



***High Performance Development Model (HPDM)
March 2004***

VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Robert E Skenes
AUTHOR: Catherine A Honig
TITLE: Pretest/Posttest Use of the Life Styles Inventory for Outcomes Assessment of a Professional Master's in Managerial Leadership Program
PUBLICATION: Group & Organization Management
DATE: Apr 2004
ISSN: 10596011
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: W A Taylor
AUTHOR: G H Wright
TITLE: Organizational Readiness for Successful Knowledge Sharing: Challenges for Public Sector Managers
PUBLICATION: Information Resources Management Journal
DATE: Apr-Jun 2004
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Leslie A Weatherly
TITLE: Performance Management: Getting It Right From the Start
PUBLICATION: HRMagazine
DATE: Mar 2004
ISSN: 10473149
VOLUME: 49
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Traci Purdum
TITLE: Rethinking Compensation
PUBLICATION: Industry Week
DATE: Mar 2004
ISSN: 00390895
VOLUME: 253
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Linda Perriton
AUTHOR: Michael Reynolds
TITLE: Critical Management Education: From Pedagogy of Possibility to Pedagogy of Refusal?
PUBLICATION: Management Learning
DATE: Mar 2004
ISSN: 13505076
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: John Dixon
AUTHOR: Rhys Dogan
AUTHOR: Alexander Kouzmin
TITLE: The Dilemma of Privatized Public Services: Philosophical Frames in Understanding Failure and Managing Partnership Terminations
PUBLICATION: Public Organization Review
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ABSTRACT: This paper uses social theory to explicate the competing perspectives on the on-going and, increasing, privatization of public services in the U.K. It suggests that if business ignores these perspectives then political imperatives will come into play that will inevitably turn privatization initiatives commercially sour. Contrary to political rhetoric, public/private partnerships (PPPs) constitute a more strategic form and process of out-sourcing, demanding that wherever public funding flows, private "rent-seeking" opportunities be created for the private sector. Seen in these terms, managerial elites will need to understand and anticipate conditions under which the state would seek to terminate lucrative partnering arrangements in the public interest. Political-administrative dialogue on partnerships can involve an unresponsive discourse or a dialogue of the deaf, both constituting a threat to business through the imposition of undefined community service obligations or hostile and unprofitable terminations by the state. Performance required of PPPs goes beyond market success and requires co-optation of strategic stakeholders,

raising significant issues about corporate governance directions. Business leaders will need to develop communicative rationalities that build pluralized decision structures and implementation capacities. The paper concludes by outlining design features of more effective regulatory regimes to avoid hostile and unprofitable terminations of increasingly contested PPPs. The conclusion is less sanguine about the ability, or even the wish, of governments to do so.

VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Dennis H Pillsbury
TITLE: THE FIVE STAR AGENCY
PUBLICATION: Rough Notes
DATE: Mar 2004
ISSN: 00358525
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Anonymous
TITLE: Workers' bright ideas save Mini plant millions
PUBLICATION: Professional Engineering
DATE: Feb 25, 2004
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Todd Humber
TITLE: Total rewards enters the HR department's lexicon
PUBLICATION: Canadian HR Reporter
DATE: Feb 23, 2004
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VOLUME: 17
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ABSTRACT: In an interview, John Stoeckmann, senior practice leader at WorldatWork, a professional organization serving North American compensation professionals based in Scottsdale, AZ, talks about the concept of total rewards and how it has evolved. The phrase Total Rewards came into vogue probably in the mid-1990s or so but defining it as more than just compensation and benefits has been evolving. Now work experience has been increasingly thought of as just as important an influence to employee satisfaction. You wrap the components of a program together to begin with by thinking about your rewards in a holistic sense. One way to think about it is that compensation and benefits in isolation are not going to guarantee a company the ability to attract and retain the caliber workforce it desires.

SUBJECT TERM: Human resource management
SUBJECT TERM: Employee benefits
SUBJECT TERM: Integrated approach

SUBJECT TERM: Consultants

VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Steve Cocheo
TITLE: If you build it, they will learn
PUBLICATION: American Bankers Association. ABA Banking Journal
DATE: Feb 2004
ISSN: 01945947
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Surinder S Kahai
AUTHOR: John J Sosik
AUTHOR: Bruce J Avolio
TITLE: Effects of Participative and Directive Leadership in Electronic Groups
PUBLICATION: Group & Organization Management
DATE: Feb 2004
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Donna Chrobot-Mason
TITLE: Managing Racial Differences
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Gary Latham
AUTHOR: Soosan D Latham
AUTHOR: Glen Whyte
TITLE: FOSTERING INTEGRATIVE THINKING: ADAPTING THE EXECUTIVE
EDUCATION MODEL TO THE MBA PROGRAM
PUBLICATION: Journal of Management Education
DATE: Feb 2004
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: James M Hunt
AUTHOR: Joseph R Weintraub
TITLE: LEARNING DEVELOPMENTAL COACHING
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Timothy Clark
AUTHOR: David Greatbatch
TITLE: MANAGEMENT FASHION AS IMAGE-SPECTACLE: The Production of Best-Selling Management Books
PUBLICATION: Management Communication Quarterly : McQ
DATE: Feb 2004
ISSN: 08933189
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Robert L Bailey
TITLE: PEOPLE DON'T LEAVE COMPANIES ...
PUBLICATION: Rough Notes
DATE: Feb 2004
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Robert D Ramsey
TITLE: managing workplace anger: your employees', your customers' and your own
PUBLICATION: SuperVision
DATE: Feb 2004
ISSN: 00395854
VOLUME: 65
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Patricia M Buhler
TITLE: managing in the new millennium

PUBLICATION: SuperVision
DATE: Feb 2004
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VOLUME: 65
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: David C Cates
AUTHOR: Ann Monte Costelloe
TITLE: The New Landscape: A Fresh Look at Long-Term Incentives for Corporate America
PUBLICATION: Benefits Quarterly
DATE: First Quarter 2004
ISSN: 87561263
VOLUME: 20
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Roger M Kenny
TITLE: Succession Planning: Still Broken
PUBLICATION: Chief Executive
DATE: Jan/Feb 2004
ISSN: 01604724
ISSUE: 195
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Larry W Howard
AUTHOR: Thomas W Dougherty
TITLE: Alternative Reward Strategies and Employee Reactions
PUBLICATION: Compensation and Benefits Review
DATE: Jan/Feb 2004
ISSN: 08863687
VOLUME: 36
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VENDOR: ProQuest Information and Learning Company
DATABASE: ProQuest
AUTHOR: Lorraine Warren
TITLE: A systemic approach to entrepreneurial learning: an exploration using storytelling
PUBLICATION: Systems Research and Behavioral Science
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ABSTRACT: The promotion of entrepreneurial activity is high on the educational agenda, reflecting economic and political interest and support. However, the study of entrepreneurial learning is characterized by a diffuse and fragmented literature which spans policy, individual learning and business development, with conclusions based on a plethora of methodological approaches. In this paper, a systemic schema is modified and developed to provide a frame of reference for the study of entrepreneurial learning. The paper is based on a study of women's narratives of their experience as small/micro-enterprise owner/managers in the UK. Theoretical developments concerning the potential usefulness of the schema are discussed; practical implications for the design of entrepreneurship development programmes are also presented. [PUBLICATION ABSTRACT]

SUBJECT TERM: Studies

SUBJECT TERM: Entrepreneurs

SUBJECT TERM: Organizational learning

SUBJECT TERM: Small business

SUBJECT TERM: Organization development