' intervention during the testing process. It combines the power of the new COULTER® LH 750 Hematology System with the strength of an integrated slide preparation module to provide a superbly efficient, trackless workstation that's high in throughput and high in productivity. Advanced Decision Support tools automate real-time slide preparation using age, gender, and location criteria in any combination. Flexible staining protocols enable fine tuning of the staining

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$185.486	\$14.782	\$7.670	\$5,642.47	\$449.68	\$233.33
50	\$4.200	\$0.296	\$0.153	\$6,388.05	\$449.68	\$233.33
55	\$3.841	\$0.269	\$0.139	\$6,426.54	\$449.68	\$233.33
60	\$3.556	\$0.246	\$0.128	\$6,489.86	\$449.68	\$233.33
65	\$3.301	\$0.227	\$0.118	\$6,527.66	\$449.68	\$233.33
70	\$3.094	\$0.211	\$0.110	\$6,588.36	\$449.68	\$233.33
75	\$2.903	\$0.197	\$0.102	\$6,622.28	\$449.68	\$233.33
80	\$2.735	\$0.185	\$0.096	\$6,655.17	\$449.68	\$233.33
85	\$2.597	\$0.174	\$0.090	\$6,713.77	\$449.68	\$233.33
90	\$2.469	\$0.164	\$0.085	\$6,759.35	\$449.68	\$233.33
95	\$2.359	\$0.156	\$0.081	\$6,816.70	\$449.68	\$233.33
100	\$2.251	\$0.148	\$0.077	\$6,848.15	\$449.68	\$233.33
105	\$2.154	\$0.141	\$0.073	\$6,879.45	\$449.68	\$233.33
110	\$2.073	\$0.134	\$0.070	\$6,938.01	\$449.68	\$233.33
115	\$1.992	\$0.129	\$0.067	\$6,968.96	\$449.68	\$233.33
120	\$1.925	\$0.123	\$0.064	\$7,025.19	\$449.68	\$233.33
125	\$1.856	\$0.118	\$0.061	\$7,055.54	\$449.68	\$233.33
130	\$1.792	\$0.114	\$0.059	\$7,085.46	\$449.68	\$233.33
135	\$1.739	\$0.109	\$0.057	\$7,143.19	\$449.68	\$233.33
140	\$1.687	\$0.106	\$0.055	\$7,184.17	\$449.68	\$233.33
145	\$1.635	\$0.102	\$0.053	\$7,213.59	\$449.68	\$233.33
150	\$1.593	\$0.099	\$0.051	\$7,269.32	\$449.68	\$233.33
155	\$1.548	\$0.095	\$0.049	\$7,300.86	\$449.68	\$233.33
160	\$1.511	\$0.092	\$0.048	\$7,356.29	\$449.68	\$233.33
165	\$1.472	\$0.090	\$0.046	\$7,385.90	\$449.68	\$233.33
170	\$1.434	\$0.087	\$0.045	\$7,415.27	\$449.68	\$233.33
175	\$1.403	\$0.084	\$0.044	\$7,469.94	\$449.68	\$233.33
180	\$1.370	\$0.082	\$0.043	\$7,501.02	\$449.68	\$233.33
185	\$1.343	\$0.080	\$0.041	\$7,556.88	\$449.68	\$233.33
190	\$1.313	\$0.078	\$0.040	\$7,585.99	\$449.68	\$233.33
195	\$1.286	\$0.076	\$0.039	\$7,626.05	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.263	\$0.074	\$0.038	\$7,682.88	\$449.68	\$233.33
205	\$1.237	\$0.072	\$0.037	\$7,712.18	\$449.68	\$233.33
210	\$1.216	\$0.070	\$0.037	\$7,766.77	\$449.68	\$233.33
215	\$1.192	\$0.069	\$0.036	\$7,796.04	\$449.68	\$233.33
220	\$1.169	\$0.067	\$0.035	\$7,824.08	\$449.68	\$233.33
225	\$1.152	\$0.066	\$0.034	\$7,881.44	\$449.68	\$233.33
230	\$1.130	\$0.064	\$0.033	\$7,908.96	\$449.68	\$233.33
235	\$1.114	\$0.063	\$0.033	\$7,965.08	\$449.68	\$233.33
240	\$1.095	\$0.062	\$0.032	\$7,993.65	\$449.68	\$233.33
245	\$1.078	\$0.060	\$0.031	\$8,035.72	\$449.68	\$233.33
250	\$1.064	\$0.059	\$0.031	\$8,090.96	\$449.68	\$233.33
255	\$1.047	\$0.058	\$0.030	\$8,118.58	\$449.68	\$233.33
260	\$1.034	\$0.057	\$0.030	\$8,174.16	\$449.68	\$233.33
265	\$1.018	\$0.056	\$0.029	\$8,202.37	\$449.68	\$233.33
270	\$1.002	\$0.055	\$0.028	\$8,232.29	\$449.68	\$233.33
275	\$0.991	\$0.054	\$0.028	\$8,287.70	\$449.68	\$233.33
280	\$0.976	\$0.053	\$0.027	\$8,315.73	\$449.68	\$233.33
285	\$0.966	\$0.052	\$0.027	\$8,370.60	\$449.68	\$233.33
290	\$0.952	\$0.051	\$0.026	\$8,401.88	\$449.68	\$233.33
295	\$0.939	\$0.050	\$0.026	\$8,429.18	\$449.68	\$233.33
300	\$0.931	\$0.049	\$0.026	\$8,495.39	\$449.68	\$233.33
305	\$0.919	\$0.048	\$0.025	\$8,522.86	\$449.68	\$233.33
310	\$0.910	\$0.048	\$0.025	\$8,578.65	\$449.68	\$233.33
315	\$0.898	\$0.047	\$0.024	\$8,608.74	\$449.68	\$233.33
320	\$0.887	\$0.046	\$0.024	\$8,637.33	\$449.68	\$233.33
325	\$0.879	\$0.045	\$0.024	\$8,692.21	\$449.68	\$233.33
330	\$0.869	\$0.045	\$0.023	\$8,720.53	\$449.68	\$233.33
335	\$0.861	\$0.044	\$0.023	\$8,776.23	\$449.68	\$233.33
340	\$0.851	\$0.043	\$0.023	\$8,803.79	\$449.68	\$233.33
345	\$0.842	\$0.043	\$0.022	\$8,833.56	\$449.68	\$233.33
350	\$0.836	\$0.042	\$0.022	\$8,899.83	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.827	\$0.042	\$0.022	\$8,927.62	\$449.68	\$233.33
360	\$0.821	\$0.041	\$0.021	\$8,985.46	\$449.68	\$233.33
365	\$0.812	\$0.040	\$0.021	\$9,012.55	\$449.68	\$233.33
370	\$0.803	\$0.040	\$0.021	\$9,041.46	\$449.68	\$233.33
375	\$0.797	\$0.039	\$0.020	\$9,094.06	\$449.68	\$233.33
380	\$0.790	\$0.039	\$0.020	\$9,126.30	\$449.68	\$233.33
385	\$0.782	\$0.038	\$0.020	\$9,153.86	\$449.68	\$233.33
390	\$0.776	\$0.038	\$0.020	\$9,209.87	\$449.68	\$233.33
395	\$0.769	\$0.037	\$0.019	\$9,236.62	\$449.68	\$233.33
400	\$0.764	\$0.037	\$0.019	\$9,291.48	\$449.68	\$233.33
405	\$0.758	\$0.036	\$0.019	\$9,334.94	\$449.68	\$233.33
410	\$0.751	\$0.036	\$0.019	\$9,361.63	\$449.68	\$233.33
415	\$0.746	\$0.036	\$0.018	\$9,415.20	\$449.68	\$233.33
420	\$0.739	\$0.035	\$0.018	\$9,444.31	\$449.68	\$233.33
425	\$0.735	\$0.035	\$0.018	\$9,501.15	\$449.68	\$233.33
430	\$0.729	\$0.034	\$0.018	\$9,529.22	\$449.68	\$233.33
435	\$0.722	\$0.034	\$0.018	\$9,556.66	\$449.68	\$233.33
440	\$0.718	\$0.034	\$0.017	\$9,611.62	\$449.68	\$233.33
445	\$0.712	\$0.033	\$0.017	\$9,639.63	\$449.68	\$233.33
450	\$0.708	\$0.033	\$0.017	\$9,697.29	\$449.68	\$233.33
455	\$0.703	\$0.032	\$0.017	\$9,735.83	\$449.68	\$233.33
460	\$0.698	\$0.032	\$0.017	\$9,764.45	\$449.68	\$233.33
465	\$0.694	\$0.032	\$0.016	\$9,819.67	\$449.68	\$233.33
470	\$0.689	\$0.031	\$0.016	\$9,849.48	\$449.68	\$233.33
475	\$0.686	\$0.031	\$0.016	\$9,905.13	\$449.68	\$233.33
480	\$0.680	\$0.031	\$0.016	\$9,932.01	\$449.68	\$233.33
485	\$0.675	\$0.030	\$0.016	\$9,958.75	\$449.68	\$233.33
490	\$0.672	\$0.030	\$0.016	\$10,013.72	\$449.68	\$233.33
495	\$0.667	\$0.030	\$0.015	\$10,046.63	\$449.68	\$233.33
500	\$0.664	\$0.030	\$0.015	\$10,097.92	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Cost Per Reportable Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$204.034	\$14.782	\$7.670	\$6,206.71	\$449.68	\$233.33
50	\$4.284	\$0.296	\$0.153	\$6,515.51	\$449.68	\$233.33
55	\$3.911	\$0.269	\$0.139	\$6,543.49	\$449.68	\$233.33
60	\$3.615	\$0.246	\$0.128	\$6,597.73	\$449.68	\$233.33
65	\$3.352	\$0.227	\$0.118	\$6,628.11	\$449.68	\$233.33
70	\$3.138	\$0.211	\$0.110	\$6,682.48	\$449.68	\$233.33
75	\$2.941	\$0.197	\$0.102	\$6,710.35	\$449.68	\$233.33
80	\$2.769	\$0.185	\$0.096	\$6,738.40	\$449.68	\$233.33
85	\$2.627	\$0.174	\$0.090	\$6,793.15	\$449.68	\$233.33
90	\$2.496	\$0.164	\$0.085	\$6,834.37	\$449.68	\$233.33
95	\$2.384	\$0.156	\$0.081	\$6,888.65	\$449.68	\$233.33
100	\$2.274	\$0.148	\$0.077	\$6,916.60	\$449.68	\$233.33
105	\$2.174	\$0.141	\$0.073	\$6,944.93	\$449.68	\$233.33
110	\$2.092	\$0.134	\$0.070	\$7,000.92	\$449.68	\$233.33
115	\$2.009	\$0.129	\$0.067	\$7,029.13	\$449.68	\$233.33
120	\$1.940	\$0.123	\$0.064	\$7,083.24	\$449.68	\$233.33
125	\$1.870	\$0.118	\$0.061	\$7,111.82	\$449.68	\$233.33
130	\$1.806	\$0.114	\$0.059	\$7,140.03	\$449.68	\$233.33
135	\$1.752	\$0.109	\$0.057	\$7,196.17	\$449.68	\$233.33
140	\$1.699	\$0.106	\$0.055	\$7,235.28	\$449.68	\$233.33
145	\$1.647	\$0.102	\$0.053	\$7,263.43	\$449.68	\$233.33
150	\$1.604	\$0.099	\$0.051	\$7,317.68	\$449.68	\$233.33
155	\$1.558	\$0.095	\$0.049	\$7,348.01	\$449.68	\$233.33
160	\$1.521	\$0.092	\$0.048	\$7,402.04	\$449.68	\$233.33
165	\$1.480	\$0.090	\$0.046	\$7,430.07	\$449.68	\$233.33
170	\$1.442	\$0.087	\$0.045	\$7,458.71	\$449.68	\$233.33
175	\$1.411	\$0.084	\$0.044	\$7,512.52	\$449.68	\$233.33
180	\$1.378	\$0.082	\$0.043	\$7,542.64	\$449.68	\$233.33
185	\$1.350	\$0.080	\$0.041	\$7,597.40	\$449.68	\$233.33
190	\$1.319	\$0.078	\$0.040	\$7,625.29	\$449.68	\$233.33
195	\$1.292	\$0.076	\$0.039	\$7,665.20	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Cost Per Reportable Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.269	\$0.074	\$0.038	\$7,721.20	\$449.68	\$233.33
205	\$1.243	\$0.072	\$0.037	\$7,748.98	\$449.68	\$233.33
210	\$1.222	\$0.070	\$0.037	\$7,803.83	\$449.68	\$233.33
215	\$1.198	\$0.069	\$0.036	\$7,832.01	\$449.68	\$233.33
220	\$1.174	\$0.067	\$0.035	\$7,858.89	\$449.68	\$233.33
225	\$1.157	\$0.066	\$0.034	\$7,916.35	\$449.68	\$233.33
230	\$1.135	\$0.064	\$0.033	\$7,943.94	\$449.68	\$233.33
235	\$1.119	\$0.063	\$0.033	\$7,998.68	\$449.68	\$233.33
240	\$1.099	\$0.062	\$0.032	\$8,026.50	\$449.68	\$233.33
245	\$1.083	\$0.060	\$0.031	\$8,068.51	\$449.68	\$233.33
250	\$1.068	\$0.059	\$0.031	\$8,122.14	\$449.68	\$233.33
255	\$1.051	\$0.058	\$0.030	\$8,151.16	\$449.68	\$233.33
260	\$1.037	\$0.057	\$0.030	\$8,205.00	\$449.68	\$233.33
265	\$1.021	\$0.056	\$0.029	\$8,233.01	\$449.68	\$233.33
270	\$1.006	\$0.055	\$0.028	\$8,262.68	\$449.68	\$233.33
275	\$0.994	\$0.054	\$0.028	\$8,316.98	\$449.68	\$233.33
280	\$0.980	\$0.053	\$0.027	\$8,344.69	\$449.68	\$233.33
285	\$0.969	\$0.052	\$0.027	\$8,399.21	\$449.68	\$233.33
290	\$0.956	\$0.051	\$0.026	\$8,429.23	\$449.68	\$233.33
295	\$0.943	\$0.050	\$0.026	\$8,457.90	\$449.68	\$233.33
300	\$0.934	\$0.049	\$0.026	\$8,522.77	\$449.68	\$233.33
305	\$0.922	\$0.048	\$0.025	\$8,551.62	\$449.68	\$233.33
310	\$0.913	\$0.048	\$0.025	\$8,606.00	\$449.68	\$233.33
315	\$0.901	\$0.047	\$0.024	\$8,637.49	\$449.68	\$233.33
320	\$0.890	\$0.046	\$0.024	\$8,663.62	\$449.68	\$233.33
325	\$0.882	\$0.045	\$0.024	\$8,718.90	\$449.68	\$233.33
330	\$0.871	\$0.045	\$0.023	\$8,745.63	\$449.68	\$233.33
335	\$0.864	\$0.044	\$0.023	\$8,803.75	\$449.68	\$233.33
340	\$0.854	\$0.043	\$0.023	\$8,831.72	\$449.68	\$233.33
345	\$0.844	\$0.043	\$0.022	\$8,858.75	\$449.68	\$233.33
350	\$0.838	\$0.042	\$0.022	\$8,925.38	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Cost Per Reportable Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.829	\$0.042	\$0.022	\$8,954.61	\$449.68	\$233.33
360	\$0.823	\$0.041	\$0.021	\$9,009.55	\$449.68	\$233.33
365	\$0.814	\$0.040	\$0.021	\$9,036.98	\$449.68	\$233.33
370	\$0.806	\$0.040	\$0.021	\$9,066.22	\$449.68	\$233.33
375	\$0.799	\$0.039	\$0.020	\$9,119.16	\$449.68	\$233.33
380	\$0.792	\$0.039	\$0.020	\$9,149.42	\$449.68	\$233.33
385	\$0.784	\$0.038	\$0.020	\$9,177.29	\$449.68	\$233.33
390	\$0.778	\$0.038	\$0.020	\$9,231.22	\$449.68	\$233.33
395	\$0.771	\$0.037	\$0.019	\$9,260.65	\$449.68	\$233.33
400	\$0.765	\$0.037	\$0.019	\$9,313.39	\$449.68	\$233.33
405	\$0.760	\$0.036	\$0.019	\$9,357.12	\$449.68	\$233.33
410	\$0.752	\$0.036	\$0.019	\$9,384.08	\$449.68	\$233.33
415	\$0.748	\$0.036	\$0.018	\$9,439.19	\$449.68	\$233.33
420	\$0.741	\$0.035	\$0.018	\$9,466.03	\$449.68	\$233.33
425	\$0.737	\$0.035	\$0.018	\$9,523.13	\$449.68	\$233.33
430	\$0.730	\$0.034	\$0.018	\$9,551.45	\$449.68	\$233.33
435	\$0.724	\$0.034	\$0.018	\$9,579.15	\$449.68	\$233.33
440	\$0.720	\$0.034	\$0.017	\$9,633.04	\$449.68	\$233.33
445	\$0.714	\$0.033	\$0.017	\$9,661.29	\$449.68	\$233.33
450	\$0.710	\$0.033	\$0.017	\$9,717.82	\$449.68	\$233.33
455	\$0.705	\$0.032	\$0.017	\$9,757.98	\$449.68	\$233.33
460	\$0.699	\$0.032	\$0.017	\$9,785.44	\$449.68	\$233.33
465	\$0.696	\$0.032	\$0.016	\$9,838.06	\$449.68	\$233.33
470	\$0.690	\$0.031	\$0.016	\$9,869.50	\$449.68	\$233.33
475	\$0.687	\$0.031	\$0.016	\$9,923.92	\$449.68	\$233.33
480	\$0.682	\$0.031	\$0.016	\$9,952.45	\$449.68	\$233.33
485	\$0.677	\$0.030	\$0.016	\$9,980.88	\$449.68	\$233.33
490	\$0.673	\$0.030	\$0.016	\$10,034.58	\$449.68	\$233.33
495	\$0.668	\$0.030	\$0.015	\$10,064.70	\$449.68	\$233.33
500	\$0.665	\$0.030	\$0.015	\$10,119.21	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	44	6	6	8	20	11	11	24	2
50	123	7	16	8	20	11	11	24	2
55	132	7	17	8	20	11	11	24	2
60	140	8	18	8	20	11	11	24	2
65	148	8	19	8	20	11	11	24	2
70	156	9	20	8	20	11	11	24	2
75	164	9	21	8	20	11	11	24	2
80	172	9	22	8	20	11	11	24	2
85	180	10	23	8	20	11	11	24	2
90	188	10	24	8	20	11	11	24	2
95	196	11	25	8	20	11	11	24	2
100	205	11	27	8	20	11	11	24	2
105	213	11	28	8	20	11	11	24	2
110	221	12	29	8	20	11	11	24	2
115	229	12	30	8	20	11	11	24	2
120	237	13	31	8	20	11	11	24	2
125	245	13	32	8	20	11	11	24	2
130	253	13	33	8	20	11	11	24	2
135	261	14	34	8	20	11	11	24	2
140	270	14	35	8	20	11	11	24	2
145	278	14	36	8	20	11	11	24	2
150	286	15	38	8	20	11	11	24	2
155	294	15	39	8	20	11	11	24	2
160	302	16	40	8	20	11	11	24	2
165	310	16	41	8	20	11	11	24	2
170	318	16	42	8	20	11	11	24	2
175	326	17	43	8	20	11	11	24	2
180	335	17	44	8	20	11	11	24	2
185	343	18	45	8	20	11	11	24	2
190	351	18	46	8	20	11	11	24	2
195	359	18	47	8	20	11	11	24	2
200	367	19	48	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
205	375	19	50	8	20	11	11	24	2
210	383	20	51	8	20	11	11	24	2
215	391	20	52	8	20	11	11	24	2
220	399	20	53	8	20	11	11	24	2
225	408	21	54	8	20	11	11	24	2
230	416	21	55	8	20	11	11	24	2
235	424	22	56	8	20	11	11	24	2
240	432	22	57	8	20	11	11	24	2
245	440	22	58	8	20	11	11	24	2
250	448	23	59	8	20	11	11	24	2
255	456	23	61	8	20	11	11	24	2
260	464	24	62	8	20	11	11	24	2
265	473	24	63	8	20	11	11	24	2
270	481	24	64	8	20	11	11	24	2
275	489	25	65	8	20	11	11	24	2
280	497	25	66	8	20	11	11	24	2
285	505	26	67	8	20	11	11	24	2
290	513	26	68	8	20	11	11	24	2
295	521	26	69	8	20	11	11	24	2
300	529	27	70	8	20	11	11	24	2
305	538	27	71	8	20	11	11	24	2
310	546	28	73	8	20	11	11	24	2
315	554	28	74	8	20	11	11	24	2
320	562	28	75	8	20	11	11	24	2
325	570	29	76	8	20	11	11	24	2
330	578	29	77	8	20	11	11	24	2
335	586	30	78	8	20	11	11	24	2
340	594	30	79	8	20	11	11	24	2
345	602	30	80	8	20	11	11	24	2
350	611	31	81	8	20	11	11	24	2
355	619	31	82	8	20	11	11	24	2
360	627	32	84	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 755 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
365	635	32	85	8	20	11	11	24	2
370	643	32	86	8	20	11	11	24	2
375	651	33	87	8	20	11	11	24	2
380	659	33	88	8	20	11	11	24	2
385	667	33	89	8	20	11	11	24	2
390	676	34	90	8	20	11	11	24	2
395	684	34	91	8	20	11	11	24	2
400	692	35	92	8	20	11	11	24	2
405	700	35	93	8	20	11	11	24	2
410	708	35	94	8	20	11	11	24	2
415	716	36	96	8	20	11	11	24	2
420	724	36	97	8	20	11	11	24	2
425	732	37	98	8	20	11	11	24	2
430	740	37	99	8	20	11	11	24	2
435	749	37	100	8	20	11	11	24	2
440	757	38	101	8	20	11	11	24	2
445	765	38	102	8	20	11	11	24	2
450	773	39	103	8	20	11	11	24	2
455	781	39	104	8	20	11	11	24	2
460	789	39	105	8	20	11	11	24	2
465	797	40	106	8	20	11	11	24	2
470	805	40	108	8	20	11	11	24	2
475	814	41	109	8	20	11	11	24	2
480	822	41	110	8	20	11	11	24	2
485	830	41	111	8	20	11	11	24	2
490	838	42	112	8	20	11	11	24	2
495	846	42	113	8	20	11	11	24	2
500	854	43	114	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

CBC/Diff Reagents, Instrument, Service – Pricing

SIN
605-2a

INSTRUMENT
LH 755

PART NO.
6605732

Program includes:

Reagents

- 1 start up per day
- 1 shut down per day
- 3 primes per day
- 5% repeats

Quality Control:

- 2 calibrations per year
- 9 control runs per day (CBC and CBC/diff)

Service

- Standard business hours
- or
- Full service option

Term:

Plan based on a 60-month lease

CBC/Diff per Day	LH 755 Standard Service		LH 755 24/7 Service		
	Std. Cost per Test	Std. Monthly Payment	24/7 Service (add the following to Std. CPT)	24/7 Cost per Test	24/7 Monthly Payment
50	\$4.78	\$7,266.33	\$0.22	\$5.00	\$7,597.50
55	\$4.36	\$7,294.90	\$0.20	\$4.56	\$7,626.07
60	\$4.03	\$7,358.39	\$0.18	\$4.21	\$7,689.56
65	\$3.74	\$7,398.59	\$0.17	\$3.91	\$7,729.76
70	\$3.49	\$7,427.17	\$0.16	\$3.64	\$7,758.34
75	\$3.28	\$7,490.66	\$0.15	\$3.43	\$7,821.83
80	\$3.09	\$7,517.11	\$0.14	\$3.22	\$7,848.28
85	\$2.92	\$7,545.69	\$0.13	\$3.05	\$7,876.86
90	\$2.78	\$7,609.18	\$0.12	\$2.90	\$7,940.35
95	\$2.64	\$7,637.75	\$0.11	\$2.76	\$7,968.92
100	\$2.52	\$7,666.33	\$0.11	\$2.63	\$7,997.50
105	\$2.42	\$7,729.81	\$0.10	\$2.52	\$8,060.98
110	\$2.32	\$7,770.02	\$0.10	\$2.42	\$8,101.19
115	\$2.23	\$7,798.59	\$0.09	\$2.32	\$8,129.76
120	\$2.15	\$7,862.08	\$0.09	\$2.24	\$8,193.25
125	\$2.07	\$7,888.54	\$0.09	\$2.16	\$8,219.71
130	\$2.00	\$7,917.11	\$0.08	\$2.09	\$8,248.28
135	\$1.94	\$7,980.60	\$0.08	\$2.02	\$8,311.77
140	\$1.88	\$8,009.17	\$0.08	\$1.96	\$8,340.34
145	\$1.82	\$8,037.75	\$0.08	\$1.90	\$8,368.92
150	\$1.78	\$8,112.86	\$0.07	\$1.85	\$8,444.03
155	\$1.73	\$8,141.44	\$0.07	\$1.80	\$8,472.61
160	\$1.68	\$8,170.01	\$0.07	\$1.75	\$8,501.18
165	\$1.64	\$8,233.50	\$0.07	\$1.71	\$8,564.67
170	\$1.60	\$8,259.96	\$0.06	\$1.66	\$8,591.13
175	\$1.56	\$8,288.53	\$0.06	\$1.62	\$8,619.70
180	\$1.53	\$8,352.02	\$0.06	\$1.59	\$8,683.19

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

CBC/Diff per Day	LH 755 Standard Service		LH 755 24/7 Service		
	Std. Cost per Test	Std. Monthly Payment	24/7 Service (add the following to Std. CPT)	24/7 Cost per Test	24/7 Monthly Payment
185	\$1.49	\$8,380.60	\$0.06	\$1.55	\$8,711.77
190	\$1.45	\$8,409.17	\$0.06	\$1.51	\$8,740.34
195	\$1.43	\$8,484.29	\$0.06	\$1.49	\$8,815.46
200	\$1.40	\$8,512.86	\$0.05	\$1.45	\$8,844.03
205	\$1.37	\$8,541.44	\$0.05	\$1.42	\$8,872.61
210	\$1.35	\$8,602.81	\$0.05	\$1.40	\$8,933.98
215	\$1.32	\$8,631.38	\$0.05	\$1.37	\$8,962.55
220	\$1.30	\$8,694.87	\$0.05	\$1.35	\$9,026.04
225	\$1.27	\$8,723.44	\$0.05	\$1.32	\$9,054.61
230	\$1.25	\$8,752.02	\$0.05	\$1.30	\$9,083.19
235	\$1.23	\$8,827.13	\$0.05	\$1.28	\$9,158.30
240	\$1.21	\$8,855.71	\$0.05	\$1.26	\$9,186.88
245	\$1.19	\$8,884.28	\$0.04	\$1.24	\$9,215.45
250	\$1.18	\$8,947.77	\$0.04	\$1.22	\$9,278.94
275	\$1.09	\$9,135.07	\$0.04	\$1.13	\$9,466.24
300	\$1.02	\$9,345.65	\$0.04	\$1.06	\$9,676.82
325	\$0.97	\$9,569.98	\$0.03	\$1.00	\$9,901.15
350	\$0.92	\$9,745.65	\$0.03	\$0.95	\$10,076.82
375	\$0.87	\$9,969.98	\$0.03	\$0.90	\$10,301.15
400	\$0.84	\$10,180.56	\$0.03	\$0.86	\$10,511.73
425	\$0.80	\$10,369.97	\$0.03	\$0.83	\$10,701.14
450	\$0.77	\$10,592.18	\$0.02	\$0.80	\$10,923.35
475	\$0.75	\$10,802.77	\$0.02	\$0.77	\$11,133.94
500	\$0.72	\$10,992.18	\$0.02	\$0.74	\$11,323.35
525	\$0.70	\$11,202.77	\$0.02	\$0.72	\$11,533.94
550	\$0.68	\$11,427.09	\$0.02	\$0.70	\$11,758.26
575	\$0.67	\$11,649.30	\$0.02	\$0.68	\$11,980.47
600	\$0.65	\$11,824.97	\$0.02	\$0.67	\$12,156.14
625	\$0.63	\$12,049.30	\$0.02	\$0.65	\$12,380.47
650	\$0.62	\$12,259.88	\$0.02	\$0.64	\$12,591.05
675	\$0.61	\$12,449.30	\$0.02	\$0.62	\$12,780.47
700	\$0.60	\$12,671.51	\$0.02	\$0.61	\$13,002.68

COULTER® LH 500 Hematology Analyzer



The COULTER LH 500 offers advanced three-dimensional VCS technology, which provides the highest level of sensitivity, specificity and efficiency in white cell differential analysis. The LH 500 helps increase productivity, enhances linearity, improves diff flagging and reduces false positive flagging.

Increased Efficiencies Help Manage Workload

- Reduce repeat testing and save time with expanded linearity for WBC and Platelet counts
- Improved flagging reduces review rates
- Save time with continuous automated sample loading for complete walkaway efficiency

Integrated Solutions Expand Lab Capabilities

- Simplify supply ordering with reagents which are interchangeable between all LH series models
- Common LH series core technologies provide closest correlation of results between instruments
- LH series data management capabilities include full decision support

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$96.704	\$8.541	\$7.670	\$2,941.72	\$259.82	\$233.33
40	\$2.685	\$0.214	\$0.192	\$3,267.11	\$259.82	\$233.33
41	\$2.623	\$0.208	\$0.187	\$3,271.08	\$259.82	\$233.33
42	\$2.563	\$0.203	\$0.183	\$3,275.10	\$259.82	\$233.33
43	\$2.515	\$0.199	\$0.178	\$3,290.03	\$259.82	\$233.33
44	\$2.461	\$0.194	\$0.174	\$3,293.73	\$259.82	\$233.33
45	\$2.409	\$0.190	\$0.170	\$3,297.41	\$259.82	\$233.33
46	\$2.359	\$0.186	\$0.167	\$3,301.14	\$259.82	\$233.33
47	\$2.311	\$0.182	\$0.163	\$3,304.56	\$259.82	\$233.33
48	\$2.266	\$0.178	\$0.160	\$3,308.14	\$259.82	\$233.33
49	\$2.222	\$0.174	\$0.157	\$3,311.47	\$259.82	\$233.33
50	\$2.197	\$0.171	\$0.153	\$3,340.88	\$259.82	\$233.33
55	\$2.014	\$0.155	\$0.139	\$3,370.29	\$259.82	\$233.33
60	\$1.861	\$0.142	\$0.128	\$3,396.88	\$259.82	\$233.33
65	\$1.740	\$0.131	\$0.118	\$3,439.51	\$259.82	\$233.33
70	\$1.627	\$0.122	\$0.110	\$3,465.17	\$259.82	\$233.33
75	\$1.537	\$0.114	\$0.102	\$3,506.67	\$259.82	\$233.33
80	\$1.451	\$0.107	\$0.096	\$3,531.40	\$259.82	\$233.33
85	\$1.376	\$0.100	\$0.090	\$3,557.66	\$259.82	\$233.33
90	\$1.314	\$0.095	\$0.085	\$3,596.10	\$259.82	\$233.33
95	\$1.253	\$0.090	\$0.081	\$3,620.18	\$259.82	\$233.33
100	\$1.203	\$0.085	\$0.077	\$3,660.44	\$259.82	\$233.33
105	\$1.153	\$0.081	\$0.073	\$3,684.07	\$259.82	\$233.33
110	\$1.116	\$0.078	\$0.070	\$3,735.70	\$259.82	\$233.33
115	\$1.071	\$0.074	\$0.067	\$3,747.03	\$259.82	\$233.33
120	\$1.033	\$0.071	\$0.064	\$3,772.32	\$259.82	\$233.33
125	\$1.002	\$0.068	\$0.061	\$3,810.49	\$259.82	\$233.33
130	\$0.970	\$0.066	\$0.059	\$3,835.57	\$259.82	\$233.33
135	\$0.946	\$0.063	\$0.057	\$3,884.53	\$259.82	\$233.33
140	\$0.915	\$0.061	\$0.055	\$3,895.95	\$259.82	\$233.33
145	\$0.889	\$0.059	\$0.053	\$3,920.41	\$259.82	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
150	\$0.870	\$0.057	\$0.051	\$3,969.81	\$259.82	\$233.33
155	\$0.845	\$0.055	\$0.049	\$3,982.84	\$259.82	\$233.33
160	\$0.828	\$0.053	\$0.048	\$4,031.99	\$259.82	\$233.33
165	\$0.806	\$0.052	\$0.046	\$4,045.05	\$259.82	\$233.33
170	\$0.792	\$0.050	\$0.045	\$4,093.68	\$259.82	\$233.33
175	\$0.774	\$0.049	\$0.044	\$4,118.26	\$259.82	\$233.33
180	\$0.754	\$0.047	\$0.043	\$4,129.70	\$259.82	\$233.33
185	\$0.743	\$0.046	\$0.041	\$4,180.82	\$259.82	\$233.33
190	\$0.725	\$0.045	\$0.040	\$4,191.51	\$259.82	\$233.33
195	\$0.715	\$0.044	\$0.039	\$4,240.12	\$259.82	\$233.33
200	\$0.701	\$0.043	\$0.038	\$4,264.28	\$259.82	\$233.33
205	\$0.690	\$0.042	\$0.037	\$4,301.66	\$259.82	\$233.33
210	\$0.677	\$0.041	\$0.037	\$4,326.73	\$259.82	\$233.33
215	\$0.663	\$0.040	\$0.036	\$4,336.87	\$259.82	\$233.33
220	\$0.656	\$0.039	\$0.035	\$4,388.21	\$259.82	\$233.33
225	\$0.644	\$0.038	\$0.034	\$4,409.91	\$259.82	\$233.33
230	\$0.636	\$0.037	\$0.033	\$4,449.84	\$259.82	\$233.33
235	\$0.625	\$0.036	\$0.033	\$4,470.80	\$259.82	\$233.33
240	\$0.614	\$0.036	\$0.032	\$4,482.69	\$259.82	\$233.33
245	\$0.608	\$0.035	\$0.031	\$4,533.60	\$259.82	\$233.33
250	\$0.599	\$0.034	\$0.031	\$4,553.87	\$259.82	\$233.33
255	\$0.592	\$0.033	\$0.030	\$4,594.53	\$259.82	\$233.33
260	\$0.584	\$0.033	\$0.030	\$4,616.60	\$259.82	\$233.33
265	\$0.579	\$0.032	\$0.029	\$4,666.69	\$259.82	\$233.33
270	\$0.570	\$0.032	\$0.028	\$4,677.53	\$259.82	\$233.33
275	\$0.562	\$0.031	\$0.028	\$4,702.25	\$259.82	\$233.33
280	\$0.556	\$0.031	\$0.027	\$4,738.34	\$259.82	\$233.33
285	\$0.549	\$0.030	\$0.027	\$4,760.53	\$259.82	\$233.33
290	\$0.545	\$0.029	\$0.026	\$4,811.41	\$259.82	\$233.33
295	\$0.537	\$0.029	\$0.026	\$4,822.57	\$259.82	\$233.33
300	\$0.531	\$0.028	\$0.026	\$4,846.82	\$259.82	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$106.305	\$8.541	\$7.670	\$3,233.81	\$259.82	\$233.33
40	\$2.752	\$0.214	\$0.192	\$3,348.76	\$259.82	\$233.33
41	\$2.687	\$0.208	\$0.187	\$3,350.91	\$259.82	\$233.33
42	\$2.624	\$0.203	\$0.183	\$3,352.91	\$259.82	\$233.33
43	\$2.574	\$0.199	\$0.178	\$3,366.55	\$259.82	\$233.33
44	\$2.517	\$0.194	\$0.174	\$3,368.55	\$259.82	\$233.33
45	\$2.462	\$0.190	\$0.170	\$3,370.64	\$259.82	\$233.33
46	\$2.410	\$0.186	\$0.167	\$3,372.78	\$259.82	\$233.33
47	\$2.361	\$0.182	\$0.163	\$3,374.90	\$259.82	\$233.33
48	\$2.313	\$0.178	\$0.160	\$3,376.91	\$259.82	\$233.33
49	\$2.267	\$0.174	\$0.157	\$3,379.14	\$259.82	\$233.33
50	\$2.240	\$0.171	\$0.153	\$3,407.65	\$259.82	\$233.33
55	\$2.051	\$0.155	\$0.139	\$3,431.70	\$259.82	\$233.33
60	\$1.892	\$0.142	\$0.128	\$3,453.46	\$259.82	\$233.33
65	\$1.766	\$0.131	\$0.118	\$3,492.50	\$259.82	\$233.33
70	\$1.650	\$0.122	\$0.110	\$3,514.36	\$259.82	\$233.33
75	\$1.558	\$0.114	\$0.102	\$3,553.44	\$259.82	\$233.33
80	\$1.469	\$0.107	\$0.096	\$3,575.45	\$259.82	\$233.33
85	\$1.392	\$0.100	\$0.090	\$3,599.55	\$259.82	\$233.33
90	\$1.328	\$0.095	\$0.085	\$3,636.07	\$259.82	\$233.33
95	\$1.266	\$0.090	\$0.081	\$3,658.04	\$259.82	\$233.33
100	\$1.215	\$0.085	\$0.077	\$3,697.25	\$259.82	\$233.33
105	\$1.164	\$0.081	\$0.073	\$3,718.89	\$259.82	\$233.33
110	\$1.127	\$0.078	\$0.070	\$3,769.83	\$259.82	\$233.33
115	\$1.081	\$0.074	\$0.067	\$3,779.91	\$259.82	\$233.33
120	\$1.042	\$0.071	\$0.064	\$3,803.72	\$259.82	\$233.33
125	\$1.010	\$0.068	\$0.061	\$3,840.91	\$259.82	\$233.33
130	\$0.977	\$0.066	\$0.059	\$3,864.83	\$259.82	\$233.33
135	\$0.953	\$0.063	\$0.057	\$3,913.27	\$259.82	\$233.33
140	\$0.921	\$0.061	\$0.055	\$3,923.63	\$259.82	\$233.33
145	\$0.895	\$0.059	\$0.053	\$3,947.76	\$259.82	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
150	\$0.876	\$0.057	\$0.051	\$3,995.82	\$259.82	\$233.33
155	\$0.850	\$0.055	\$0.049	\$4,008.31	\$259.82	\$233.33
160	\$0.834	\$0.053	\$0.048	\$4,057.30	\$259.82	\$233.33
165	\$0.811	\$0.052	\$0.046	\$4,069.65	\$259.82	\$233.33
170	\$0.796	\$0.050	\$0.045	\$4,117.99	\$259.82	\$233.33
175	\$0.778	\$0.049	\$0.044	\$4,142.22	\$259.82	\$233.33
180	\$0.758	\$0.047	\$0.043	\$4,152.15	\$259.82	\$233.33
185	\$0.747	\$0.046	\$0.041	\$4,203.33	\$259.82	\$233.33
190	\$0.729	\$0.045	\$0.040	\$4,213.47	\$259.82	\$233.33
195	\$0.719	\$0.044	\$0.039	\$4,262.07	\$259.82	\$233.33
200	\$0.704	\$0.043	\$0.038	\$4,285.57	\$259.82	\$233.33
205	\$0.693	\$0.042	\$0.037	\$4,322.24	\$259.82	\$233.33
210	\$0.680	\$0.041	\$0.037	\$4,345.89	\$259.82	\$233.33
215	\$0.666	\$0.040	\$0.036	\$4,357.80	\$259.82	\$233.33
220	\$0.659	\$0.039	\$0.035	\$4,407.61	\$259.82	\$233.33
225	\$0.647	\$0.038	\$0.034	\$4,429.76	\$259.82	\$233.33
230	\$0.639	\$0.037	\$0.033	\$4,468.73	\$259.82	\$233.33
235	\$0.628	\$0.036	\$0.033	\$4,490.10	\$259.82	\$233.33
240	\$0.616	\$0.036	\$0.032	\$4,500.21	\$259.82	\$233.33
245	\$0.611	\$0.035	\$0.031	\$4,550.74	\$259.82	\$233.33
250	\$0.601	\$0.034	\$0.031	\$4,573.65	\$259.82	\$233.33
255	\$0.595	\$0.033	\$0.030	\$4,612.37	\$259.82	\$233.33
260	\$0.586	\$0.033	\$0.030	\$4,634.00	\$259.82	\$233.33
265	\$0.581	\$0.032	\$0.029	\$4,684.42	\$259.82	\$233.33
270	\$0.572	\$0.032	\$0.028	\$4,694.78	\$259.82	\$233.33
275	\$0.564	\$0.031	\$0.028	\$4,719.82	\$259.82	\$233.33
280	\$0.558	\$0.031	\$0.027	\$4,756.23	\$259.82	\$233.33
285	\$0.551	\$0.030	\$0.027	\$4,777.87	\$259.82	\$233.33
290	\$0.547	\$0.029	\$0.026	\$4,828.17	\$259.82	\$233.33
295	\$0.539	\$0.029	\$0.026	\$4,838.73	\$259.82	\$233.33
300	\$0.533	\$0.028	\$0.026	\$4,863.25	\$259.82	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	21	6	6	7	9	9	24	2
40	64	6	8	7	9	9	24	2
41	65	6	8	7	9	9	24	2
42	66	6	8	7	9	9	24	2
43	67	6	9	7	9	9	24	2
44	68	6	9	7	9	9	24	2
45	69	6	9	7	9	9	24	2
46	70	6	9	7	9	9	24	2
47	71	6	9	7	9	9	24	2
48	72	6	9	7	9	9	24	2
49	73	6	9	7	9	9	24	2
50	74	7	9	7	9	9	24	2
55	80	7	10	7	9	9	24	2
60	85	7	11	7	9	9	24	2
65	91	8	11	7	9	9	24	2
70	96	8	12	7	9	9	24	2
75	102	9	12	7	9	9	24	2
80	107	9	13	7	9	9	24	2
85	113	9	14	7	9	9	24	2
90	118	10	14	7	9	9	24	2
95	123	10	15	7	9	9	24	2
100	129	11	15	7	9	9	24	2
105	134	11	16	7	9	9	24	2
110	140	12	17	7	9	9	24	2
115	145	12	17	7	9	9	24	2
120	151	12	18	7	9	9	24	2
125	156	13	18	7	9	9	24	2
130	162	13	19	7	9	9	24	2
135	167	14	20	7	9	9	24	2
140	172	14	20	7	9	9	24	2
145	178	14	21	7	9	9	24	2
150	183	15	22	7	9	9	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
155	189	15	22	7	9	9	24	2
160	194	16	23	7	9	9	24	2
165	200	16	23	7	9	9	24	2
170	205	17	24	7	9	9	24	2
175	211	17	25	7	9	9	24	2
180	216	17	25	7	9	9	24	2
185	222	18	26	7	9	9	24	2
190	227	18	26	7	9	9	24	2
195	232	19	27	7	9	9	24	2
200	238	19	28	7	9	9	24	2
205	243	20	28	7	9	9	24	2
210	249	20	29	7	9	9	24	2
215	254	20	29	7	9	9	24	2
220	260	21	30	7	9	9	24	2
225	265	21	31	7	9	9	24	2
230	271	22	31	7	9	9	24	2
235	276	22	32	7	9	9	24	2
240	281	22	32	7	9	9	24	2
245	287	23	33	7	9	9	24	2
250	292	23	34	7	9	9	24	2
255	298	24	34	7	9	9	24	2
260	303	24	35	7	9	9	24	2
265	309	25	36	7	9	9	24	2
270	314	25	36	7	9	9	24	2
275	320	25	37	7	9	9	24	2
280	325	26	37	7	9	9	24	2
285	330	26	38	7	9	9	24	2
290	336	27	39	7	9	9	24	2
295	341	27	39	7	9	9	24	2
300	347	27	40	7	9	9	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 or HmX Series w/Retic Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPRR Minimum	Monthly Minimum
1	\$5.226	\$158.97
2	\$5.189	\$315.68
3	\$3.475	\$317.08
4	\$2.705	\$329.16
5	\$2.236	\$340.14
6	\$1.903	\$347.26
7	\$1.686	\$358.95
8	\$1.506	\$366.50
9	\$1.382	\$378.45
10	\$1.290	\$392.39
11	\$1.190	\$398.23
12	\$1.133	\$413.52
13	\$1.089	\$430.46
14	\$1.031	\$438.95
15	\$0.998	\$455.57
16	\$0.966	\$470.07
17	\$0.928	\$480.11
18	\$0.903	\$494.39
19	\$0.883	\$510.53
20	\$0.852	\$518.24
21	\$0.833	\$532.39
22	\$0.810	\$541.88
23	\$0.795	\$555.88
24	\$0.783	\$571.87
25	\$0.762	\$579.27

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPRR Minimum	Monthly Minimum
26	\$0.753	\$595.17
27	\$0.742	\$609.02
28	\$0.726	\$618.38
29	\$0.717	\$632.08
30	\$0.610	\$556.23
31	\$0.601	\$566.66
32	\$0.597	\$580.85
33	\$0.595	\$597.00
34	\$0.585	\$605.36
35	\$0.584	\$621.36
36	\$0.575	\$629.58
37	\$0.572	\$643.70
38	\$0.571	\$659.59
39	\$0.563	\$667.81
40	\$0.562	\$683.48
41	\$0.559	\$697.57
42	\$0.554	\$707.30
43	\$0.551	\$721.26
44	\$0.551	\$737.10
45	\$0.544	\$744.96
46	\$0.542	\$758.85
47	\$0.542	\$774.63
48	\$0.536	\$782.50
49	\$0.535	\$798.06
50	\$0.530	\$805.83

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 or HmX Series w/Retic Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPRR Minimum	Monthly Minimum
1	\$10.452	\$317.95
2	\$5.448	\$331.47
3	\$3.706	\$338.23
4	\$2.908	\$353.83
5	\$2.415	\$367.35
6	\$2.061	\$376.19
7	\$1.830	\$389.70
8	\$1.638	\$398.58
9	\$1.505	\$412.09
10	\$1.406	\$427.67
11	\$1.298	\$434.44
12	\$1.227	\$447.98
13	\$1.172	\$463.60
14	\$1.104	\$470.34
15	\$1.065	\$485.91
16	\$1.026	\$499.42
17	\$0.983	\$508.30
18	\$0.953	\$521.82
19	\$0.930	\$537.41
20	\$0.894	\$544.15
21	\$0.873	\$557.69
22	\$0.847	\$566.58
23	\$0.829	\$580.02
24	\$0.816	\$595.67
25	\$0.792	\$602.47

# Reportable Patient & Control Tests Per day	60 Month Plan	
	Monthly Payment	
	CPRR Minimum	Monthly Minimum
26	\$0.782	\$618.10
27	\$0.769	\$631.61
28	\$0.752	\$640.35
29	\$0.741	\$653.96
30	\$0.731	\$667.38
31	\$0.717	\$676.33
32	\$0.709	\$689.88
33	\$0.703	\$705.41
34	\$0.689	\$712.21
35	\$0.684	\$727.83
36	\$0.671	\$734.50
37	\$0.665	\$748.15
38	\$0.661	\$763.63
39	\$0.649	\$770.44
40	\$0.646	\$785.93
41	\$0.641	\$799.59
42	\$0.633	\$808.36
43	\$0.628	\$821.85
44	\$0.626	\$837.62
45	\$0.617	\$844.34
46	\$0.613	\$857.78
47	\$0.611	\$873.43
48	\$0.603	\$880.18
49	\$0.601	\$895.69
50	\$0.593	\$902.56

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 500 or HmX Retic Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

Reticulocyte Tests Per Day	LH Diluent 20 L	Retic Prep EA	Retic-C 6 x 2 mL
1	4	12	24
2	4	14	24
3	4	15	24
4	5	17	24
5	5	19	24
6	6	20	24
7	6	22	24
8	7	23	24
9	7	25	24
10	8	27	24
11	8	28	24
12	8	30	24
13	9	32	24
14	9	33	24
15	10	35	24
16	10	37	24
17	11	38	24
18	11	40	24
19	12	42	24
20	12	43	24
21	12	45	24
22	13	46	24
23	13	48	24
24	14	50	24
25	14	51	24

Reticulocyte Tests Per Day	LH Diluent 20 L	Retic Prep EA	Retic-C 6 x 2 mL
26	15	53	24
27	15	55	24
28	16	56	24
29	16	58	24
30	16	60	24
31	17	61	24
32	17	63	24
33	18	65	24
34	18	66	24
35	19	68	24
36	19	69	24
37	19	71	24
38	20	73	24
39	20	74	24
40	21	76	24
41	21	78	24
42	22	79	24
43	22	81	24
44	23	83	24
45	23	84	24
46	23	86	24
47	24	88	24
48	24	89	24
49	25	91	24
50	25	92	24

COULTER® LH 780 Hematology System



The advanced technologies of the COULTER LH 780 hematology series deliver uncompromising performance with a full complement of automated capabilities. Corrected RBC count with high WBC interference correction automatically ensures accuracy in the presence of interfering substances. Enumeration of NRBCs with every CBC/DIFF is automatic as well, eliminating the need for additional reagents or reflex testing. Even the three principal body fluids – cerebrospinal fluid, serous fluids and synovial fluids – are analyzed automatically. And that's only the beginning of the LH 780 series' broad spectrum of innovations.

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$123.943	\$10.696	\$7.670	\$3,770.34	\$325.36	\$233.33
50	\$2.859	\$0.214	\$0.153	\$4,348.54	\$325.36	\$233.33
55	\$2.619	\$0.194	\$0.139	\$4,381.68	\$325.36	\$233.33
60	\$2.432	\$0.178	\$0.128	\$4,439.62	\$325.36	\$233.33
65	\$2.261	\$0.165	\$0.118	\$4,470.87	\$325.36	\$233.33
70	\$2.114	\$0.153	\$0.110	\$4,501.34	\$325.36	\$233.33
75	\$1.998	\$0.143	\$0.102	\$4,559.12	\$325.36	\$233.33
80	\$1.886	\$0.134	\$0.096	\$4,588.55	\$325.36	\$233.33
85	\$1.796	\$0.126	\$0.090	\$4,643.66	\$325.36	\$233.33
90	\$1.707	\$0.119	\$0.085	\$4,672.33	\$325.36	\$233.33
95	\$1.627	\$0.113	\$0.081	\$4,700.71	\$325.36	\$233.33
100	\$1.567	\$0.107	\$0.077	\$4,766.21	\$325.36	\$233.33
105	\$1.502	\$0.102	\$0.073	\$4,796.26	\$325.36	\$233.33
110	\$1.450	\$0.097	\$0.070	\$4,850.32	\$325.36	\$233.33
115	\$1.394	\$0.093	\$0.067	\$4,878.03	\$325.36	\$233.33
120	\$1.344	\$0.089	\$0.064	\$4,905.41	\$325.36	\$233.33
125	\$1.304	\$0.086	\$0.061	\$4,958.84	\$325.36	\$233.33
130	\$1.261	\$0.082	\$0.059	\$4,988.33	\$325.36	\$233.33
135	\$1.228	\$0.079	\$0.057	\$5,041.38	\$325.36	\$233.33
140	\$1.190	\$0.076	\$0.055	\$5,068.40	\$325.36	\$233.33
145	\$1.155	\$0.074	\$0.053	\$5,095.47	\$325.36	\$233.33
150	\$1.131	\$0.071	\$0.051	\$5,159.38	\$325.36	\$233.33
155	\$1.101	\$0.069	\$0.049	\$5,188.97	\$325.36	\$233.33
160	\$1.077	\$0.067	\$0.048	\$5,241.49	\$325.36	\$233.33
165	\$1.050	\$0.065	\$0.046	\$5,268.76	\$325.36	\$233.33
170	\$1.024	\$0.063	\$0.045	\$5,295.51	\$325.36	\$233.33
175	\$1.005	\$0.061	\$0.044	\$5,348.52	\$325.36	\$233.33
180	\$0.982	\$0.059	\$0.043	\$5,377.04	\$325.36	\$233.33
185	\$0.965	\$0.058	\$0.041	\$5,429.60	\$325.36	\$233.33
190	\$0.944	\$0.056	\$0.040	\$5,456.71	\$325.36	\$233.33
195	\$0.924	\$0.055	\$0.039	\$5,483.45	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$0.910	\$0.053	\$0.038	\$5,535.83	\$325.36	\$233.33
205	\$0.894	\$0.052	\$0.037	\$5,575.70	\$325.36	\$233.33
210	\$0.881	\$0.051	\$0.037	\$5,628.64	\$325.36	\$233.33
215	\$0.865	\$0.050	\$0.036	\$5,655.40	\$325.36	\$233.33
220	\$0.849	\$0.049	\$0.035	\$5,681.85	\$325.36	\$233.33
225	\$0.838	\$0.048	\$0.034	\$5,733.64	\$325.36	\$233.33
230	\$0.824	\$0.047	\$0.033	\$5,762.40	\$325.36	\$233.33
235	\$0.814	\$0.046	\$0.033	\$5,815.47	\$325.36	\$233.33
240	\$0.800	\$0.045	\$0.032	\$5,841.37	\$325.36	\$233.33
245	\$0.787	\$0.044	\$0.031	\$5,867.67	\$325.36	\$233.33
250	\$0.779	\$0.043	\$0.031	\$5,920.49	\$325.36	\$233.33
255	\$0.768	\$0.042	\$0.030	\$5,960.56	\$325.36	\$233.33
260	\$0.760	\$0.041	\$0.030	\$6,012.57	\$325.36	\$233.33
265	\$0.749	\$0.040	\$0.029	\$6,038.72	\$325.36	\$233.33
270	\$0.739	\$0.040	\$0.028	\$6,065.60	\$325.36	\$233.33
275	\$0.731	\$0.039	\$0.028	\$6,116.85	\$325.36	\$233.33
280	\$0.721	\$0.038	\$0.027	\$6,143.74	\$325.36	\$233.33
285	\$0.712	\$0.038	\$0.027	\$6,172.83	\$325.36	\$233.33
290	\$0.706	\$0.037	\$0.026	\$6,223.78	\$325.36	\$233.33
295	\$0.697	\$0.036	\$0.026	\$6,251.22	\$325.36	\$233.33
300	\$0.691	\$0.036	\$0.026	\$6,303.33	\$325.36	\$233.33
305	\$0.682	\$0.035	\$0.025	\$6,329.52	\$325.36	\$233.33
310	\$0.675	\$0.035	\$0.025	\$6,369.16	\$325.36	\$233.33
315	\$0.670	\$0.034	\$0.024	\$6,422.06	\$325.36	\$233.33
320	\$0.662	\$0.033	\$0.024	\$6,448.07	\$325.36	\$233.33
325	\$0.658	\$0.033	\$0.024	\$6,501.36	\$325.36	\$233.33
330	\$0.650	\$0.032	\$0.023	\$6,526.09	\$325.36	\$233.33
335	\$0.643	\$0.032	\$0.023	\$6,554.66	\$325.36	\$233.33
340	\$0.639	\$0.031	\$0.023	\$6,606.98	\$325.36	\$233.33
345	\$0.632	\$0.031	\$0.022	\$6,632.78	\$325.36	\$233.33
350	\$0.628	\$0.031	\$0.022	\$6,686.32	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.622	\$0.030	\$0.022	\$6,711.64	\$325.36	\$233.33
360	\$0.617	\$0.030	\$0.021	\$6,751.41	\$325.36	\$233.33
365	\$0.613	\$0.029	\$0.021	\$6,804.10	\$325.36	\$233.33
370	\$0.607	\$0.029	\$0.021	\$6,828.65	\$325.36	\$233.33
375	\$0.603	\$0.029	\$0.020	\$6,882.14	\$325.36	\$233.33
380	\$0.598	\$0.028	\$0.020	\$6,909.17	\$325.36	\$233.33
385	\$0.592	\$0.028	\$0.020	\$6,936.84	\$325.36	\$233.33
390	\$0.589	\$0.027	\$0.020	\$6,988.96	\$325.36	\$233.33
395	\$0.584	\$0.027	\$0.019	\$7,014.88	\$325.36	\$233.33
400	\$0.581	\$0.027	\$0.019	\$7,067.17	\$325.36	\$233.33
405	\$0.576	\$0.026	\$0.019	\$7,093.91	\$325.36	\$233.33
410	\$0.571	\$0.026	\$0.019	\$7,121.63	\$325.36	\$233.33
415	\$0.569	\$0.026	\$0.018	\$7,185.75	\$325.36	\$233.33
420	\$0.565	\$0.025	\$0.018	\$7,212.28	\$325.36	\$233.33
425	\$0.562	\$0.025	\$0.018	\$7,263.23	\$325.36	\$233.33
430	\$0.557	\$0.025	\$0.018	\$7,291.13	\$325.36	\$233.33
435	\$0.553	\$0.025	\$0.018	\$7,316.36	\$325.36	\$233.33
440	\$0.551	\$0.024	\$0.017	\$7,371.01	\$325.36	\$233.33
445	\$0.546	\$0.024	\$0.017	\$7,396.56	\$325.36	\$233.33
450	\$0.544	\$0.024	\$0.017	\$7,449.55	\$325.36	\$233.33
455	\$0.540	\$0.024	\$0.017	\$7,475.58	\$325.36	\$233.33
460	\$0.536	\$0.023	\$0.017	\$7,501.75	\$325.36	\$233.33
465	\$0.534	\$0.023	\$0.016	\$7,555.00	\$325.36	\$233.33
470	\$0.531	\$0.023	\$0.016	\$7,593.35	\$325.36	\$233.33
475	\$0.529	\$0.023	\$0.016	\$7,645.23	\$325.36	\$233.33
480	\$0.525	\$0.022	\$0.016	\$7,671.68	\$325.36	\$233.33
485	\$0.522	\$0.022	\$0.016	\$7,697.01	\$325.36	\$233.33
490	\$0.520	\$0.022	\$0.016	\$7,752.51	\$325.36	\$233.33
495	\$0.517	\$0.022	\$0.015	\$7,778.91	\$325.36	\$233.33
500	\$0.513	\$0.021	\$0.015	\$7,804.25	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$136.337	\$10.696	\$7.670	\$4,147.37	\$325.36	\$233.33
50	\$2.916	\$0.214	\$0.153	\$4,435.54	\$325.36	\$233.33
55	\$2.667	\$0.194	\$0.139	\$4,461.49	\$325.36	\$233.33
60	\$2.473	\$0.178	\$0.128	\$4,513.54	\$325.36	\$233.33
65	\$2.296	\$0.165	\$0.118	\$4,539.68	\$325.36	\$233.33
70	\$2.144	\$0.153	\$0.110	\$4,565.86	\$325.36	\$233.33
75	\$2.025	\$0.143	\$0.102	\$4,619.81	\$325.36	\$233.33
80	\$1.909	\$0.134	\$0.096	\$4,645.74	\$325.36	\$233.33
85	\$1.817	\$0.126	\$0.090	\$4,698.48	\$325.36	\$233.33
90	\$1.726	\$0.119	\$0.085	\$4,724.35	\$325.36	\$233.33
95	\$1.644	\$0.113	\$0.081	\$4,749.84	\$325.36	\$233.33
100	\$1.583	\$0.107	\$0.077	\$4,814.27	\$325.36	\$233.33
105	\$1.516	\$0.102	\$0.073	\$4,841.94	\$325.36	\$233.33
110	\$1.463	\$0.097	\$0.070	\$4,894.15	\$325.36	\$233.33
115	\$1.407	\$0.093	\$0.067	\$4,920.36	\$325.36	\$233.33
120	\$1.355	\$0.089	\$0.064	\$4,945.93	\$325.36	\$233.33
125	\$1.315	\$0.086	\$0.061	\$4,998.39	\$325.36	\$233.33
130	\$1.271	\$0.082	\$0.059	\$5,026.69	\$325.36	\$233.33
135	\$1.237	\$0.079	\$0.057	\$5,078.76	\$325.36	\$233.33
140	\$1.199	\$0.076	\$0.055	\$5,104.60	\$325.36	\$233.33
145	\$1.163	\$0.074	\$0.053	\$5,130.76	\$325.36	\$233.33
150	\$1.138	\$0.071	\$0.051	\$5,194.06	\$325.36	\$233.33
155	\$1.108	\$0.069	\$0.049	\$5,222.44	\$325.36	\$233.33
160	\$1.084	\$0.067	\$0.048	\$5,275.07	\$325.36	\$233.33
165	\$1.056	\$0.065	\$0.046	\$5,300.38	\$325.36	\$233.33
170	\$1.030	\$0.063	\$0.045	\$5,327.06	\$325.36	\$233.33
175	\$1.010	\$0.061	\$0.044	\$5,378.86	\$325.36	\$233.33
180	\$0.987	\$0.059	\$0.043	\$5,406.61	\$325.36	\$233.33
185	\$0.970	\$0.058	\$0.041	\$5,459.43	\$325.36	\$233.33
190	\$0.949	\$0.056	\$0.040	\$5,485.03	\$325.36	\$233.33
195	\$0.929	\$0.055	\$0.039	\$5,511.33	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$0.915	\$0.053	\$0.038	\$5,564.43	\$325.36	\$233.33
205	\$0.899	\$0.052	\$0.037	\$5,603.14	\$325.36	\$233.33
210	\$0.885	\$0.051	\$0.037	\$5,655.47	\$325.36	\$233.33
215	\$0.869	\$0.050	\$0.036	\$5,680.90	\$325.36	\$233.33
220	\$0.853	\$0.049	\$0.035	\$5,707.28	\$325.36	\$233.33
225	\$0.842	\$0.048	\$0.034	\$5,759.65	\$325.36	\$233.33
230	\$0.827	\$0.047	\$0.033	\$5,787.59	\$325.36	\$233.33
235	\$0.817	\$0.046	\$0.033	\$5,839.06	\$325.36	\$233.33
240	\$0.803	\$0.045	\$0.032	\$5,865.46	\$325.36	\$233.33
245	\$0.791	\$0.044	\$0.031	\$5,892.26	\$325.36	\$233.33
250	\$0.782	\$0.043	\$0.031	\$5,943.31	\$325.36	\$233.33
255	\$0.771	\$0.042	\$0.030	\$5,983.05	\$325.36	\$233.33
260	\$0.763	\$0.041	\$0.030	\$6,035.51	\$325.36	\$233.33
265	\$0.752	\$0.040	\$0.029	\$6,061.29	\$325.36	\$233.33
270	\$0.741	\$0.040	\$0.028	\$6,087.77	\$325.36	\$233.33
275	\$0.734	\$0.039	\$0.028	\$6,139.44	\$325.36	\$233.33
280	\$0.724	\$0.038	\$0.027	\$6,166.74	\$325.36	\$233.33
285	\$0.714	\$0.038	\$0.027	\$6,193.63	\$325.36	\$233.33
290	\$0.708	\$0.037	\$0.026	\$6,245.83	\$325.36	\$233.33
295	\$0.699	\$0.036	\$0.026	\$6,271.86	\$325.36	\$233.33
300	\$0.693	\$0.036	\$0.026	\$6,324.32	\$325.36	\$233.33
305	\$0.684	\$0.035	\$0.025	\$6,349.93	\$325.36	\$233.33
310	\$0.678	\$0.035	\$0.025	\$6,389.90	\$325.36	\$233.33
315	\$0.672	\$0.034	\$0.024	\$6,442.18	\$325.36	\$233.33
320	\$0.664	\$0.033	\$0.024	\$6,467.54	\$325.36	\$233.33
325	\$0.660	\$0.033	\$0.024	\$6,521.14	\$325.36	\$233.33
330	\$0.652	\$0.032	\$0.023	\$6,546.17	\$325.36	\$233.33
335	\$0.645	\$0.032	\$0.023	\$6,575.04	\$325.36	\$233.33
340	\$0.641	\$0.031	\$0.023	\$6,627.67	\$325.36	\$233.33
345	\$0.634	\$0.031	\$0.022	\$6,652.72	\$325.36	\$233.33
350	\$0.630	\$0.031	\$0.022	\$6,705.48	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.623	\$0.030	\$0.022	\$6,731.08	\$325.36	\$233.33
360	\$0.618	\$0.030	\$0.021	\$6,770.03	\$325.36	\$233.33
365	\$0.614	\$0.029	\$0.021	\$6,821.87	\$325.36	\$233.33
370	\$0.609	\$0.029	\$0.021	\$6,848.91	\$325.36	\$233.33
375	\$0.605	\$0.029	\$0.020	\$6,900.40	\$325.36	\$233.33
380	\$0.599	\$0.028	\$0.020	\$6,926.51	\$325.36	\$233.33
385	\$0.594	\$0.028	\$0.020	\$6,954.41	\$325.36	\$233.33
390	\$0.591	\$0.027	\$0.020	\$7,006.76	\$325.36	\$233.33
395	\$0.585	\$0.027	\$0.019	\$7,034.11	\$325.36	\$233.33
400	\$0.582	\$0.027	\$0.019	\$7,085.43	\$325.36	\$233.33
405	\$0.577	\$0.026	\$0.019	\$7,112.39	\$325.36	\$233.33
410	\$0.572	\$0.026	\$0.019	\$7,139.09	\$325.36	\$233.33
415	\$0.571	\$0.026	\$0.018	\$7,203.43	\$325.36	\$233.33
420	\$0.566	\$0.025	\$0.018	\$7,228.89	\$325.36	\$233.33
425	\$0.563	\$0.025	\$0.018	\$7,281.33	\$325.36	\$233.33
430	\$0.559	\$0.025	\$0.018	\$7,306.82	\$325.36	\$233.33
435	\$0.554	\$0.025	\$0.018	\$7,333.56	\$325.36	\$233.33
440	\$0.552	\$0.024	\$0.017	\$7,388.41	\$325.36	\$233.33
445	\$0.548	\$0.024	\$0.017	\$7,411.45	\$325.36	\$233.33
450	\$0.545	\$0.024	\$0.017	\$7,465.98	\$325.36	\$233.33
455	\$0.541	\$0.024	\$0.017	\$7,492.19	\$325.36	\$233.33
460	\$0.537	\$0.023	\$0.017	\$7,518.55	\$325.36	\$233.33
465	\$0.535	\$0.023	\$0.016	\$7,571.98	\$325.36	\$233.33
470	\$0.532	\$0.023	\$0.016	\$7,609.08	\$325.36	\$233.33
475	\$0.530	\$0.023	\$0.016	\$7,661.12	\$325.36	\$233.33
480	\$0.527	\$0.022	\$0.016	\$7,689.20	\$325.36	\$233.33
485	\$0.523	\$0.022	\$0.016	\$7,714.71	\$325.36	\$233.33
490	\$0.521	\$0.022	\$0.016	\$7,767.41	\$325.36	\$233.33
495	\$0.518	\$0.022	\$0.015	\$7,793.97	\$325.36	\$233.33
500	\$0.514	\$0.021	\$0.015	\$7,819.46	\$325.36	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	39	6	6	8	17	11	11	24	2
50	109	7	15	8	17	11	11	24	2
55	116	7	16	8	17	11	11	24	2
60	123	8	18	8	17	11	11	24	2
65	130	8	19	8	17	11	11	24	2
70	137	8	20	8	17	11	11	24	2
75	144	9	21	8	17	11	11	24	2
80	151	9	22	8	17	11	11	24	2
85	159	10	23	8	17	11	11	24	2
90	166	10	24	8	17	11	11	24	2
95	173	10	25	8	17	11	11	24	2
100	180	11	26	8	17	11	11	24	2
105	187	11	27	8	17	11	11	24	2
110	194	12	29	8	17	11	11	24	2
115	201	12	30	8	17	11	11	24	2
120	208	12	31	8	17	11	11	24	2
125	215	13	32	8	17	11	11	24	2
130	222	13	33	8	17	11	11	24	2
135	229	14	34	8	17	11	11	24	2
140	237	14	35	8	17	11	11	24	2
145	244	14	36	8	17	11	11	24	2
150	251	15	37	8	17	11	11	24	2
155	258	15	38	8	17	11	11	24	2
160	265	16	39	8	17	11	11	24	2
165	272	16	41	8	17	11	11	24	2
170	279	16	42	8	17	11	11	24	2
175	286	17	43	8	17	11	11	24	2
180	293	17	44	8	17	11	11	24	2
185	300	18	45	8	17	11	11	24	2
190	307	18	46	8	17	11	11	24	2
195	315	18	47	8	17	11	11	24	2
200	322	19	48	8	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
205	329	19	49	8	17	11	11	24	2
210	336	20	50	8	17	11	11	24	2
215	343	20	52	8	17	11	11	24	2
220	350	20	53	8	17	11	11	24	2
225	357	21	54	8	17	11	11	24	2
230	364	21	55	8	17	11	11	24	2
235	371	22	56	8	17	11	11	24	2
240	378	22	57	8	17	11	11	24	2
245	385	22	58	8	17	11	11	24	2
250	393	23	59	8	17	11	11	24	2
255	400	23	60	8	17	11	11	24	2
260	407	24	61	8	17	11	11	24	2
265	414	24	62	8	17	11	11	24	2
270	421	24	64	8	17	11	11	24	2
275	428	25	65	8	17	11	11	24	2
280	435	25	66	8	17	11	11	24	2
285	442	25	67	8	17	11	11	24	2
290	449	26	68	8	17	11	11	24	2
295	456	26	69	8	17	11	11	24	2
300	463	27	70	8	17	11	11	24	2
305	471	27	71	8	17	11	11	24	2
310	478	27	72	8	17	11	11	24	2
315	485	28	73	8	17	11	11	24	2
320	492	28	75	8	17	11	11	24	2
325	499	29	76	8	17	11	11	24	2
330	506	29	77	8	17	11	11	24	2
335	513	29	78	8	17	11	11	24	2
340	520	30	79	8	17	11	11	24	2
345	527	30	80	8	17	11	11	24	2
350	534	31	81	8	17	11	11	24	2
355	542	31	82	8	17	11	11	24	2
360	549	31	83	8	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week
 Test is defined as patient or control results

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
365	556	32	84	8	17	11	11	24	2
370	563	32	85	8	17	11	11	24	2
375	570	33	87	8	17	11	11	24	2
380	577	33	88	8	17	11	11	24	2
385	584	33	89	8	17	11	11	24	2
390	591	34	90	8	17	11	11	24	2
395	598	34	91	8	17	11	11	24	2
400	605	35	92	8	17	11	11	24	2
405	612	35	93	8	17	11	11	24	2
410	620	35	94	8	17	11	11	24	2
415	627	36	95	8	17	11	11	24	2
420	634	36	96	8	17	11	11	24	2
425	641	37	98	8	17	11	11	24	2
430	648	37	99	8	17	11	11	24	2
435	655	37	100	8	17	11	11	24	2
440	662	38	101	8	17	11	11	24	2
445	669	38	102	8	17	11	11	24	2
450	676	39	103	8	17	11	11	24	2
455	683	39	104	8	17	11	11	24	2
460	690	39	105	8	17	11	11	24	2
465	698	40	106	8	17	11	11	24	2
470	705	40	107	8	17	11	11	24	2
475	712	41	108	8	17	11	11	24	2
480	719	41	110	8	17	11	11	24	2
485	726	41	111	8	17	11	11	24	2
490	733	42	112	8	17	11	11	24	2
495	740	42	113	8	17	11	11	24	2
500	747	42	114	8	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 w Retic Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPT Minimum	Monthly Minimum
1	\$9.832	\$299.09
2	\$9.609	\$584.62
3	\$6.489	\$592.14
4	\$5.156	\$627.38
5	\$4.375	\$665.39
6	\$3.714	\$677.82
7	\$3.253	\$692.69
8	\$2.952	\$718.45
9	\$2.680	\$733.84
10	\$2.464	\$749.40
11	\$2.281	\$763.13
12	\$2.150	\$784.87
13	\$2.065	\$816.70
14	\$1.966	\$837.45
15	\$1.876	\$855.88
16	\$1.800	\$875.95
17	\$1.801	\$931.58
18	\$1.737	\$951.28
19	\$1.680	\$970.78
20	\$1.624	\$988.16
21	\$1.594	\$1,018.28
22	\$1.550	\$1,037.39
23	\$1.510	\$1,056.42
24	\$1.470	\$1,073.29
25	\$1.436	\$1,092.15
26	\$1.418	\$1,121.84
27	\$1.389	\$1,140.51
28	\$1.361	\$1,159.16
29	\$1.362	\$1,201.26
30	\$1.349	\$1,230.82

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPT Minimum	Monthly Minimum
31	\$1.339	\$1,262.52
32	\$1.316	\$1,280.95
33	\$1.292	\$1,297.39
34	\$1.283	\$1,326.88
35	\$1.264	\$1,345.25
36	\$1.245	\$1,363.53
37	\$1.226	\$1,379.80
38	\$1.210	\$1,398.13
39	\$1.203	\$1,427.57
40	\$1.188	\$1,445.68
41	\$1.195	\$1,489.80
42	\$1.179	\$1,505.95
43	\$1.174	\$1,535.27
44	\$1.161	\$1,553.44
45	\$1.148	\$1,571.63
46	\$1.135	\$1,587.67
47	\$1.131	\$1,617.04
48	\$1.120	\$1,635.09
49	\$1.109	\$1,653.20
50	\$1.099	\$1,671.27
55	\$1.073	\$1,794.73
60	\$1.051	\$1,918.47
65	\$1.034	\$2,043.74
70	\$1.006	\$2,142.82
75	\$0.983	\$2,241.80
80	\$0.973	\$2,366.68
85	\$0.954	\$2,465.46
90	\$0.951	\$2,603.65
95	\$0.938	\$2,711.59
100	\$0.924	\$2,810.20

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 w Retic Cost Per Reportable Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPRR Minimum	Monthly Minimum
1	\$19.664	\$598.18
2	\$10.090	\$613.85
3	\$6.921	\$631.61
4	\$5.543	\$674.45
5	\$4.725	\$718.63
6	\$4.023	\$734.31
7	\$3.532	\$752.08
8	\$3.211	\$781.31
9	\$2.919	\$799.05
10	\$2.685	\$816.84
11	\$2.488	\$832.50
12	\$2.329	\$850.29
13	\$2.224	\$879.54
14	\$2.107	\$897.29
15	\$2.001	\$912.92
16	\$1.912	\$930.71
17	\$1.907	\$986.39
18	\$1.834	\$1,004.17
19	\$1.768	\$1,021.93
20	\$1.705	\$1,037.57
21	\$1.670	\$1,066.83
22	\$1.621	\$1,084.57
23	\$1.576	\$1,102.31
24	\$1.531	\$1,118.04
25	\$1.493	\$1,135.73
26	\$1.473	\$1,165.03
27	\$1.440	\$1,182.81
28	\$1.410	\$1,200.56
29	\$1.409	\$1,242.73
30	\$1.394	\$1,271.89

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPRR Minimum	Monthly Minimum
31	\$1.382	\$1,303.25
32	\$1.357	\$1,320.96
33	\$1.332	\$1,336.74
34	\$1.321	\$1,365.97
35	\$1.300	\$1,383.68
36	\$1.280	\$1,401.43
37	\$1.259	\$1,417.17
38	\$1.241	\$1,434.89
39	\$1.234	\$1,464.23
40	\$1.218	\$1,481.94
41	\$1.224	\$1,525.97
42	\$1.207	\$1,541.73
43	\$1.201	\$1,570.98
44	\$1.187	\$1,588.78
45	\$1.174	\$1,606.40
46	\$1.159	\$1,622.23
47	\$1.155	\$1,651.49
48	\$1.143	\$1,669.25
49	\$1.132	\$1,686.89
50	\$1.121	\$1,704.58
55	\$1.092	\$1,827.19
60	\$1.069	\$1,950.59
65	\$1.050	\$2,075.18
70	\$1.021	\$2,173.27
75	\$0.996	\$2,271.46
80	\$0.985	\$2,396.37
85	\$0.965	\$2,494.42
90	\$0.962	\$2,632.67
95	\$0.948	\$2,740.20
100	\$0.933	\$2,838.19

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Retic Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Workload is 100% CBC/diff,Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Test Volume

Allowances

6 Retic Control Runs per day

5% repeats for Patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
1	15	1	1	9	36
2	16	1	1	10	36
3	18	1	1	11	36
4	20	1	2	13	36
5	22	2	2	14	36
6	23	2	2	15	36
7	25	2	2	16	36
8	27	2	3	17	36
9	29	2	3	18	36
10	31	2	3	19	36
11	32	2	3	20	36
12	34	2	3	21	36
13	36	2	4	22	36
14	38	2	4	23	36
15	39	2	4	24	36
16	41	2	4	25	36
17	43	3	5	26	36
18	45	3	5	27	36
19	47	3	5	28	36
20	48	3	5	29	36
21	50	3	6	30	36
22	52	3	6	31	36
23	54	3	6	32	36
24	55	3	6	33	36
25	57	3	6	34	36
26	59	3	7	35	36
27	61	3	7	36	36
28	63	3	7	37	36
29	64	4	7	38	36
30	66	4	8	39	36

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 Retic Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff,Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Test Volume

Allowances

6 Retic Control Runs per day
 5% repeats for Patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
31	68	4	8	41	36
32	70	4	8	42	36
33	71	4	8	43	36
34	73	4	9	44	36
35	75	4	9	45	36
36	77	4	9	46	36
37	78	4	9	47	36
38	80	4	9	48	36
39	82	4	10	49	36
40	84	4	10	50	36
41	86	5	10	51	36
42	87	5	10	52	36
43	89	5	11	53	36
44	91	5	11	54	36
45	93	5	11	55	36
46	94	5	11	56	36
47	96	5	12	57	36
48	98	5	12	58	36
49	100	5	12	59	36
50	102	5	12	60	36
55	110	6	13	65	36
60	119	6	15	71	36
65	128	7	16	76	36
70	137	7	17	81	36
75	146	7	18	86	36
80	155	8	19	91	36
85	164	8	20	96	36
90	173	9	21	102	36
95	181	9	23	107	36
100	190	9	24	112	36

COULTER® LH 780 Hematology System (with LH SlideMaker)



The COULTER LH 780 with LH SlideMaker Hematology System simplifies and automates high-volume hematology testing by integrating expert automation and advanced technologies into one workcell. It delivers reliable, accurate results every time. Plus, it offers among the best slide quality with its slide-on-slide smearing technique and customer definable protocols. Operators can load any sample without presorting or batching with random access testing; streamline workflow and decrease turnaround time with prioritization of STAT samples; and increase accuracy and reduce clerical errors with clear slide labeling, stain resistant labels and optional barcoding.

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$170.110	\$12.849	\$7.670	\$5,174.74	\$390.88	\$233.33
50	\$3.868	\$0.257	\$0.153	\$5,883.53	\$390.88	\$233.33
55	\$3.539	\$0.234	\$0.139	\$5,921.27	\$390.88	\$233.33
60	\$3.278	\$0.214	\$0.128	\$5,983.55	\$390.88	\$233.33
65	\$3.045	\$0.198	\$0.118	\$6,020.88	\$390.88	\$233.33
70	\$2.856	\$0.184	\$0.110	\$6,080.93	\$390.88	\$233.33
75	\$2.680	\$0.171	\$0.102	\$6,114.65	\$390.88	\$233.33
80	\$2.526	\$0.161	\$0.096	\$6,147.27	\$390.88	\$233.33
85	\$2.400	\$0.151	\$0.090	\$6,205.16	\$390.88	\$233.33
90	\$2.283	\$0.143	\$0.085	\$6,250.67	\$390.88	\$233.33
95	\$2.183	\$0.135	\$0.081	\$6,307.78	\$390.88	\$233.33
100	\$2.084	\$0.128	\$0.077	\$6,338.62	\$390.88	\$233.33
105	\$1.994	\$0.122	\$0.073	\$6,369.67	\$390.88	\$233.33
110	\$1.921	\$0.117	\$0.070	\$6,428.38	\$390.88	\$233.33
115	\$1.846	\$0.112	\$0.067	\$6,458.91	\$390.88	\$233.33
120	\$1.785	\$0.107	\$0.064	\$6,515.23	\$390.88	\$233.33
125	\$1.721	\$0.103	\$0.061	\$6,544.86	\$390.88	\$233.33
130	\$1.663	\$0.099	\$0.059	\$6,574.92	\$390.88	\$233.33
135	\$1.615	\$0.095	\$0.057	\$6,632.73	\$390.88	\$233.33
140	\$1.567	\$0.092	\$0.055	\$6,673.11	\$390.88	\$233.33
145	\$1.520	\$0.089	\$0.053	\$6,702.36	\$390.88	\$233.33
150	\$1.481	\$0.086	\$0.051	\$6,758.26	\$390.88	\$233.33
155	\$1.440	\$0.083	\$0.049	\$6,789.74	\$390.88	\$233.33
160	\$1.406	\$0.080	\$0.048	\$6,845.23	\$390.88	\$233.33
165	\$1.370	\$0.078	\$0.046	\$6,874.43	\$390.88	\$233.33
170	\$1.335	\$0.076	\$0.045	\$6,903.30	\$390.88	\$233.33
175	\$1.307	\$0.073	\$0.044	\$6,958.88	\$390.88	\$233.33
180	\$1.277	\$0.071	\$0.043	\$6,989.60	\$390.88	\$233.33
185	\$1.252	\$0.069	\$0.041	\$7,045.32	\$390.88	\$233.33
190	\$1.224	\$0.068	\$0.040	\$7,073.90	\$390.88	\$233.33
195	\$1.199	\$0.066	\$0.039	\$7,114.72	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.179	\$0.064	\$0.038	\$7,170.60	\$390.88	\$233.33
205	\$1.155	\$0.063	\$0.037	\$7,199.58	\$390.88	\$233.33
210	\$1.136	\$0.061	\$0.037	\$7,254.44	\$390.88	\$233.33
215	\$1.114	\$0.060	\$0.036	\$7,283.28	\$390.88	\$233.33
220	\$1.093	\$0.058	\$0.035	\$7,312.12	\$390.88	\$233.33
225	\$1.077	\$0.057	\$0.034	\$7,368.79	\$390.88	\$233.33
230	\$1.057	\$0.056	\$0.033	\$7,396.81	\$390.88	\$233.33
235	\$1.043	\$0.055	\$0.033	\$7,452.52	\$390.88	\$233.33
240	\$1.025	\$0.054	\$0.032	\$7,481.13	\$390.88	\$233.33
245	\$1.009	\$0.052	\$0.031	\$7,522.96	\$390.88	\$233.33
250	\$0.997	\$0.051	\$0.031	\$7,578.38	\$390.88	\$233.33
255	\$0.981	\$0.050	\$0.030	\$7,605.84	\$390.88	\$233.33
260	\$0.969	\$0.049	\$0.030	\$7,660.85	\$390.88	\$233.33
265	\$0.954	\$0.048	\$0.029	\$7,689.67	\$390.88	\$233.33
270	\$0.940	\$0.048	\$0.028	\$7,719.77	\$390.88	\$233.33
275	\$0.929	\$0.047	\$0.028	\$7,774.90	\$390.88	\$233.33
280	\$0.916	\$0.046	\$0.027	\$7,803.83	\$390.88	\$233.33
285	\$0.906	\$0.045	\$0.027	\$7,858.22	\$390.88	\$233.33
290	\$0.894	\$0.044	\$0.026	\$7,889.34	\$390.88	\$233.33
295	\$0.882	\$0.044	\$0.026	\$7,916.77	\$390.88	\$233.33
300	\$0.875	\$0.043	\$0.026	\$7,982.51	\$390.88	\$233.33
305	\$0.863	\$0.042	\$0.025	\$8,009.78	\$390.88	\$233.33
310	\$0.855	\$0.041	\$0.025	\$8,065.65	\$390.88	\$233.33
315	\$0.845	\$0.041	\$0.024	\$8,096.09	\$390.88	\$233.33
320	\$0.835	\$0.040	\$0.024	\$8,124.33	\$390.88	\$233.33
325	\$0.827	\$0.040	\$0.024	\$8,179.10	\$390.88	\$233.33
330	\$0.818	\$0.039	\$0.023	\$8,207.56	\$390.88	\$233.33
335	\$0.811	\$0.038	\$0.023	\$8,264.66	\$390.88	\$233.33
340	\$0.802	\$0.038	\$0.023	\$8,291.82	\$390.88	\$233.33
345	\$0.793	\$0.037	\$0.022	\$8,320.36	\$390.88	\$233.33
350	\$0.788	\$0.037	\$0.022	\$8,387.71	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.779	\$0.036	\$0.022	\$8,414.66	\$390.88	\$233.33
360	\$0.774	\$0.036	\$0.021	\$8,471.85	\$390.88	\$233.33
365	\$0.765	\$0.035	\$0.021	\$8,498.47	\$390.88	\$233.33
370	\$0.758	\$0.035	\$0.021	\$8,527.09	\$390.88	\$233.33
375	\$0.752	\$0.034	\$0.020	\$8,581.86	\$390.88	\$233.33
380	\$0.745	\$0.034	\$0.020	\$8,613.06	\$390.88	\$233.33
385	\$0.738	\$0.033	\$0.020	\$8,640.89	\$390.88	\$233.33
390	\$0.733	\$0.033	\$0.020	\$8,696.17	\$390.88	\$233.33
395	\$0.726	\$0.033	\$0.019	\$8,723.54	\$390.88	\$233.33
400	\$0.722	\$0.032	\$0.019	\$8,779.21	\$390.88	\$233.33
405	\$0.716	\$0.032	\$0.019	\$8,821.19	\$390.88	\$233.33
410	\$0.709	\$0.031	\$0.019	\$8,847.78	\$390.88	\$233.33
415	\$0.705	\$0.031	\$0.018	\$8,902.66	\$390.88	\$233.33
420	\$0.699	\$0.031	\$0.018	\$8,931.98	\$390.88	\$233.33
425	\$0.695	\$0.030	\$0.018	\$8,987.89	\$390.88	\$233.33
430	\$0.689	\$0.030	\$0.018	\$9,015.15	\$390.88	\$233.33
435	\$0.683	\$0.030	\$0.018	\$9,043.23	\$390.88	\$233.33
440	\$0.680	\$0.029	\$0.017	\$9,097.65	\$390.88	\$233.33
445	\$0.674	\$0.029	\$0.017	\$9,127.93	\$390.88	\$233.33
450	\$0.671	\$0.029	\$0.017	\$9,183.95	\$390.88	\$233.33
455	\$0.666	\$0.028	\$0.017	\$9,223.71	\$390.88	\$233.33
460	\$0.661	\$0.028	\$0.017	\$9,250.90	\$390.88	\$233.33
465	\$0.658	\$0.028	\$0.016	\$9,306.19	\$390.88	\$233.33
470	\$0.653	\$0.027	\$0.016	\$9,337.63	\$390.88	\$233.33
475	\$0.650	\$0.027	\$0.016	\$9,390.73	\$390.88	\$233.33
480	\$0.645	\$0.027	\$0.016	\$9,418.03	\$390.88	\$233.33
485	\$0.640	\$0.026	\$0.016	\$9,446.79	\$390.88	\$233.33
490	\$0.637	\$0.026	\$0.016	\$9,500.96	\$390.88	\$233.33
495	\$0.633	\$0.026	\$0.015	\$9,531.65	\$390.88	\$233.33
500	\$0.630	\$0.026	\$0.015	\$9,585.34	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$187.121	\$12.849	\$7.670	\$5,692.21	\$390.88	\$233.33
50	\$3.946	\$0.257	\$0.153	\$6,001.11	\$390.88	\$233.33
55	\$3.604	\$0.234	\$0.139	\$6,029.02	\$390.88	\$233.33
60	\$3.333	\$0.214	\$0.128	\$6,083.39	\$390.88	\$233.33
65	\$3.092	\$0.198	\$0.118	\$6,113.42	\$390.88	\$233.33
70	\$2.897	\$0.184	\$0.110	\$6,168.02	\$390.88	\$233.33
75	\$2.716	\$0.171	\$0.102	\$6,196.10	\$390.88	\$233.33
80	\$2.558	\$0.161	\$0.096	\$6,223.93	\$390.88	\$233.33
85	\$2.428	\$0.151	\$0.090	\$6,278.60	\$390.88	\$233.33
90	\$2.308	\$0.143	\$0.085	\$6,319.66	\$390.88	\$233.33
95	\$2.206	\$0.135	\$0.081	\$6,374.25	\$390.88	\$233.33
100	\$2.105	\$0.128	\$0.077	\$6,402.19	\$390.88	\$233.33
105	\$2.013	\$0.122	\$0.073	\$6,430.36	\$390.88	\$233.33
110	\$1.939	\$0.117	\$0.070	\$6,486.61	\$390.88	\$233.33
115	\$1.862	\$0.112	\$0.067	\$6,514.88	\$390.88	\$233.33
120	\$1.800	\$0.107	\$0.064	\$6,569.26	\$390.88	\$233.33
125	\$1.735	\$0.103	\$0.061	\$6,597.34	\$390.88	\$233.33
130	\$1.675	\$0.099	\$0.059	\$6,625.14	\$390.88	\$233.33
135	\$1.627	\$0.095	\$0.057	\$6,681.60	\$390.88	\$233.33
140	\$1.578	\$0.092	\$0.055	\$6,720.81	\$390.88	\$233.33
145	\$1.530	\$0.089	\$0.053	\$6,749.12	\$390.88	\$233.33
150	\$1.491	\$0.086	\$0.051	\$6,803.43	\$390.88	\$233.33
155	\$1.449	\$0.083	\$0.049	\$6,833.59	\$390.88	\$233.33
160	\$1.415	\$0.080	\$0.048	\$6,887.57	\$390.88	\$233.33
165	\$1.378	\$0.078	\$0.046	\$6,916.09	\$390.88	\$233.33
170	\$1.343	\$0.076	\$0.045	\$6,944.16	\$390.88	\$233.33
175	\$1.315	\$0.073	\$0.044	\$6,998.27	\$390.88	\$233.33
180	\$1.284	\$0.071	\$0.043	\$7,027.93	\$390.88	\$233.33
185	\$1.259	\$0.069	\$0.041	\$7,083.02	\$390.88	\$233.33
190	\$1.230	\$0.068	\$0.040	\$7,110.89	\$390.88	\$233.33
195	\$1.205	\$0.066	\$0.039	\$7,150.31	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.185	\$0.064	\$0.038	\$7,207.11	\$390.88	\$233.33
205	\$1.160	\$0.063	\$0.037	\$7,235.12	\$390.88	\$233.33
210	\$1.141	\$0.061	\$0.037	\$7,288.94	\$390.88	\$233.33
215	\$1.119	\$0.060	\$0.036	\$7,317.29	\$390.88	\$233.33
220	\$1.098	\$0.058	\$0.035	\$7,344.91	\$390.88	\$233.33
225	\$1.081	\$0.057	\$0.034	\$7,401.64	\$390.88	\$233.33
230	\$1.062	\$0.056	\$0.033	\$7,429.69	\$390.88	\$233.33
235	\$1.047	\$0.055	\$0.033	\$7,484.69	\$390.88	\$233.33
240	\$1.029	\$0.054	\$0.032	\$7,512.52	\$390.88	\$233.33
245	\$1.014	\$0.052	\$0.031	\$7,554.26	\$390.88	\$233.33
250	\$1.000	\$0.051	\$0.031	\$7,608.04	\$390.88	\$233.33
255	\$0.985	\$0.050	\$0.030	\$7,636.86	\$390.88	\$233.33
260	\$0.972	\$0.049	\$0.030	\$7,690.12	\$390.88	\$233.33
265	\$0.958	\$0.048	\$0.029	\$7,718.69	\$390.88	\$233.33
270	\$0.943	\$0.048	\$0.028	\$7,748.52	\$390.88	\$233.33
275	\$0.933	\$0.047	\$0.028	\$7,803.34	\$390.88	\$233.33
280	\$0.919	\$0.046	\$0.027	\$7,831.08	\$390.88	\$233.33
285	\$0.910	\$0.045	\$0.027	\$7,885.96	\$390.88	\$233.33
290	\$0.897	\$0.044	\$0.026	\$7,914.92	\$390.88	\$233.33
295	\$0.885	\$0.044	\$0.026	\$7,944.59	\$390.88	\$233.33
300	\$0.878	\$0.043	\$0.026	\$8,008.98	\$390.88	\$233.33
305	\$0.866	\$0.042	\$0.025	\$8,037.62	\$390.88	\$233.33
310	\$0.858	\$0.041	\$0.025	\$8,092.05	\$390.88	\$233.33
315	\$0.848	\$0.041	\$0.024	\$8,121.96	\$390.88	\$233.33
320	\$0.837	\$0.040	\$0.024	\$8,148.67	\$390.88	\$233.33
325	\$0.830	\$0.040	\$0.024	\$8,204.81	\$390.88	\$233.33
330	\$0.820	\$0.039	\$0.023	\$8,231.65	\$390.88	\$233.33
335	\$0.813	\$0.038	\$0.023	\$8,289.12	\$390.88	\$233.33
340	\$0.804	\$0.038	\$0.023	\$8,316.65	\$390.88	\$233.33
345	\$0.795	\$0.037	\$0.022	\$8,344.49	\$390.88	\$233.33
350	\$0.790	\$0.037	\$0.022	\$8,411.13	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.781	\$0.036	\$0.022	\$8,438.42	\$390.88	\$233.33
360	\$0.776	\$0.036	\$0.021	\$8,494.85	\$390.88	\$233.33
365	\$0.768	\$0.035	\$0.021	\$8,522.89	\$390.88	\$233.33
370	\$0.760	\$0.035	\$0.021	\$8,551.85	\$390.88	\$233.33
375	\$0.754	\$0.034	\$0.020	\$8,604.68	\$390.88	\$233.33
380	\$0.747	\$0.034	\$0.020	\$8,636.18	\$390.88	\$233.33
385	\$0.740	\$0.033	\$0.020	\$8,663.14	\$390.88	\$233.33
390	\$0.735	\$0.033	\$0.020	\$8,716.33	\$390.88	\$233.33
395	\$0.728	\$0.033	\$0.019	\$8,746.37	\$390.88	\$233.33
400	\$0.723	\$0.032	\$0.019	\$8,799.90	\$390.88	\$233.33
405	\$0.718	\$0.032	\$0.019	\$8,842.14	\$390.88	\$233.33
410	\$0.711	\$0.031	\$0.019	\$8,868.98	\$390.88	\$233.33
415	\$0.707	\$0.031	\$0.018	\$8,925.38	\$390.88	\$233.33
420	\$0.701	\$0.031	\$0.018	\$8,951.15	\$390.88	\$233.33
425	\$0.697	\$0.030	\$0.018	\$9,008.58	\$390.88	\$233.33
430	\$0.691	\$0.030	\$0.018	\$9,037.39	\$390.88	\$233.33
435	\$0.685	\$0.030	\$0.018	\$9,065.72	\$390.88	\$233.33
440	\$0.681	\$0.029	\$0.017	\$9,119.06	\$390.88	\$233.33
445	\$0.676	\$0.029	\$0.017	\$9,146.88	\$390.88	\$233.33
450	\$0.672	\$0.029	\$0.017	\$9,203.11	\$390.88	\$233.33
455	\$0.668	\$0.028	\$0.017	\$9,243.09	\$390.88	\$233.33
460	\$0.663	\$0.028	\$0.017	\$9,271.89	\$390.88	\$233.33
465	\$0.659	\$0.028	\$0.016	\$9,324.58	\$390.88	\$233.33
470	\$0.654	\$0.027	\$0.016	\$9,354.79	\$390.88	\$233.33
475	\$0.651	\$0.027	\$0.016	\$9,409.51	\$390.88	\$233.33
480	\$0.647	\$0.027	\$0.016	\$9,439.93	\$390.88	\$233.33
485	\$0.642	\$0.026	\$0.016	\$9,465.97	\$390.88	\$233.33
490	\$0.639	\$0.026	\$0.016	\$9,520.33	\$390.88	\$233.33
495	\$0.634	\$0.026	\$0.015	\$9,551.23	\$390.88	\$233.33
500	\$0.632	\$0.026	\$0.015	\$9,605.12	\$390.88	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	44	6	6	8	20	11	11	24	2
50	123	7	16	8	20	11	11	24	2
55	132	7	17	8	20	11	11	24	2
60	140	8	18	8	20	11	11	24	2
65	148	8	19	8	20	11	11	24	2
70	156	9	20	8	20	11	11	24	2
75	164	9	21	8	20	11	11	24	2
80	172	9	22	8	20	11	11	24	2
85	180	10	23	8	20	11	11	24	2
90	188	10	24	8	20	11	11	24	2
95	196	11	25	8	20	11	11	24	2
100	205	11	27	8	20	11	11	24	2
105	213	11	28	8	20	11	11	24	2
110	221	12	29	8	20	11	11	24	2
115	229	12	30	8	20	11	11	24	2
120	237	13	31	8	20	11	11	24	2
125	245	13	32	8	20	11	11	24	2
130	253	13	33	8	20	11	11	24	2
135	261	14	34	8	20	11	11	24	2
140	270	14	35	8	20	11	11	24	2
145	278	14	36	8	20	11	11	24	2
150	286	15	38	8	20	11	11	24	2
155	294	15	39	8	20	11	11	24	2
160	302	16	40	8	20	11	11	24	2
165	310	16	41	8	20	11	11	24	2
170	318	16	42	8	20	11	11	24	2
175	326	17	43	8	20	11	11	24	2
180	335	17	44	8	20	11	11	24	2
185	343	18	45	8	20	11	11	24	2
190	351	18	46	8	20	11	11	24	2
195	359	18	47	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
200	367	19	48	8	20	11	11	24	2
205	375	19	50	8	20	11	11	24	2
210	383	20	51	8	20	11	11	24	2
215	391	20	52	8	20	11	11	24	2
220	399	20	53	8	20	11	11	24	2
225	408	21	54	8	20	11	11	24	2
230	416	21	55	8	20	11	11	24	2
235	424	22	56	8	20	11	11	24	2
240	432	22	57	8	20	11	11	24	2
245	440	22	58	8	20	11	11	24	2
250	448	23	59	8	20	11	11	24	2
255	456	23	61	8	20	11	11	24	2
260	464	24	62	8	20	11	11	24	2
265	473	24	63	8	20	11	11	24	2
270	481	24	64	8	20	11	11	24	2
275	489	25	65	8	20	11	11	24	2
280	497	25	66	8	20	11	11	24	2
285	505	26	67	8	20	11	11	24	2
290	513	26	68	8	20	11	11	24	2
295	521	26	69	8	20	11	11	24	2
300	529	27	70	8	20	11	11	24	2
305	538	27	71	8	20	11	11	24	2
310	546	28	73	8	20	11	11	24	2
315	554	28	74	8	20	11	11	24	2
320	562	28	75	8	20	11	11	24	2
325	570	29	76	8	20	11	11	24	2
330	578	29	77	8	20	11	11	24	2
335	586	30	78	8	20	11	11	24	2
340	594	30	79	8	20	11	11	24	2
345	602	30	80	8	20	11	11	24	2
350	611	31	81	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 780 with Slidemaker Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
355	619	31	82	8	20	11	11	24	2
360	627	32	84	8	20	11	11	24	2
365	635	32	85	8	20	11	11	24	2
370	643	32	86	8	20	11	11	24	2
375	651	33	87	8	20	11	11	24	2
380	659	33	88	8	20	11	11	24	2
385	667	33	89	8	20	11	11	24	2
390	676	34	90	8	20	11	11	24	2
395	684	34	91	8	20	11	11	24	2
400	692	35	92	8	20	11	11	24	2
405	700	35	93	8	20	11	11	24	2
410	708	35	94	8	20	11	11	24	2
415	716	36	96	8	20	11	11	24	2
420	724	36	97	8	20	11	11	24	2
425	732	37	98	8	20	11	11	24	2
430	740	37	99	8	20	11	11	24	2
435	749	37	100	8	20	11	11	24	2
440	757	38	101	8	20	11	11	24	2
445	765	38	102	8	20	11	11	24	2
450	773	39	103	8	20	11	11	24	2
455	781	39	104	8	20	11	11	24	2
460	789	39	105	8	20	11	11	24	2
465	797	40	106	8	20	11	11	24	2
470	805	40	108	8	20	11	11	24	2
475	814	41	109	8	20	11	11	24	2
480	822	41	110	8	20	11	11	24	2
485	830	41	111	8	20	11	11	24	2
490	838	42	112	8	20	11	11	24	2
495	846	42	113	8	20	11	11	24	2
500	854	43	114	8	20	11	11	24	2

COULTER® LH 785 Hematology System

(LH 780 with LH SlideMaker and LH SlideStainer)



The COULTER LH 785 (LH 780 with LH SlideMaker and LH SlideStainer) Hematology System simplifies and automates high-volume hematology testing by integrating expert automation and advanced technologies into one workcell. It delivers reliable, accurate results every time. Plus, it offers among the best slide quality with its slide-on-slide smearing technique, flexible stain options and customer definable protocols. Operators can load any sample without presorting or batching with random access testing; streamline workflow and decrease turnaround time with prioritization of STAT samples; and increase accuracy and reduce clerical errors with clear slide labeling, stain resistant labels and optional barcoding.

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$195.243	\$14.782	\$7.670	\$5,939.28	\$449.68	\$233.33
50	\$4.410	\$0.296	\$0.153	\$6,708.07	\$449.68	\$233.33
55	\$4.033	\$0.269	\$0.139	\$6,747.28	\$449.68	\$233.33
60	\$3.732	\$0.246	\$0.128	\$6,810.92	\$449.68	\$233.33
65	\$3.464	\$0.227	\$0.118	\$6,849.17	\$449.68	\$233.33
70	\$3.245	\$0.211	\$0.110	\$6,910.12	\$449.68	\$233.33
75	\$3.044	\$0.197	\$0.102	\$6,944.43	\$449.68	\$233.33
80	\$2.867	\$0.185	\$0.096	\$6,977.62	\$449.68	\$233.33
85	\$2.721	\$0.174	\$0.090	\$7,036.47	\$449.68	\$233.33
90	\$2.587	\$0.164	\$0.085	\$7,082.41	\$449.68	\$233.33
95	\$2.471	\$0.156	\$0.081	\$7,139.79	\$449.68	\$233.33
100	\$2.358	\$0.148	\$0.077	\$7,171.52	\$449.68	\$233.33
105	\$2.255	\$0.141	\$0.073	\$7,202.70	\$449.68	\$233.33
110	\$2.170	\$0.134	\$0.070	\$7,261.59	\$449.68	\$233.33
115	\$2.085	\$0.129	\$0.067	\$7,292.91	\$449.68	\$233.33
120	\$2.013	\$0.123	\$0.064	\$7,348.99	\$449.68	\$233.33
125	\$1.941	\$0.118	\$0.061	\$7,379.13	\$449.68	\$233.33
130	\$1.874	\$0.114	\$0.059	\$7,409.34	\$449.68	\$233.33
135	\$1.818	\$0.109	\$0.057	\$7,467.21	\$449.68	\$233.33
140	\$1.763	\$0.106	\$0.055	\$7,508.26	\$449.68	\$233.33
145	\$1.709	\$0.102	\$0.053	\$7,537.79	\$449.68	\$233.33
150	\$1.664	\$0.099	\$0.051	\$7,593.74	\$449.68	\$233.33
155	\$1.617	\$0.095	\$0.049	\$7,625.26	\$449.68	\$233.33
160	\$1.578	\$0.092	\$0.048	\$7,680.93	\$449.68	\$233.33
165	\$1.536	\$0.090	\$0.046	\$7,710.15	\$449.68	\$233.33
170	\$1.497	\$0.087	\$0.045	\$7,739.52	\$449.68	\$233.33
175	\$1.464	\$0.084	\$0.044	\$7,794.67	\$449.68	\$233.33
180	\$1.429	\$0.082	\$0.043	\$7,825.73	\$449.68	\$233.33
185	\$1.401	\$0.080	\$0.041	\$7,881.59	\$449.68	\$233.33
190	\$1.369	\$0.078	\$0.040	\$7,910.81	\$449.68	\$233.33
195	\$1.340	\$0.076	\$0.039	\$7,951.12	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.316	\$0.074	\$0.038	\$8,007.15	\$449.68	\$233.33
205	\$1.289	\$0.072	\$0.037	\$8,037.09	\$449.68	\$233.33
210	\$1.267	\$0.070	\$0.037	\$8,091.29	\$449.68	\$233.33
215	\$1.242	\$0.069	\$0.036	\$8,121.09	\$449.68	\$233.33
220	\$1.218	\$0.067	\$0.035	\$8,149.34	\$449.68	\$233.33
225	\$1.199	\$0.066	\$0.034	\$8,206.56	\$449.68	\$233.33
230	\$1.177	\$0.064	\$0.033	\$8,234.30	\$449.68	\$233.33
235	\$1.160	\$0.063	\$0.033	\$8,290.35	\$449.68	\$233.33
240	\$1.139	\$0.062	\$0.032	\$8,318.53	\$449.68	\$233.33
245	\$1.122	\$0.060	\$0.031	\$8,360.66	\$449.68	\$233.33
250	\$1.107	\$0.059	\$0.031	\$8,416.45	\$449.68	\$233.33
255	\$1.089	\$0.058	\$0.030	\$8,443.60	\$449.68	\$233.33
260	\$1.075	\$0.057	\$0.030	\$8,499.23	\$449.68	\$233.33
265	\$1.058	\$0.056	\$0.029	\$8,527.24	\$449.68	\$233.33
270	\$1.042	\$0.055	\$0.028	\$8,557.54	\$449.68	\$233.33
275	\$1.030	\$0.054	\$0.028	\$8,613.12	\$449.68	\$233.33
280	\$1.015	\$0.053	\$0.027	\$8,641.11	\$449.68	\$233.33
285	\$1.003	\$0.052	\$0.027	\$8,695.71	\$449.68	\$233.33
290	\$0.989	\$0.051	\$0.026	\$8,727.41	\$449.68	\$233.33
295	\$0.976	\$0.050	\$0.026	\$8,754.94	\$449.68	\$233.33
300	\$0.967	\$0.049	\$0.026	\$8,820.28	\$449.68	\$233.33
305	\$0.954	\$0.048	\$0.025	\$8,848.52	\$449.68	\$233.33
310	\$0.944	\$0.048	\$0.025	\$8,903.99	\$449.68	\$233.33
315	\$0.932	\$0.047	\$0.024	\$8,934.54	\$449.68	\$233.33
320	\$0.921	\$0.046	\$0.024	\$8,962.46	\$449.68	\$233.33
325	\$0.912	\$0.045	\$0.024	\$9,017.48	\$449.68	\$233.33
330	\$0.901	\$0.045	\$0.023	\$9,045.78	\$449.68	\$233.33
335	\$0.893	\$0.044	\$0.023	\$9,102.33	\$449.68	\$233.33
340	\$0.883	\$0.043	\$0.023	\$9,129.59	\$449.68	\$233.33
345	\$0.873	\$0.043	\$0.022	\$9,159.95	\$449.68	\$233.33
350	\$0.867	\$0.042	\$0.022	\$9,225.63	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.857	\$0.042	\$0.022	\$9,253.75	\$449.68	\$233.33
360	\$0.850	\$0.041	\$0.021	\$9,310.71	\$449.68	\$233.33
365	\$0.841	\$0.040	\$0.021	\$9,337.88	\$449.68	\$233.33
370	\$0.832	\$0.040	\$0.021	\$9,366.74	\$449.68	\$233.33
375	\$0.826	\$0.039	\$0.020	\$9,420.31	\$449.68	\$233.33
380	\$0.818	\$0.039	\$0.020	\$9,452.28	\$449.68	\$233.33
385	\$0.809	\$0.038	\$0.020	\$9,479.45	\$449.68	\$233.33
390	\$0.804	\$0.038	\$0.020	\$9,534.94	\$449.68	\$233.33
395	\$0.796	\$0.037	\$0.019	\$9,562.25	\$449.68	\$233.33
400	\$0.790	\$0.037	\$0.019	\$9,617.59	\$449.68	\$233.33
405	\$0.784	\$0.036	\$0.019	\$9,660.19	\$449.68	\$233.33
410	\$0.777	\$0.036	\$0.019	\$9,687.16	\$449.68	\$233.33
415	\$0.772	\$0.036	\$0.018	\$9,740.91	\$449.68	\$233.33
420	\$0.765	\$0.035	\$0.018	\$9,768.84	\$449.68	\$233.33
425	\$0.760	\$0.035	\$0.018	\$9,826.95	\$449.68	\$233.33
430	\$0.753	\$0.034	\$0.018	\$9,854.92	\$449.68	\$233.33
435	\$0.747	\$0.034	\$0.018	\$9,883.50	\$449.68	\$233.33
440	\$0.742	\$0.034	\$0.017	\$9,936.88	\$449.68	\$233.33
445	\$0.736	\$0.033	\$0.017	\$9,965.87	\$449.68	\$233.33
450	\$0.732	\$0.033	\$0.017	\$10,023.09	\$449.68	\$233.33
455	\$0.727	\$0.032	\$0.017	\$10,062.48	\$449.68	\$233.33
460	\$0.721	\$0.032	\$0.017	\$10,090.50	\$449.68	\$233.33
465	\$0.717	\$0.032	\$0.016	\$10,146.42	\$449.68	\$233.33
470	\$0.712	\$0.031	\$0.016	\$10,175.46	\$449.68	\$233.33
475	\$0.708	\$0.031	\$0.016	\$10,230.25	\$449.68	\$233.33
480	\$0.703	\$0.031	\$0.016	\$10,257.62	\$449.68	\$233.33
485	\$0.697	\$0.030	\$0.016	\$10,284.80	\$449.68	\$233.33
490	\$0.694	\$0.030	\$0.016	\$10,338.66	\$449.68	\$233.33
495	\$0.689	\$0.030	\$0.015	\$10,371.88	\$449.68	\$233.33
500	\$0.685	\$0.030	\$0.015	\$10,423.41	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$214.767	\$14.782	\$7.670	\$6,533.20	\$449.68	\$233.33
50	\$4.498	\$0.296	\$0.153	\$6,842.07	\$449.68	\$233.33
55	\$4.106	\$0.269	\$0.139	\$6,869.92	\$449.68	\$233.33
60	\$3.794	\$0.246	\$0.128	\$6,924.26	\$449.68	\$233.33
65	\$3.517	\$0.227	\$0.118	\$6,954.56	\$449.68	\$233.33
70	\$3.292	\$0.211	\$0.110	\$7,008.92	\$449.68	\$233.33
75	\$3.084	\$0.197	\$0.102	\$7,036.83	\$449.68	\$233.33
80	\$2.903	\$0.185	\$0.096	\$7,064.98	\$449.68	\$233.33
85	\$2.754	\$0.174	\$0.090	\$7,119.72	\$449.68	\$233.33
90	\$2.616	\$0.164	\$0.085	\$7,160.72	\$449.68	\$233.33
95	\$2.497	\$0.156	\$0.081	\$7,215.21	\$449.68	\$233.33
100	\$2.381	\$0.148	\$0.077	\$7,243.31	\$449.68	\$233.33
105	\$2.277	\$0.141	\$0.073	\$7,271.37	\$449.68	\$233.33
110	\$2.190	\$0.134	\$0.070	\$7,327.51	\$449.68	\$233.33
115	\$2.103	\$0.129	\$0.067	\$7,355.88	\$449.68	\$233.33
120	\$2.030	\$0.123	\$0.064	\$7,409.95	\$449.68	\$233.33
125	\$1.956	\$0.118	\$0.061	\$7,438.07	\$449.68	\$233.33
130	\$1.888	\$0.114	\$0.059	\$7,466.28	\$449.68	\$233.33
135	\$1.832	\$0.109	\$0.057	\$7,522.65	\$449.68	\$233.33
140	\$1.776	\$0.106	\$0.055	\$7,561.93	\$449.68	\$233.33
145	\$1.721	\$0.102	\$0.053	\$7,590.28	\$449.68	\$233.33
150	\$1.675	\$0.099	\$0.051	\$7,644.39	\$449.68	\$233.33
155	\$1.628	\$0.095	\$0.049	\$7,674.30	\$449.68	\$233.33
160	\$1.588	\$0.092	\$0.048	\$7,728.63	\$449.68	\$233.33
165	\$1.545	\$0.090	\$0.046	\$7,756.32	\$449.68	\$233.33
170	\$1.506	\$0.087	\$0.045	\$7,785.54	\$449.68	\$233.33
175	\$1.473	\$0.084	\$0.044	\$7,838.85	\$449.68	\$233.33
180	\$1.437	\$0.082	\$0.043	\$7,868.98	\$449.68	\$233.33
185	\$1.408	\$0.080	\$0.041	\$7,923.80	\$449.68	\$233.33
190	\$1.376	\$0.078	\$0.040	\$7,951.85	\$449.68	\$233.33
195	\$1.347	\$0.076	\$0.039	\$7,991.46	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
200	\$1.323	\$0.074	\$0.038	\$8,047.92	\$449.68	\$233.33
205	\$1.295	\$0.072	\$0.037	\$8,075.75	\$449.68	\$233.33
210	\$1.273	\$0.070	\$0.037	\$8,130.26	\$449.68	\$233.33
215	\$1.247	\$0.069	\$0.036	\$8,158.37	\$449.68	\$233.33
220	\$1.223	\$0.067	\$0.035	\$8,185.47	\$449.68	\$233.33
225	\$1.204	\$0.066	\$0.034	\$8,242.83	\$449.68	\$233.33
230	\$1.182	\$0.064	\$0.033	\$8,270.68	\$449.68	\$233.33
235	\$1.165	\$0.063	\$0.033	\$8,324.66	\$449.68	\$233.33
240	\$1.144	\$0.062	\$0.032	\$8,353.58	\$449.68	\$233.33
245	\$1.126	\$0.060	\$0.031	\$8,394.95	\$449.68	\$233.33
250	\$1.111	\$0.059	\$0.031	\$8,448.39	\$449.68	\$233.33
255	\$1.093	\$0.058	\$0.030	\$8,477.73	\$449.68	\$233.33
260	\$1.079	\$0.057	\$0.030	\$8,530.86	\$449.68	\$233.33
265	\$1.062	\$0.056	\$0.029	\$8,559.49	\$449.68	\$233.33
270	\$1.046	\$0.055	\$0.028	\$8,589.57	\$449.68	\$233.33
275	\$1.033	\$0.054	\$0.028	\$8,643.23	\$449.68	\$233.33
280	\$1.018	\$0.053	\$0.027	\$8,671.77	\$449.68	\$233.33
285	\$1.007	\$0.052	\$0.027	\$8,726.05	\$449.68	\$233.33
290	\$0.993	\$0.051	\$0.026	\$8,756.52	\$449.68	\$233.33
295	\$0.979	\$0.050	\$0.026	\$8,784.55	\$449.68	\$233.33
300	\$0.970	\$0.049	\$0.026	\$8,849.48	\$449.68	\$233.33
305	\$0.957	\$0.048	\$0.025	\$8,878.21	\$449.68	\$233.33
310	\$0.947	\$0.048	\$0.025	\$8,932.29	\$449.68	\$233.33
315	\$0.935	\$0.047	\$0.024	\$8,963.28	\$449.68	\$233.33
320	\$0.924	\$0.046	\$0.024	\$8,989.72	\$449.68	\$233.33
325	\$0.915	\$0.045	\$0.024	\$9,046.15	\$449.68	\$233.33
330	\$0.904	\$0.045	\$0.023	\$9,071.88	\$449.68	\$233.33
335	\$0.896	\$0.044	\$0.023	\$9,129.85	\$449.68	\$233.33
340	\$0.886	\$0.043	\$0.023	\$9,158.55	\$449.68	\$233.33
345	\$0.875	\$0.043	\$0.022	\$9,186.19	\$449.68	\$233.33
350	\$0.869	\$0.042	\$0.022	\$9,251.18	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
355	\$0.859	\$0.042	\$0.022	\$9,280.75	\$449.68	\$233.33
360	\$0.853	\$0.041	\$0.021	\$9,335.90	\$449.68	\$233.33
365	\$0.843	\$0.040	\$0.021	\$9,364.52	\$449.68	\$233.33
370	\$0.835	\$0.040	\$0.021	\$9,392.63	\$449.68	\$233.33
375	\$0.828	\$0.039	\$0.020	\$9,445.41	\$449.68	\$233.33
380	\$0.820	\$0.039	\$0.020	\$9,476.56	\$449.68	\$233.33
385	\$0.812	\$0.038	\$0.020	\$9,504.04	\$449.68	\$233.33
390	\$0.806	\$0.038	\$0.020	\$9,557.48	\$449.68	\$233.33
395	\$0.798	\$0.037	\$0.019	\$9,587.49	\$449.68	\$233.33
400	\$0.792	\$0.037	\$0.019	\$9,640.71	\$449.68	\$233.33
405	\$0.786	\$0.036	\$0.019	\$9,683.60	\$449.68	\$233.33
410	\$0.779	\$0.036	\$0.019	\$9,710.85	\$449.68	\$233.33
415	\$0.774	\$0.036	\$0.018	\$9,766.16	\$449.68	\$233.33
420	\$0.767	\$0.035	\$0.018	\$9,793.11	\$449.68	\$233.33
425	\$0.762	\$0.035	\$0.018	\$9,850.22	\$449.68	\$233.33
430	\$0.755	\$0.034	\$0.018	\$9,877.16	\$449.68	\$233.33
435	\$0.749	\$0.034	\$0.018	\$9,906.00	\$449.68	\$233.33
440	\$0.744	\$0.034	\$0.017	\$9,959.63	\$449.68	\$233.33
445	\$0.738	\$0.033	\$0.017	\$9,987.52	\$449.68	\$233.33
450	\$0.734	\$0.033	\$0.017	\$10,044.99	\$449.68	\$233.33
455	\$0.729	\$0.032	\$0.017	\$10,084.63	\$449.68	\$233.33
460	\$0.723	\$0.032	\$0.017	\$10,112.89	\$449.68	\$233.33
465	\$0.719	\$0.032	\$0.016	\$10,164.81	\$449.68	\$233.33
470	\$0.713	\$0.031	\$0.016	\$10,195.48	\$449.68	\$233.33
475	\$0.709	\$0.031	\$0.016	\$10,250.48	\$449.68	\$233.33
480	\$0.704	\$0.031	\$0.016	\$10,279.53	\$449.68	\$233.33
485	\$0.699	\$0.030	\$0.016	\$10,306.93	\$449.68	\$233.33
490	\$0.695	\$0.030	\$0.016	\$10,361.02	\$449.68	\$233.33
495	\$0.690	\$0.030	\$0.015	\$10,391.46	\$449.68	\$233.33
500	\$0.687	\$0.030	\$0.015	\$10,446.23	\$449.68	\$233.33

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	44	6	6	8	20	11	11	24	2
50	123	7	16	8	20	11	11	24	2
55	132	7	17	8	20	11	11	24	2
60	140	8	18	8	20	11	11	24	2
65	148	8	19	8	20	11	11	24	2
70	156	9	20	8	20	11	11	24	2
75	164	9	21	8	20	11	11	24	2
80	172	9	22	8	20	11	11	24	2
85	180	10	23	8	20	11	11	24	2
90	188	10	24	8	20	11	11	24	2
95	196	11	25	8	20	11	11	24	2
100	205	11	27	8	20	11	11	24	2
105	213	11	28	8	20	11	11	24	2
110	221	12	29	8	20	11	11	24	2
115	229	12	30	8	20	11	11	24	2
120	237	13	31	8	20	11	11	24	2
125	245	13	32	8	20	11	11	24	2
130	253	13	33	8	20	11	11	24	2
135	261	14	34	8	20	11	11	24	2
140	270	14	35	8	20	11	11	24	2
145	278	14	36	8	20	11	11	24	2
150	286	15	38	8	20	11	11	24	2
155	294	15	39	8	20	11	11	24	2
160	302	16	40	8	20	11	11	24	2
165	310	16	41	8	20	11	11	24	2
170	318	16	42	8	20	11	11	24	2
175	326	17	43	8	20	11	11	24	2
180	335	17	44	8	20	11	11	24	2
185	343	18	45	8	20	11	11	24	2
190	351	18	46	8	20	11	11	24	2
195	359	18	47	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
200	367	19	48	8	20	11	11	24	2
205	375	19	50	8	20	11	11	24	2
210	383	20	51	8	20	11	11	24	2
215	391	20	52	8	20	11	11	24	2
220	399	20	53	8	20	11	11	24	2
225	408	21	54	8	20	11	11	24	2
230	416	21	55	8	20	11	11	24	2
235	424	22	56	8	20	11	11	24	2
240	432	22	57	8	20	11	11	24	2
245	440	22	58	8	20	11	11	24	2
250	448	23	59	8	20	11	11	24	2
255	456	23	61	8	20	11	11	24	2
260	464	24	62	8	20	11	11	24	2
265	473	24	63	8	20	11	11	24	2
270	481	24	64	8	20	11	11	24	2
275	489	25	65	8	20	11	11	24	2
280	497	25	66	8	20	11	11	24	2
285	505	26	67	8	20	11	11	24	2
290	513	26	68	8	20	11	11	24	2
295	521	26	69	8	20	11	11	24	2
300	529	27	70	8	20	11	11	24	2
305	538	27	71	8	20	11	11	24	2
310	546	28	73	8	20	11	11	24	2
315	554	28	74	8	20	11	11	24	2
320	562	28	75	8	20	11	11	24	2
325	570	29	76	8	20	11	11	24	2
330	578	29	77	8	20	11	11	24	2
335	586	30	78	8	20	11	11	24	2
340	594	30	79	8	20	11	11	24	2
345	602	30	80	8	20	11	11	24	2
350	611	31	81	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	Latron LH Pak EA	Latron LH Retic Pak EA	Clenz 10 L	Control 5 x 16 mL	Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
355	619	31	82	8	20	11	11	24	2
360	627	32	84	8	20	11	11	24	2
365	635	32	85	8	20	11	11	24	2
370	643	32	86	8	20	11	11	24	2
375	651	33	87	8	20	11	11	24	2
380	659	33	88	8	20	11	11	24	2
385	667	33	89	8	20	11	11	24	2
390	676	34	90	8	20	11	11	24	2
395	684	34	91	8	20	11	11	24	2
400	692	35	92	8	20	11	11	24	2
405	700	35	93	8	20	11	11	24	2
410	708	35	94	8	20	11	11	24	2
415	716	36	96	8	20	11	11	24	2
420	724	36	97	8	20	11	11	24	2
425	732	37	98	8	20	11	11	24	2
430	740	37	99	8	20	11	11	24	2
435	749	37	100	8	20	11	11	24	2
440	757	38	101	8	20	11	11	24	2
445	765	38	102	8	20	11	11	24	2
450	773	39	103	8	20	11	11	24	2
455	781	39	104	8	20	11	11	24	2
460	789	39	105	8	20	11	11	24	2
465	797	40	106	8	20	11	11	24	2
470	805	40	108	8	20	11	11	24	2
475	814	41	109	8	20	11	11	24	2
480	822	41	110	8	20	11	11	24	2
485	830	41	111	8	20	11	11	24	2
490	838	42	112	8	20	11	11	24	2
495	846	42	113	8	20	11	11	24	2
500	854	43	114	8	20	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Retic Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPT Minimum	Monthly Minimum
	1	\$9.866
2	\$9.674	\$588.59
3	\$6.531	\$596.05
4	\$5.188	\$631.26
5	\$4.400	\$669.26
6	\$3.745	\$683.61
7	\$3.280	\$698.46
8	\$2.976	\$724.22
9	\$2.701	\$739.59
10	\$2.482	\$755.12
11	\$2.304	\$770.80
12	\$2.171	\$792.57
13	\$2.085	\$824.46
14	\$1.985	\$845.24
15	\$1.897	\$865.65
16	\$1.820	\$885.78
17	\$1.821	\$941.45
18	\$1.755	\$961.19
19	\$1.697	\$980.72
20	\$1.644	\$1,000.09
21	\$1.613	\$1,030.23
22	\$1.568	\$1,049.37
23	\$1.527	\$1,068.38
24	\$1.489	\$1,087.31
25	\$1.455	\$1,106.15
26	\$1.436	\$1,135.92
27	\$1.406	\$1,154.56
28	\$1.378	\$1,173.30
29	\$1.380	\$1,217.32
30	\$1.366	\$1,246.98

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPT Minimum	Monthly Minimum
	31	\$1.356
32	\$1.333	\$1,297.21
33	\$1.311	\$1,315.66
34	\$1.301	\$1,345.08
35	\$1.281	\$1,363.45
36	\$1.262	\$1,381.82
37	\$1.242	\$1,398.15
38	\$1.225	\$1,416.40
39	\$1.219	\$1,445.84
40	\$1.203	\$1,464.05
41	\$1.209	\$1,508.14
42	\$1.195	\$1,526.27
43	\$1.189	\$1,555.68
44	\$1.176	\$1,573.78
45	\$1.163	\$1,592.03
46	\$1.151	\$1,610.06
47	\$1.147	\$1,639.48
48	\$1.135	\$1,657.57
49	\$1.124	\$1,675.71
50	\$1.114	\$1,693.79
55	\$1.089	\$1,821.34
60	\$1.067	\$1,947.31
65	\$1.049	\$2,074.58
70	\$1.022	\$2,175.82
75	\$0.998	\$2,276.71
80	\$0.987	\$2,401.72
85	\$0.968	\$2,502.44
90	\$0.965	\$2,643.07
95	\$0.953	\$2,754.94
100	\$0.939	\$2,855.53

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Retic Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPT Minimum	Monthly Minimum
	1	\$19.732
2	\$10.158	\$618.02
3	\$6.967	\$635.78
4	\$5.577	\$678.61
5	\$4.752	\$722.79
6	\$4.058	\$740.57
7	\$3.561	\$758.34
8	\$3.236	\$787.56
9	\$2.942	\$805.32
10	\$2.706	\$823.10
11	\$2.513	\$840.83
12	\$2.352	\$858.61
13	\$2.245	\$887.89
14	\$2.126	\$905.59
15	\$2.024	\$923.37
16	\$1.934	\$941.12
17	\$1.928	\$996.84
18	\$1.853	\$1,014.57
19	\$1.786	\$1,032.33
20	\$1.726	\$1,050.10
21	\$1.690	\$1,079.35
22	\$1.639	\$1,097.09
23	\$1.593	\$1,114.84
24	\$1.551	\$1,132.65
25	\$1.513	\$1,150.33
26	\$1.492	\$1,179.66
27	\$1.458	\$1,197.35
28	\$1.427	\$1,215.12
29	\$1.428	\$1,259.40
30	\$1.412	\$1,288.59

60 Month Plan # Reportable Patient & Control Tests Per day	Monthly Payment	
	CPT Minimum	Monthly Minimum
	31	\$1.400
32	\$1.374	\$1,337.60
33	\$1.350	\$1,355.51
34	\$1.339	\$1,384.69
35	\$1.317	\$1,402.42
36	\$1.297	\$1,420.15
37	\$1.276	\$1,435.85
38	\$1.258	\$1,453.62
39	\$1.250	\$1,482.98
40	\$1.233	\$1,500.68
41	\$1.239	\$1,544.81
42	\$1.223	\$1,562.68
43	\$1.217	\$1,591.91
44	\$1.203	\$1,609.66
45	\$1.189	\$1,627.35
46	\$1.176	\$1,645.18
47	\$1.171	\$1,674.37
48	\$1.159	\$1,692.18
49	\$1.147	\$1,709.84
50	\$1.136	\$1,727.55
55	\$1.108	\$1,854.30
60	\$1.085	\$1,979.79
65	\$1.065	\$2,106.42
70	\$1.036	\$2,206.70
75	\$1.011	\$2,307.05
80	\$0.999	\$2,431.65
85	\$0.979	\$2,531.92
90	\$0.976	\$2,672.37
95	\$0.963	\$2,784.13
100	\$0.948	\$2,884.12

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Retic Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
1	16	1	1	9	36
2	18	1	1	10	36
3	20	1	1	11	36
4	22	1	2	13	36
5	24	2	2	14	36
6	26	2	2	15	36
7	28	2	2	16	36
8	30	2	3	17	36
9	32	2	3	18	36
10	34	2	3	19	36
11	36	2	3	20	36
12	38	2	3	21	36
13	40	2	4	22	36
14	42	2	4	23	36
15	44	2	4	24	36
16	46	2	4	25	36
17	48	3	5	26	36
18	50	3	5	27	36
19	52	3	5	28	36
20	54	3	5	29	36
21	56	3	6	30	36
22	58	3	6	31	36
23	60	3	6	32	36
24	62	3	6	33	36
25	64	3	6	34	36
26	66	3	7	35	36
27	68	3	7	36	36
28	70	3	7	37	36
29	72	4	7	38	36
30	74	4	8	39	36

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

LH 785 Retic Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Retic Workload is 100% CBC/diff/Retic, 7 days/week

Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests Volume

Allowances

6 Retic control runs per day

5% repeats for patient CBC/Diff/Retic Tests

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Retic-C 9 x 3.3 mL
31	76	4	8	41	36
32	78	4	8	42	36
33	80	4	8	43	36
34	82	4	9	44	36
35	84	4	9	45	36
36	86	4	9	46	36
37	87	4	9	47	36
38	89	4	9	48	36
39	91	4	10	49	36
40	93	4	10	50	36
41	95	5	10	51	36
42	97	5	10	52	36
43	99	5	11	53	36
44	101	5	11	54	36
45	103	5	11	55	36
46	105	5	11	56	36
47	107	5	12	57	36
48	109	5	12	58	36
49	111	5	12	59	36
50	113	5	12	60	36
55	123	6	13	65	36
60	133	6	15	71	36
65	143	7	16	76	36
70	153	7	17	81	36
75	163	7	18	86	36
80	172	8	19	91	36
85	182	8	20	96	36
90	192	9	21	102	36
95	202	9	23	107	36
100	212	9	24	112	36

COULTER® A^C•T™ 5diff CP (Cap Pierce) and A^C•T™ 5diff AL (Autoloader)



COULTER® A^C•T™ 5diff CP (Cap Pierce)

The COULTER A^C•T CP hematology analyzer allows quick and direct access to a closed sample tube – a feature that not only reduces manual sample handling and saves time, but also enhances safety by eliminating operators' exposure to biohazards.

Easy to Operate

- Two sample tube holders that accommodate tubes of varying sizes for increased system flexibility during manual mode sampling
- 60 sample-per-hour throughput for streamlined workflow
- Comprehensive on-board Help database that uses key word searches to help solve problems quickly and easily

Easy-to-use Data Management

- Automated quality control evaluation reduces manual errors
- Patient storage for streamlined data recall
- Qualitative flagging that speeds review of patient results and decreases turnaround time

COULTER® A^C•T™ 5diff AL (Autoloader)

The COULTER A^C•T AL hematology analyzer significantly improves sample handling by eliminating manual sample loading – a feature that not only saves time, but also lowers operational costs and increases labs' overall workflow efficiency. In addition, the software enables laboratories to upload QC assay values automatically, which enhances Quality Assurance program management while requiring less manual manipulation of data.

Easy-to-use Data Management

- Easy, automated quality control file management
- Patient storage for streamlined data recall
- Qualitative flagging speeds review of patient results and decreases turnaround time

Easy to Operate

- Integrated autoloader accommodates 100 sample loading (ten racks, each holding ten 13 x 75 mm tubes) for higher testing capacity – 80 samples per hour
- Two additional sample tube holders that accommodate tubes of varying sizes, for increased system flexibility during manual mode sampling
- Internal barcode reader for positive sample identification

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 5diff AL Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$44.205	\$3.354	\$5.479	\$1,344.72	\$102.04	\$166.67
10	\$4.811	\$0.335	\$0.548	\$1,463.48	\$102.04	\$166.67
11	\$4.487	\$0.305	\$0.498	\$1,501.34	\$102.04	\$166.67
12	\$4.173	\$0.280	\$0.457	\$1,523.17	\$102.04	\$166.67
13	\$3.926	\$0.258	\$0.421	\$1,552.66	\$102.04	\$166.67
14	\$3.695	\$0.240	\$0.391	\$1,573.63	\$102.04	\$166.67
15	\$3.477	\$0.224	\$0.365	\$1,586.37	\$102.04	\$166.67
16	\$3.315	\$0.210	\$0.342	\$1,613.23	\$102.04	\$166.67
17	\$3.156	\$0.197	\$0.322	\$1,632.09	\$102.04	\$166.67
18	\$3.025	\$0.186	\$0.304	\$1,656.37	\$102.04	\$166.67
19	\$2.897	\$0.177	\$0.288	\$1,674.18	\$102.04	\$166.67
20	\$2.768	\$0.168	\$0.274	\$1,684.17	\$102.04	\$166.67
21	\$2.675	\$0.160	\$0.261	\$1,708.91	\$102.04	\$166.67
22	\$2.579	\$0.152	\$0.249	\$1,725.90	\$102.04	\$166.67
23	\$2.499	\$0.146	\$0.238	\$1,748.52	\$102.04	\$166.67
24	\$2.420	\$0.140	\$0.228	\$1,766.57	\$102.04	\$166.67
25	\$2.332	\$0.134	\$0.219	\$1,773.71	\$102.04	\$166.67
26	\$2.280	\$0.129	\$0.211	\$1,803.30	\$102.04	\$166.67
27	\$2.208	\$0.124	\$0.203	\$1,813.44	\$102.04	\$166.67
28	\$2.146	\$0.120	\$0.196	\$1,827.71	\$102.04	\$166.67
29	\$2.091	\$0.116	\$0.189	\$1,844.90	\$102.04	\$166.67
30	\$2.037	\$0.112	\$0.183	\$1,858.97	\$102.04	\$166.67
31	\$1.996	\$0.108	\$0.177	\$1,882.08	\$102.04	\$166.67
32	\$1.949	\$0.105	\$0.171	\$1,897.62	\$102.04	\$166.67
33	\$1.906	\$0.102	\$0.166	\$1,912.96	\$102.04	\$166.67
34	\$1.864	\$0.099	\$0.161	\$1,928.21	\$102.04	\$166.67
35	\$1.829	\$0.096	\$0.157	\$1,947.55	\$102.04	\$166.67
36	\$1.794	\$0.093	\$0.152	\$1,964.54	\$102.04	\$166.67
37	\$1.759	\$0.091	\$0.148	\$1,979.60	\$102.04	\$166.67
38	\$1.726	\$0.088	\$0.144	\$1,994.61	\$102.04	\$166.67
39	\$1.694	\$0.086	\$0.140	\$2,009.49	\$102.04	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 5diff AL Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
40	\$1.664	\$0.084	\$0.137	\$2,024.63	\$102.04	\$166.67
41	\$1.640	\$0.082	\$0.134	\$2,045.44	\$102.04	\$166.67
42	\$1.617	\$0.080	\$0.130	\$2,066.33	\$102.04	\$166.67
43	\$1.586	\$0.078	\$0.127	\$2,075.11	\$102.04	\$166.67
44	\$1.566	\$0.076	\$0.125	\$2,095.79	\$102.04	\$166.67
45	\$1.538	\$0.075	\$0.122	\$2,104.68	\$102.04	\$166.67
46	\$1.519	\$0.073	\$0.119	\$2,125.43	\$102.04	\$166.67
47	\$1.498	\$0.071	\$0.117	\$2,141.75	\$102.04	\$166.67
48	\$1.470	\$0.070	\$0.114	\$2,147.02	\$102.04	\$166.67
49	\$1.457	\$0.068	\$0.112	\$2,171.03	\$102.04	\$166.67
50	\$1.436	\$0.067	\$0.110	\$2,183.85	\$102.04	\$166.67
55	\$1.352	\$0.061	\$0.100	\$2,262.70	\$102.04	\$166.67
60	\$1.286	\$0.056	\$0.091	\$2,347.02	\$102.04	\$166.67
65	\$1.227	\$0.052	\$0.084	\$2,425.16	\$102.04	\$166.67
70	\$1.173	\$0.048	\$0.078	\$2,498.64	\$102.04	\$166.67
75	\$1.129	\$0.045	\$0.073	\$2,576.27	\$102.04	\$166.67
80	\$1.093	\$0.042	\$0.068	\$2,659.68	\$102.04	\$166.67
85	\$1.059	\$0.039	\$0.064	\$2,736.96	\$102.04	\$166.67
90	\$1.028	\$0.037	\$0.061	\$2,814.18	\$102.04	\$166.67
95	\$0.999	\$0.035	\$0.058	\$2,887.01	\$102.04	\$166.67
100	\$0.974	\$0.034	\$0.055	\$2,964.12	\$102.04	\$166.67
105	\$0.952	\$0.032	\$0.052	\$3,039.19	\$102.04	\$166.67
110	\$0.931	\$0.030	\$0.050	\$3,116.32	\$102.04	\$166.67
115	\$0.913	\$0.029	\$0.048	\$3,193.25	\$102.04	\$166.67
120	\$0.896	\$0.028	\$0.046	\$3,269.66	\$102.04	\$166.67
125	\$0.881	\$0.027	\$0.044	\$3,348.10	\$102.04	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2b

A^C•T 5diff AL Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$44.205	\$3.354	\$5.479	\$1,344.72	\$102.04	\$166.67
1	\$48.311	\$3.354	\$5.479	\$1,469.61	\$102.04	\$166.67
10	\$5.292	\$0.335	\$0.548	\$1,609.80	\$102.04	\$166.67
11	\$4.895	\$0.305	\$0.498	\$1,637.83	\$102.04	\$166.67
12	\$4.520	\$0.280	\$0.457	\$1,650.09	\$102.04	\$166.67
13	\$4.228	\$0.258	\$0.421	\$1,672.08	\$102.04	\$166.67
14	\$3.959	\$0.240	\$0.391	\$1,686.06	\$102.04	\$166.67
15	\$3.708	\$0.224	\$0.365	\$1,692.14	\$102.04	\$166.67
16	\$3.522	\$0.210	\$0.342	\$1,714.03	\$102.04	\$166.67
17	\$3.342	\$0.197	\$0.322	\$1,728.13	\$102.04	\$166.67
18	\$3.193	\$0.186	\$0.304	\$1,748.30	\$102.04	\$166.67
19	\$3.049	\$0.177	\$0.288	\$1,762.32	\$102.04	\$166.67
20	\$2.907	\$0.168	\$0.274	\$1,768.38	\$102.04	\$166.67
21	\$2.802	\$0.160	\$0.261	\$1,790.23	\$102.04	\$166.67
22	\$2.696	\$0.152	\$0.249	\$1,804.34	\$102.04	\$166.67
23	\$2.608	\$0.146	\$0.238	\$1,824.57	\$102.04	\$166.67
24	\$2.521	\$0.140	\$0.228	\$1,840.24	\$102.04	\$166.67
25	\$2.426	\$0.134	\$0.219	\$1,844.59	\$102.04	\$166.67
26	\$2.368	\$0.129	\$0.211	\$1,872.66	\$102.04	\$166.67
27	\$2.290	\$0.124	\$0.203	\$1,880.54	\$102.04	\$166.67
28	\$2.222	\$0.120	\$0.196	\$1,892.95	\$102.04	\$166.67
29	\$2.164	\$0.116	\$0.189	\$1,908.68	\$102.04	\$166.67
30	\$2.105	\$0.112	\$0.183	\$1,920.84	\$102.04	\$166.67
31	\$2.060	\$0.108	\$0.177	\$1,942.90	\$102.04	\$166.67
32	\$2.010	\$0.105	\$0.171	\$1,956.71	\$102.04	\$166.67
33	\$1.963	\$0.102	\$0.166	\$1,970.98	\$102.04	\$166.67
34	\$1.919	\$0.099	\$0.161	\$1,984.89	\$102.04	\$166.67
35	\$1.882	\$0.096	\$0.157	\$2,003.34	\$102.04	\$166.67
36	\$1.844	\$0.093	\$0.152	\$2,018.96	\$102.04	\$166.67
37	\$1.806	\$0.091	\$0.148	\$2,033.06	\$102.04	\$166.67
38	\$1.771	\$0.088	\$0.144	\$2,047.09	\$102.04	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 5diff AL Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
39	\$1.737	\$0.086	\$0.140	\$2,061.10	\$102.04	\$166.67
40	\$1.705	\$0.084	\$0.137	\$2,075.13	\$102.04	\$166.67
41	\$1.680	\$0.082	\$0.134	\$2,095.45	\$102.04	\$166.67
42	\$1.656	\$0.080	\$0.130	\$2,115.39	\$102.04	\$166.67
43	\$1.623	\$0.078	\$0.127	\$2,123.50	\$102.04	\$166.67
44	\$1.601	\$0.076	\$0.125	\$2,143.44	\$102.04	\$166.67
45	\$1.572	\$0.075	\$0.122	\$2,151.23	\$102.04	\$166.67
46	\$1.552	\$0.073	\$0.119	\$2,171.60	\$102.04	\$166.67
47	\$1.530	\$0.071	\$0.117	\$2,187.36	\$102.04	\$166.67
48	\$1.501	\$0.070	\$0.114	\$2,191.70	\$102.04	\$166.67
49	\$1.486	\$0.068	\$0.112	\$2,215.30	\$102.04	\$166.67
50	\$1.465	\$0.067	\$0.110	\$2,227.66	\$102.04	\$166.67
55	\$1.377	\$0.061	\$0.100	\$2,303.86	\$102.04	\$166.67
60	\$1.307	\$0.056	\$0.091	\$2,386.08	\$102.04	\$166.67
65	\$1.245	\$0.052	\$0.084	\$2,462.53	\$102.04	\$166.67
70	\$1.190	\$0.048	\$0.078	\$2,534.41	\$102.04	\$166.67
75	\$1.144	\$0.045	\$0.073	\$2,610.49	\$102.04	\$166.67
80	\$1.107	\$0.042	\$0.068	\$2,692.78	\$102.04	\$166.67
85	\$1.071	\$0.039	\$0.064	\$2,769.03	\$102.04	\$166.67
90	\$1.039	\$0.037	\$0.061	\$2,845.40	\$102.04	\$166.67
95	\$1.010	\$0.035	\$0.058	\$2,917.35	\$102.04	\$166.67
100	\$0.984	\$0.034	\$0.055	\$2,993.63	\$102.04	\$166.67
105	\$0.961	\$0.032	\$0.052	\$3,067.93	\$102.04	\$166.67
110	\$0.940	\$0.030	\$0.050	\$3,144.09	\$102.04	\$166.67
115	\$0.921	\$0.029	\$0.048	\$3,220.88	\$102.04	\$166.67
120	\$0.903	\$0.028	\$0.046	\$3,296.31	\$102.04	\$166.67
125	\$0.887	\$0.027	\$0.044	\$3,374.34	\$102.04	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C•T 5diff AL Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diffs Per Day	Diluent 20 L	Rinse 1 L	Hgb Lyse 400 mL	WBC Lyse 1 L	Fix 1 L	A ^C •T 5diff Control Plus 6 x 2 mL	A ^C •T 5diff CAL 1 x 2 mL
1	6	10	5	8	5	24	2
10	11	13	9	15	8	24	2
11	12	14	10	16	9	24	2
12	13	14	10	17	9	24	2
13	13	14	11	18	10	24	2
14	14	15	11	19	10	24	2
15	14	15	12	19	10	24	2
16	15	16	12	20	11	24	2
17	15	16	13	21	11	24	2
18	16	16	13	22	12	24	2
19	17	17	13	23	12	24	2
20	17	17	14	23	12	24	2
21	18	18	14	24	13	24	2
22	18	18	15	25	13	24	2
23	19	18	15	26	14	24	2
24	19	19	16	27	14	24	2
25	20	19	16	27	14	24	2
26	21	20	17	28	15	24	2
27	21	20	17	29	15	24	2
28	22	20	17	30	15	24	2
29	22	21	18	30	16	24	2
30	23	21	18	31	16	24	2
31	23	21	19	32	17	24	2
32	24	22	19	33	17	24	2
33	24	22	20	34	17	24	2
34	25	23	20	34	18	24	2
35	26	23	21	35	18	24	2
36	26	23	21	36	19	24	2
37	27	24	21	37	19	24	2
38	27	24	22	38	19	24	2
39	28	25	22	38	20	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c-T 5diff AL Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diffs Per Day	Diluent 20 L	Rinse 1 L	Hgb Lyse 400 mL	WBC Lyse 1 L	Fix 1 L	A ^c -T 5diff Control Plus 6 x 2 mL	A ^c -T 5diff CAL 1 x 2 mL
40	28	25	23	39	20	24	2
41	29	25	23	40	21	24	2
42	30	26	24	41	21	24	2
43	30	26	24	42	21	24	2
44	31	27	25	42	22	24	2
45	31	27	25	43	22	24	2
46	32	27	25	44	23	24	2
47	32	28	26	45	23	24	2
48	33	28	26	45	23	24	2
49	33	29	27	46	24	24	2
50	34	29	27	47	24	24	2
55	37	31	29	51	26	24	2
60	40	33	32	55	28	24	2
65	43	35	34	59	30	24	2
70	45	37	36	63	32	24	2
75	48	39	38	67	34	24	2
80	51	41	41	71	36	24	2
85	54	43	43	75	38	24	2
90	57	45	45	79	40	24	2
95	59	47	47	83	42	24	2
100	62	49	49	87	44	24	2
105	65	51	52	90	46	24	2
110	68	53	54	94	48	24	2
115	71	55	56	98	50	24	2
120	74	57	58	102	52	24	2
125	76	59	61	106	54	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 5diff CP Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$39.864	\$3.289	\$5.479	\$1,212.68	\$100.06	\$166.67
10	\$4.382	\$0.329	\$0.548	\$1,333.07	\$100.06	\$166.67
11	\$4.060	\$0.299	\$0.498	\$1,358.59	\$100.06	\$166.67
12	\$3.779	\$0.274	\$0.457	\$1,379.41	\$100.06	\$166.67
13	\$3.538	\$0.253	\$0.421	\$1,399.06	\$100.06	\$166.67
14	\$3.354	\$0.235	\$0.391	\$1,428.27	\$100.06	\$166.67
15	\$3.170	\$0.219	\$0.365	\$1,446.24	\$100.06	\$166.67
16	\$3.025	\$0.206	\$0.342	\$1,472.52	\$100.06	\$166.67
17	\$2.868	\$0.193	\$0.322	\$1,483.31	\$100.06	\$166.67
18	\$2.739	\$0.183	\$0.304	\$1,499.60	\$100.06	\$166.67
19	\$2.638	\$0.173	\$0.288	\$1,524.65	\$100.06	\$166.67
20	\$2.534	\$0.164	\$0.274	\$1,541.75	\$100.06	\$166.67
21	\$2.452	\$0.157	\$0.261	\$1,566.26	\$100.06	\$166.67
22	\$2.363	\$0.150	\$0.249	\$1,581.21	\$100.06	\$166.67
23	\$2.273	\$0.143	\$0.238	\$1,589.98	\$100.06	\$166.67
24	\$2.211	\$0.137	\$0.228	\$1,613.84	\$100.06	\$166.67
25	\$2.141	\$0.132	\$0.219	\$1,628.38	\$100.06	\$166.67
26	\$2.083	\$0.127	\$0.211	\$1,647.49	\$100.06	\$166.67
27	\$2.030	\$0.122	\$0.203	\$1,667.57	\$100.06	\$166.67
28	\$1.971	\$0.117	\$0.196	\$1,678.99	\$100.06	\$166.67
29	\$1.926	\$0.113	\$0.189	\$1,698.81	\$100.06	\$166.67
30	\$1.877	\$0.110	\$0.183	\$1,712.59	\$100.06	\$166.67
31	\$1.828	\$0.106	\$0.177	\$1,723.65	\$100.06	\$166.67
32	\$1.799	\$0.103	\$0.171	\$1,750.93	\$100.06	\$166.67
33	\$1.753	\$0.100	\$0.166	\$1,760.17	\$100.06	\$166.67
34	\$1.722	\$0.097	\$0.161	\$1,781.24	\$100.06	\$166.67
35	\$1.686	\$0.094	\$0.157	\$1,794.55	\$100.06	\$166.67
36	\$1.647	\$0.091	\$0.152	\$1,803.66	\$100.06	\$166.67
37	\$1.628	\$0.089	\$0.148	\$1,832.38	\$100.06	\$166.67
38	\$1.593	\$0.087	\$0.144	\$1,841.33	\$100.06	\$166.67
39	\$1.575	\$0.084	\$0.140	\$1,868.31	\$100.06	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 5diff CP Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
40	\$1.541	\$0.082	\$0.137	\$1,875.33	\$100.06	\$166.67
41	\$1.511	\$0.080	\$0.134	\$1,884.18	\$100.06	\$166.67
42	\$1.497	\$0.078	\$0.130	\$1,912.63	\$100.06	\$166.67
43	\$1.469	\$0.076	\$0.127	\$1,921.41	\$100.06	\$166.67
44	\$1.456	\$0.075	\$0.125	\$1,948.16	\$100.06	\$166.67
45	\$1.431	\$0.073	\$0.122	\$1,958.35	\$100.06	\$166.67
46	\$1.403	\$0.072	\$0.119	\$1,963.53	\$100.06	\$166.67
47	\$1.392	\$0.070	\$0.117	\$1,990.34	\$100.06	\$166.67
48	\$1.370	\$0.069	\$0.114	\$2,000.57	\$100.06	\$166.67
49	\$1.360	\$0.067	\$0.112	\$2,027.19	\$100.06	\$166.67
50	\$1.338	\$0.066	\$0.110	\$2,035.71	\$100.06	\$166.67
55	\$1.264	\$0.060	\$0.100	\$2,114.30	\$100.06	\$166.67
60	\$1.201	\$0.055	\$0.091	\$2,192.43	\$100.06	\$166.67
65	\$1.148	\$0.051	\$0.084	\$2,270.53	\$100.06	\$166.67
70	\$1.102	\$0.047	\$0.078	\$2,346.39	\$100.06	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C•T 5diff CP Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$42.985	\$3.289	\$5.479	\$1,307.61	\$100.06	\$166.67
10	\$4.820	\$0.329	\$0.548	\$1,466.34	\$100.06	\$166.67
11	\$4.429	\$0.299	\$0.498	\$1,482.10	\$100.06	\$166.67
12	\$4.094	\$0.274	\$0.457	\$1,494.40	\$100.06	\$166.67
13	\$3.810	\$0.253	\$0.421	\$1,506.66	\$100.06	\$166.67
14	\$3.593	\$0.235	\$0.391	\$1,530.31	\$100.06	\$166.67
15	\$3.381	\$0.219	\$0.365	\$1,542.57	\$100.06	\$166.67
16	\$3.215	\$0.206	\$0.342	\$1,564.61	\$100.06	\$166.67
17	\$3.037	\$0.193	\$0.322	\$1,570.55	\$100.06	\$166.67
18	\$2.891	\$0.183	\$0.304	\$1,582.89	\$100.06	\$166.67
19	\$2.777	\$0.173	\$0.288	\$1,604.88	\$100.06	\$166.67
20	\$2.661	\$0.164	\$0.274	\$1,618.83	\$100.06	\$166.67
21	\$2.569	\$0.157	\$0.261	\$1,640.81	\$100.06	\$166.67
22	\$2.470	\$0.150	\$0.249	\$1,653.16	\$100.06	\$166.67
23	\$2.371	\$0.143	\$0.238	\$1,659.17	\$100.06	\$166.67
24	\$2.303	\$0.137	\$0.228	\$1,681.08	\$100.06	\$166.67
25	\$2.227	\$0.132	\$0.219	\$1,693.41	\$100.06	\$166.67
26	\$2.163	\$0.127	\$0.211	\$1,711.00	\$100.06	\$166.67
27	\$2.105	\$0.122	\$0.203	\$1,729.25	\$100.06	\$166.67
28	\$2.042	\$0.117	\$0.196	\$1,738.95	\$100.06	\$166.67
29	\$1.992	\$0.113	\$0.189	\$1,757.30	\$100.06	\$166.67
30	\$1.939	\$0.110	\$0.183	\$1,769.62	\$100.06	\$166.67
31	\$1.887	\$0.106	\$0.177	\$1,779.29	\$100.06	\$166.67
32	\$1.855	\$0.103	\$0.171	\$1,805.63	\$100.06	\$166.67
33	\$1.807	\$0.100	\$0.166	\$1,813.57	\$100.06	\$166.67
34	\$1.773	\$0.097	\$0.161	\$1,833.57	\$100.06	\$166.67
35	\$1.734	\$0.094	\$0.157	\$1,845.98	\$100.06	\$166.67
36	\$1.693	\$0.091	\$0.152	\$1,853.82	\$100.06	\$166.67
37	\$1.672	\$0.089	\$0.148	\$1,881.79	\$100.06	\$166.67
38	\$1.635	\$0.087	\$0.144	\$1,889.76	\$100.06	\$166.67
39	\$1.615	\$0.084	\$0.140	\$1,916.12	\$100.06	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c·T 5diff CP Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
40	\$1.580	\$0.082	\$0.137	\$1,922.18	\$100.06	\$166.67
41	\$1.548	\$0.080	\$0.134	\$1,930.20	\$100.06	\$166.67
42	\$1.533	\$0.078	\$0.130	\$1,958.11	\$100.06	\$166.67
43	\$1.503	\$0.076	\$0.127	\$1,966.01	\$100.06	\$166.67
44	\$1.489	\$0.075	\$0.125	\$1,992.33	\$100.06	\$166.67
45	\$1.463	\$0.073	\$0.122	\$2,002.02	\$100.06	\$166.67
46	\$1.434	\$0.072	\$0.119	\$2,006.35	\$100.06	\$166.67
47	\$1.422	\$0.070	\$0.117	\$2,032.66	\$100.06	\$166.67
48	\$1.399	\$0.069	\$0.114	\$2,042.33	\$100.06	\$166.67
49	\$1.388	\$0.067	\$0.112	\$2,068.48	\$100.06	\$166.67
50	\$1.365	\$0.066	\$0.110	\$2,076.47	\$100.06	\$166.67
55	\$1.287	\$0.060	\$0.100	\$2,152.78	\$100.06	\$166.67
60	\$1.221	\$0.055	\$0.091	\$2,228.93	\$100.06	\$166.67
65	\$1.166	\$0.051	\$0.084	\$2,305.33	\$100.06	\$166.67
70	\$1.118	\$0.047	\$0.078	\$2,379.82	\$100.06	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c·T 5diff CP Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diffs Per Day	Diluent 20 L	Rinse 1 L	Hgb Lyse 400 mL	WBC Lyse 1 L	Fix 1 L	A ^c ·T 5diff Control Plus 6 x 2 mL	A ^c ·T 5diff CAL 1 x 2 mL
1	7	10	6	7	4	24	2
10	12	13	9	15	7	24	2
11	12	14	10	15	8	24	2
12	13	14	10	16	8	24	2
13	14	14	10	17	8	24	2
14	14	15	11	18	9	24	2
15	15	15	11	19	9	24	2
16	15	15	12	20	10	24	2
17	16	16	12	20	10	24	2
18	17	16	12	21	10	24	2
19	17	16	13	22	11	24	2
20	18	17	13	23	11	24	2
21	18	17	14	24	12	24	2
22	19	17	14	25	12	24	2
23	20	18	14	25	12	24	2
24	20	18	15	26	13	24	2
25	21	18	15	27	13	24	2
26	21	19	15	28	14	24	2
27	22	19	16	29	14	24	2
28	22	20	16	30	14	24	2
29	23	20	17	30	15	24	2
30	24	20	17	31	15	24	2
31	24	21	17	32	15	24	2
32	25	21	18	33	16	24	2
33	25	21	18	34	16	24	2
34	26	22	19	34	17	24	2
35	27	22	19	35	17	24	2
36	27	22	19	36	17	24	2
37	28	23	20	37	18	24	2
38	28	23	20	38	18	24	2
39	29	23	21	39	19	24	2
40	30	24	21	39	19	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 5diff CP Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diffs Per Day	Diluent 20 L	Rinse 1 L	Hgb Lyse 400 mL	WBC Lyse 1 L	Fix 1 L	A^C·T 5diff Control Plus 6 x 2 mL	A^C·T 5diff CAL 1 x 2 mL
41	30	24	21	40	19	24	2
42	31	25	22	41	20	24	2
43	31	25	22	42	20	24	2
44	32	25	23	43	21	24	2
45	32	26	23	44	21	24	2
46	33	26	23	44	21	24	2
47	34	26	24	45	22	24	2
48	34	27	24	46	22	24	2
49	35	27	25	47	23	24	2
50	35	27	25	48	23	24	2
55	38	29	27	52	25	24	2
60	41	31	29	56	27	24	2
65	44	33	31	60	29	24	2
70	47	34	33	64	31	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

HEMATOLOGY

Hematology Incremental Instrument and Service Monthly Payment Tables

Instrument	Payment Schedules (Instrument & Business Hours Service)				
	12 Month	24 Month	36 Month	48 Month	60 Month
LH 755	\$19,075.00	\$10,389.19	\$7,785.59	\$6,492.50	\$5,720.14
LH 750 w SM	\$17,062.50	\$9,282.31	\$6,942.63	\$5,780.58	\$5,086.48
LH 750	\$10,237.50	\$5,655.56	\$4,337.91	\$3,683.77	\$3,293.16
LH 500	\$7,481.25	\$4,139.33	\$3,182.86	\$2,708.04	\$2,424.52
HmX AL	\$5,687.50	\$3,201.59	\$2,529.19	\$2,195.58	\$1,996.46
HmX	\$4,900.00	\$2,771.70	\$2,205.80	\$1,925.09	\$1,757.56
A ^C •T 5diff AL	\$3,193.75	\$1,850.27	\$1,403.66	\$1,181.81	\$1,049.29
A ^C •T 5diff CP	\$2,625.00	\$1,549.68	\$1,192.24	1,014.72	\$908.68
A ^C •T diff2	\$1,684.38	\$984.20	\$751.46	\$635.85	\$566.80
A ^C •T diff	\$1,496.25	\$875.32	\$668.92	\$566.40	\$505.16
A ^C •T 10	\$840.00	\$521.95	\$416.25	\$363.79	\$332.46

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

DETERMINES MONTHLY PAYMENT,
A^C•T 5diff CP (Cap Pierce) and A^C•T 5diff AL (Autoloader)

Contractor: BECKMAN COULTER, INC.
 Account Specialist for FSS – W517
 250 S. Kraemer Blvd.
 Brea, CA 92822-0550

Date of Worksheet: _____
 Customer Contact: _____
 Phone Number: _____

Account Name: _____
 Address: _____
 City, State, Zip: _____

A. A ^C •T 5diff (CP)	Patient Test/Month	Monthly Payment ^{**}
_____		\$ _____ -
B. A ^C •T 5diff Autoloader	_____	\$ _____ -
C. Service Add-on Option:		\$ _____ -
D. Open Market Reduction _____		less: _____
specify		
E. Industrial Funding Fee (IFF) _____		_____
of 1/4%		
Total Estimated Monthly Payment Invoiced		_____ ^{***}
(Sum of A, B, C, D, and E above)	_____	
	Total CPRR	

Submitted by:

Testing Volume for:

 Account Manager

 Date

 Name/Location

 Received for Administration
 Account Specialist for FSS

 Date

 Signature – Representative
 of Purchaser

***NOTE: ATTACH COMPLETED REAGENT WORKSHEET
 TO SHOW CALCULATION OF MONTHLY PAYMENT**

**Monthly invoice for A^C•T 5diff reagents/consumables shipped on standing order.

***The price(s) above are based on the estimated yearly tests performed.

Beckman Coulter, Inc. reserves the right to review reagent shipments quarterly and to increase or decrease billings to reflect the reagent quantities shipped.

COULTER® AC•T 10



- Minimum of 55 samples per hour throughput, with STAT capability
- 8, 10 or 16 parameters available
- Coulter Histogram Differential*
- One-step sample processing with touch-screen user interface
- Automatic probe-wipe between sample safely cleans the probe
- Small 12 μ L sample size enables whole-blood analysis of both venous and capillary collections
- Compact design lets you install the system virtually anywhere
- Zero Routine Daily Maintenance
- 8- and 10-parameter systems also available
- Optional veterinary package available

*Only available on 16-parameter systems

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 10 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$17.116	\$1.532	\$5.479	\$520.66	\$46.61	\$166.67
2	\$8.558	\$0.766	\$2.739	\$520.66	\$46.61	\$166.67
3	\$5.705	\$0.511	\$1.826	\$520.67	\$46.61	\$166.67
4	\$4.279	\$0.383	\$1.370	\$520.68	\$46.61	\$166.67
5	\$3.423	\$0.306	\$1.096	\$520.70	\$46.61	\$166.67
6	\$2.853	\$0.255	\$0.913	\$520.69	\$46.61	\$166.67
7	\$2.445	\$0.219	\$0.783	\$520.70	\$46.61	\$166.67
8	\$2.140	\$0.192	\$0.685	\$520.72	\$46.61	\$166.67
9	\$1.902	\$0.170	\$0.609	\$520.70	\$46.61	\$166.67
10	\$1.712	\$0.153	\$0.548	\$520.73	\$46.61	\$166.67
11	\$1.603	\$0.139	\$0.498	\$536.50	\$46.61	\$166.67
12	\$1.480	\$0.128	\$0.457	\$540.22	\$46.61	\$166.67
13	\$1.404	\$0.118	\$0.421	\$555.07	\$46.61	\$166.67
14	\$1.310	\$0.109	\$0.391	\$557.86	\$46.61	\$166.67
15	\$1.254	\$0.102	\$0.365	\$572.06	\$46.61	\$166.67
16	\$1.204	\$0.096	\$0.342	\$586.06	\$46.61	\$166.67
17	\$1.137	\$0.090	\$0.322	\$588.09	\$46.61	\$166.67
18	\$1.099	\$0.085	\$0.304	\$601.71	\$46.61	\$166.67
19	\$1.044	\$0.081	\$0.288	\$603.41	\$46.61	\$166.67
20	\$1.014	\$0.077	\$0.274	\$616.80	\$46.61	\$166.67
21	\$0.986	\$0.073	\$0.261	\$630.07	\$46.61	\$166.67
22	\$0.943	\$0.070	\$0.249	\$631.36	\$46.61	\$166.67
23	\$0.921	\$0.067	\$0.238	\$644.53	\$46.61	\$166.67
24	\$0.901	\$0.064	\$0.228	\$657.58	\$46.61	\$166.67
25	\$0.866	\$0.061	\$0.219	\$658.67	\$46.61	\$166.67
26	\$0.849	\$0.059	\$0.211	\$671.65	\$46.61	\$166.67
27	\$0.819	\$0.057	\$0.203	\$672.68	\$46.61	\$166.67
28	\$0.805	\$0.055	\$0.196	\$685.41	\$46.61	\$166.67
29	\$0.792	\$0.053	\$0.189	\$698.33	\$46.61	\$166.67
30	\$0.766	\$0.051	\$0.183	\$699.14	\$46.61	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 10 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
31	\$0.755	\$0.049	\$0.177	\$711.89	\$46.61	\$166.67
32	\$0.732	\$0.048	\$0.171	\$712.56	\$46.61	\$166.67
33	\$0.723	\$0.046	\$0.166	\$725.39	\$46.61	\$166.67
34	\$0.714	\$0.045	\$0.161	\$738.17	\$46.61	\$166.67
35	\$0.694	\$0.044	\$0.157	\$738.80	\$46.61	\$166.67
36	\$0.686	\$0.043	\$0.152	\$751.47	\$46.61	\$166.67
37	\$0.679	\$0.041	\$0.148	\$764.13	\$46.61	\$166.67
38	\$0.662	\$0.040	\$0.144	\$764.67	\$46.61	\$166.67
39	\$0.655	\$0.039	\$0.140	\$777.43	\$46.61	\$166.67
40	\$0.639	\$0.038	\$0.137	\$777.90	\$46.61	\$166.67
41	\$0.634	\$0.037	\$0.134	\$790.61	\$46.61	\$166.67
42	\$0.628	\$0.036	\$0.130	\$802.87	\$46.61	\$166.67
43	\$0.614	\$0.036	\$0.127	\$803.41	\$46.61	\$166.67
44	\$0.610	\$0.035	\$0.125	\$816.21	\$46.61	\$166.67
45	\$0.596	\$0.034	\$0.122	\$816.41	\$46.61	\$166.67
46	\$0.593	\$0.033	\$0.119	\$829.24	\$46.61	\$166.67
47	\$0.589	\$0.033	\$0.117	\$841.69	\$46.61	\$166.67
48	\$0.577	\$0.032	\$0.114	\$842.07	\$46.61	\$166.67
49	\$0.573	\$0.031	\$0.112	\$854.70	\$46.61	\$166.67
50	\$0.570	\$0.031	\$0.110	\$867.27	\$46.61	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T 10 Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$18.827	\$1.532	\$5.479	\$572.72	\$46.61	\$166.67
2	\$9.414	\$0.766	\$2.739	\$572.73	\$46.61	\$166.67
3	\$6.276	\$0.511	\$1.826	\$572.74	\$46.61	\$166.67
4	\$4.707	\$0.383	\$1.370	\$572.75	\$46.61	\$166.67
5	\$3.766	\$0.306	\$1.096	\$572.75	\$46.61	\$166.67
6	\$3.138	\$0.255	\$0.913	\$572.75	\$46.61	\$166.67
7	\$2.690	\$0.219	\$0.783	\$572.77	\$46.61	\$166.67
8	\$2.354	\$0.192	\$0.685	\$572.77	\$46.61	\$166.67
9	\$2.092	\$0.170	\$0.609	\$572.78	\$46.61	\$166.67
10	\$1.883	\$0.153	\$0.548	\$572.78	\$46.61	\$166.67
11	\$1.749	\$0.139	\$0.498	\$585.25	\$46.61	\$166.67
12	\$1.603	\$0.128	\$0.457	\$585.27	\$46.61	\$166.67
13	\$1.511	\$0.118	\$0.421	\$597.70	\$46.61	\$166.67
14	\$1.404	\$0.109	\$0.391	\$597.77	\$46.61	\$166.67
15	\$1.337	\$0.102	\$0.365	\$610.16	\$46.61	\$166.67
16	\$1.279	\$0.096	\$0.342	\$622.66	\$46.61	\$166.67
17	\$1.204	\$0.090	\$0.322	\$622.69	\$46.61	\$166.67
18	\$1.160	\$0.085	\$0.304	\$635.11	\$46.61	\$166.67
19	\$1.099	\$0.081	\$0.288	\$635.14	\$46.61	\$166.67
20	\$1.065	\$0.077	\$0.274	\$647.64	\$46.61	\$166.67
21	\$1.033	\$0.073	\$0.261	\$660.09	\$46.61	\$166.67
22	\$0.986	\$0.070	\$0.249	\$660.07	\$46.61	\$166.67
23	\$0.961	\$0.067	\$0.238	\$672.51	\$46.61	\$166.67
24	\$0.938	\$0.064	\$0.228	\$685.03	\$46.61	\$166.67
25	\$0.901	\$0.061	\$0.219	\$684.98	\$46.61	\$166.67
26	\$0.882	\$0.059	\$0.211	\$697.51	\$46.61	\$166.67
27	\$0.849	\$0.057	\$0.203	\$697.48	\$46.61	\$166.67
28	\$0.834	\$0.055	\$0.196	\$710.03	\$46.61	\$166.67
29	\$0.819	\$0.053	\$0.189	\$722.42	\$46.61	\$166.67
30	\$0.792	\$0.051	\$0.183	\$722.41	\$46.61	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C•T 10 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
31	\$0.779	\$0.049	\$0.177	\$734.90	\$46.61	\$166.67
32	\$0.755	\$0.048	\$0.171	\$734.85	\$46.61	\$166.67
33	\$0.744	\$0.046	\$0.166	\$747.27	\$46.61	\$166.67
34	\$0.735	\$0.045	\$0.161	\$759.89	\$46.61	\$166.67
35	\$0.714	\$0.044	\$0.157	\$759.88	\$46.61	\$166.67
36	\$0.705	\$0.043	\$0.152	\$772.39	\$46.61	\$166.67
37	\$0.697	\$0.041	\$0.148	\$784.73	\$46.61	\$166.67
38	\$0.679	\$0.040	\$0.144	\$784.78	\$46.61	\$166.67
39	\$0.672	\$0.039	\$0.140	\$797.25	\$46.61	\$166.67
40	\$0.655	\$0.038	\$0.137	\$797.37	\$46.61	\$166.67
41	\$0.649	\$0.037	\$0.134	\$809.82	\$46.61	\$166.67
42	\$0.644	\$0.036	\$0.130	\$822.29	\$46.61	\$166.67
43	\$0.628	\$0.036	\$0.127	\$821.98	\$46.61	\$166.67
44	\$0.624	\$0.035	\$0.125	\$834.54	\$46.61	\$166.67
45	\$0.610	\$0.034	\$0.122	\$834.76	\$46.61	\$166.67
46	\$0.605	\$0.033	\$0.119	\$847.01	\$46.61	\$166.67
47	\$0.601	\$0.033	\$0.117	\$859.70	\$46.61	\$166.67
48	\$0.589	\$0.032	\$0.114	\$859.60	\$46.61	\$166.67
49	\$0.585	\$0.031	\$0.112	\$871.99	\$46.61	\$166.67
50	\$0.582	\$0.031	\$0.110	\$884.46	\$46.61	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c•T 10 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diff Tests Per Day	A ^c •T Pak EA	A ^c •T Rinse 500 mL	4C ES Control 12 x 3.3 mL	S-CAL 1 x 4.2 mL
1	12	18	4	2
2	12	18	4	2
3	12	18	4	2
4	12	18	4	2
5	12	18	4	2
6	12	18	4	2
7	12	18	4	2
8	12	18	4	2
9	12	18	4	2
10	12	18	4	2
11	13	18	4	2
12	13	18	4	2
13	14	18	4	2
14	14	18	4	2
15	15	18	4	2
16	16	18	4	2
17	16	18	4	2
18	17	18	4	2
19	17	18	4	2
20	18	18	4	2
21	19	18	4	2
22	19	18	4	2
23	20	18	4	2
24	21	18	4	2
25	21	18	4	2
26	22	18	4	2
27	22	18	4	2
28	23	18	4	2
29	24	18	4	2
30	24	18	4	2
31	25	18	4	2
32	25	18	4	2
33	26	18	4	2
34	27	18	4	2
35	27	18	4	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c•T 10 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diff Tests Per Day	A ^c •T Pak EA	A ^c •T Rinse 500 mL	4C ES Control 12 x 3.3 mL	S-CAL 1 x 4.2 mL
36	28	18	4	2
37	29	18	4	2
38	29	18	4	2
39	30	18	4	2
40	30	18	4	2
41	31	18	4	2
42	32	18	4	2
43	32	18	4	2
44	33	18	4	2
45	33	18	4	2
46	34	18	4	2
47	35	18	4	2
48	35	18	4	2
49	36	18	4	2
50	37	18	4	2

COULTER® AC•T diff2™



- Minimum of 55 samples per hour throughput, with STAT capability
- 16 parameters including Coulter Histogram Differential
- One-step sample processing with touch-screen user interface
- Automatic probe-wipe between sample safely cleans the probe
- Cap piercing ability for various tube sizes and styles
- Small 18 μ L sample size enables whole-blood analysis of both venous and capillary collections
- Compact design lets you install the system virtually anywhere
- Zero Routine Daily Maintenance
- Printer included

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C-T diff2 Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$23.993	\$1.923	\$5.479	\$729.85	\$58.51	\$166.67
2	\$11.996	\$0.962	\$2.739	\$729.85	\$58.51	\$166.67
3	\$7.998	\$0.641	\$1.826	\$729.86	\$58.51	\$166.67
4	\$5.998	\$0.481	\$1.370	\$729.87	\$58.51	\$166.67
5	\$4.799	\$0.385	\$1.096	\$729.88	\$58.51	\$166.67
6	\$3.999	\$0.321	\$0.913	\$729.88	\$58.51	\$166.67
7	\$3.428	\$0.275	\$0.783	\$729.89	\$58.51	\$166.67
8	\$3.046	\$0.240	\$0.685	\$741.23	\$58.51	\$166.67
9	\$2.707	\$0.214	\$0.609	\$741.23	\$58.51	\$166.67
10	\$2.474	\$0.192	\$0.548	\$752.56	\$58.51	\$166.67
11	\$2.302	\$0.175	\$0.498	\$770.26	\$58.51	\$166.67
12	\$2.156	\$0.160	\$0.457	\$787.14	\$58.51	\$166.67
13	\$2.002	\$0.148	\$0.421	\$791.83	\$58.51	\$166.67
14	\$1.896	\$0.137	\$0.391	\$807.51	\$58.51	\$166.67
15	\$1.803	\$0.128	\$0.365	\$822.80	\$58.51	\$166.67
16	\$1.697	\$0.120	\$0.342	\$826.06	\$58.51	\$166.67
17	\$1.626	\$0.113	\$0.322	\$840.66	\$58.51	\$166.67
18	\$1.562	\$0.107	\$0.304	\$855.12	\$58.51	\$166.67
19	\$1.504	\$0.101	\$0.288	\$869.34	\$58.51	\$166.67
20	\$1.432	\$0.096	\$0.274	\$871.47	\$58.51	\$166.67
21	\$1.386	\$0.092	\$0.261	\$885.40	\$58.51	\$166.67
22	\$1.344	\$0.087	\$0.249	\$899.12	\$58.51	\$166.67
23	\$1.288	\$0.084	\$0.238	\$900.81	\$58.51	\$166.67
24	\$1.253	\$0.080	\$0.228	\$914.43	\$58.51	\$166.67
25	\$1.220	\$0.077	\$0.219	\$927.81	\$58.51	\$166.67
26	\$1.175	\$0.074	\$0.211	\$929.33	\$58.51	\$166.67
27	\$1.148	\$0.071	\$0.203	\$942.57	\$58.51	\$166.67
28	\$1.122	\$0.069	\$0.196	\$955.76	\$58.51	\$166.67
29	\$1.098	\$0.066	\$0.189	\$968.90	\$58.51	\$166.67
30	\$1.063	\$0.064	\$0.183	\$970.09	\$58.51	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c·T diff2 Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
31	\$1.042	\$0.062	\$0.177	\$983.00	\$58.51	\$166.67
32	\$1.023	\$0.060	\$0.171	\$996.12	\$58.51	\$166.67
33	\$0.993	\$0.058	\$0.166	\$997.13	\$58.51	\$166.67
34	\$0.977	\$0.057	\$0.161	\$1,009.97	\$58.51	\$166.67
35	\$0.961	\$0.055	\$0.157	\$1,022.96	\$58.51	\$166.67
36	\$0.946	\$0.053	\$0.152	\$1,035.87	\$58.51	\$166.67
37	\$0.921	\$0.052	\$0.148	\$1,036.62	\$58.51	\$166.67
38	\$0.908	\$0.051	\$0.144	\$1,049.50	\$58.51	\$166.67
39	\$0.896	\$0.049	\$0.140	\$1,062.40	\$58.51	\$166.67
40	\$0.874	\$0.048	\$0.137	\$1,063.00	\$58.51	\$166.67
41	\$0.863	\$0.047	\$0.134	\$1,075.85	\$58.51	\$166.67
42	\$0.852	\$0.046	\$0.130	\$1,088.68	\$58.51	\$166.67
43	\$0.842	\$0.045	\$0.127	\$1,101.39	\$58.51	\$166.67
44	\$0.823	\$0.044	\$0.125	\$1,101.97	\$58.51	\$166.67
45	\$0.814	\$0.043	\$0.122	\$1,114.70	\$58.51	\$166.67
46	\$0.806	\$0.042	\$0.119	\$1,127.43	\$58.51	\$166.67
47	\$0.789	\$0.041	\$0.117	\$1,127.92	\$58.51	\$166.67
48	\$0.781	\$0.040	\$0.114	\$1,140.68	\$58.51	\$166.67
49	\$0.774	\$0.039	\$0.112	\$1,153.26	\$58.51	\$166.67
50	\$0.767	\$0.038	\$0.110	\$1,166.15	\$58.51	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T diff2 Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$26.392	\$1.923	\$5.479	\$802.84	\$58.51	\$166.67
2	\$13.196	\$0.962	\$2.739	\$802.84	\$58.51	\$166.67
3	\$8.797	\$0.641	\$1.826	\$802.85	\$58.51	\$166.67
4	\$6.598	\$0.481	\$1.370	\$802.86	\$58.51	\$166.67
5	\$5.279	\$0.385	\$1.096	\$802.86	\$58.51	\$166.67
6	\$4.399	\$0.321	\$0.913	\$802.85	\$58.51	\$166.67
7	\$3.770	\$0.275	\$0.783	\$802.87	\$58.51	\$166.67
8	\$3.350	\$0.240	\$0.685	\$815.35	\$58.51	\$166.67
9	\$2.978	\$0.214	\$0.609	\$815.34	\$58.51	\$166.67
10	\$2.721	\$0.192	\$0.548	\$827.82	\$58.51	\$166.67
11	\$2.511	\$0.175	\$0.498	\$840.30	\$58.51	\$166.67
12	\$2.336	\$0.160	\$0.457	\$852.73	\$58.51	\$166.67
13	\$2.156	\$0.148	\$0.421	\$852.73	\$58.51	\$166.67
14	\$2.032	\$0.137	\$0.391	\$865.18	\$58.51	\$166.67
15	\$1.923	\$0.128	\$0.365	\$877.65	\$58.51	\$166.67
16	\$1.803	\$0.120	\$0.342	\$877.65	\$58.51	\$166.67
17	\$1.721	\$0.113	\$0.322	\$890.15	\$58.51	\$166.67
18	\$1.648	\$0.107	\$0.304	\$902.60	\$58.51	\$166.67
19	\$1.583	\$0.101	\$0.288	\$915.12	\$58.51	\$166.67
20	\$1.504	\$0.096	\$0.274	\$915.09	\$58.51	\$166.67
21	\$1.452	\$0.092	\$0.261	\$927.57	\$58.51	\$166.67
22	\$1.405	\$0.087	\$0.249	\$940.01	\$58.51	\$166.67
23	\$1.344	\$0.084	\$0.238	\$939.99	\$58.51	\$166.67
24	\$1.305	\$0.080	\$0.228	\$952.46	\$58.51	\$166.67
25	\$1.269	\$0.077	\$0.219	\$965.00	\$58.51	\$166.67
26	\$1.220	\$0.074	\$0.211	\$964.92	\$58.51	\$166.67
27	\$1.190	\$0.071	\$0.203	\$977.48	\$58.51	\$166.67
28	\$1.162	\$0.069	\$0.196	\$989.92	\$58.51	\$166.67
29	\$1.136	\$0.066	\$0.189	\$1,002.42	\$58.51	\$166.67
30	\$1.098	\$0.064	\$0.183	\$1,002.31	\$58.51	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T diff2 Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
31	\$1.076	\$0.062	\$0.177	\$1,014.88	\$58.51	\$166.67
32	\$1.055	\$0.060	\$0.171	\$1,027.17	\$58.51	\$166.67
33	\$1.023	\$0.058	\$0.166	\$1,027.25	\$58.51	\$166.67
34	\$1.005	\$0.057	\$0.161	\$1,039.87	\$58.51	\$166.67
35	\$0.988	\$0.055	\$0.157	\$1,052.14	\$58.51	\$166.67
36	\$0.972	\$0.053	\$0.152	\$1,064.68	\$58.51	\$166.67
37	\$0.946	\$0.052	\$0.148	\$1,064.65	\$58.51	\$166.67
38	\$0.932	\$0.051	\$0.144	\$1,077.12	\$58.51	\$166.67
39	\$0.918	\$0.049	\$0.140	\$1,089.57	\$58.51	\$166.67
40	\$0.896	\$0.048	\$0.137	\$1,089.64	\$58.51	\$166.67
41	\$0.884	\$0.047	\$0.134	\$1,102.04	\$58.51	\$166.67
42	\$0.872	\$0.046	\$0.130	\$1,114.61	\$58.51	\$166.67
43	\$0.862	\$0.045	\$0.127	\$1,127.02	\$58.51	\$166.67
44	\$0.842	\$0.044	\$0.125	\$1,127.00	\$58.51	\$166.67
45	\$0.832	\$0.043	\$0.122	\$1,139.47	\$58.51	\$166.67
46	\$0.823	\$0.042	\$0.119	\$1,151.92	\$58.51	\$166.67
47	\$0.806	\$0.041	\$0.117	\$1,151.94	\$58.51	\$166.67
48	\$0.797	\$0.040	\$0.114	\$1,164.33	\$58.51	\$166.67
49	\$0.790	\$0.039	\$0.112	\$1,176.96	\$58.51	\$166.67
50	\$0.782	\$0.038	\$0.110	\$1,189.27	\$58.51	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c•T diff2 Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diff Tests Per Day	A ^c •T Pak EA	A ^c •T Rinse 500 mL	4C ES Control 12 x 3.3 mL	S-CAL 1 x 4.2 mL
1	12	18	4	2
2	12	18	4	2
3	12	18	4	2
4	12	18	4	2
5	12	18	4	2
6	12	18	4	2
7	12	18	4	2
8	13	18	4	2
9	13	18	4	2
10	14	18	4	2
11	15	18	4	2
12	16	18	4	2
13	16	18	4	2
14	17	18	4	2
15	18	18	4	2
16	18	18	4	2
17	19	18	4	2
18	20	18	4	2
19	21	18	4	2
20	21	18	4	2
21	22	18	4	2
22	23	18	4	2
23	23	18	4	2
24	24	18	4	2
25	25	18	4	2
26	25	18	4	2
27	26	18	4	2
28	27	18	4	2
29	28	18	4	2
30	28	18	4	2
31	29	18	4	2
32	30	18	4	2
33	30	18	4	2
34	31	18	4	2
35	32	18	4	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c•T diff2 Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diff Tests Per Day	A^c•T Pak EA	A^c•T Rinse 500 mL	4C ES Control 12 x 3.3 mL	S-CAL 1 x 4.2 mL
36	33	18	4	2
37	33	18	4	2
38	34	18	4	2
39	35	18	4	2
40	35	18	4	2
41	36	18	4	2
42	37	18	4	2
43	38	18	4	2
44	38	18	4	2
45	39	18	4	2
46	40	18	4	2
47	40	18	4	2
48	41	18	4	2
49	42	18	4	2
50	43	18	4	2

COULTER® A^C•T™ diff System



- Minimum of 55 samples per hour throughput, with STAT capability
- 8, 10 or 16 parameters available
- Coulter Histogram Differential*
- One-step sample processing with touch-screen user interface
- Automatic probe-wipe between sample safely cleans the probe
- Small 12 μ L sample size enables whole-blood analysis of both venous and capillary collections
- Compact design lets you install the system virtually anywhere
- Zero Routine Daily Maintenance
- 8- and 10-parameter systems also available
- Optional veterinary package available

*Only available on 16-parameter systems

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T diff Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$22.214	\$1.728	\$5.479	\$675.74	\$52.56	\$166.67
2	\$11.107	\$0.864	\$2.739	\$675.75	\$52.56	\$166.67
3	\$7.405	\$0.576	\$1.826	\$675.75	\$52.56	\$166.67
4	\$5.554	\$0.432	\$1.370	\$675.76	\$52.56	\$166.67
5	\$4.443	\$0.346	\$1.096	\$675.78	\$52.56	\$166.67
6	\$3.703	\$0.288	\$0.913	\$675.78	\$52.56	\$166.67
7	\$3.174	\$0.247	\$0.783	\$675.79	\$52.56	\$166.67
8	\$2.777	\$0.216	\$0.685	\$675.79	\$52.56	\$166.67
9	\$2.468	\$0.192	\$0.609	\$675.77	\$52.56	\$166.67
10	\$2.222	\$0.173	\$0.548	\$675.84	\$52.56	\$166.67
11	\$2.036	\$0.157	\$0.498	\$681.42	\$52.56	\$166.67
12	\$1.880	\$0.144	\$0.457	\$686.17	\$52.56	\$166.67
13	\$1.746	\$0.133	\$0.421	\$690.31	\$52.56	\$166.67
14	\$1.656	\$0.123	\$0.391	\$705.43	\$52.56	\$166.67
15	\$1.553	\$0.115	\$0.365	\$708.59	\$52.56	\$166.67
16	\$1.486	\$0.108	\$0.342	\$723.17	\$52.56	\$166.67
17	\$1.426	\$0.102	\$0.322	\$737.34	\$52.56	\$166.67
18	\$1.351	\$0.096	\$0.304	\$739.64	\$52.56	\$166.67
19	\$1.304	\$0.091	\$0.288	\$753.63	\$52.56	\$166.67
20	\$1.242	\$0.086	\$0.274	\$755.51	\$52.56	\$166.67
21	\$1.204	\$0.082	\$0.261	\$769.14	\$52.56	\$166.67
22	\$1.152	\$0.079	\$0.249	\$770.70	\$52.56	\$166.67
23	\$1.121	\$0.075	\$0.238	\$784.04	\$52.56	\$166.67
24	\$1.076	\$0.072	\$0.228	\$785.49	\$52.56	\$166.67
25	\$1.050	\$0.069	\$0.219	\$798.68	\$52.56	\$166.67
26	\$1.011	\$0.066	\$0.211	\$799.86	\$52.56	\$166.67
27	\$0.990	\$0.064	\$0.203	\$813.04	\$52.56	\$166.67
28	\$0.956	\$0.062	\$0.196	\$814.11	\$52.56	\$166.67
29	\$0.938	\$0.060	\$0.189	\$827.04	\$52.56	\$166.67
30	\$0.921	\$0.058	\$0.183	\$840.05	\$52.56	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c·T diff Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
31	\$0.892	\$0.056	\$0.177	\$840.89	\$52.56	\$166.67
32	\$0.877	\$0.054	\$0.171	\$853.90	\$52.56	\$166.67
33	\$0.851	\$0.052	\$0.166	\$854.69	\$52.56	\$166.67
34	\$0.839	\$0.051	\$0.161	\$867.55	\$52.56	\$166.67
35	\$0.815	\$0.049	\$0.157	\$868.16	\$52.56	\$166.67
36	\$0.805	\$0.048	\$0.152	\$881.02	\$52.56	\$166.67
37	\$0.783	\$0.047	\$0.148	\$881.64	\$52.56	\$166.67
38	\$0.774	\$0.045	\$0.144	\$894.37	\$52.56	\$166.67
39	\$0.754	\$0.044	\$0.140	\$895.01	\$52.56	\$166.67
40	\$0.746	\$0.043	\$0.137	\$907.73	\$52.56	\$166.67
41	\$0.738	\$0.042	\$0.134	\$920.45	\$52.56	\$166.67
42	\$0.721	\$0.041	\$0.130	\$921.05	\$52.56	\$166.67
43	\$0.714	\$0.040	\$0.127	\$933.56	\$52.56	\$166.67
44	\$0.698	\$0.039	\$0.125	\$934.13	\$52.56	\$166.67
45	\$0.692	\$0.038	\$0.122	\$946.87	\$52.56	\$166.67
46	\$0.677	\$0.038	\$0.119	\$947.34	\$52.56	\$166.67
47	\$0.671	\$0.037	\$0.117	\$959.78	\$52.56	\$166.67
48	\$0.658	\$0.036	\$0.114	\$960.20	\$52.56	\$166.67
49	\$0.653	\$0.035	\$0.112	\$972.90	\$52.56	\$166.67
50	\$0.640	\$0.035	\$0.110	\$973.44	\$52.56	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C·T diff Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$24.435	\$1.728	\$5.479	\$743.32	\$52.56	\$166.67
2	\$12.218	\$0.864	\$2.739	\$743.32	\$52.56	\$166.67
3	\$8.145	\$0.576	\$1.826	\$743.33	\$52.56	\$166.67
4	\$6.109	\$0.432	\$1.370	\$743.33	\$52.56	\$166.67
5	\$4.887	\$0.346	\$1.096	\$743.34	\$52.56	\$166.67
6	\$4.073	\$0.288	\$0.913	\$743.33	\$52.56	\$166.67
7	\$3.491	\$0.247	\$0.783	\$743.37	\$52.56	\$166.67
8	\$3.055	\$0.216	\$0.685	\$743.34	\$52.56	\$166.67
9	\$2.715	\$0.192	\$0.609	\$743.34	\$52.56	\$166.67
10	\$2.444	\$0.173	\$0.548	\$743.37	\$52.56	\$166.67
11	\$2.222	\$0.157	\$0.498	\$743.43	\$52.56	\$166.67
12	\$2.036	\$0.144	\$0.457	\$743.37	\$52.56	\$166.67
13	\$1.880	\$0.133	\$0.421	\$743.35	\$52.56	\$166.67
14	\$1.775	\$0.123	\$0.391	\$755.85	\$52.56	\$166.67
15	\$1.656	\$0.115	\$0.365	\$755.82	\$52.56	\$166.67
16	\$1.579	\$0.108	\$0.342	\$768.29	\$52.56	\$166.67
17	\$1.510	\$0.102	\$0.322	\$780.83	\$52.56	\$166.67
18	\$1.426	\$0.096	\$0.304	\$780.71	\$52.56	\$166.67
19	\$1.372	\$0.091	\$0.288	\$793.22	\$52.56	\$166.67
20	\$1.304	\$0.086	\$0.274	\$793.29	\$52.56	\$166.67
21	\$1.261	\$0.082	\$0.261	\$805.74	\$52.56	\$166.67
22	\$1.204	\$0.079	\$0.249	\$805.76	\$52.56	\$166.67
23	\$1.170	\$0.075	\$0.238	\$818.25	\$52.56	\$166.67
24	\$1.121	\$0.072	\$0.228	\$818.13	\$52.56	\$166.67
25	\$1.092	\$0.069	\$0.219	\$830.69	\$52.56	\$166.67
26	\$1.050	\$0.066	\$0.211	\$830.62	\$52.56	\$166.67
27	\$1.027	\$0.064	\$0.203	\$843.11	\$52.56	\$166.67
28	\$0.990	\$0.062	\$0.196	\$843.16	\$52.56	\$166.67
29	\$0.970	\$0.060	\$0.189	\$855.63	\$52.56	\$166.67
30	\$0.951	\$0.058	\$0.183	\$868.07	\$52.56	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^C•T diff Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
31	\$0.921	\$0.056	\$0.177	\$868.05	\$52.56	\$166.67
32	\$0.905	\$0.054	\$0.171	\$880.48	\$52.56	\$166.67
33	\$0.877	\$0.052	\$0.166	\$880.59	\$52.56	\$166.67
34	\$0.863	\$0.051	\$0.161	\$893.00	\$52.56	\$166.67
35	\$0.839	\$0.049	\$0.157	\$893.07	\$52.56	\$166.67
36	\$0.827	\$0.048	\$0.152	\$905.45	\$52.56	\$166.67
37	\$0.805	\$0.047	\$0.148	\$905.50	\$52.56	\$166.67
38	\$0.794	\$0.045	\$0.144	\$917.95	\$52.56	\$166.67
39	\$0.774	\$0.044	\$0.140	\$917.90	\$52.56	\$166.67
40	\$0.765	\$0.043	\$0.137	\$930.37	\$52.56	\$166.67
41	\$0.756	\$0.042	\$0.134	\$942.90	\$52.56	\$166.67
42	\$0.738	\$0.041	\$0.130	\$942.90	\$52.56	\$166.67
43	\$0.730	\$0.040	\$0.127	\$955.41	\$52.56	\$166.67
44	\$0.714	\$0.039	\$0.125	\$955.27	\$52.56	\$166.67
45	\$0.707	\$0.038	\$0.122	\$967.81	\$52.56	\$166.67
46	\$0.692	\$0.038	\$0.119	\$967.91	\$52.56	\$166.67
47	\$0.686	\$0.037	\$0.117	\$980.37	\$52.56	\$166.67
48	\$0.671	\$0.036	\$0.114	\$980.21	\$52.56	\$166.67
49	\$0.666	\$0.035	\$0.112	\$992.73	\$52.56	\$166.67
50	\$0.653	\$0.035	\$0.110	\$992.76	\$52.56	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c•T diff Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diff Tests Per Day	A ^c •T Pak EA	A ^c •T Rinse 500 mL	4C ES Control 12 x 3.3 mL	S-CAL 1 x 4.2 mL
1	12	18	4	2
2	12	18	4	2
3	12	18	4	2
4	12	18	4	2
5	12	18	4	2
6	12	18	4	2
7	12	18	4	2
8	12	18	4	2
9	12	18	4	2
10	12	18	4	2
11	12	18	4	2
12	12	18	4	2
13	12	18	4	2
14	13	18	4	2
15	13	18	4	2
16	14	18	4	2
17	15	18	4	2
18	15	18	4	2
19	16	18	4	2
20	16	18	4	2
21	17	18	4	2
22	17	18	4	2
23	18	18	4	2
24	18	18	4	2
25	19	18	4	2
26	19	18	4	2
27	20	18	4	2
28	20	18	4	2
29	21	18	4	2
30	22	18	4	2
31	22	18	4	2
32	23	18	4	2
33	23	18	4	2
34	24	18	4	2
35	24	18	4	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

A^c•T diff Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

- 6 CBC/diff control runs
- 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
- 2 calibration verification procedures annually

CBC/Diff Tests Per Day	A ^c •T Pak EA	A ^c •T Rinse 500 mL	4C ES Control 12 x 3.3 mL	S-CAL 1 x 4.2 mL
36	25	18	4	2
37	25	18	4	2
38	26	18	4	2
39	26	18	4	2
40	27	18	4	2
41	28	18	4	2
42	28	18	4	2
43	29	18	4	2
44	29	18	4	2
45	30	18	4	2
46	30	18	4	2
47	31	18	4	2
48	31	18	4	2
49	32	18	4	2
50	32	18	4	2

COULTER[®] HmX Hematology Analyzer



- Up to 75 CBC/Diff per hour throughput
- Single-channel analysis using VCS Technology for low differential review rates
- Semiautomated reticulocyte analysis
- Fail-safe Sample Management including closed-vial sampling, bar code reading and dual aspiration integrity detectors
- Comprehensive Data Management capabilities for optimal record keeping
- Zero Routine Daily Maintenance
- Up to 24-hour sample stability
- Available in fully walk-away Autoloader and single-sample cap-pierce models
- SmartStart capability to automatically begin sample analysis
- Simplified calibration and QC procedures
- 15-inch flat screen monitor
- Patient data archiving
- QC result transmission
- Printer included

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX CP Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$76.770	\$7.824	\$5.479	\$2,335.33	\$238.00	\$166.67
30	\$2.807	\$0.261	\$0.183	\$2,561.85	\$238.00	\$166.67
31	\$2.722	\$0.252	\$0.177	\$2,566.71	\$238.00	\$166.67
32	\$2.641	\$0.244	\$0.171	\$2,571.05	\$238.00	\$166.67
33	\$2.566	\$0.237	\$0.166	\$2,575.50	\$238.00	\$166.67
34	\$2.494	\$0.230	\$0.161	\$2,579.80	\$238.00	\$166.67
35	\$2.437	\$0.224	\$0.157	\$2,594.99	\$238.00	\$166.67
36	\$2.373	\$0.217	\$0.152	\$2,599.05	\$238.00	\$166.67
37	\$2.313	\$0.211	\$0.148	\$2,603.04	\$238.00	\$166.67
38	\$2.255	\$0.206	\$0.144	\$2,606.81	\$238.00	\$166.67
39	\$2.201	\$0.201	\$0.140	\$2,610.63	\$238.00	\$166.67
40	\$2.150	\$0.196	\$0.137	\$2,616.36	\$238.00	\$166.67
41	\$2.101	\$0.191	\$0.134	\$2,619.91	\$238.00	\$166.67
42	\$2.053	\$0.186	\$0.130	\$2,623.51	\$238.00	\$166.67
43	\$2.017	\$0.182	\$0.127	\$2,638.10	\$238.00	\$166.67
44	\$1.974	\$0.178	\$0.125	\$2,641.62	\$238.00	\$166.67
45	\$1.932	\$0.174	\$0.122	\$2,644.85	\$238.00	\$166.67
46	\$1.893	\$0.170	\$0.119	\$2,648.35	\$238.00	\$166.67
47	\$1.855	\$0.166	\$0.117	\$2,651.45	\$238.00	\$166.67
48	\$1.818	\$0.163	\$0.114	\$2,654.72	\$238.00	\$166.67
49	\$1.783	\$0.160	\$0.112	\$2,657.85	\$238.00	\$166.67
50	\$1.767	\$0.156	\$0.110	\$2,686.85	\$238.00	\$166.67
55	\$1.623	\$0.142	\$0.100	\$2,715.27	\$238.00	\$166.67
60	\$1.502	\$0.130	\$0.091	\$2,740.72	\$238.00	\$166.67
65	\$1.407	\$0.120	\$0.084	\$2,782.65	\$238.00	\$166.67
70	\$1.319	\$0.112	\$0.078	\$2,807.61	\$238.00	\$166.67
75	\$1.249	\$0.104	\$0.073	\$2,848.45	\$238.00	\$166.67
80	\$1.180	\$0.098	\$0.068	\$2,872.62	\$238.00	\$166.67
85	\$1.121	\$0.092	\$0.064	\$2,898.31	\$238.00	\$166.67
90	\$1.073	\$0.087	\$0.061	\$2,936.56	\$238.00	\$166.67
95	\$1.024	\$0.082	\$0.058	\$2,960.12	\$238.00	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS

Contract Number: V797P-7090a Special Item No.: 605-2a

HmX CP Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
100	\$0.986	\$0.078	\$0.055	\$3,000.02	\$238.00	\$166.67
105	\$0.947	\$0.075	\$0.052	\$3,023.22	\$238.00	\$166.67
110	\$0.919	\$0.071	\$0.050	\$3,074.82	\$238.00	\$166.67
115	\$0.882	\$0.068	\$0.048	\$3,085.85	\$238.00	\$166.67
120	\$0.852	\$0.065	\$0.046	\$3,110.87	\$238.00	\$166.67
125	\$0.828	\$0.063	\$0.044	\$3,148.85	\$238.00	\$166.67
130	\$0.803	\$0.060	\$0.042	\$3,173.57	\$238.00	\$166.67
135	\$0.785	\$0.058	\$0.041	\$3,222.53	\$238.00	\$166.67
140	\$0.759	\$0.056	\$0.039	\$3,233.71	\$238.00	\$166.67
145	\$0.739	\$0.054	\$0.038	\$3,257.89	\$238.00	\$166.67
150	\$0.725	\$0.052	\$0.037	\$3,307.26	\$238.00	\$166.67
155	\$0.704	\$0.050	\$0.035	\$3,320.37	\$238.00	\$166.67
160	\$0.692	\$0.049	\$0.034	\$3,369.08	\$238.00	\$166.67
165	\$0.674	\$0.047	\$0.033	\$3,382.00	\$238.00	\$166.67
170	\$0.663	\$0.046	\$0.032	\$3,430.71	\$238.00	\$166.67
175	\$0.649	\$0.045	\$0.031	\$3,454.95	\$238.00	\$166.67
180	\$0.633	\$0.043	\$0.030	\$3,466.05	\$238.00	\$166.67
185	\$0.625	\$0.042	\$0.030	\$3,516.75	\$238.00	\$166.67
190	\$0.610	\$0.041	\$0.029	\$3,527.99	\$238.00	\$166.67
195	\$0.603	\$0.040	\$0.028	\$3,576.94	\$238.00	\$166.67
200	\$0.592	\$0.039	\$0.027	\$3,600.51	\$238.00	\$166.67
205	\$0.583	\$0.038	\$0.027	\$3,638.14	\$238.00	\$166.67
210	\$0.573	\$0.037	\$0.026	\$3,662.99	\$238.00	\$166.67
215	\$0.562	\$0.036	\$0.025	\$3,673.03	\$238.00	\$166.67
220	\$0.557	\$0.036	\$0.025	\$3,724.32	\$238.00	\$166.67
225	\$0.547	\$0.035	\$0.024	\$3,745.99	\$238.00	\$166.67
230	\$0.541	\$0.034	\$0.024	\$3,785.16	\$238.00	\$166.67
235	\$0.533	\$0.033	\$0.023	\$3,806.68	\$238.00	\$166.67
240	\$0.523	\$0.033	\$0.023	\$3,817.59	\$238.00	\$166.67
245	\$0.519	\$0.032	\$0.022	\$3,868.80	\$238.00	\$166.67
250	\$0.512	\$0.031	\$0.022	\$3,889.96	\$238.00	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX CP Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$84.378	\$7.824	\$5.479	\$2,566.77	\$238.00	\$166.67
30	\$2.901	\$0.261	\$0.183	\$2,647.18	\$238.00	\$166.67
31	\$2.809	\$0.252	\$0.177	\$2,649.32	\$238.00	\$166.67
32	\$2.724	\$0.244	\$0.171	\$2,651.55	\$238.00	\$166.67
33	\$2.643	\$0.237	\$0.166	\$2,653.50	\$238.00	\$166.67
34	\$2.568	\$0.230	\$0.161	\$2,655.62	\$238.00	\$166.67
35	\$2.507	\$0.224	\$0.157	\$2,669.20	\$238.00	\$166.67
36	\$2.439	\$0.217	\$0.152	\$2,671.22	\$238.00	\$166.67
37	\$2.375	\$0.211	\$0.148	\$2,673.38	\$238.00	\$166.67
38	\$2.315	\$0.206	\$0.144	\$2,675.47	\$238.00	\$166.67
39	\$2.257	\$0.201	\$0.140	\$2,677.54	\$238.00	\$166.67
40	\$2.204	\$0.196	\$0.137	\$2,681.83	\$238.00	\$166.67
41	\$2.152	\$0.191	\$0.134	\$2,683.89	\$238.00	\$166.67
42	\$2.102	\$0.186	\$0.130	\$2,685.85	\$238.00	\$166.67
43	\$2.064	\$0.182	\$0.127	\$2,699.44	\$238.00	\$166.67
44	\$2.018	\$0.178	\$0.125	\$2,701.45	\$238.00	\$166.67
45	\$1.975	\$0.174	\$0.122	\$2,703.71	\$238.00	\$166.67
46	\$1.934	\$0.170	\$0.119	\$2,705.73	\$238.00	\$166.67
47	\$1.894	\$0.166	\$0.117	\$2,707.93	\$238.00	\$166.67
48	\$1.856	\$0.163	\$0.114	\$2,709.91	\$238.00	\$166.67
49	\$1.820	\$0.160	\$0.112	\$2,712.11	\$238.00	\$166.67
50	\$1.802	\$0.156	\$0.110	\$2,740.69	\$238.00	\$166.67
55	\$1.652	\$0.142	\$0.100	\$2,764.63	\$238.00	\$166.67
60	\$1.527	\$0.130	\$0.091	\$2,786.53	\$238.00	\$166.67
65	\$1.429	\$0.120	\$0.084	\$2,825.56	\$238.00	\$166.67
70	\$1.337	\$0.112	\$0.078	\$2,847.43	\$238.00	\$166.67
75	\$1.265	\$0.104	\$0.073	\$2,886.55	\$238.00	\$166.67
80	\$1.195	\$0.098	\$0.068	\$2,908.40	\$238.00	\$166.67
85	\$1.134	\$0.092	\$0.064	\$2,932.44	\$238.00	\$166.67
90	\$1.085	\$0.087	\$0.061	\$2,969.14	\$238.00	\$166.67
95	\$1.035	\$0.082	\$0.058	\$2,991.34	\$238.00	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX CP Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
100	\$0.996	\$0.078	\$0.055	\$3,030.44	\$238.00	\$166.67
105	\$0.956	\$0.075	\$0.052	\$3,052.28	\$238.00	\$166.67
110	\$0.927	\$0.071	\$0.050	\$3,102.60	\$238.00	\$166.67
115	\$0.890	\$0.068	\$0.048	\$3,113.14	\$238.00	\$166.67
120	\$0.859	\$0.065	\$0.046	\$3,137.15	\$238.00	\$166.67
125	\$0.835	\$0.063	\$0.044	\$3,173.57	\$238.00	\$166.67
130	\$0.809	\$0.060	\$0.042	\$3,198.09	\$238.00	\$166.67
135	\$0.791	\$0.058	\$0.041	\$3,246.76	\$238.00	\$166.67
140	\$0.765	\$0.056	\$0.039	\$3,256.70	\$238.00	\$166.67
145	\$0.744	\$0.054	\$0.038	\$3,280.83	\$238.00	\$166.67
150	\$0.730	\$0.052	\$0.037	\$3,329.16	\$238.00	\$166.67
155	\$0.709	\$0.050	\$0.035	\$3,341.59	\$238.00	\$166.67
160	\$0.697	\$0.049	\$0.034	\$3,390.00	\$238.00	\$166.67
165	\$0.678	\$0.047	\$0.033	\$3,402.58	\$238.00	\$166.67
170	\$0.667	\$0.046	\$0.032	\$3,450.88	\$238.00	\$166.67
175	\$0.653	\$0.045	\$0.031	\$3,475.18	\$238.00	\$166.67
180	\$0.637	\$0.043	\$0.030	\$3,485.22	\$238.00	\$166.67
185	\$0.628	\$0.042	\$0.030	\$3,536.45	\$238.00	\$166.67
190	\$0.614	\$0.041	\$0.029	\$3,546.49	\$238.00	\$166.67
195	\$0.606	\$0.040	\$0.028	\$3,595.32	\$238.00	\$166.67
200	\$0.595	\$0.039	\$0.027	\$3,619.37	\$238.00	\$166.67
205	\$0.586	\$0.038	\$0.027	\$3,655.60	\$238.00	\$166.67
210	\$0.576	\$0.037	\$0.026	\$3,679.60	\$238.00	\$166.67
215	\$0.564	\$0.036	\$0.025	\$3,690.04	\$238.00	\$166.67
220	\$0.559	\$0.036	\$0.025	\$3,741.05	\$238.00	\$166.67
225	\$0.550	\$0.035	\$0.024	\$3,762.42	\$238.00	\$166.67
230	\$0.543	\$0.034	\$0.024	\$3,801.25	\$238.00	\$166.67
235	\$0.535	\$0.033	\$0.023	\$3,823.12	\$238.00	\$166.67
240	\$0.525	\$0.033	\$0.023	\$3,833.65	\$238.00	\$166.67
245	\$0.521	\$0.032	\$0.022	\$3,884.45	\$238.00	\$166.67
250	\$0.514	\$0.031	\$0.022	\$3,905.93	\$238.00	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX CP Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	21	6	6	7	9	9	24	2
30	53	6	7	7	9	9	24	2
31	54	6	7	7	9	9	24	2
32	55	6	7	7	9	9	24	2
33	56	6	7	7	9	9	24	2
34	57	6	7	7	9	9	24	2
35	58	6	8	7	9	9	24	2
36	59	6	8	7	9	9	24	2
37	60	6	8	7	9	9	24	2
38	61	6	8	7	9	9	24	2
39	62	6	8	7	9	9	24	2
40	64	6	8	7	9	9	24	2
41	65	6	8	7	9	9	24	2
42	66	6	8	7	9	9	24	2
43	67	6	9	7	9	9	24	2
44	68	6	9	7	9	9	24	2
45	69	6	9	7	9	9	24	2
46	70	6	9	7	9	9	24	2
47	71	6	9	7	9	9	24	2
48	72	6	9	7	9	9	24	2
49	73	6	9	7	9	9	24	2
50	74	7	9	7	9	9	24	2
55	80	7	10	7	9	9	24	2
60	85	7	11	7	9	9	24	2
65	91	8	11	7	9	9	24	2
70	96	8	12	7	9	9	24	2
75	102	9	12	7	9	9	24	2
80	107	9	13	7	9	9	24	2
85	113	9	14	7	9	9	24	2
90	118	10	14	7	9	9	24	2
95	123	10	15	7	9	9	24	2
100	129	11	15	7	9	9	24	2
105	134	11	16	7	9	9	24	2
110	140	12	17	7	9	9	24	2
115	145	12	17	7	9	9	24	2
120	151	12	18	7	9	9	24	2
125	156	13	18	7	9	9	24	2
130	162	13	19	7	9	9	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX CP Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
135	167	14	20	7	9	9	24	2
140	172	14	20	7	9	9	24	2
145	178	14	21	7	9	9	24	2
150	183	15	22	7	9	9	24	2
155	189	15	22	7	9	9	24	2
160	194	16	23	7	9	9	24	2
165	200	16	23	7	9	9	24	2
170	205	17	24	7	9	9	24	2
175	211	17	25	7	9	9	24	2
180	216	17	25	7	9	9	24	2
185	222	18	26	7	9	9	24	2
190	227	18	26	7	9	9	24	2
195	232	19	27	7	9	9	24	2
200	238	19	28	7	9	9	24	2
205	243	20	28	7	9	9	24	2
210	249	20	29	7	9	9	24	2
215	254	20	29	7	9	9	24	2
220	260	21	30	7	9	9	24	2
225	265	21	31	7	9	9	24	2
230	271	22	31	7	9	9	24	2
235	276	22	32	7	9	9	24	2
240	281	22	32	7	9	9	24	2
245	287	23	33	7	9	9	24	2
250	292	23	34	7	9	9	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX AL Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$83.910	\$8.508	\$5.479	\$2,552.53	\$258.83	\$166.67
30	\$3.061	\$0.284	\$0.183	\$2,793.01	\$258.83	\$166.67
31	\$2.967	\$0.274	\$0.177	\$2,798.03	\$258.83	\$166.67
32	\$2.879	\$0.266	\$0.171	\$2,802.73	\$258.83	\$166.67
33	\$2.797	\$0.258	\$0.166	\$2,807.39	\$258.83	\$166.67
34	\$2.719	\$0.250	\$0.161	\$2,811.90	\$258.83	\$166.67
35	\$2.656	\$0.243	\$0.157	\$2,827.42	\$258.83	\$166.67
36	\$2.586	\$0.236	\$0.152	\$2,831.54	\$258.83	\$166.67
37	\$2.519	\$0.230	\$0.148	\$2,835.69	\$258.83	\$166.67
38	\$2.457	\$0.224	\$0.144	\$2,839.62	\$258.83	\$166.67
39	\$2.397	\$0.218	\$0.140	\$2,843.52	\$258.83	\$166.67
40	\$2.342	\$0.213	\$0.137	\$2,849.38	\$258.83	\$166.67
41	\$2.288	\$0.208	\$0.134	\$2,853.14	\$258.83	\$166.67
42	\$2.236	\$0.203	\$0.130	\$2,856.93	\$258.83	\$166.67
43	\$2.195	\$0.198	\$0.127	\$2,871.58	\$258.83	\$166.67
44	\$2.148	\$0.193	\$0.125	\$2,875.19	\$258.83	\$166.67
45	\$2.103	\$0.189	\$0.122	\$2,878.66	\$258.83	\$166.67
46	\$2.060	\$0.185	\$0.119	\$2,882.18	\$258.83	\$166.67
47	\$2.018	\$0.181	\$0.117	\$2,885.36	\$258.83	\$166.67
48	\$1.978	\$0.177	\$0.114	\$2,888.63	\$258.83	\$166.67
49	\$1.940	\$0.174	\$0.112	\$2,891.87	\$258.83	\$166.67
50	\$1.921	\$0.170	\$0.110	\$2,921.08	\$258.83	\$166.67
55	\$1.763	\$0.155	\$0.100	\$2,949.84	\$258.83	\$166.67
60	\$1.630	\$0.142	\$0.091	\$2,975.81	\$258.83	\$166.67
65	\$1.526	\$0.131	\$0.084	\$3,017.95	\$258.83	\$166.67
70	\$1.429	\$0.122	\$0.078	\$3,043.13	\$258.83	\$166.67
75	\$1.352	\$0.113	\$0.073	\$3,084.36	\$258.83	\$166.67
80	\$1.277	\$0.106	\$0.068	\$3,108.68	\$258.83	\$166.67
85	\$1.212	\$0.100	\$0.064	\$3,134.39	\$258.83	\$166.67
90	\$1.159	\$0.095	\$0.061	\$3,172.84	\$258.83	\$166.67
95	\$1.106	\$0.090	\$0.058	\$3,196.52	\$258.83	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX AL Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
100	\$1.064	\$0.085	\$0.055	\$3,236.69	\$258.83	\$166.67
105	\$1.021	\$0.081	\$0.052	\$3,259.90	\$258.83	\$166.67
110	\$0.990	\$0.077	\$0.050	\$3,311.40	\$258.83	\$166.67
115	\$0.950	\$0.074	\$0.048	\$3,322.69	\$258.83	\$166.67
120	\$0.917	\$0.071	\$0.046	\$3,348.15	\$258.83	\$166.67
125	\$0.890	\$0.068	\$0.044	\$3,385.75	\$258.83	\$166.67
130	\$0.862	\$0.065	\$0.042	\$3,410.45	\$258.83	\$166.67
135	\$0.843	\$0.063	\$0.041	\$3,459.89	\$258.83	\$166.67
140	\$0.815	\$0.061	\$0.039	\$3,470.92	\$258.83	\$166.67
145	\$0.793	\$0.059	\$0.038	\$3,495.64	\$258.83	\$166.67
150	\$0.777	\$0.057	\$0.037	\$3,544.54	\$258.83	\$166.67
155	\$0.755	\$0.055	\$0.035	\$3,557.54	\$258.83	\$166.67
160	\$0.741	\$0.053	\$0.034	\$3,606.60	\$258.83	\$166.67
165	\$0.721	\$0.052	\$0.033	\$3,619.42	\$258.83	\$166.67
170	\$0.709	\$0.050	\$0.032	\$3,668.59	\$258.83	\$166.67
175	\$0.694	\$0.049	\$0.031	\$3,692.38	\$258.83	\$166.67
180	\$0.677	\$0.047	\$0.030	\$3,704.24	\$258.83	\$166.67
185	\$0.667	\$0.046	\$0.030	\$3,754.80	\$258.83	\$166.67
190	\$0.651	\$0.045	\$0.029	\$3,764.96	\$258.83	\$166.67
195	\$0.643	\$0.044	\$0.028	\$3,814.21	\$258.83	\$166.67
200	\$0.631	\$0.043	\$0.027	\$3,838.40	\$258.83	\$166.67
205	\$0.622	\$0.042	\$0.027	\$3,875.74	\$258.83	\$166.67
210	\$0.611	\$0.041	\$0.026	\$3,900.63	\$258.83	\$166.67
215	\$0.598	\$0.040	\$0.025	\$3,910.45	\$258.83	\$166.67
220	\$0.592	\$0.039	\$0.025	\$3,961.90	\$258.83	\$166.67
225	\$0.582	\$0.038	\$0.024	\$3,984.18	\$258.83	\$166.67
230	\$0.575	\$0.037	\$0.024	\$4,023.05	\$258.83	\$166.67
235	\$0.566	\$0.036	\$0.023	\$4,044.73	\$258.83	\$166.67
240	\$0.556	\$0.035	\$0.023	\$4,055.59	\$258.83	\$166.67
245	\$0.551	\$0.035	\$0.022	\$4,106.55	\$258.83	\$166.67
250	\$0.543	\$0.034	\$0.022	\$4,127.99	\$258.83	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX AL Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$92.232	\$8.508	\$5.479	\$2,805.70	\$258.83	\$166.67
30	\$3.163	\$0.284	\$0.183	\$2,886.10	\$258.83	\$166.67
31	\$3.063	\$0.274	\$0.177	\$2,888.19	\$258.83	\$166.67
32	\$2.969	\$0.266	\$0.171	\$2,890.34	\$258.83	\$166.67
33	\$2.881	\$0.258	\$0.166	\$2,892.42	\$258.83	\$166.67
34	\$2.799	\$0.250	\$0.161	\$2,894.54	\$258.83	\$166.67
35	\$2.731	\$0.243	\$0.157	\$2,908.12	\$258.83	\$166.67
36	\$2.658	\$0.236	\$0.152	\$2,910.28	\$258.83	\$166.67
37	\$2.588	\$0.230	\$0.148	\$2,912.33	\$258.83	\$166.67
38	\$2.521	\$0.224	\$0.144	\$2,914.41	\$258.83	\$166.67
39	\$2.458	\$0.218	\$0.140	\$2,916.48	\$258.83	\$166.67
40	\$2.400	\$0.213	\$0.137	\$2,920.69	\$258.83	\$166.67
41	\$2.343	\$0.208	\$0.134	\$2,922.74	\$258.83	\$166.67
42	\$2.289	\$0.203	\$0.130	\$2,924.77	\$258.83	\$166.67
43	\$2.246	\$0.198	\$0.127	\$2,938.43	\$258.83	\$166.67
44	\$2.197	\$0.193	\$0.125	\$2,940.37	\$258.83	\$166.67
45	\$2.150	\$0.189	\$0.122	\$2,942.59	\$258.83	\$166.67
46	\$2.104	\$0.185	\$0.119	\$2,944.73	\$258.83	\$166.67
47	\$2.061	\$0.181	\$0.117	\$2,946.84	\$258.83	\$166.67
48	\$2.020	\$0.177	\$0.114	\$2,948.79	\$258.83	\$166.67
49	\$1.980	\$0.174	\$0.112	\$2,950.90	\$258.83	\$166.67
50	\$1.959	\$0.170	\$0.110	\$2,979.49	\$258.83	\$166.67
55	\$1.795	\$0.155	\$0.100	\$3,003.55	\$258.83	\$166.67
60	\$1.658	\$0.142	\$0.091	\$3,025.27	\$258.83	\$166.67
65	\$1.550	\$0.131	\$0.084	\$3,064.42	\$258.83	\$166.67
70	\$1.449	\$0.122	\$0.078	\$3,086.35	\$258.83	\$166.67
75	\$1.370	\$0.113	\$0.073	\$3,125.43	\$258.83	\$166.67
80	\$1.293	\$0.106	\$0.068	\$3,147.37	\$258.83	\$166.67
85	\$1.227	\$0.100	\$0.064	\$3,171.36	\$258.83	\$166.67
90	\$1.172	\$0.095	\$0.061	\$3,208.15	\$258.83	\$166.67
95	\$1.118	\$0.090	\$0.058	\$3,230.04	\$258.83	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

HmX AL Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
100	\$1.075	\$0.085	\$0.055	\$3,269.24	\$258.83	\$166.67
105	\$1.030	\$0.081	\$0.052	\$3,291.20	\$258.83	\$166.67
110	\$0.999	\$0.077	\$0.050	\$3,341.52	\$258.83	\$166.67
115	\$0.958	\$0.074	\$0.048	\$3,351.72	\$258.83	\$166.67
120	\$0.925	\$0.071	\$0.046	\$3,375.52	\$258.83	\$166.67
125	\$0.898	\$0.068	\$0.044	\$3,412.74	\$258.83	\$166.67
130	\$0.869	\$0.065	\$0.042	\$3,436.94	\$258.83	\$166.67
135	\$0.849	\$0.063	\$0.041	\$3,485.36	\$258.83	\$166.67
140	\$0.821	\$0.061	\$0.039	\$3,495.20	\$258.83	\$166.67
145	\$0.798	\$0.059	\$0.038	\$3,519.90	\$258.83	\$166.67
150	\$0.782	\$0.057	\$0.037	\$3,567.81	\$258.83	\$166.67
155	\$0.759	\$0.055	\$0.035	\$3,580.65	\$258.83	\$166.67
160	\$0.746	\$0.053	\$0.034	\$3,628.98	\$258.83	\$166.67
165	\$0.726	\$0.052	\$0.033	\$3,641.50	\$258.83	\$166.67
170	\$0.714	\$0.050	\$0.032	\$3,689.79	\$258.83	\$166.67
175	\$0.698	\$0.049	\$0.031	\$3,714.21	\$258.83	\$166.67
180	\$0.680	\$0.047	\$0.030	\$3,723.96	\$258.83	\$166.67
185	\$0.671	\$0.046	\$0.030	\$3,775.06	\$258.83	\$166.67
190	\$0.655	\$0.045	\$0.029	\$3,785.19	\$258.83	\$166.67
195	\$0.646	\$0.044	\$0.028	\$3,833.79	\$258.83	\$166.67
200	\$0.634	\$0.043	\$0.027	\$3,857.86	\$258.83	\$166.67
205	\$0.625	\$0.042	\$0.027	\$3,894.44	\$258.83	\$166.67
210	\$0.613	\$0.041	\$0.026	\$3,918.52	\$258.83	\$166.67
215	\$0.601	\$0.040	\$0.025	\$3,929.41	\$258.83	\$166.67
220	\$0.595	\$0.039	\$0.025	\$3,979.30	\$258.83	\$166.67
225	\$0.585	\$0.038	\$0.024	\$4,001.29	\$258.83	\$166.67
230	\$0.577	\$0.037	\$0.024	\$4,039.84	\$258.83	\$166.67
235	\$0.568	\$0.036	\$0.023	\$4,061.89	\$258.83	\$166.67
240	\$0.558	\$0.035	\$0.023	\$4,072.39	\$258.83	\$166.67
245	\$0.553	\$0.035	\$0.022	\$4,122.94	\$258.83	\$166.67
250	\$0.545	\$0.034	\$0.022	\$4,144.73	\$258.83	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

HmX AL Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	21	6	6	7	9	9	24	2
30	53	6	7	7	9	9	24	2
31	54	6	7	7	9	9	24	2
32	55	6	7	7	9	9	24	2
33	56	6	7	7	9	9	24	2
34	57	6	7	7	9	9	24	2
35	58	6	8	7	9	9	24	2
36	59	6	8	7	9	9	24	2
37	60	6	8	7	9	9	24	2
38	61	6	8	7	9	9	24	2
39	62	6	8	7	9	9	24	2
40	64	6	8	7	9	9	24	2
41	65	6	8	7	9	9	24	2
42	66	6	8	7	9	9	24	2
43	67	6	9	7	9	9	24	2
44	68	6	9	7	9	9	24	2
45	69	6	9	7	9	9	24	2
46	70	6	9	7	9	9	24	2
47	71	6	9	7	9	9	24	2
48	72	6	9	7	9	9	24	2
49	73	6	9	7	9	9	24	2
50	74	7	9	7	9	9	24	2
55	80	7	10	7	9	9	24	2
60	85	7	11	7	9	9	24	2
65	91	8	11	7	9	9	24	2
70	96	8	12	7	9	9	24	2
75	102	9	12	7	9	9	24	2
80	107	9	13	7	9	9	24	2
85	113	9	14	7	9	9	24	2
90	118	10	14	7	9	9	24	2
95	123	10	15	7	9	9	24	2
100	129	11	15	7	9	9	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2a

HmX AL Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
105	134	11	16	7	9	9	24	2
110	140	12	17	7	9	9	24	2
115	145	12	17	7	9	9	24	2
120	151	12	18	7	9	9	24	2
125	156	13	18	7	9	9	24	2
130	162	13	19	7	9	9	24	2
135	167	14	20	7	9	9	24	2
140	172	14	20	7	9	9	24	2
145	178	14	21	7	9	9	24	2
150	183	15	22	7	9	9	24	2
155	189	15	22	7	9	9	24	2
160	194	16	23	7	9	9	24	2
165	200	16	23	7	9	9	24	2
170	205	17	24	7	9	9	24	2
175	211	17	25	7	9	9	24	2
180	216	17	25	7	9	9	24	2
185	222	18	26	7	9	9	24	2
190	227	18	26	7	9	9	24	2
195	232	19	27	7	9	9	24	2
200	238	19	28	7	9	9	24	2
205	243	20	28	7	9	9	24	2
210	249	20	29	7	9	9	24	2
215	254	20	29	7	9	9	24	2
220	260	21	30	7	9	9	24	2
225	265	21	31	7	9	9	24	2
230	271	22	31	7	9	9	24	2
235	276	22	32	7	9	9	24	2
240	281	22	32	7	9	9	24	2
245	287	23	33	7	9	9	24	2
250	292	23	34	7	9	9	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

LH 500 or HmX Series w/Retic Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient & Control Tests Per Day	60 Month Plan			
	Per Test Payment		Monthly Payment	
	Reagent CPT	Controls CPT	CPT Minimum	Monthly Minimum
1	\$1.470	\$3.756	\$5.226	\$158.97
2	\$1.612	\$3.577	\$5.189	\$315.68
3	\$1.127	\$2.347	\$3.475	\$317.08
4	\$0.958	\$1.747	\$2.705	\$329.16
5	\$0.845	\$1.391	\$2.236	\$340.14
6	\$0.747	\$1.156	\$1.903	\$347.26
7	\$0.697	\$0.988	\$1.686	\$358.95
8	\$0.643	\$0.864	\$1.506	\$366.50
9	\$0.616	\$0.767	\$1.382	\$378.45
10	\$0.601	\$0.689	\$1.290	\$392.39
11	\$0.564	\$0.626	\$1.190	\$398.23
12	\$0.555	\$0.578	\$1.133	\$413.52
13	\$0.552	\$0.537	\$1.089	\$430.46
14	\$0.530	\$0.501	\$1.031	\$438.95
15	\$0.529	\$0.470	\$0.998	\$455.57
16	\$0.524	\$0.442	\$0.966	\$470.07
17	\$0.511	\$0.417	\$0.928	\$480.11
18	\$0.508	\$0.395	\$0.903	\$494.39
19	\$0.508	\$0.376	\$0.883	\$510.53
20	\$0.494	\$0.358	\$0.852	\$518.24
21	\$0.492	\$0.342	\$0.833	\$532.39
22	\$0.483	\$0.327	\$0.810	\$541.88
23	\$0.482	\$0.313	\$0.795	\$555.88
24	\$0.483	\$0.301	\$0.783	\$571.87
25	\$0.473	\$0.289	\$0.762	\$579.27

# Reportable Patient & Control Tests Per Day	60 Month Plan			
	Per Test Payment		Monthly Payment	
	Reagent CPT	Controls CPT	CPT Minimum	Monthly Minimum
26	\$0.474	\$0.278	\$0.753	\$595.17
27	\$0.473	\$0.268	\$0.742	\$609.02
28	\$0.467	\$0.259	\$0.726	\$618.38
29	\$0.466	\$0.250	\$0.717	\$632.08
30	\$0.401	\$0.209	\$0.610	\$556.23
31	\$0.398	\$0.203	\$0.601	\$566.66
32	\$0.399	\$0.198	\$0.597	\$580.85
33	\$0.402	\$0.193	\$0.595	\$597.00
34	\$0.398	\$0.188	\$0.585	\$605.36
35	\$0.400	\$0.183	\$0.584	\$621.36
36	\$0.396	\$0.179	\$0.575	\$629.58
37	\$0.397	\$0.175	\$0.572	\$643.70
38	\$0.400	\$0.171	\$0.571	\$659.59
39	\$0.396	\$0.167	\$0.563	\$667.81
40	\$0.398	\$0.163	\$0.562	\$683.48
41	\$0.399	\$0.160	\$0.559	\$697.57
42	\$0.397	\$0.157	\$0.554	\$707.30
43	\$0.398	\$0.153	\$0.551	\$721.26
44	\$0.400	\$0.150	\$0.551	\$737.10
45	\$0.397	\$0.147	\$0.544	\$744.96
46	\$0.398	\$0.145	\$0.542	\$758.85
47	\$0.400	\$0.142	\$0.542	\$774.63
48	\$0.397	\$0.139	\$0.536	\$782.50
49	\$0.399	\$0.137	\$0.535	\$798.06
50	\$0.396	\$0.134	\$0.530	\$805.83

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

LH 500 or HmX Series w/Retic Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Retic Workload is 100% CBC/diff/Retic, 7 days/week
 Reagent volumes must be added to the quantities required for the site's CBC/Diff Tests

Allowances

6 Retic control runs per day
 5% repeats for patient CBC/Diff/Retic Tests

# Reportable Patient Tests Per Day	60 Month Plan			
	Per Patient Reportable		Monthly Payment	
	Reagent CPRR	Controls CPRR	CPRR Minimum	Monthly Minimum
1	\$2.940	\$7.512	\$10.452	\$317.95
2	\$1.692	\$3.756	\$5.448	\$331.47
3	\$1.202	\$2.504	\$3.706	\$338.23
4	\$1.030	\$1.878	\$2.908	\$353.83
5	\$0.913	\$1.502	\$2.415	\$367.35
6	\$0.809	\$1.252	\$2.061	\$376.19
7	\$0.757	\$1.073	\$1.830	\$389.70
8	\$0.699	\$0.939	\$1.638	\$398.58
9	\$0.671	\$0.835	\$1.505	\$412.09
10	\$0.655	\$0.751	\$1.406	\$427.67
11	\$0.615	\$0.683	\$1.298	\$434.44
12	\$0.601	\$0.626	\$1.227	\$447.98
13	\$0.594	\$0.578	\$1.172	\$463.60
14	\$0.568	\$0.537	\$1.104	\$470.34
15	\$0.564	\$0.501	\$1.065	\$485.91
16	\$0.557	\$0.470	\$1.026	\$499.42
17	\$0.541	\$0.442	\$0.983	\$508.30
18	\$0.536	\$0.417	\$0.953	\$521.82
19	\$0.534	\$0.395	\$0.930	\$537.41
20	\$0.519	\$0.376	\$0.894	\$544.15
21	\$0.515	\$0.358	\$0.873	\$557.69
22	\$0.505	\$0.342	\$0.847	\$566.58
23	\$0.502	\$0.327	\$0.829	\$580.02
24	\$0.503	\$0.313	\$0.816	\$595.67
25	\$0.492	\$0.301	\$0.792	\$602.47

# Reportable Patient Tests Per Day	60 Month Plan			
	Per Patient Reportable		Monthly Payment	
	Reagent CPRR	Controls CPRR	CPRR Minimum	Monthly Minimum
26	\$0.493	\$0.289	\$0.782	\$618.10
27	\$0.491	\$0.278	\$0.769	\$631.61
28	\$0.484	\$0.268	\$0.752	\$640.35
29	\$0.482	\$0.259	\$0.741	\$653.96
30	\$0.481	\$0.250	\$0.731	\$667.38
31	\$0.475	\$0.242	\$0.717	\$676.33
32	\$0.474	\$0.235	\$0.709	\$689.88
33	\$0.475	\$0.228	\$0.703	\$705.41
34	\$0.468	\$0.221	\$0.689	\$712.21
35	\$0.469	\$0.215	\$0.684	\$727.83
36	\$0.462	\$0.209	\$0.671	\$734.50
37	\$0.462	\$0.203	\$0.665	\$748.15
38	\$0.463	\$0.198	\$0.661	\$763.63
39	\$0.457	\$0.193	\$0.649	\$770.44
40	\$0.458	\$0.188	\$0.646	\$785.93
41	\$0.458	\$0.183	\$0.641	\$799.59
42	\$0.454	\$0.179	\$0.633	\$808.36
43	\$0.454	\$0.175	\$0.628	\$821.85
44	\$0.455	\$0.171	\$0.626	\$837.62
45	\$0.450	\$0.167	\$0.617	\$844.34
46	\$0.450	\$0.163	\$0.613	\$857.78
47	\$0.451	\$0.160	\$0.611	\$873.43
48	\$0.446	\$0.157	\$0.603	\$880.18
49	\$0.448	\$0.153	\$0.601	\$895.69
50	\$0.443	\$0.150	\$0.593	\$902.56

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

LH 500 or HmX Retic Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

Reticulocyte Tests Per Day	LH Diluent 20 L	Retic Prep EA	Retic-C 6 x 2 mL
1	4	2	24
2	4	14	24
3	4	15	24
4	5	17	24
5	5	19	24
6	6	20	24
7	6	22	24
8	7	23	24
9	7	25	24
10	8	27	24
11	8	28	24
12	8	30	24
13	9	32	24
14	9	33	24
15	10	35	24
16	10	37	24
17	11	38	24
18	11	40	24
19	12	42	24
20	12	43	24
21	12	45	24
22	13	46	24
23	13	48	24
24	14	50	24
25	14	51	24

Reticulocyte Tests Per Day	LH Diluent 20 L	Retic Prep EA	Retic-C 6 x 2 mL
26	15	53	24
27	15	55	24
28	16	56	24
29	16	58	24
30	16	60	24
31	17	61	24
32	17	63	24
33	18	65	24
34	18	66	24
35	19	68	24
36	19	69	24
37	19	71	24
38	20	73	24
39	20	74	14
40	21	76	24
41	21	78	24
42	22	79	24
43	22	81	24
44	23	83	24
45	23	84	24
46	23	86	24
47	24	88	24
48	24	89	24
49	25	91	24
50	25	92	24

INSTALLED BASE – HEMATOLOGY
INSTRUMENTS CURRENTLY INSTALLED

(No Longer Manufactured)

STKS

MAXM

MAXM A/L

Gen•S System 2

COULTER® STKS™ System



- Up to 110 CBC/Diff per hour throughput
- Single-channel analysis using VCS Technology for low differential review rates
- Semiautomated reticulocyte analysis
- Fail-safe Sample Management including closed-vial sampling, bar-code reading and dual aspiration integrity detectors
- Comprehensive Data Management capabilities for optimal record keeping
- Zero Routine Daily Maintenance
- Up to 24-hour sample stability
- Graphics Printer included

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

COST PER TEST

- Based on 7 test days per week, 4 calibrations per year and a 36-month lease
- Includes equipment, maintenance and reagents for tests/day column

SIN **INSTRUMENT** **PART NO.**
605-2b **STKS***** **Currently Installed**

	Tests/Day*	Cost/Test	Monthly Payment
Minimum Per Day	30	\$2.22	\$2,025.75**
	10	\$3.13	\$952.04
	40	\$1.72	\$2,092.67
	50	\$1.42	\$2,159.58
	60	\$1.21	\$2,208.25
	70	\$1.07	\$2,278.21
	80	\$0.96	\$2,336.00
	90	\$0.87	\$2,381.63
	100	\$0.81	\$2,463.75
	110	\$0.75	\$2,509.38
	120	\$0.70	\$2,555.50
	130	\$0.66	\$2,609.75
	140	\$0.63	\$2,682.75
	150	\$0.60	\$2,737.50
	160	\$0.57	\$2,774.00
	170	\$0.55	\$2,843.96
	180	\$0.53	\$2,901.75
	190	\$0.51	\$2,947.38
	200	\$0.50	\$3,041.67
	210	\$0.48	\$3,066.00
	220	\$0.47	\$3,145.08

*(1) A billable test is a patient reportable result.

(2) The number of test cycles will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.

** (3) Minimum monthly payment – (Monthly payment column includes controls sufficient for three [3] shifts per day. For controls to operate one shift per day, reduce monthly payment by **\$195.92.**)

(4) If laboratory volume (CBCs per day) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.

*** (5) See separate schedule for reticulocyte reagents to add to the monthly payments.

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

COST PER TEST

- Based on 7 test days per week, 4 calibrations per year and a 36-month lease
- Includes equipment, maintenance and reagents for tests/day column

SIN **INSTRUMENT** **PART NO.**
605-2b **STKS***** **Currently Installed**

	Tests/Day*	Cost/Test	Monthly Payment
Minimum Per Day	230	\$0.46	\$3,218.08
	240	\$0.44	\$3,212.00
	250	\$0.43	\$3,269.79
	260	\$0.42	\$3,321.50
	270	\$0.42	\$3,449.25
	280	\$0.41	\$3,491.83
	290	\$0.40	\$3,528.33
	300	\$0.40	\$3,650.00
	310	\$0.39	\$3,677.38
	320	\$0.39	\$3,796.00
	330	\$0.39	\$3,914.63
	340	\$0.39	\$4,033.25
	350	\$0.38	\$4,045.42
	360	\$0.38	\$4,161.00
	375	\$0.37	\$4,220.31
	400	\$0.36	\$4,380.00
	425	\$0.35	\$4,524.48
	450	\$0.34	\$4,653.75
	475	\$0.33	\$4,767.81
	500	\$0.33	\$5,018.75
	525	\$0.32	\$5,110.00
	550	\$0.31	\$5,186.04
	575	\$0.31	\$5,421.77

- *(1) A billable test is a patient reportable result.
- (2) The number of test cycles will be monitored via the instrument counter. When cycle counters are not available, reagent consumption will be used to determine tests billable to a facility.
- ** (3) Minimum monthly payment – (Monthly payment column includes controls sufficient for three [3] shifts per day. For controls to operate one shift per day, reduce monthly payment by **\$195.92.**)
- (4) If laboratory volume (CBCs per day) lies between two points, utilize the next higher increment point closest to your average yearly volume for reagent usage calculation.
- *** (5) See separate schedule for reticulocyte reagents to add to the monthly payments.

COULTER® MAXM™ System



- Up to 75 CBC/Diff per hour throughput
- Single-channel analysis using VCS Technology for low differential review rates
- Semiautomated reticulocyte analysis
- Fail-safe Sample Management including closed-vial sampling, bar-code reading and dual aspiration integrity detectors
- Comprehensive Data Management capabilities for optimal record keeping
- Zero Routine Daily Maintenance
- Up to 24-hour sample stability
- Available in fully walk-away Autoloader and single sample cap-pierce models
- Graphics Printer included

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

MaxM Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Workload is 100% CBC/diff, 7 days/week

Test is defined as patient or control results generated with an allowance for specimen repeats

CPT/CPRR – includes instrument, reagents, controls and service

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$75.661	\$9.812	\$5.479	\$2,301.61	\$298.49	\$166.67
30	\$2.744	\$0.327	\$0.183	\$2,504.17	\$298.49	\$166.67
31	\$2.660	\$0.317	\$0.177	\$2,508.34	\$298.49	\$166.67
32	\$2.581	\$0.307	\$0.171	\$2,512.64	\$298.49	\$166.67
33	\$2.507	\$0.297	\$0.166	\$2,516.58	\$298.49	\$166.67
34	\$2.437	\$0.289	\$0.161	\$2,520.54	\$298.49	\$166.67
35	\$2.371	\$0.280	\$0.157	\$2,524.40	\$298.49	\$166.67
36	\$2.315	\$0.273	\$0.152	\$2,534.76	\$298.49	\$166.67
37	\$2.255	\$0.265	\$0.148	\$2,538.54	\$298.49	\$166.67
38	\$2.199	\$0.258	\$0.144	\$2,541.84	\$298.49	\$166.67
39	\$2.146	\$0.252	\$0.140	\$2,545.38	\$298.49	\$166.67
40	\$2.095	\$0.245	\$0.137	\$2,548.71	\$298.49	\$166.67
41	\$2.045	\$0.239	\$0.134	\$2,550.32	\$298.49	\$166.67
42	\$1.999	\$0.234	\$0.130	\$2,553.36	\$298.49	\$166.67
43	\$1.954	\$0.228	\$0.127	\$2,556.47	\$298.49	\$166.67
44	\$1.917	\$0.223	\$0.125	\$2,566.27	\$298.49	\$166.67
45	\$1.877	\$0.218	\$0.122	\$2,569.43	\$298.49	\$166.67
46	\$1.838	\$0.213	\$0.119	\$2,572.37	\$298.49	\$166.67
47	\$1.801	\$0.209	\$0.117	\$2,575.39	\$298.49	\$166.67
48	\$1.766	\$0.204	\$0.114	\$2,578.20	\$298.49	\$166.67
49	\$1.732	\$0.200	\$0.112	\$2,581.09	\$298.49	\$166.67
50	\$1.716	\$0.196	\$0.110	\$2,609.88	\$298.49	\$166.67
55	\$1.571	\$0.178	\$0.100	\$2,628.27	\$298.49	\$166.67
60	\$1.447	\$0.164	\$0.091	\$2,641.06	\$298.49	\$166.67
65	\$1.359	\$0.151	\$0.084	\$2,686.16	\$298.49	\$166.67
70	\$1.269	\$0.140	\$0.078	\$2,703.06	\$298.49	\$166.67
75	\$1.201	\$0.131	\$0.073	\$2,740.54	\$298.49	\$166.67
80	\$1.133	\$0.123	\$0.068	\$2,758.24	\$298.49	\$166.67
85	\$1.073	\$0.115	\$0.064	\$2,774.20	\$298.49	\$166.67
90	\$1.027	\$0.109	\$0.061	\$2,811.17	\$298.49	\$166.67
95	\$0.978	\$0.103	\$0.058	\$2,826.90	\$298.49	\$166.67

COULTER® GEN•S™ System2



- Up to 110 CBC/Diff per hour throughput
- Automated reticulocyte analysis
- Enhanced single-channel analysis using VCS™ and AccuFlex™ Technology for lowest possible Differential Review Rate
- Multiple triage of sample results by Age, Gender and Location
- User-programmable Decision Rules automates result validation and reduces slide review
- Optional open-market *trackless* Integrated Slide Maker for reflexive slide preparation
- Powerful system Workstation includes automated QC, IQAP, history and event logs for effortless record-keeping
- On-line Multimedia Help and Training
- Fail-safe Sample Management including closed-vial sampling, bar-code reading and dual aspiration integrity detectors
- Zero Routine Daily Maintenance
- Remote communications and diagnostics
- Includes Standard Color Monitor
- Optional Open-Market Laserjet Printer is available

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

Gen-S Cost Per Test Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Workload is 100% CBC/diff, 7 days/week

Test is defined as patient or control results generated with an allowance for specimen repeats

CPT/CPRR – includes instrument, reagents, controls and service

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$116.236	\$13.899	\$5.479	\$3,535.89	\$422.81	\$166.67
40	\$3.272	\$0.347	\$0.137	\$3,981.13	\$422.81	\$166.67
41	\$3.197	\$0.339	\$0.134	\$3,987.61	\$422.81	\$166.67
42	\$3.124	\$0.331	\$0.130	\$3,991.86	\$422.81	\$166.67
43	\$3.064	\$0.323	\$0.127	\$4,007.24	\$422.81	\$166.67
44	\$2.999	\$0.316	\$0.125	\$4,013.43	\$422.81	\$166.67
45	\$2.935	\$0.309	\$0.122	\$4,017.45	\$422.81	\$166.67
46	\$2.874	\$0.302	\$0.119	\$4,021.37	\$422.81	\$166.67
47	\$2.825	\$0.296	\$0.117	\$4,038.59	\$422.81	\$166.67
48	\$2.786	\$0.290	\$0.114	\$4,068.15	\$422.81	\$166.67
49	\$2.733	\$0.284	\$0.112	\$4,074.05	\$422.81	\$166.67
50	\$2.681	\$0.278	\$0.110	\$4,077.80	\$422.81	\$166.67
55	\$2.457	\$0.253	\$0.100	\$4,110.47	\$422.81	\$166.67
60	\$2.268	\$0.232	\$0.091	\$4,140.28	\$422.81	\$166.67
65	\$2.123	\$0.214	\$0.084	\$4,197.21	\$422.81	\$166.67
70	\$1.991	\$0.199	\$0.078	\$4,239.00	\$422.81	\$166.67
75	\$1.883	\$0.185	\$0.073	\$4,294.92	\$422.81	\$166.67
80	\$1.777	\$0.174	\$0.068	\$4,324.26	\$422.81	\$166.67
85	\$1.683	\$0.164	\$0.064	\$4,350.96	\$422.81	\$166.67
90	\$1.609	\$0.154	\$0.061	\$4,405.67	\$422.81	\$166.67
95	\$1.534	\$0.146	\$0.058	\$4,433.97	\$422.81	\$166.67
100	\$1.476	\$0.139	\$0.055	\$4,488.47	\$422.81	\$166.67
105	\$1.414	\$0.132	\$0.052	\$4,516.46	\$422.81	\$166.67
110	\$1.357	\$0.126	\$0.050	\$4,542.13	\$422.81	\$166.67
115	\$1.314	\$0.121	\$0.048	\$4,595.72	\$422.81	\$166.67
120	\$1.270	\$0.116	\$0.046	\$4,635.28	\$422.81	\$166.67
125	\$1.233	\$0.111	\$0.044	\$4,688.86	\$422.81	\$166.67
130	\$1.192	\$0.107	\$0.042	\$4,713.88	\$422.81	\$166.67
135	\$1.155	\$0.103	\$0.041	\$4,741.19	\$422.81	\$166.67
140	\$1.126	\$0.099	\$0.039	\$4,794.98	\$422.81	\$166.67
145	\$1.093	\$0.096	\$0.038	\$4,822.00	\$422.81	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

Gen-S Cost Per Test Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Workload is 100% CBC/diff, 7 days/week

Test is defined as patient or control results generated with an allowance for specimen repeats

CPT/CPRR – includes instrument, reagents, controls and service

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
150	\$1.068	\$0.093	\$0.037	\$4,875.11	\$422.81	\$166.67
155	\$1.039	\$0.090	\$0.035	\$4,899.46	\$422.81	\$166.67
160	\$1.012	\$0.087	\$0.034	\$4,927.07	\$422.81	\$166.67
165	\$0.992	\$0.084	\$0.033	\$4,980.65	\$422.81	\$166.67
170	\$0.968	\$0.082	\$0.032	\$5,006.95	\$422.81	\$166.67
175	\$0.952	\$0.079	\$0.031	\$5,069.04	\$422.81	\$166.67
180	\$0.931	\$0.077	\$0.030	\$5,095.59	\$422.81	\$166.67
185	\$0.910	\$0.075	\$0.030	\$5,122.90	\$422.81	\$166.67
190	\$0.896	\$0.073	\$0.029	\$5,175.81	\$422.81	\$166.67
195	\$0.877	\$0.071	\$0.028	\$5,202.87	\$422.81	\$166.67
200	\$0.863	\$0.069	\$0.027	\$5,252.93	\$422.81	\$166.67
205	\$0.847	\$0.068	\$0.027	\$5,279.48	\$422.81	\$166.67
210	\$0.831	\$0.066	\$0.026	\$5,306.04	\$422.81	\$166.67
215	\$0.820	\$0.065	\$0.025	\$5,359.78	\$422.81	\$166.67
220	\$0.805	\$0.063	\$0.025	\$5,386.04	\$422.81	\$166.67
225	\$0.796	\$0.062	\$0.024	\$5,448.22	\$422.81	\$166.67
230	\$0.783	\$0.060	\$0.024	\$5,474.84	\$422.81	\$166.67
235	\$0.770	\$0.059	\$0.023	\$5,500.92	\$422.81	\$166.67
240	\$0.761	\$0.058	\$0.023	\$5,552.99	\$422.81	\$166.67
245	\$0.749	\$0.057	\$0.022	\$5,578.50	\$422.81	\$166.67
250	\$0.737	\$0.056	\$0.022	\$5,604.89	\$422.81	\$166.67
255	\$0.729	\$0.055	\$0.021	\$5,657.25	\$422.81	\$166.67
260	\$0.719	\$0.053	\$0.021	\$5,683.55	\$422.81	\$166.67
265	\$0.712	\$0.052	\$0.021	\$5,736.42	\$422.81	\$166.67
270	\$0.702	\$0.051	\$0.020	\$5,761.70	\$422.81	\$166.67
275	\$0.692	\$0.051	\$0.020	\$5,787.25	\$422.81	\$166.67
280	\$0.687	\$0.050	\$0.020	\$5,851.59	\$422.81	\$166.67
285	\$0.678	\$0.049	\$0.019	\$5,878.06	\$422.81	\$166.67
290	\$0.672	\$0.048	\$0.019	\$5,929.13	\$422.81	\$166.67
295	\$0.664	\$0.047	\$0.019	\$5,955.98	\$422.81	\$166.67
300	\$0.655	\$0.046	\$0.018	\$5,981.18	\$422.81	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

Gen-S Cost Per Reportable Result Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Workload is 100% CBC/diff, 7 days/week

Test is defined as patient or control results generated with an allowance for specimen repeats

CPT/CPRR – includes instrument, reagents, controls and service

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
1	\$127.791	\$13.899	\$5.479	\$3,887.39	\$422.81	\$166.67
40	\$3.354	\$0.347	\$0.137	\$4,080.66	\$422.81	\$166.67
41	\$3.275	\$0.339	\$0.134	\$4,084.89	\$422.81	\$166.67
42	\$3.199	\$0.331	\$0.130	\$4,087.04	\$422.81	\$166.67
43	\$3.135	\$0.323	\$0.127	\$4,100.38	\$422.81	\$166.67
44	\$3.067	\$0.316	\$0.125	\$4,104.72	\$422.81	\$166.67
45	\$3.000	\$0.309	\$0.122	\$4,106.70	\$422.81	\$166.67
46	\$2.936	\$0.302	\$0.119	\$4,108.82	\$422.81	\$166.67
47	\$2.885	\$0.296	\$0.117	\$4,124.51	\$422.81	\$166.67
48	\$2.844	\$0.290	\$0.114	\$4,152.99	\$422.81	\$166.67
49	\$2.789	\$0.284	\$0.112	\$4,157.08	\$422.81	\$166.67
50	\$2.735	\$0.278	\$0.110	\$4,159.33	\$422.81	\$166.67
55	\$2.502	\$0.253	\$0.100	\$4,185.43	\$422.81	\$166.67
60	\$2.306	\$0.232	\$0.091	\$4,209.46	\$422.81	\$166.67
65	\$2.155	\$0.214	\$0.084	\$4,261.87	\$422.81	\$166.67
70	\$2.019	\$0.199	\$0.078	\$4,299.68	\$422.81	\$166.67
75	\$1.908	\$0.185	\$0.073	\$4,351.96	\$422.81	\$166.67
80	\$1.799	\$0.174	\$0.068	\$4,378.05	\$422.81	\$166.67
85	\$1.703	\$0.164	\$0.064	\$4,402.15	\$422.81	\$166.67
90	\$1.627	\$0.154	\$0.061	\$4,454.95	\$422.81	\$166.67
95	\$1.551	\$0.146	\$0.058	\$4,481.08	\$422.81	\$166.67
100	\$1.490	\$0.139	\$0.055	\$4,533.49	\$422.81	\$166.67
105	\$1.427	\$0.132	\$0.052	\$4,559.26	\$422.81	\$166.67
110	\$1.370	\$0.126	\$0.050	\$4,583.62	\$422.81	\$166.67
115	\$1.325	\$0.121	\$0.048	\$4,635.95	\$422.81	\$166.67
120	\$1.280	\$0.116	\$0.046	\$4,673.61	\$422.81	\$166.67
125	\$1.243	\$0.111	\$0.044	\$4,726.13	\$422.81	\$166.67
130	\$1.201	\$0.107	\$0.042	\$4,750.27	\$422.81	\$166.67
135	\$1.163	\$0.103	\$0.041	\$4,776.50	\$422.81	\$166.67
140	\$1.134	\$0.099	\$0.039	\$4,829.05	\$422.81	\$166.67
145	\$1.101	\$0.096	\$0.038	\$4,855.08	\$422.81	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

Gen-S Cost Per Reportable Result Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.

Workload is 100% CBC/diff, 7 days/week

Test is defined as patient or control results generated with an allowance for specimen repeats

CPT/CPRR – includes instrument, reagents, controls and service

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day

1 startup, 1 shutdown and 3 primes daily, 7% repeats for patient CBC/diffs

2 calibration verification procedures annually

# Reportable Patient & Control Tests Per Day	60 Month Plan			60 Month Plan		
	Per Test Payment			Monthly Payments		
	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training	Total for I, R, C, & S	Additional 24/7 Service	Each Additional Training
150	\$1.076	\$0.093	\$0.037	\$4,907.51	\$422.81	\$166.67
155	\$1.046	\$0.090	\$0.035	\$4,931.52	\$422.81	\$166.67
160	\$1.019	\$0.087	\$0.034	\$4,957.24	\$422.81	\$166.67
165	\$0.998	\$0.084	\$0.033	\$5,010.77	\$422.81	\$166.67
170	\$0.974	\$0.082	\$0.032	\$5,036.43	\$422.81	\$166.67
175	\$0.958	\$0.079	\$0.031	\$5,098.32	\$422.81	\$166.67
180	\$0.936	\$0.077	\$0.030	\$5,124.61	\$422.81	\$166.67
185	\$0.915	\$0.075	\$0.030	\$5,150.47	\$422.81	\$166.67
190	\$0.900	\$0.073	\$0.029	\$5,203.55	\$422.81	\$166.67
195	\$0.882	\$0.071	\$0.028	\$5,229.56	\$422.81	\$166.67
200	\$0.868	\$0.069	\$0.027	\$5,279.09	\$422.81	\$166.67
205	\$0.851	\$0.068	\$0.027	\$5,305.67	\$422.81	\$166.67
210	\$0.835	\$0.066	\$0.026	\$5,331.59	\$422.81	\$166.67
215	\$0.823	\$0.065	\$0.025	\$5,383.97	\$422.81	\$166.67
220	\$0.809	\$0.063	\$0.025	\$5,410.81	\$422.81	\$166.67
225	\$0.800	\$0.062	\$0.024	\$5,472.86	\$422.81	\$166.67
230	\$0.786	\$0.060	\$0.024	\$5,498.63	\$422.81	\$166.67
235	\$0.773	\$0.059	\$0.023	\$5,523.80	\$422.81	\$166.67
240	\$0.764	\$0.058	\$0.023	\$5,577.08	\$422.81	\$166.67
245	\$0.752	\$0.057	\$0.022	\$5,600.85	\$422.81	\$166.67
250	\$0.740	\$0.056	\$0.022	\$5,626.94	\$422.81	\$166.67
255	\$0.732	\$0.055	\$0.021	\$5,679.75	\$422.81	\$166.67
260	\$0.721	\$0.053	\$0.021	\$5,705.70	\$422.81	\$166.67
265	\$0.714	\$0.052	\$0.021	\$5,758.19	\$422.81	\$166.67
270	\$0.704	\$0.051	\$0.020	\$5,783.05	\$422.81	\$166.67
275	\$0.694	\$0.051	\$0.020	\$5,809.00	\$422.81	\$166.67
280	\$0.690	\$0.050	\$0.020	\$5,872.89	\$422.81	\$166.67
285	\$0.680	\$0.049	\$0.019	\$5,898.86	\$422.81	\$166.67
290	\$0.674	\$0.048	\$0.019	\$5,948.54	\$422.81	\$166.67
295	\$0.666	\$0.047	\$0.019	\$5,975.72	\$422.81	\$166.67
300	\$0.658	\$0.046	\$0.018	\$6,002.17	\$422.81	\$166.67

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

Gen-S Reagent Consumption Tables

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week
 Test is defined as patient or control results

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
1	36	6	6	6	17	11	11	24	2
40	89	6	13	6	17	11	11	24	2
41	91	6	13	6	17	11	11	24	2
42	92	6	13	6	17	11	11	24	2
43	93	6	14	6	17	11	11	24	2
44	95	6	14	6	17	11	11	24	2
45	96	6	14	6	17	11	11	24	2
46	97	6	14	6	17	11	11	24	2
47	99	6	15	6	17	11	11	24	2
48	100	7	15	6	17	11	11	24	2
49	102	7	15	6	17	11	11	24	2
50	103	7	15	6	17	11	11	24	2
55	110	7	16	6	17	11	11	24	2
60	116	7	17	6	17	11	11	24	2
65	123	8	18	6	17	11	11	24	2
70	130	8	20	6	17	11	11	24	2
75	137	9	21	6	17	11	11	24	2
80	144	9	22	6	17	11	11	24	2
85	150	9	23	6	17	11	11	24	2
90	157	10	24	6	17	11	11	24	2
95	164	10	25	6	17	11	11	24	2
100	171	11	26	6	17	11	11	24	2
105	178	11	27	6	17	11	11	24	2
110	184	11	28	6	17	11	11	24	2
115	191	12	29	6	17	11	11	24	2
120	198	12	31	6	17	11	11	24	2
125	205	13	32	6	17	11	11	24	2
130	211	13	33	6	17	11	11	24	2
135	218	13	34	6	17	11	11	24	2
140	225	14	35	6	17	11	11	24	2
145	232	14	36	6	17	11	11	24	2
150	239	15	37	6	17	11	11	24	2

HIGH MAINTENANCE/COMPLEXITY CLINICAL HEMATOLOGY ANALYZERS
Contract Number: V797P-7090a Special Item No.: 605-2b

Gen-S Reagent Consumption Tables (continued)

Definitions & Assumptions

Requires 60 month commitment with exclusive use of Beckman Coulter Reagents, Controls and Calibrators.
 Workload is 100% CBC/diff, 7 days/week
 Test is defined as patient or control results

Allowances

6 CBC/diff control runs, 1 Latron control, 1 Latron primer per day
 1 startup, 1 shutdown daily, 7% repeats for patient CBC/diffs
 2 calibration verification procedures annually

CBC/Diffs Per Day	LH Diluent 20 L	CBC Lyse 5 L	LH Pak EA	LH Retic Pak EA	Clenz 10 L	Latron Control 5 x 16 mL	Latron Primer 5 x 16 mL	5C Control 12 x 3.3 mL	S-CAL 2 x 4.2 mL
155	245	15	38	6	17	11	11	24	2
160	252	15	39	6	17	11	11	24	2
165	259	16	40	6	17	11	11	24	2
170	266	16	41	6	17	11	11	24	2
175	272	17	43	6	17	11	11	24	2
180	279	17	44	6	17	11	11	24	2
185	286	17	45	6	17	11	11	24	2
190	293	18	46	6	17	11	11	24	2
195	300	18	47	6	17	11	11	24	2
200	306	19	48	6	17	11	11	24	2
205	313	19	49	6	17	11	11	24	2
210	320	19	50	6	17	11	11	24	2
215	327	20	51	6	17	11	11	24	2
220	334	20	52	6	17	11	11	24	2
225	340	21	54	6	17	11	11	24	2
230	347	21	55	6	17	11	11	24	2
235	354	21	56	6	17	11	11	24	2
240	361	22	57	6	17	11	11	24	2
245	367	22	58	6	17	11	11	24	2
250	374	22	59	6	17	11	11	24	2
255	381	23	60	6	17	11	11	24	2
260	388	23	61	6	17	11	11	24	2
265	395	24	62	6	17	11	11	24	2
270	401	24	63	6	17	11	11	24	2
275	408	24	64	6	17	11	11	24	2
280	415	25	66	6	17	11	11	24	2
285	422	25	67	6	17	11	11	24	2
290	428	26	68	6	17	11	11	24	2
295	435	26	69	6	17	11	11	24	2
300	442	26	70	6	17	11	11	24	2

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